

DRAFT RECOMMENDATIONS FOR SELECTING INDUSTRY PARTNERS FOR SETTING UP IIITs IN PPP MODE.

CRITERIA FOR INDUSTRY PARTNERS SELECTION

- i. There should be multiple industry partners and a minimum between 3-5 are recommended. The committee does not recommend a single industry/company to be the partner. Multiple partners should be chosen for IIIT for the reason that each IIIT will have very broad focus in terms of areas of research, necessarily being interdisciplinary is the norm rather than a limited focus within the same subject. It is improbable that one single private partner will have deep domain competencies in all the areas that IIIT focuses on.
- ii. The industry partners can be both IT as well as non IT industries. For example, the non IT industries can be manufacturing companies in which there is a demonstrated use of IT.
- iii. Public sector industries, having large R&D establishment, working in the industrial clusters in various states, could be actively encouraged to become partners with IIIT.
- iv. The industry partners must be members of Industry Associations such as NASSCOM, FICCI, ASSOCHAM, CII etc. so that adequate information is available in the public domain.
- v. The Partner industry should normally have been in operations for at least 5 years.
- vi. The Partner industries should preferably be listed companies, with a good governance, and well regarded in the business community. Being listed implies that they are subject to regulatory control and information about them would be available in the public domain.
- vii. For those industries which are not listed, these must have demonstrated track record, and good governance.
- viii. MNCs working in India with specialized knowledge and interest should also be encouraged to be partners.
- ix. The minimum contribution from an industry Partner should be Rs. 2 crore. Each partner may contribute different amounts to make up the required share.
- x. The same company may fund different IIIT's based on their need. There should be no exclusive arrangements of any nature and the IIIT should be free to work with multiple partners.
- xi. We suggest that Industry Partners be eligible to seats on the Board of Governors (BOG) upto 25% of the total seats subject to their Nominees being eligible for appointment as per the criteria laid down by the Nominations Committee of the BOG of each IIIT.

EXPECTATIONS FROM AN INDUSTRY PARTNER

- i. The Partner should be a company of repute, with good governance as listed above.
- ii. The Partners should actively participate in the Governance of the Institute within the overall framework. For membership in the Board of Governors they should propose the nomination of senior officials to the Nominations Committee so that there is active participation.
- iii. The Partner should be willing to do joint research projects with IITs either through funding, collaboration or in any other manner.
- iv. The Partner should be willing to depute very accomplished individuals as adjunct faculty or otherwise participate in the teaching activities of the institute.
- v. The Partner should be willing to allow students to do research project as a part of their course, within their enterprise. They must also provide mentors for developing the students in such projects.
- vi. The Partner should be willing to allow Sabbatical for short period to the faculty of the IITs so that there is greater interaction.
- vii. The Partner should be willing to sign agreements for use of IP jointly created by research on fair and equitable terms.
- viii. The Partner should have the willingness and ability to co-create programs with the institution.
- ix. The Partner should allow internship for students from the IIT's.
- x. The Partners should facilitate for placement of the students from the IIT's.
- xi. The Partner agreement will be a non-exclusive for both sides.
- xii. The Partner industry should be willing to sponsor their eligible employees for PhD studies in the IIT's on normal terms so that there is a greater output of PhD's from industry.
- xiii. The Partners should be willing to join and help fund the startup of the institution making a contribution of a minimum of Rs. 2 crore or as decided by the IIT.
- xiv. The Partner / Donor (given below) should be eligible for a full deduction of their contribution against their income under the Income Tax Act as is currently allowed for any grants made to Universities in India under S10(22) of the Income Tax Act 1961. A notification or an amendment is essential in the law for this purpose.

EXPECTATIONS FROM DONORS

- i. The IIT should aim to get funding from Donors to build up their funds.
- ii. There can be a larger number of Donors than Partners so that support is broad based.
- iii. The Donors may fund Chairs, Programs, Scholarships, Internships, sponsorship of faculty/students for attending conferences on a sustainable basis, fund infrastructure etc. IIT

may accept the above from Donors based on such conditions as it may agree at its discretion.

- iv. A Donor will not be deemed to be an industry partner or participate in the Governance of institutions within overall cap of 25% unless they meet the criteria of industry partners.
- v. The Donor should be eligible for a full deduction of their contribution against their income under the Income Tax Act as is currently allowed for any grants made to Universities in India under S10(22) of the Income Tax Act 1961. A notification or an amendment is essential in the law for this purpose