



ANNUAL REPORT 2023-24



भारतीय प्रबंध संस्थान लखनऊ

Indian Institute of Management Lucknow

ANNUAL REPORT 2023-24



भारतीय प्रबंध संस्थान लखनऊ
INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

Contents

04

The Institute

06

Board of Governors

08

**From the
Chairman's Desk**

16

Academic Programmes

42

Research & Consultancy

58

Centre of Excellence

82

Support Facilities

87

**Student & Alumni
Activities**

116

Community Affairs



10

Director's Overview

14

Academic Council

15

Rankings and Global
Accreditation

68

Incubation Centres

76

International Linkages

79

Executive Education

122

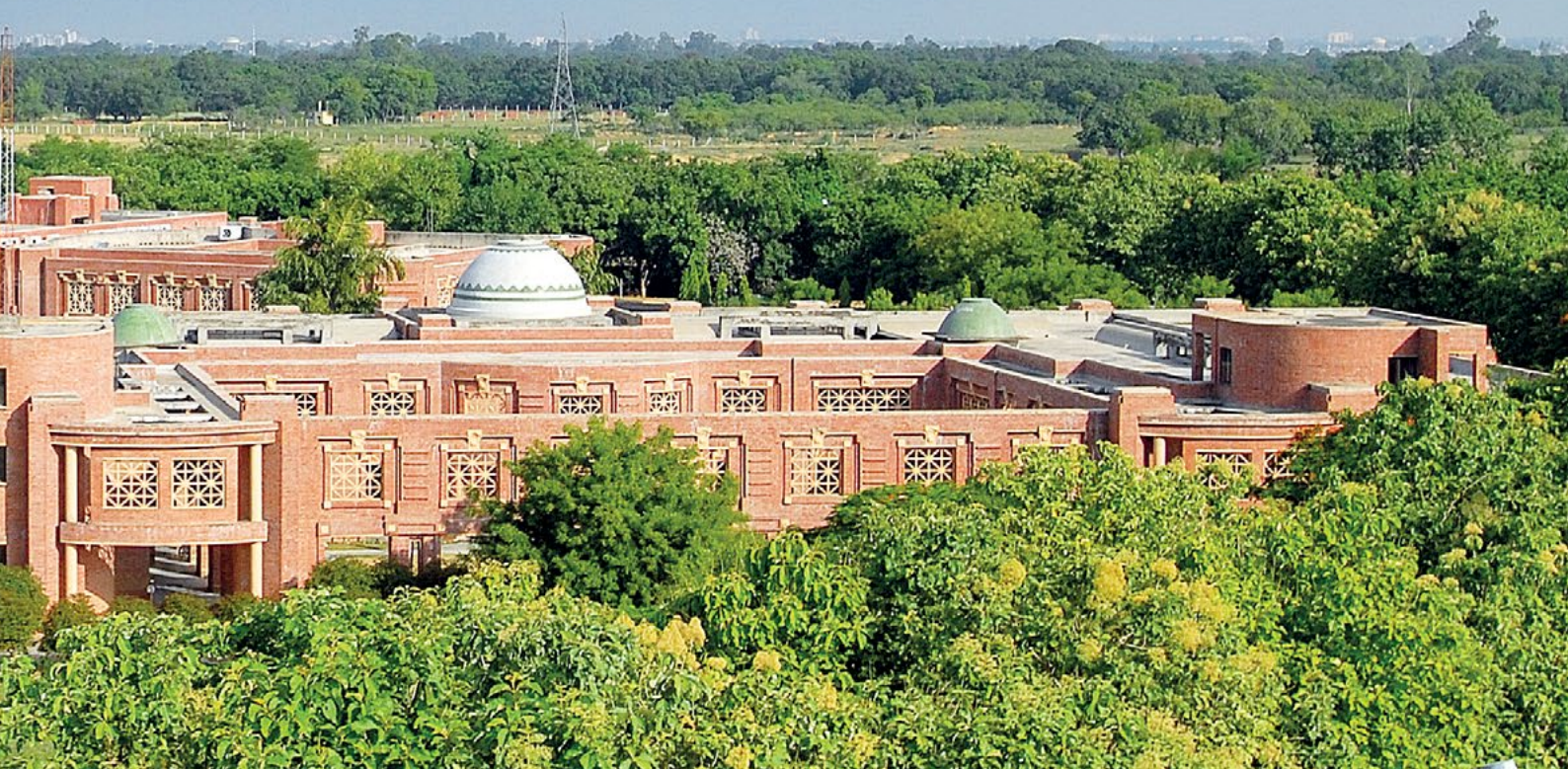
Innovative Initiatives
Under NEP Umbrella

126

Other Initiatives

129

Annexures



The Institute

The Indian Institute of Management Lucknow is one of the twenty functional national-level management institutes set up by the Government of India.

Vision of IIM Lucknow

To be a preeminent centre of excellence, generating and imparting knowledge in management and providing socially conscious and globally relevant thought leadership.

Our People

By providing an academically inspirational environment which helps in manifestation of human inner potential for holistic benefit of businesses, government, and society at large.

Our Offer

By nurturing value-based young leaders who are capable of driving social and economic transformations towards an ethical, just, and sustainable society.

Our Approach

Encouraging and developing individuals having entrepreneurial spirit and actions capable of solving societal problems through innovative and sustainable business models.

Our Values

By developing a workplace that promotes global ethos and fosters creativity, courage, integrity, respect and responsiveness.

Mission of IIM Lucknow

The mission of IIM Lucknow is to help improve management systems with regard to business, industry and public services through pursuit of excellence in management education, research, consultancy and training.





Board of Governors

Shri N Chandrasekaran

Chairman, BoG, IIM Lucknow &
Chairman, TATA Sons
Bombay House
24, Homi Mody Street
Mumbai 400 001

Shri P K Banerjee, ISS

Joint Secretary (Mgt., MC & Scholarship)
Department of Higher Education
Ministry of Education, Govt. of India
Shastri Bhawan
New Delhi – 110 001

Shri M Devraj, IAS

Secretary, Government of U.P.
Department of Tech. Education
U.P. Secretariat
Lucknow - 226 001

Mrs. Roopa Satish

Country Head, Sustainable Banking & CSR
Head Portfolio Management & Decision Science
Indusind Bank
8th floor, Tower 1, One Indiabulls Centre
841 S.B. Marg Park, Elphinstone Road
Mumbai – 400 013

Shri Sandeep Srivastava

CEO & Co-Founder People Fusion
C-603, Rosewood Apts, Mayur Vihar Ph-1
New Delhi – 110 091

Shri Jaideep Deodhar

Founder - Simulytics Services
Flat 301, Avaneesh building, 16
Shantisheela Colony
Law College road, near Film institute
PUNE – 411 004

Ms. Shikha Sharma

Ex CEO, Axis Bank Ltd.
4704, 360 West by Oberoi Realty
Near Century Bazaar
Dr. Annie Besant Road, Worli
Mumbai 400 025

Mrs. Nithya Easwaran

Managing Director
Multiples Alternate Asset Management
701, Poonam Chambers, B Wing,
Dr Annie Besant Road, Worli,
Mumbai - 400018

Prof. Archana Shukla

Director
Indian Institute of Management
Prabandh Nagar, IIM Road
Lucknow – 226 013

Prof. Padam Kant

Ex Head, Deptt of Chemistry &
Ex Director, HRDC, University of Lucknow
8/345, Vikas Nagar
Lucknow.

Prof. Ajay K. Garg

Dean (Faculty)
Indian Institute of Management Lucknow
Prabandh Nagar, IIM Road
Lucknow – 226 013

Mrs Maya S Sinha, ex IRS

Founder Director
Clear Maze Consulting Pvt Ltd and
CMC Skills Pvt Ltd
11, Vipul Building
28, B G Kher Marg
Malabar Hill
Mumbai 400006

Prof. Vikas Srivastava

Dean (Programmes)
Indian Institute of Management Lucknow
Prabandh Nagar, IIM Road
Lucknow – 226 013



From the Chairman's Desk

Indian Institute of Management Lucknow (IIM Lucknow), established in 1984, celebrated its 40th year of foundation on 27th July this year. Over the past 40 years, it has established itself as the premier business school not only in India, but in the world.

The Institute offers seven programs namely, (i) Post Graduate Program in Management (PGP), (ii) Post Graduate Program in Agribusiness Management (PGP ABM), (iii) Post Graduate Program in Sustainable Management (PGP SM), (iv) Post Graduate Program in Management for Working Executives (PGP-WE), (v) International Program in Management for Executives (IPMX), (vi) Fellow Program in Management (FPM) and (vii) Executive Fellow Program in Management (EFPM).

Over the past decade, the institute has made significant progress across all dimensions.

The total number of students graduating from all programs has increased to around 850 students in 2023-24. The intake of female students increased to around 240 students, and female students represent 29% of all students in IIM Lucknow.

IIM Lucknow has tied-up with global schools including with John Hopkins University USA, Leeds University Business School UK, FAU School of Business Germany, ESSEC Business School France, UIR-Rabat Business School Morocco, Emlyon Business School (Initiated a double degree program) and EDHEC Business School France (initiated a joint degree program).

The institute has also opened two new centres - the Centre for Public Policy and the Rekhi Centre of Excellence for the Science of Happiness.

IIM Lucknow is a thought leader in management. The research papers published by the faculty grew to 142 publications in 2023-24. Almost one third of these publications were in high-impact journals including Australian Business Deans Council's (ABDC), A, A* and FT50 journals.

IIM Lucknow has also established an incubator - IIM Enterprise Incubation Centre. The Centre is supported by Government of India, Government of Uttar Pradesh along with Startup India. It is focussed on creating an ecosystem that fosters and supports innovation and knowledge-based entrepreneurship. The incubator has funded 72 start-ups till date. Additionally, as a joint initiative with SIDBI, IIM Lucknow has also launched the SIDBI Centre for Innovations in Financial Inclusion (SCIFI) that supports startups working on financial inclusion. SCIFI has supported 17 start-ups till date.

IIM Lucknow has maintained its leadership as a leading global institute which is reflected in global rankings by various agencies. It is a double crown accredited institute by both AMBA (Association of MBAs, an organization based in London, United Kingdom that certifies the quality of an MBA program) and AACSB (Association to Advance Collegiate Schools of Business, an organization based in Tampa, Florida, USA that is a global accrediting body for business schools). It is ranked #6 in the NIRF (National Institutional Ranking Framework)

amongst all management institutes in India and #72 in the Financial Times Masters in Management Ranking 2023. IIM Lucknow's PGP featured in the #111-120 by the QS Rankings of global management institutes in 2024.

The increase in student intake has been enabled by an expansion and upgradation of physical and digital infrastructure. New hostels buildings were inaugurated for both PGP and FPM students, new state of the art classroom block – Bodhigriha - III was built with advanced audio-visual equipment and high-quality projectors for enabling hybrid learning environments and new faculty office was built for faculty members. All the classrooms, student and faculty facilities have been upgraded with modern infrastructure including high-speed digital network, air conditioning in the mess, renovation of residential buildings, faculty lounge and Management Development Program (MDP) guest house. Special emphasis has been placed on sports and recreation activities including construction of a new pavilion for Cricket Stadium, a new Kabaddi Ground and upgradation of the Basketball court. The institute has focused on sustainability with green buildings and solar power-driven energy supply for its facilities.

The institute continues to make strides across all facets of management education and is well respected for its academic excellence and leadership development.

I would like to thank the Director of the institute, my colleagues in the board, the faculty members, the non-teaching staff and all the students for their dedication and support to the institute. IIML now has a vibrant community that values curiosity, collaboration, leadership and excellence.

N Chandrasekaran

Chairman

Board of Governors

Indian Institute of Management Lucknow.



Director's Overview



At IIM Lucknow, we are all about driving excellence, sparking innovation, and nurturing leadership in management education. We're committed to top-notch academics and making sure our students are ready to tackle real-world challenges. Our focus is on capacity building, ethical practices and giving back to society, with a strong emphasis on sustainability, corporate social responsibility, and intrapreneurial mindset. It is my pleasure to present the highlights of the year 2023-24 and our achievements in these domains.

PROGRAMS

In the current academic year, our students have continued to bring honour and distinction to IIM Lucknow. A total of 89 students benefited from need-based scholarships. Some notable industry scholarships include the IDFC First Bank scholarship received by Mohammad Yasir, Sidharth, and Utkarsh Tripathi. Harsh Mishra and Manasi Parakh were awarded the Aditya Birla Scholarship; Ashutosh Mishra was selected as an OPJEMS Scholar, and Utkarsh Agrawal and Sohini Sau were named Apeejay Scholars. Parekh Sidharth secured the Class of 1993 scholarship award, and Chandni was honoured with the Amritkala Dayal Scholarship for

Girl Students. Abhishek Mittal, Deeksha Khatwani, Bismita Sahoo, Anant Kumar Agrawal, and Vibha Kapoor, received the Central Bank of India scholarship.

In the realm of research, our FPM scholars have won many awards in conferences. Best Paper Award was presented to Anshul Aggarwal for the Management Doctoral Colloquium-2022 at IIT Kharagpur, Nishant Garg for the Academy for Global Business Advancement-2023 Conference in Dubai, Deepali Dhingra for the INDAM Conference-2024 at Goa Institute of Management, Vivek Mishra for the Annual Research Conference-2021 at IIM Lucknow, and Mohit Ray for the POMS India International Conference-2022 at IIM Kozhikode.

Our students have also done well in extracurricular activities, notably achieving significant victories in Sangharsh, the annual inter-IIM sports event. A dedicated contingent of over 230 students showcased exceptional talent and competitive spirit. Socially, the student cell Abivyakti led a compelling social media campaign and performed 'Nukkad Natak' to raise awareness about mental health and transgender issues, accumulating over 22,000 views. The Bhavishya Social Initiatives Committee, in partnership with the Blood Bank, KGMU Lucknow, successfully organized a voluntary blood donation camp, reflecting our community's commitment to social responsibility and altruism.

The institute hosted industry stalwarts in lectures, talks, and panel discussions, like Shri Rajendra Singh, renowned as the Waterman of India; Dr Augusto Lopez Claros, International Economist, Ex IMF Global Governance Forum, USA; Dr Arthur Lyon Dhal, President International Environment Forum, USA among others.

We have strengthened our strategic partnerships with reputed business schools internationally for academic collaborations and student immersion programs. This year 111 students participated in the Student Exchange Program with 78 IIML students visiting our partner institutes and 33 foreign students visiting IIML.

In placements too, despite the global slowdown, we secured 634 offers for 537 students with more than 200 legacy and new recruiters offering diverse profiles across sectors.

EXECUTIVE EDUCATION

In line with our commitment to capacity building, IIM Lucknow introduced a suite of advanced programs for CXOs and senior leaders, designed to impart critical expertise and industry insights for high-level roles. Our expanded portfolio of Blended Online MDPs featured specialized leadership tracks, along with courses in general management and functional expertise, including advanced training in HR analytics, digital marketing, and artificial intelligence.

Endorsed by industry leaders, these programs attracted participants from across India and globally. The year saw a 42% increase in the number of professionals who upskilled through these programs, solidifying our unwavering focus on cutting-edge education and fostering professional growth across diverse management disciplines.

ACCREDITATION AND RANKINGS

IIM Lucknow continues to solidify its reputation as a leading institution in management education, as reflected in its impressive rankings across various national and global platforms. Consistently ranked among the top business schools in India, IIML has garnered recognition for its exceptional academic programs, research excellence, and robust industry connections.

In the Financial Times Rankings for Global Masters in Management, our flagship PGP ranked 72nd and the IPMX program ranked 85th in the Global Masters of Business Administration category. In world QS rankings, PGP featured in the 111-120 category and IPMX in 151-200.

In the NIRF 2023 rankings, IIM Lucknow has retained its 6th rank. We are a double crown accredited institute by AMBA and AACSB and have secured positive eligibility decision by EFMD in 2023 and look forward to the EQUIS accreditation review in mid-2025.

FACULTY RESEARCH AND CONSULTANCY

Faculty has been the intellectual resource of the institution. The year saw 156 publications in national and international high-impact journals with more than 31% publications in A & A* category and four publications in the FT50 category journals. A noteworthy improvement in both quantity and quality of publications.

There was also an increased impetus on national and international conferences with faculty and PhD scholars presenting papers in more than 100 conferences nationally and globally, like Academy of Management, Indian Academy of Management and others.

Two Post-doctoral scholars joined the institute: Dr. Nakagawa Kozi in the Centre for Public Policy and Dr. Karishma Trivedi in the Rekhi Centre of Excellence for Science of Happiness.

IIM Lucknow hosted the 3rd Annual International Research Conference, which featured presenters from across the globe, two doctoral workshops, and many keynote addresses from renowned academicians. This conference provided a platform for scholars to share their insights and foster collaboration and innovation in management research.

Four of our faculty members, Prof. Samir K Srivastava, Prof. Chandan Sharma, Prof. Suresh K. Jakhar, and Prof. Sanjay K. Singh were included in the science-wide author databases of

standardized citation indicators as top 2% researchers in the world as per a study conducted by Stanford University and published by Elsevier in October 2023. This marks the third consecutive year that IIM Lucknow professors have achieved this recognition for their exceptional contributions to the world of academia.

Prof. Shubhda Arora's Co-edited book, "Media Narratives and the COVID-19 Pandemic: An Asian Perspective" was published by Routledge India in July 2023. It investigates mediated lives and media narratives during the COVID-19 pandemic, with Asia as a focus point.

Prof. Arunabha Mukhopadhyay continued his work on the 3-year research project funded by the Ministry of Electronics and Information Technology to set up cyber security labs with the purpose of conducting cyber risk assessment, quantification and mitigation.

During the academic year, a range of consultancy projects were completed by various faculty members. To cite a few, Prof. Kshitij Awasthi, Prof. Dipti Gupta, and Prof. Priyanka Sharma conducted a study on Arth Ganga: the sustainable economic development of the Ganga Basin for the National Mission for Clean Ganga (NMCG). Prof. Sanjeev Kapoor and Prof. Seshadev Sahoo assessed the U.P. State Sugar Corporation Ltd. and its subsidiaries. Prof. Prakash Singh and Prof. Payal Mehra studied industrial performance in Uttar Pradesh for the Institute of Chartered Accountants of India. Prof. Kushankur Dey analyzed the regulatory landscape of equity versus commodity derivatives for Multi Commodity Exchange, and together with Prof. Sanjeev Kapoor, assessed milk federation marketing strategies for The World Bank. The U.P. Sugar Mills Association engaged Prof. Sanjeev Kapoor for insights on enhancing the sugar industry's role. Additionally, Prof. S.B. Dash and Prof. Priyanka Sharma examined the marketing and branding of Uttar Pradesh tourist destinations, while Prof. Priyanka Sharma and Prof. Anjali Bansal worked on restructuring the U.P. Tourism Department.

ALUMNI

Our alumni have ascended to prominent roles in the industry. Their success stories reinforce the value of our education and bring enduring recognition to the Institute. Kamlesh Varshney (1989), an IRS officer and Finance Minister Awardee, has been appointed to the Board of SEBI. IIML is now the only institute with two SEBI board members. Sudeep Kolte (1996) was appointed as Managing Director for Saint-Gobain India Pvt Ltd Gyproc business. Vikas Gupta (1998) took over as CEO and MD of VLCC, a beauty and weight management services firm. Munish Sharda (1997) was appointed as Executive Director and Full-Time Director of Axis Bank. Vandita Pant (1992) took over as the Chief Financial Officer of BHP. Vikram Gopalakrishnan (1992) took over as Managing Director of Union Bancaire Privée Bank, Switzerland.

On the Entrepreneurial front too, IIML alumni continue to go from strength to strength, with many alumni founded companies seeing large growth, expansion, and fund-raising



during the year like Supertails, DarwinBox, XpressBees, Rebel Foods, Incedo, Fintellix, and Lodestar. Amitava Saha (2001) raised \$80 Million for his logistics unicorn XPressBees, taking his firm's valuation to over \$1.47 Billion

I am most delighted to share an important alumni initiative of establishment of the Radhakrishnan Gopalan Young Faculty Researcher Endowment. It is a tribute by the Batch of 1996 to commemorate their batchmate Late Prof. Radhakrishnan Gopalan. With an initial corpus of approximately 75 lakhs and an annual award of 7 Lakhs, this award aims to recognize and encourage young faculty researchers at IIM Lucknow. The first recipient of the coveted award is Professor Suresh Jhakar from the Operations Management group.

CENTERS OF EXCELLENCE

Centre for Public Policy

Niti Aayog in collaboration with Government of Uttar Pradesh appointed IIM Lucknow as the 'Lead Knowledge Institute' to conduct studies, stakeholder consultations, workshops and conferences for strengthening functioning of planning department of Uttar Pradesh. Focusing on MSMEs this year, we hosted a roundtable on the role of E-commerce for the growth of MSMEs in partnership with Flipkart. Mr. Pankaj Chaudhary, Minister of state for Finance, Government of India, presided over as the Chief Guest and the event was attended by many top policymakers, industry representatives and academicians. We signed an MoU with Suzuki India Foundation for the conduct of study pertaining to increasing competitiveness of MSMEs by understanding the challenges they face. The centre also organized a training program for policymakers to accelerate the Just Transition for MSMEs in partnership with United Nations Development Program (UNDP) and School of Public Governance.

We partnered with School for Public Governance for the Net Zero Fellowship where selected fellows were provided training on policy aspects of climate-change related challenges. We partnered with Grameen India Foundation for the North Zone hackathon event on financial inclusion and collaborated with CM Urban Fellowship Program related to 100 aspirational

Urban Local Bodies plan of Government of Uttar Pradesh called Akanshiya Nagar Yojna.

IIM Lucknow completed the mentoring for the largest cohort under the Mahatma Gandhi National fellowship (MGNF) program that was being run in collaboration with the Ministry of Skill Development and Entrepreneurship. 105 MGNF fellows representing districts from Uttar Pradesh, Assam, Himachal Pradesh and Mizoram were awarded the certificate in Public Policy and Management in the valedictory ceremony.

Our focus on education and health continued. We conducted capacity building program, in several batches, for over 150 Principals of Government Inter Colleges of Uttar Pradesh in partnership with Secondary Education Department of Government of Uttar Pradesh. We also conducted a specifically designed program for Principals of ITIs. We collaborated with Johns Hopkins University and UP Government for capacity building and handholding plan for Chief Medical Officers of Uttar Pradesh. IIM Lucknow was the "Process and Evaluation / Jury Partner" for the 9th CSR Impact Awards, 2023. This is the flagship event that seeks to encourage companies, CSR foundations, and CSR implementing partners to deliver high impact through CSR projects.

Centre for Business Sustainability

The Centre for Business Sustainability hosted its third edition of Sanrakshan, the annual business sustainability conclave. The event attracted renowned industry doyens, delegates, and dignitaries, who shared their hands-on experience and insights on sustainability in business. The Chief Guest for the event was, Mr. Ashish Tiwari, Honourable Secretary, Department of Environment, Forest & Climate Change-Government of Uttar Pradesh. The event witnessed panel discussions and keynotes by Chief Sustainability Officers and MDs of major corporates like BCG, Accenture, Microsoft, WRI India, KPMG India, Brillio, L'Oréal, Reckitt and policy making bodies like GIZ, and thinktank like UNDP India, WRI, among others.

The Centre also spearheaded the, first of its kind, detailed environment sustainability report prepared by The Energy and Resources Institute (TERI) with a focus on measurement of carbon footprint. The maiden endeavor towards a



comprehensive ecological footprint assessment will aid in envisioning the institute's path in alignment with Sustainable Development Goals and a Net Zero future.

Centre for Marketing in Emerging Economies

CMEE completed the research study sponsored by Department of Tourism, Government of Uttar Pradesh on 'Tourist's perception of selected destinations in UP'. The centre was also a co-organizing partner for the 'Future Crime Summit', an international consortium, organized by CMEE's Corporate Member: Future Crime Research Foundation (FCRF), that focused upon the emerging concerns and solutions in the cyber security domain.

Rekhi Centre of Excellence for Science of Happiness

The centre conducted various Happiness Workshops for PGP Sustainable Management Students as well as in UGC-HRDC-University of Allahabad's Refresher Course in Psychology. Post-Doctoral Fellow Dr. Karishma Trivedi, who recently joined the centre, has started working towards setting up Mind Lab and other projects on Happiness and wellbeing.

IIM LUCKNOW INCUBATORS

IIML Enterprise Incubation Centre (EIC) conducted a total of 09 national startup pitches and onboarded a total of 41 Startups during this year in the areas of Deeptech, Agritech, Fintech, Ed tech, Social Media, Healthtech, E- Commerce, and Cyber Security and signed multiple strategic MoUs with various Institutes of Eminence, PSUs and Statutory Bodies like Oil India Limited, International Financial Services Centres Authority (IFSCA), National Institute of Entrepreneurship and Small Business Development (NIESBUD), Balmer Lawrie & Co. Ltd among others.

The Centre launched an exclusive Corporate VC Startup Engagement Program (CSEP) in collaboration with Oil India Limited, a Maharatna PSU. This unique program brings together

a Public Sector Enterprise by Govt of India and an Innovation Ecosystem Expert IIML EIC to support and promote Startups in India.

The Centre also launched an exclusive Agritech Accelerator Program in collaboration with National Bank for Agriculture and Rural Development (NABARD) receiving 200+ applications and onboarding 9 startups in the domain of Agriculture and Sustainability.

EIC launched an exclusive Corporate VC Startup Engagement Programme (CSEP) in collaboration with Balmer Lawrie & Co Limited, a Miniratna - I, a Public Sector Enterprise under the Ministry of Petroleum and Natural Gas, Govt. of India. The programme is sector-focused; the preferred sectors for startups are chemicals, logistics, infrastructure, travel, oil field services and packaging.

CONCLUSION

As I write this, we are poised to embark on our 40th year. I extend my heartfelt thanks to everyone who has contributed to IIM Lucknow's journey over the past years. Our progress and achievements are a direct result of the unwavering support and dedication from our community. As we build on our successes and tackle new challenges, we remain committed to fostering an environment of excellence, innovation, and leadership that will shape the future of management education.

As we move forward, our commitment to sustainability and entrepreneurship remains at the heart of our mission. We are dedicated to fostering innovative solutions that address global challenges while nurturing the entrepreneurial spirit within our community. By integrating sustainable practices into our academic and operational frameworks, and by empowering our students and partners to drive impactful ventures, we are paving the way for a future where responsible leadership and entrepreneurial excellence go hand in hand. Our focus on these pivotal areas underscores our dedication to creating a meaningful and lasting impact on both the business world and the environment.

Prof. Archana Shukla

Academic Council

(Constituted under the IIM Act 2017)

IIML constituted the Academic Council under the provisions of the IIM Act 2017 in the year 2018-2019. The Academic Council is the principal academic body of the Institute, consisting of the following persons:

- (a) Director of the Institute, Chairperson of the Academic Council
- (b) Deans in-charge of Faculty, Program, and Research (Dean Faculty as Member Secretary)
- (c) Chairs of Post Graduate and Fellow Programs
- (d) Area Chairs
- (e) All full-time Faculty Members

Following Academic Council Meetings were held in the year 2023-2024 (April 2023 to March 2024).

The 20th meeting of the Academic Council held on June 19, 2023

Agenda:

1. Confirmation of the Minutes of the 19th meeting of the Academic Council held on March 13, 2023
2. Update on Third Party Evaluation Report
3. Amendments to the PGP Manual
4. MDP Programme Design Fee
5. Post-Doctoral positions at IIML
6. Discussion on Faculty Recruitment and Introducing Tenure Track at IIM Lucknow as recommended in Third Party Evaluation Report
7. Courses from Centres at IIML
8. Any other Item
3. Amendments in the IPMX Manual on recommendation of IPMX Committee
4. Change in the admission criteria for PGP-SM upon recommendation of PGPSM and Admissions Committee
5. Combining SM-I and SM-II into one course of Strategic Management of 1.5 credits in Term-III upon recommendation of SM Area and PGP Committee
6. Renaming of Operations Management Area
7. Presentation by the committee constituted by Director for finalizing recommendations based on third evaluation report and faculty discussions held on September 02, 2023
8. Any other item

The 22nd meeting of the Academic Council held on March 12, 2024

Agenda:

1. Confirmation of the minutes of the 20th Academic Council Meeting
- 2a. Introduction of faculty members who have joined IIM Lucknow after the 20th meeting of the Academic Council (Profs Shalabh Singh, Divya Choudhary, Ranjan Kumar, Ashutosh Jha, Kartik Yadav, Utsav Pandey & Himadari Shekhar Chakrabarty)
- 2b. Introduction of FA cum CAO - Mr Satyendra Tripathi
- 2c. Introduction of Post-Doctoral Fellow - Dr Nakagawa Kozi
1. Confirmation of the Minutes of the 21st meeting of the Academic Council held on January 16, 2024
2. Approval of resolutions for award of PhD degrees to graduating FPM and EFPM students
3. Approval of results of batches completing all the requirements of PGP / PGP-ABM / PGP-SM / IPMX / PGPWE programmes in AY 2023-24 and resolutions for award of degrees and medals
4. Presentation by Prof Priyanka Sharma, Chairperson SA&P and Prof Anita Goyal, Chairperson CDS.
5. Any other matter with the permission of the Chair



Rankings and Global Accreditation

Indian Institute of Management Lucknow is a double crown accredited institute by AMBA and AACSB. IIM Lucknow has secured positive eligibility decision by EFMD in 2023 and looks forward to the EQUIS accreditation review in mid-2025.

In the prestigious Financial Times Rankings for Global Masters in Management, the flagship PGP ranked 64th in 2022-23 and 72nd in 2023-24, and the IPMX programme ranked 90th in

2022-23 and 85th in 2023-24 in the Global Masters of Business Administration category. In world QS rankings, PGP featured in the 121-130 category in 2022-23 and 111-120 category in 2023-24 and IPMX in 151-200 category for both the years.

In the NIRF 2023 rankings, IIM Lucknow has retained its 6th rank.



Section

01 Academic Programmes



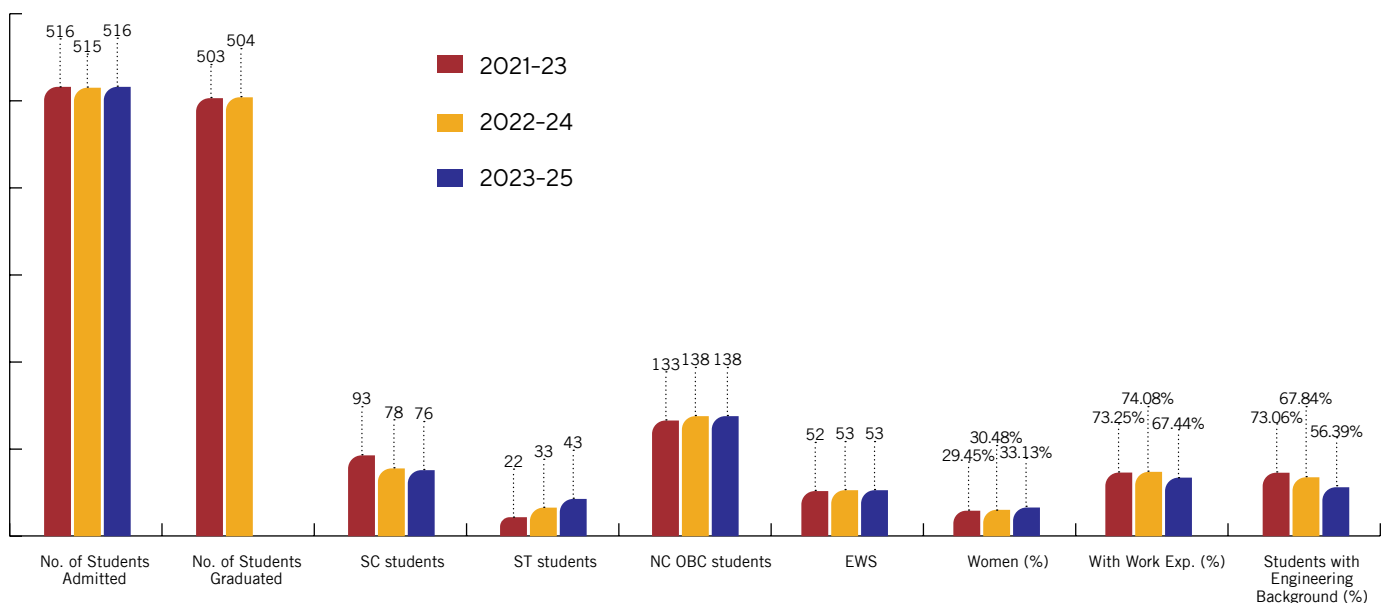
Post Graduate Programme in Management (PGP)

The Post Graduate Programme is designed to develop professional managers with strong conceptual fundamentals and skills required to manage businesses of the future while giving them the vision to determine what the future will be. This programme is a two-year, full-time, residential programme. The students meeting the programme requirements are awarded the degree - Masters in Business Administration.

The PGP continually challenges the students to be prepared for the future. Courses are redesigned every year with feedback from the industry. New courses are introduced at an impressive rate each year. This helps in incorporating the latest concepts and paradigms into the curriculum even as the world is awakening to the need. The PGP also prepares the students to take up multiple responsibilities and energizes them for the fast-track performance expected of them. The curriculum, by any standards, is rigorous. Assignments, live and simulated projects, periodic evaluations, and demanding academic schedules ensures that the students develop time management skills. It is this quality that makes managers from IIM Lucknow a cut above the rest in challenging situations.

Batch Profile

Parameters	Batch (2021-23)	Batch (2022-24)	Batch (2023-25)
Intake Parameter	CAT		
No. of Students Admitted	516	515	516
No. of Students Graduated	503	504	Yet to Graduate
SC students	93	78	76
ST students	22	33	43
NC OBC students	133	138	138
EWS	52	53	53
Women (%)	29.45%	30.48%	33.13%
With Work Exp. (%)	73.25%	74.08%	67.44%
Students with Engineering Background (%)	73.06%	67.84%	56.39%



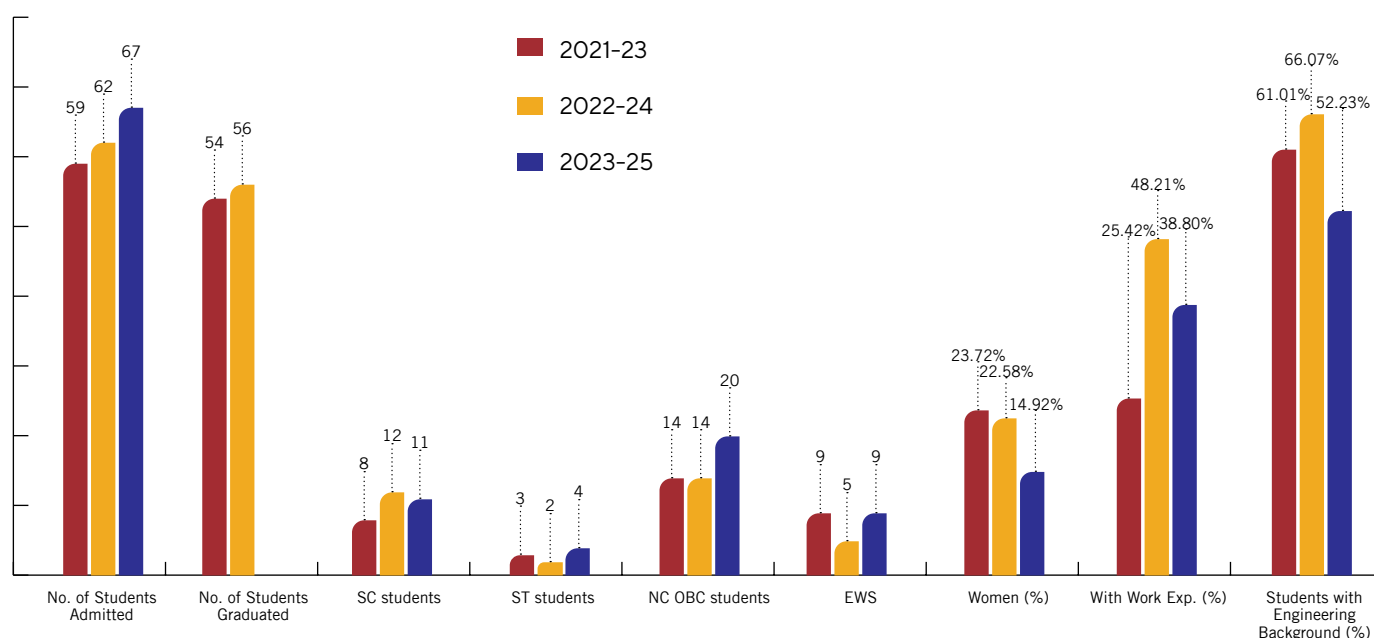
Post Graduate Programme in Agri-Business Management (PGP-ABM)

The two-year Post Graduate Programme in Agribusiness Management is a full-time residential course. It is designed to develop agribusiness leaders, entrepreneurs, and intrapreneurs with vision, competence, and appropriate attitude for promoting/growing agribusiness and agro-based enterprises with a strong international orientation. The students meeting the programme requirements are awarded the degree - Masters in Business Administration - Agri-Business.

The key feature of this course is that a significant number of compulsory foundation courses in the functional areas of management in the first year are blended with agricultural/ rural context-specific courses in the second year. The course is designed to allow students significant field exposure and gives them hands-on experience and action orientation - Global benchmarking and industry partnership.

Batch Profile

Parameters	Batch (2021-23)	Batch (2022-24)	Batch (2023-25)
Intake Parameter	CAT		
No. of Students Admitted	59	62	67
No. Of Students Graduated	54	56	Yet to Graduate
SC students	8	12	11
ST students	3	2	4
NC OBC students	14	14	20
EWS	9	5	9
Women %	23.72%	22.58%	14.92%
With Work Exp. %	25.42%	48.21%	38.80%
Students with Engineering Background %	61.01%	66.07%	52.23%



New Courses / Electives (PGP & PGP ABM)

Courses, both core and elective, from the area concerned were reviewed and revised in the PGP review conducted during 2023-24. The review was carried out by involving external industry experts and renowned faculty. Eleven new courses were introduced in PGP during the academic year.

List of New Elective Courses 2023-24

- 01 DIGITAL TRANSFORMATION AND ARTIFICIAL INTELLIGENCE
- 02 RESPONSIBLE ARTIFICIAL INTELLIGENCE
- 03 INFORMATION TECHNOLOGY CONSULTING
- 04 BANK MANAGEMENT THROUGH SIMULATIONS
- 05 EMPLOYEE RELATIONS
- 06 MANAGING CHANGE AND NEGOTIATION
- 07 LEVERAGING GAMIFICATION IN THE BUSINESS OF PEOPLE
- 08 CULTIVATING AND SUSTAINING HAPPINESS
- 09 STRATEGIC LEADERSHIP-SUSTAINING FIRM GROWTH
- 10 CREATIVITY & INNOVATION FOR SUSTAINABLE MANAGEMENT



Placements – PGP & PGP ABM

IIM Lucknow concluded its Final Placements for the Batch of PGP38 and ABM19. The Institute secured 100% placements for the largest batch in the history of its 38-year legacy, securing 634 offers for 576 students and placing students across many roles in Consulting, Finance, General Management, IT & Analytics, Sales and Marketing, Operations and Retail E-Commerce with top recruiters from across the globe.

IIM Lucknow achieved the average and median CTC of 30 lacs per annum and 27 lacs per annum, respectively, with the highest domestic and international CTC reaching 1.23 cr per annum and 65 lacs per annum, respectively.

A sizeable number of legacy recruiters from within the country and across the globe, along with new recruiters offering diverse job profiles, conducted their recruitment process successfully. Despite the current economy, the placement drive was made a huge success by the relentless support of the recruiters and the placement teams, making it a successful placement with more than 200 recruiters participating in the Final Placement Process.

BFSI SECTOR

The BFSI sector saw the participation of companies such as Tata Capital, Avendus Capital, JM Financial, Citi, HDFC Bank, HSBC, Lodha Capital Markets, O3 Capital, IIFL Finance, and ADM Capital, among others. These firms extended offers for their private equity, front-end investment banking, equity research, global markets, corporate banking, capital markets, private banking, credit risk, and consumer banking roles.

IT / E-COMMERCE / TECHNOLOGY SECTOR

Major recruiters in the IT/E-Commerce/Technology sectors were Amazon, Jubilant Foodworks, Flipkart, MakeMyTrip, Blinkit, Atlassian, Microsoft etc. In addition to roles in IT/Systems, these firms opened roles in category management, product management, business development, supply chain management, product marketing, strategic alliances, program management and analytics.

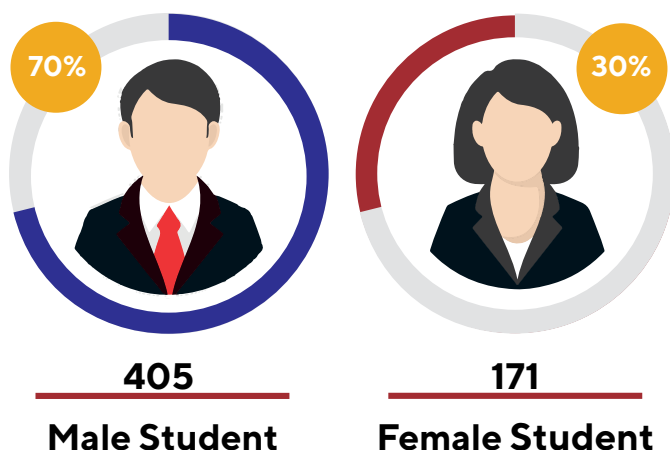
FMCG / TELECOM / DIGITAL MEDIA / AVIATION SECTOR

Some of the top recruiting firms were Tata Play, Dabur, HUL, ITC, Air India Express, Pidilite, P&G, etc. The roles offered by these companies include sales & marketing, supply chain management, IT, corporate finance, and analytics, with some of them being exclusive roles for IIM Lucknow.

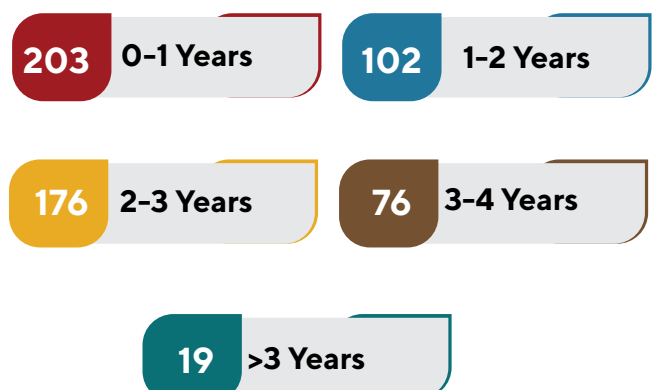
CONSULTING AND GENERAL MANAGEMENT SECTOR

Accenture Strategy, Bain & Co, Boston Consulting Group, Deloitte, Kearney, McKinsey & Co, PwC, and Samagra were among the top recruiting firms in consulting. The General Management domain saw participation from conglomerates such as Adani, Aditya Birla Group, Reliance Industries, Godrej Industries and TAS, among others.

Gender Diversity



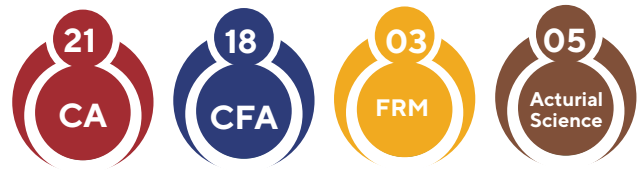
Work Experience Duration



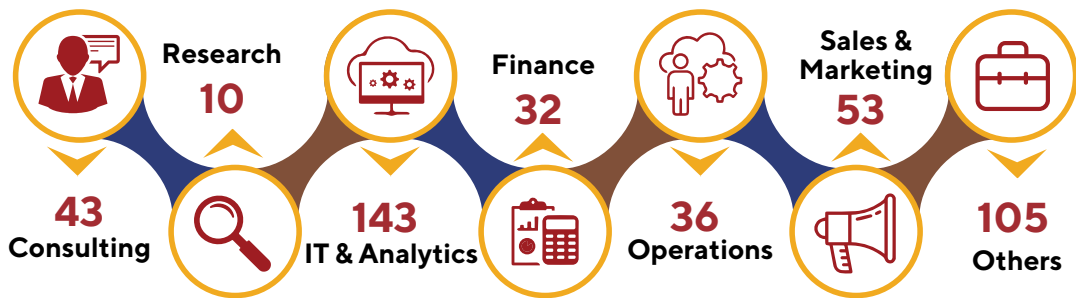
Educational Background



Professional Qualifications



Work Experience Diversity





Financial Assistance, Industry Scholarships and Awards

Financial Assistance

The Institute's Financial Assistance Scheme started in 1993-94; it provides financial support for needy students on the basis of annual family income and academic performance. Under this scheme, in the year 2023-2024, 44 scholarships were awarded to the 1st year students, and 45 scholarships were awarded to the 2nd year students. In addition, students are free to avail of Central Government scholarships (through the National Scholarship Portal) and State Government scholarships based on the respective departments' eligibility criteria and rules and regulations.

Industry Scholarships and Awards

During the academic session 2023-2024, scholarships were sponsored by Industry and were awarded based on academic performance and other criteria.

Name of the Student	Scholarships/Awards
Mohammad Yasir	IDFC First Bank MBA Scholarship
Sidharth Sidharth	IDFC First Bank MBA Scholarship
Utkarsh Tripathi	IDFC First Bank MBA Scholarship
Harsh Misra	Aditya Birla Scholarship
Manasi Parakh	Aditya Birla Scholarship
Chandni	Amrit Kala Dayal Scholarship for Girl Student
Ashutosh Mishra	OPJEMS
Parekh Sidharth	Class of 1993 Scholarship
Abhishek Mittal	Central Bank of India
Deeksha Khatwani	Central Bank of India
Bismita Sahoo	Central Bank of India
Anant Kumar Agrawal	Central Bank of India
Vibha Kapoor	Central Bank of India
Utkarsh Agrawal	Apeejay Scholarship
Sohini Sau	Apeejay Scholarship



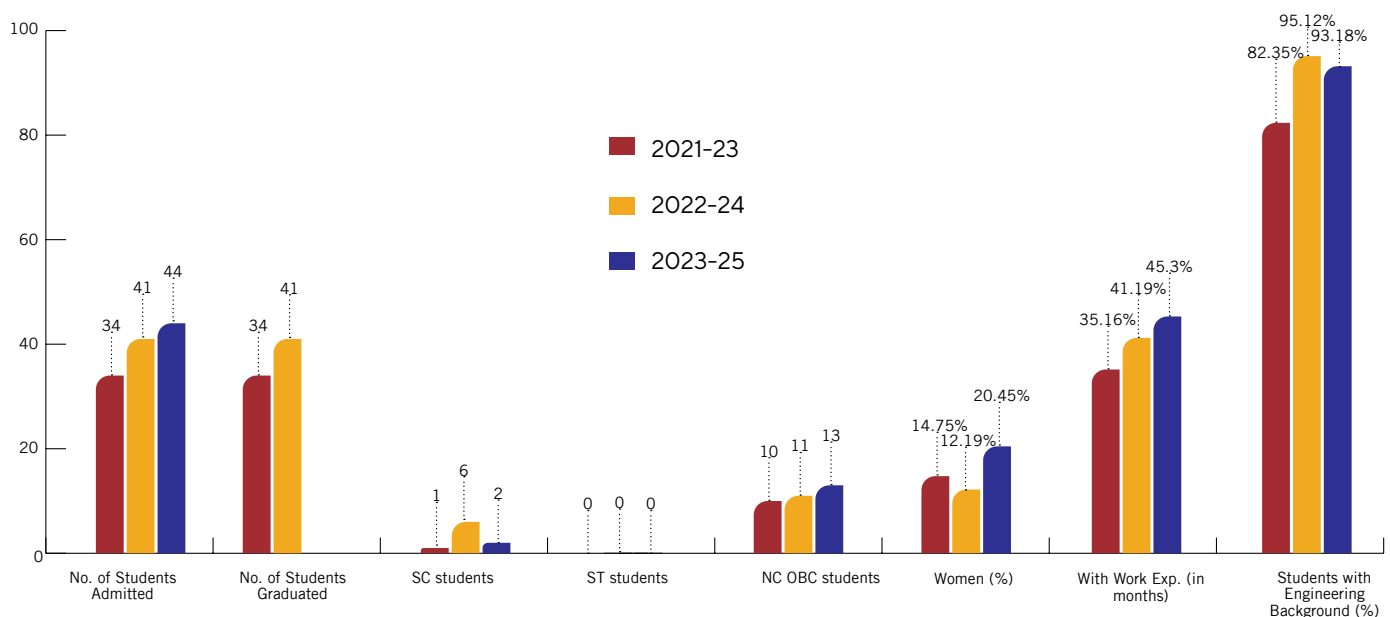
Post Graduate Programme in Sustainable Management (PGPSM)

Post Graduate Programme in Sustainable Management (PGPSM) is a two-year full-time, residential Programme. It is designed to help managers develop an ethos of economic, social, and environmental responsibility for business and equip them with holistic thinking and skills to handle varied sustainability challenges in a dynamic and unpredictable environment.

The curriculum is designed to develop and hone management and leadership skills to formulate and solve problems at the appropriate scale, and help students recognize the inter-connectedness of economic performance of business with social and environmental systems. Students would also be able to produce policy relevant results.

Batch Profile

Parameters	Batch (2021-23)	Batch (2022-24)	Batch (2023-25)
Intake Parameter	CAT		
No. of Students Admitted	34	41	44
No. Of Students Graduated	34	41	Yet to Graduate
SC Students	1	6	2
ST students	0	0	0
NC-OBC	10	11	13
Women %	14.75	12.19	20.45
With Work Exp. (in months)	35.16	41.19	45.3
Students with Engineering Background %	82.35	95.12	93.18



New Courses (Electives)



01 Business Simulation Games



02 Management of Change and Transformation

Placements

IIM Lucknow PGP - Sustainable Management completed its Final Placements for the 8th Batch of PGP-SM (2022-24). The institute secured placements for students across both the General Management and Sustainability domains with roles in ESG Consulting, Corporate Sustainability, Sustainability Think Tanks, Project Management, IT & Analytics, and Strategy with top recruiters across the country.

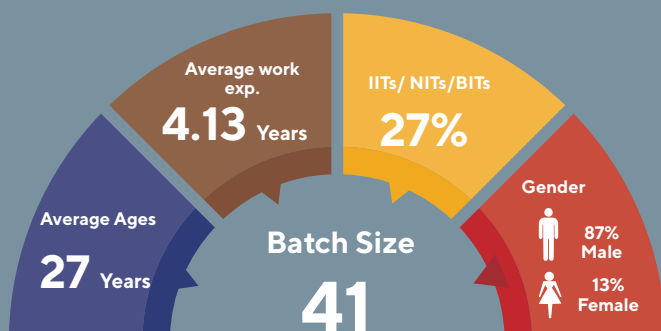
25+ recruiters participated and gave offers in the Final Placement Process this year for a batch of 41 students. The

institute achieved an average CTC of 20.37 LPA and a median CTC of 18.05 LPA.

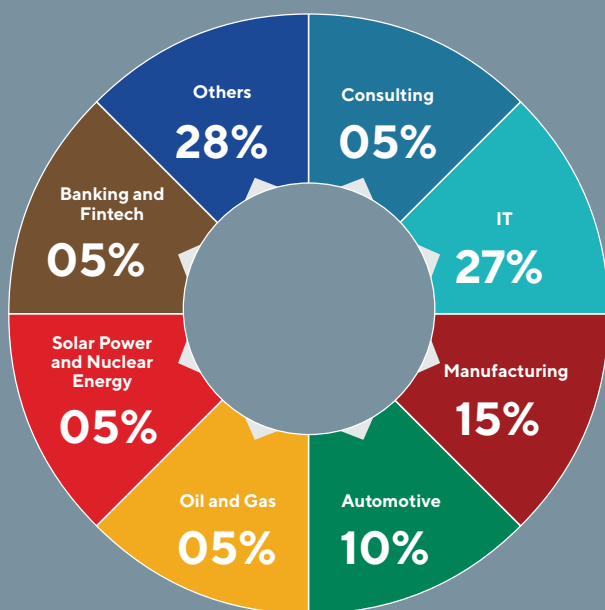
Top recruiters included Accenture Strategy, TransUnion CIBIL, EY India, Deloitte

India, EY GDS, MAQ Software, the Council on Energy Environment & Water (CEEW), Lloyd's Register, Star Health Insurance, Bunge, Tata Power, IRIS Business, Table Space, and Welspun Enterprises, among others.

Batch Profile



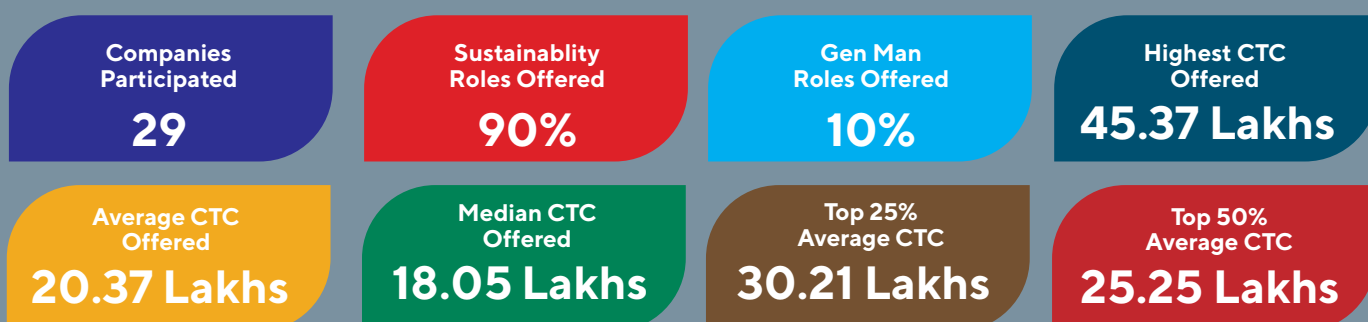
Sector wise Breakup



Academic Background



Final Placement Highlights

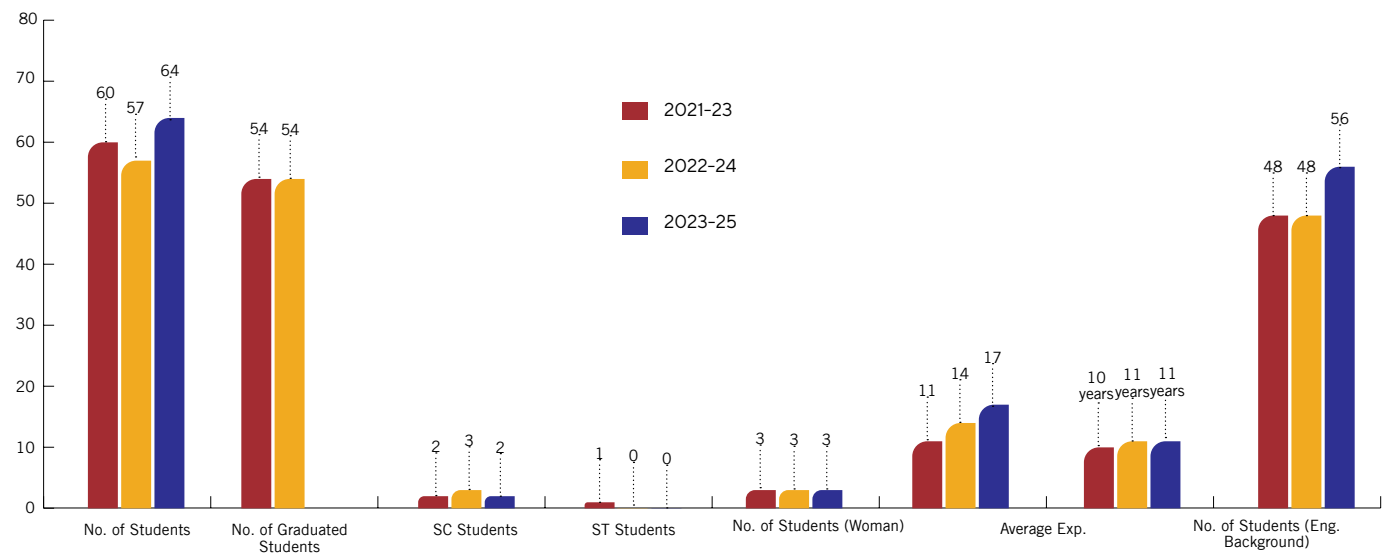


Post Graduate Programme in Management for Working Executives (PGPWE)

Post-Graduate Programme in Management for Working Executives (PGPWE), is a two-year part-time programme. The specific objectives of the programme are to enable the executives, entrepreneurs, and professionals who desire to enhance their managerial knowledge and skills through formal management education while continuing to work full-time in their ongoing professions/ business.

Batch Profile

Particulars	Batch (2021-23)	Batch (2022-24)	Batch (2023-25)
No. of Students	60	57	64
No. of Graduated Students	54	54	Yet to Graduate
SC Students	2	3	2
ST Students	1	0	0
NC-OBC	3	3	3
No. of Students (Woman)	11	14	17
Average Exp.	10 Years	11 Years	11 Years
No. of Students (Eng. Background)	48	48	56



New Courses

The following new elective courses were offered in (AY 2023-2024) to the PGPWE Students:

- | | | |
|--|---|--|
| 01 Financial Services & Fintech | 02 AGILE Product and Project Management | 03 Entrepreneurial Management of New Ventures |
| 04 Managing Global Business | 05 Digital Marketing: Strategy & Application | 06 Wisdom of Indian Philosophy |
| 07 Business Simulation Games | 08 Managing Business Sustainability and ESG | 09 Pricing Analytics |

International Immersion

The International Immersion program for the PGPWE 18th batch was held at IESEG School of Management from August 27th to September 8th, 2023. The students visited two campuses of the above institute. From August 27th to September 2nd, 2023, they were in Lille - France, where the course focused on 'Change Management.' From September 2nd to September 8th, 2023, they were in Brussels, Belgium, where the course focused on 'International Negotiation Skills.'



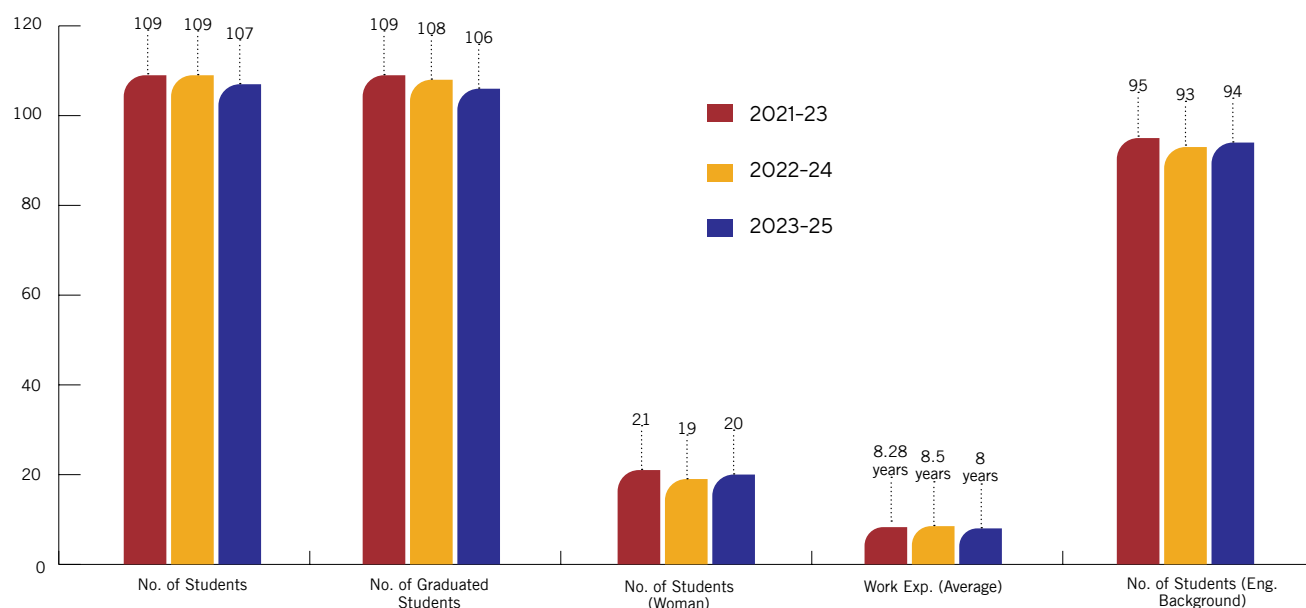
International Programme in Management for Executives (IPMX)

The International Programme in Management for Executives (IPMX) is a one-year, full-time residential program designed for mid/senior-level management professionals and aims to prepare them for leadership roles in business. The programme is designed to impart business education that is grounded in the Indian and international business environments. It aims at enhancing the understanding of business processes at the functional and strategic levels among the participants of the program, thus, preparing them for augmented roles in managing enterprises engaged in global business.

A core component of the programme is a study module at one of our partner institutes, which provides the students with an opportunity of an international learning experience, contributing towards equipping them with the knowledge and perspective relevant to current global business issues. The programme is rigorous and rewarding. It provides an opportunity for personal development and professional growth through inquiry and insight obtained in an interactive learning environment. The programme is run at the institute's Noida campus, providing the locational advantage of being the hub of commercial and industrial activity. Industry-related assignments form an integral part of the course curriculum.

Batch Profile

Particulars	Batch 2021-22	Batch 2022-23	Batch 2023-24
No. of Students Admitted	109	109	107
No. of Students Graduated	109	108	106
Women	21	19	20
Work Exp. (Average)	8.28 years	8.5 years	8 years
Students with Engineering Background	95	93	94



International Immersion Component (2023-24)

The International Immersion module of IPMX Batch (2023-24) was conducted by IESEG School of Management, France. The three-week immersion module included two credit courses, industry visits, workshops and cultural visits in Paris and other European cities such as Brussels and Geneva.

The courses included:

01

Intercultural
Management

02

International
Negotiation Skills

03

Fintech

04

Strategic Innovation and
AI for Business



Placements

Key Highlights

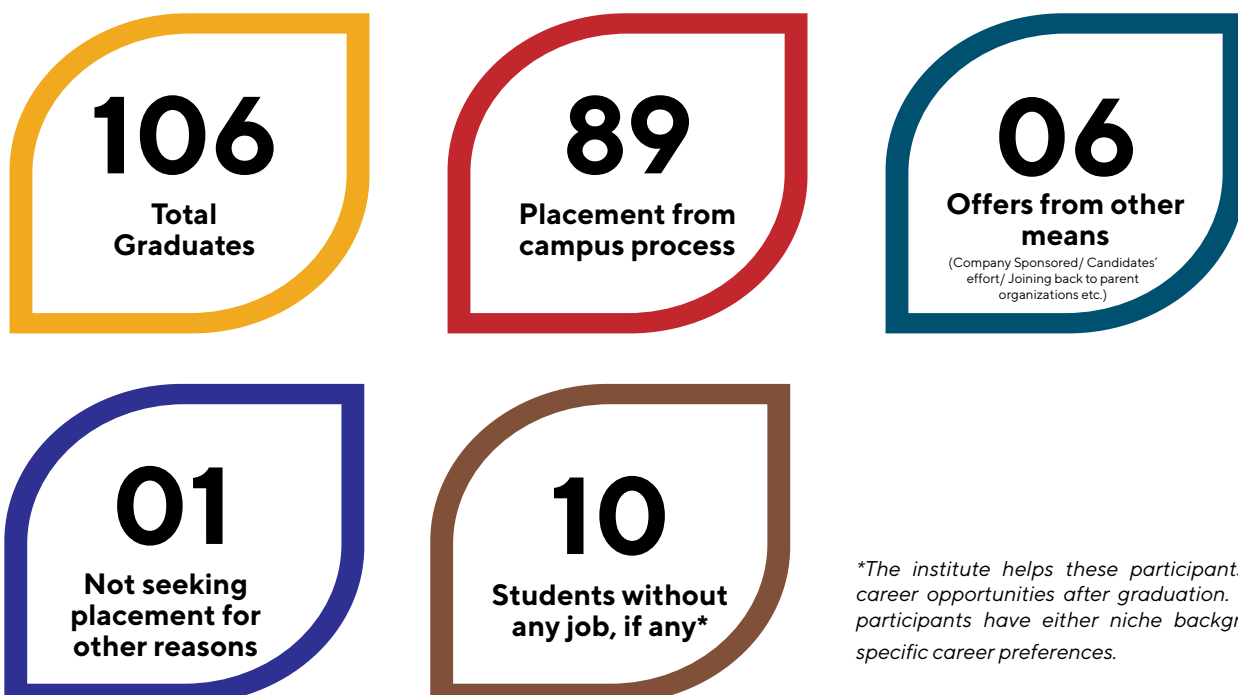
- Around 50% of the batch secured placements in the first week of the placements.
- An average increase of 55% from pre-to post-MBA CTC.
- The average CTC of the top 25% was pegged at 34 LPA and the top 50% at 30 LPA.
- An average increase of 70% in pre- and post-MBA CTC.
- Around 84% of the students could shift from their previous functions/roles, and 70% transitioned from their previous industries.
- Out of the multiple companies that participated in the placement process, 26+ made the final offers.
- Around 23% of recruiters hired first time from IPMX.



The 16th batch of the International Program in Management for Executives (IPMX) consisted of 106 students from various industries and functional backgrounds representing - IT/ITES, Consulting, Media, FMCG, Education, Automotive/Manufacturing, BFSI, Retail/E-Commerce, Energy/Oil and Gas, and others with an average of about 8 years of industry experience.

The rolling placement process for IPMX's 16th batch commenced in the last week of October 2023 at its Noida Campus. The recruitment process was conducted in hybrid mode—virtual and campus. Despite the bleak economic outlook and volatile job market this year, IPMX witnessed a stellar placement season, beating market trends.

Placement Status



**The institute helps these participants find suitable career opportunities after graduation. Some of these participants have either niche backgrounds or very specific career preferences.*

RECRUITERS AND ROLES OFFERED:

Many companies from various industries participated in the placement process, out of which 25+ made final offers. Some of the leading recruiters include:

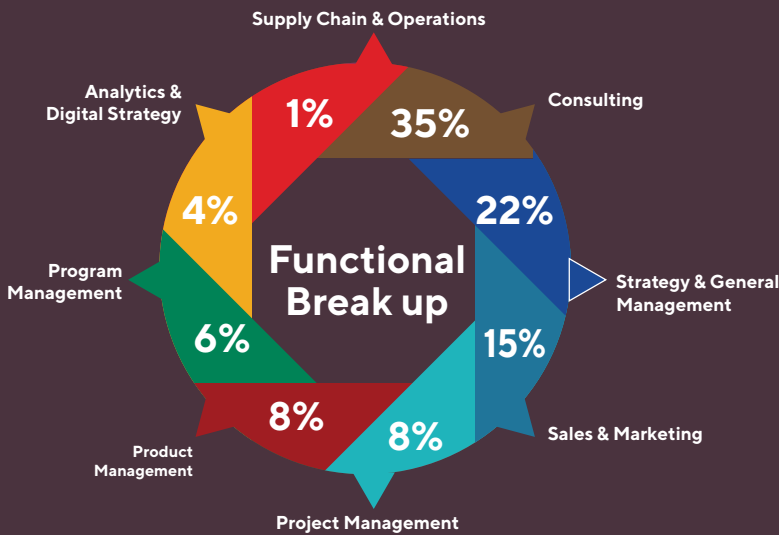
					
					
					
					



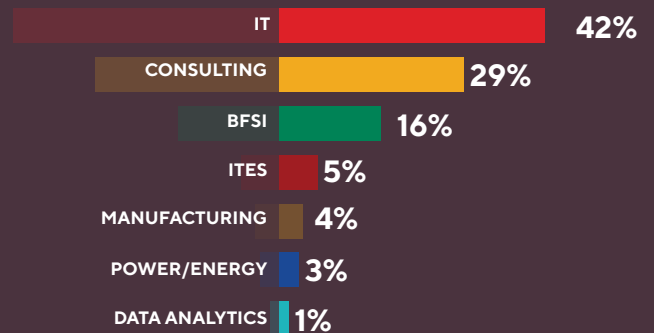
Functional Break-up:

Students received offers in middle and senior-level management positions across various functions. Some positions offered this year were – Associate Manager, Senior Manager, AVP, Senior Account Manager, Business Consultant, Senior Consultant, Technical Project Manager, Chief Manager, Project Lead, Senior Project Lead, Product Specialist, Senior Process Consultant, Senior Marketing Manager, Head of Supply Chain, Lead Business Analyst, etc.

The offers were received from multiple industries, and many students successfully shifted their industries, roles, and/or functions.



INDUSTRY MIX



COMPENSATION

Indicators	CTC in LPA (INR) (Excluding Joining/Retention Bonus and ESOP)
Median CTC	24.47
Average CTC	25.53

Leadership Talk Series Speakers

Leadership Talk Series focuses upon providing insight into the ground realities of business world. Various sessions are organized by inviting Industry experts and entrepreneurs to share their practical experiences and their perspective to make the students ready for business world. It gives students a platform to learn about industry's best practices, market trends, and operational challenges.

- Mr. Shailendra Nath Jha, Co-Founder ChangeEngine
- Mr. Harshdeep Rapal, Founder Legitt Contract.
- Mr. Alok Sharma, Head - Enterprise Transformation, TCS
- Mr. Shivesh Singh, VP Strategic Business Change, HSBC
- Mr. Aseem Ahmad, VP Change Management, HSBC
- Mr. Anil Swarup, Former Secretary, Ministry of Coal & Dept. of School Education
- Mr. Amit Chhabra, Head - VP, Shell Lubricants, India Sales (Auto OEM)
- Mr. Anshuman Anand, CEO of R&B (KSA) & VP of Apparel Group
- Mr. Sankara Raman Mahadevan, VP- Global Business Transformation HSBC
- Mr. Amit Choudhary, VP- HR Business Leader, EXL
- Mr. Abhishek Mehta, CEO Tresata
- Ms. Brittany, CMO Tresata



Fellow Programme in Management

Launched in the year 2000-01, the Fellow Programme in Management (FPM) is a doctoral-level programme of the Indian Institute of Management Lucknow. The program offers a unique opportunity to those who wish to enhance their research capabilities and teaching talents. It is designed to develop high-quality academicians, researchers, and management thinkers by providing an opportunity for interdisciplinary education and research in management. The Institute's highly academically interactive environment helps students develop and sharpen their intellect. The Institute's unique pedagogy and program structure provides an enriching personal and professional growth environment. The students, meeting the programme requirements are awarded the degree- Doctor of Philosophy or Ph.D.

FPM attracts students of the highest quality and prepares them for academic careers at leading business schools in India. The programme consists of two components. Coursework is the first component and it exposes scholars to a variety of core and elective MBA as well as Fellow-level area-specific courses and provides exhaustive training in research methodology. A team of faculty, chaired by a principal supervisor, supervises the second component, which is independent research. The program, with its ample financial support, facilitates FPM scholars to present and participate in national and international conferences and doctoral consortiums. Additionally, a rich tradition of internal seminars provides a perfect learning platform for FPM scholars.

Areas of Specialization

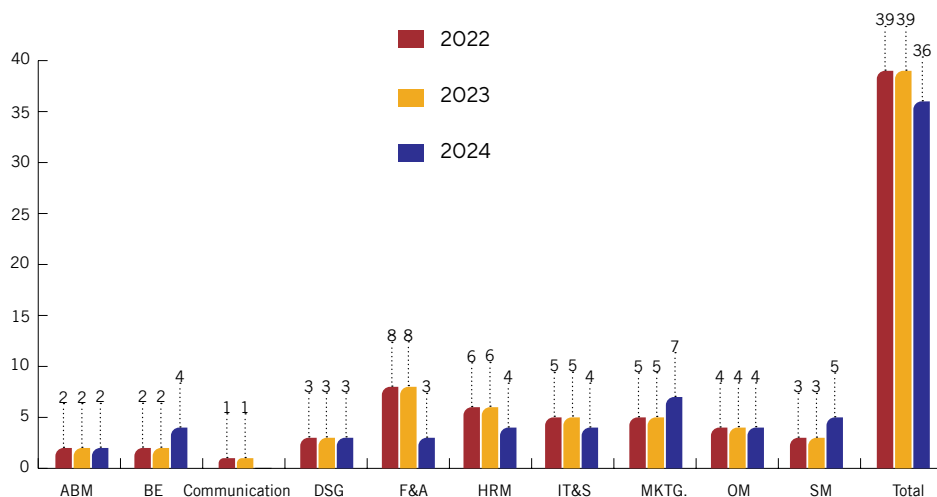
LOGISTICS



Admission Trend 2022 – 2024

Area of Specialization

Area	2022	2023	2024
ABM	02	02	02
BE	02	02	04
Communication	01	01	00
DSG	03	03	03
F&A	08	08	03
HRM	06	06	04
IT&S	05	05	04
MKTG.	05	05	07
OM	04	04	04
SM	03	03	05
Total	39	39	36



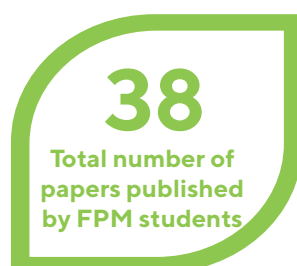
Category	2022			2023			2024		
	Male	Female	Total	Male	Female	Total	Male	Female	Total
General	14	09	23	14	09	23	17	06	23
SC	00	03	03	00	03	03	06	00	06
ST	02	00	02	02	00	02	00	00	00
NC-OBC	08	01	09	08	01	09	03	00	03
DA (*PWD)	00	00	00	00	00	00	00	00	00
EWS	02	00	02	02	00	02	02	02	04
Total Admission Offered	26	13	39	26	13	39	28	08	36

Graduated FPM Scholars (2023-24)

S. No.	FPM ID	FPM Scholar's Name	Area	Thesis Advisory Committee	TOPIC	Placement (if any)
1.	FPM-18016	Gargi Rawat	Mktg.	1. Prof. Prem Prakash Dewani (Chair) 2. Prof. Ashish Dubey (Member) 3. Prof. Rajesh Chandwani (Member, IIMA)	"Essays on Social Exclusion and Consumer Responses"	IIM Kashipur
2.	FPM-19020	Rajesh Jain	SM	1. Prof. Ashutosh Kumar Sinha (Chair) 2. Prof. Kaushik Bhattacharya (Member) 3. Prof. Priyatam Anurag (Member)	"Essays on M&A Deal Abandonment"	IIM Ranchi
3.	FPM-19006	Abhishek Kumar	F&A	1. Prof. Seshadev Sahoo (Chair) 2. Prof. Sowmya Subramaniam (Member) 3. Prof. Kaustav Banerjee (Member)	"Essays on Initial Public Offering (IPO) Valuation"	OP Jindal Global University, Sonipat
4.	FPM-20019	Riya Singla	F&A	1. Prof. Madhumita Chakraborty (Chair) 2. Prof. Vivek Singh (Member) (Professor, The University of Michigan, Dearborn) 3. Prof. Sowmya Subramaniam (Member)	"Essays on Role of Analysts in Market Efficiency"	IIM Amritsar
5.	PhD-21016	Talluri Surendra Babu	HRM	1. Prof. Nishant Uppal (Chair) 2. Prof. Girish Balasubramanian (Member) 3. Prof. Kshitij Awasthi (Member)	"A Competency-Based Perspective on Contemporary Careers"	IIM Bangalore
6.	FPM-20003	Sk Abu Khalek	Mktg.	1. Prof. Anirban Chakraborty (Chair) 2. Prof. Moutusy Maity (Member) 3. Prof. Gaurav Garg (Member)	"Essays on Shared Consumption"	IIM Bodhgaya
7.	FPM-19021	Akhil Prakash	HRM	1. Prof. Pushpendra Priyadarshi (Chair) 2. Prof. Pankaj Kumar (Member) 3. Prof. Ajay Singh (Member)	Essays on "Dark Side of Social Media Use: Strain in Individual, Work and Family Context"	
8.	FPM-19011	Guninder Pal Singh	Mktg.	1. Prof. Anirban Chakraborty (Chair) 2. Prof. Moutusy Maity (Member) 3. Prof. Amit Agrahari (Member)	"Ambivalence in Transformative Consumption: Perspectives from Fitness Consumers' use of Wearable Technologies"	OP Jindal Global University, Sonipat
9.	FPM-20004	Vaishali Sangwan	Mktg.	1. Prof. Moutusy Maity (Chair) 2. Prof. Anirban Chakraborty (Member) 3. Prof. Sanjeev Tripathi (Member) (IIM Indore)	"Essays on Consumer Embarrassment"	OP Jindal Global University, Sonipat
10.	FPM-18020	Saurabh Mittal	Mktg.	1. Prof. Moutusy Maity (Chair) 2. Prof. Anirban Chakraborty (Member) 3. Prof. Sushil Kumar (BS) (Member)	"Customer Mindfulness - Its Antecedents and Consequences: A Service Marketing Perspective"	LM Thapar School of Management, TIET, Punjab

S. No.	FPM ID	FPM Scholar's Name	Area	Thesis Advisory Committee	TOPIC	Placement (if any)
11.	FPM-20015	Deepali Dhingra	SM	1. Prof. Neeraj Dwivedi (Chair) 2. Prof. Kshitij Awasthi (Member) 3. Prof. Chandan Sharma (Member)	"Essays on the Impact of Board Interlocks on Innovation Strategies"	IIM Rohtak
12.	FPM-20001	Maneka	ABM	1. Prof. Sushil Kumar (CFAM) (Chair) 2. Prof. Sanjeev Kapoor (Member) 3. Prof. Kshitij Awasthi (Member)	"Organic Foods: Social Capital, Knowledge Sharing and Innovations in the Value Networks"	
13.	FPM-20010	Mohit Ray	OM	1. Prof. Suresh Kumar Jakhar (Chair) 2. Prof. Prashant Chintapalli, Ivey Business School, Western University Canada (Co-Chair) 3. Prof. Rakesh V. (Member)	"Essays on the Role of Government Interventions in Agricultural Supply Chains of Developing Economies"	
14.	FPM-20005	Tamal Samanta	Mktg.	1. Prof. Rajesh K. Aithal (Chair) 2. Prof. Arunabha Mukhopadhyay (Member) 3. Prof. Anand Kumar Jaiswal (Member) (IIM Ahmedabad)	"Small Retailers, Hawkers and Buyers: Resilience and Beyond"	
15.	FPM-20024	Vivek Mishra	HRM	1. Prof. Nishant Uppal (Chair) 2. Prof. Kshitij Awasthi (Member) 3. Prof. Parni Kaushiva (Member)	"Essays on Unethical Pro-Organizational Behavior"	
16.	FPM-20018	Jyoti Garg	F&A	1. Prof. Madhusudan Karmakar (Chair) 2. Prof. Vikas Srivastava (Member) 3. Prof. Samit Paul (Member) (IIM Calcutta)	"Essays on International Portfolio Diversification and Equity Home Bias Puzzle"	Great Lakes Institute of Management, Gurgaon
17.	FPM-20026	Nishant Garg	HRM	1. Prof. Pushpendra Priyadarshi (Chair) 2. Prof. Pankaj Kumar (Member) 3. Prof. Girish Balasubramanian (Member)	"Essays Exploring Financial Wellbeing"	
18.	FPM-19002	Anshul Aggarwal	BE	1. Prof. Chandan Sharma (Chair) 2. Prof. Sanjay Kumar Singh (Member) 3. Prof. Garima Mittal (Member)	"Essays on International Trade and Firm Performance"	Goa Institute of Management, Goa

Conferences (2023-2024)



Best Paper Awards (2023-2024)

Name of Scholars	Best Paper Award
Mr. Anshul Aggarwal FPM-19002 (BE)	Management Doctoral Colloquium-2022, Vinod Gupta School of Management, IIT Kharagpur.
Mr. Nishant Garg FPM-20026 (HRM)	Academy for Global Business Advancement (AGBA's)-2023, Dubai Conference, Dubai.
Ms. Deepali Dhingra FPM-20015 (SM)	INDAM Conference-2024, Goa Institute of Management, Goa.
Mr. Vivek Mishra FPM-20024 (HRM)	Annual Research Conference-2021, Indian Institute of Management, Lucknow.
Mr. Mohit Ray FPM-20010 (OM)	POMS India International Conference-2022, Indian Institute of Management, Kozhikode.

Research Output of FPM Scholars (2023-2024)

Papers published in Journals

S. No.	FPM ID	PhD Scholar's Name	Area	Publication Details
1	PhD-21016	Talluri Surendra Babu	HRM	1. Talluri, S.B., Schreurs, B. and Uppal, N. (2022), "How do individual factors affect career sustainability? An investigation of cascading effects through the career construction model of adaptation. Career Development International, 27(6/7), 584-600. https://doi.org/10.1108/CDI-05-2022-0120 (IIML ABDC- B/ABS-2) 2. Talluri, S. B., & Uppal, N. (2023). Subjective Career Success, Career Competencies, and Perceived Employability: Three-way Interaction Effects on Organizational and Occupational Turnover Intentions. Journal of Career Assessment, 31(2), 397-419. https://doi.org/10.1177/10690727221119452 (IIML ABDC- A/ABS-2) 3. Balasubramanian, G., Talluri, S.B., and Sarkar, S. (2023). The Curious Case of Judicial Interpretation and Efficiency Affecting Labor Flexibility in India. Industrial Law Journal. https://doi.org/10.1093/indlaw/dwad004 (IIML ABDC- A/ABS-3)
2.	FPM-18016	Gargi Rawat	Marketing	Rawat, G., & Dewani, P. P. (2021). Green Morning: Casting Social Media Strategy for Sustainable Business Growth. Academy of Marketing Studies Journal, 25(1), 10. (Case Study) Rawat, G., Dewani, P. P., & Kulashri, A. (2022). Social exclusion and consumer responses: A comprehensive review and theoretical framework. International Journal of Consumer Studies, 46(5), 1537-1563. https://doi.org/10.1111/ijcs.12832 (IIML ABDC: A)
3.	FPM-20015	Deepali Dhingra	Strategic Management	Dhingra, D., & Dwivedi, N. (2022). Do interlocking directorates influence corporate diversification strategies? Evidence from Indian firms. International Journal of Corporate Governance, 13(2), 124-144. (IIML ABDC: B) Dhingra, D., & Dwivedi, N. (2024). Unearthing the intellectual structure of board interlocks research: a bibliometric analysis. Corporate Governance: The International Journal of Business in Society, 24(1), 81-100. (IIML ABDC: B)
4.	FPM-20019	Riya Singla	Finance and Accounting	Singla, R., Chakraborty, M. and Singh, V. (2023), "Analyst optimism, uncertainty and regulation: evidence from the Indian market", Managerial Finance, Vol. 49 No. 10, pp. 1517-1534. https://doi.org/10.1108/MF-09-2022-0444 (IIML ABDC: B)

S. No.	FPM ID	PhD Scholar's Name	Area	Publication Details
5.	FPM-18020	Saurabh Mittal	Marketing	1. Mittal, S. and Maity, M. (2022), "Is relationship marketing investments-customer gratitude-customer loyalty linkage influenced by contextual and individual moderators? An emerging economy perspective", Journal of Indian Business Research, Vol. 14 No. 4, pp. 492-519. https://doi.org/10.1108/JIBR-11-2021-0375 (IIML ABDC: B) 2. Vihari, N. S., Sinha, N. K., Tyagi, A., & Mittal, S. (2022). Effect of mindfulness on online impulse buying: Moderated mediation model of problematic internet use and emotional intelligence. Frontiers in Psychology, 13. https://www.frontiersin.org/articles/10.3389/fpsyg.2022.1012331 (IIML ABDC: B)
6.	FPM-19006	Abhishek Kumar	Finance and Accounting	Kumar, A. and Sahoo, S. (2021), "Do anchor investors affect long run performance? Evidence from Indian IPO markets", Pacific Accounting Review, Vol. 33 No. 3, pp. 322-346. (IIML ABDC: B)
7.	FPM-19011	Guninder Pal Singh	Marketing	Uncovering the knowledge structure of the fan-sporting object relationship: a bibliometric analysis (IIML ABDC: A)
8.	FPM-20003	SK Abu Khalek	Marketing	1. Khalek, S. A., & Chakraborty, A. (2023). Do I share because I care?: Investigating the factors influencing consumers adoption of shared consumption. Business Strategy and The Environment. https://doi.org/10.1002/bse.3442 (IIML ABDC-A, ABS-3, IF: 13.4) 2. Khalek, S. A., & Chakraborty, A. (2023). Access or collaboration? A typology of sharing economy. Technological Forecasting and Social Change, 186, 122121. https://doi.org/10.1016/j.techfore.2022.122121 (IIML ABDC-A, ABS-3, IF: 12) 3. Khalek, S. A., & Chakraborty, A. (2023). Shared Consumption and its Determinants: A Systematic Literature Review and Future Research Agenda. International Journal of Consumer Studies. 47(3), 888-921. https://doi.org/10.1111/ijcs.12913 (IIML ABDC-A, ABS-2, IF: 9.9) 4. Khalek, S. A., Behera, C.K., & Samanta, T (2023). Increasing information disclosure in mobile payment service: The role of structural assurance, trust and information sensitivity. Journal of Financial Services Marketing. https://doi.org/10.1057/s41264-023-00257-1 (IIML ABDC-B, ABS-1, IF: 3) 5. Khalek, S. A., & Chakraborty, A. (2022). I like to use but do not wish to own: Exploring the role of de-ownership orientation in the adoption of access-based services. Journal of Retailing and Consumer Services, 67, 103035. https://doi.org/10.1016/j.jretconser.2022.103035 (IIML ABDC-A, ABS-2, IF: 10.4) 6. Kumra, R., Khalek, S. A., & Samanta, T. (2021). Factors affecting BoP producer intention to use P2P lending platforms in India. Journal of Global Marketing, 34(4), 328-352. https://doi.org/10.1080/08911762.2021.1915440 (IIML ABDC-B, ABS-1, CS: 3.7)
9.	FPM-20005	Tamal Samanta	Marketing	1. Exploring the intellectual and conceptual structure of small retail research through a bibliometric analysis (Tamal Samanta & Rajesh Aithal) - International Journal of Retail & Distribution Management (2023) (IIML ABDC: A) 2. An integrated framework for understanding information disclosure behaviour in mobile payment services (Sk Abu Khalek, Chandan Behera & Tamal Samanta) - Journal of Financial Services Marketing (2023) (IIML ABDC: B) 3. Resilience of small retailers in facing the Covid-19 pandemic "a qualitative study (Tamal Samanta & Rajesh Aithal) - Qualitative Market Research (2023) (IIML ABDC: B) 4. Factors affecting BoP producer intention to use P2P lending platforms in India (Rajeev Kumra, Sk Abu Khalek & Tamal Samanta) - Journal of Global Marketing (2021) (IIML ABDC: B)

S. No.	FPM ID	PhD Scholar's Name	Area	Publication Details
10.	FPM-19002	Anshul Aggarwal	Business Environment (Economics)	1) Aggarwal, A., & Sharma, C. (2023). Trade Promotion Campaigns & Their Impact on Indian Labor: Discussion & Evidence. Indian Journal of Industrial Relations, 58(4). (IIML ABDC: C) 2) Aggarwal, A., & Sharma, C. (2023). Internationalisation, employment generation and wage premia: evidence from Indian manufacturing firms. Managerial and Decision Economics, 44(7), 3944-3961. (IIML ABDC: B)
11.	FPM-19021	Akhil Prakash	Human Resource Management	Prakash, A., Priyadarshi, P., Kumar, P., & Singh, A. (in press). Examining social media fatigue and flow experience: a moderated mediation model of addiction and self-esteem. International Journal of Indian Culture and Business Management. https://doi.org/10.1504/IJICBM.2023.10055818 (IIML ABDC: B)
12.	FPM-20001	Maneka	Agribusiness Management	Competitive Strategy to Collaborative Strategy: Tale of organic food firms from an emerging economy in the Journal of International Food & Agribusiness Marketing (IIML ABDC: B)
13.	FPM-20018	Jyoti Garg	Finance & Accounting	Garg, J., Karmakar, M., & Paul, S. (2023). A study on equity home bias using vine copula approach. The North American Journal of Economics and Finance, 64, 101860. (IIML ABDC: B)
14.	FPM-20024	Vivek Mishra	Human Resource Management	Sharma, V., Mishra, V., & Uppal, N. (2023). Support to sin: a moderated mediation model of perceived organizational support's effect on unethical pro-organizational behavior among Indian nationals. International Journal of Manpower, 44(3), 484-502. (IIML ABDC-A Category)
15.	FPM-20010	Mohit Ray	Operations Management	1. Ray, M., Kumar, A., Srivastava, S. K. (2023). The impact of policy changes on the mustard ecosystem: a multi-stakeholder perspective. Journal of Agribusiness in Developing and Emerging Economies. (IIML ABDC: C) 2. Ray, M., Singh, A. P., Jakhar, S. K. (2023). Sustainable farming practices adoption in agriculture supply chain: the role of indirect support versus cost subsidy. Annals of Operations Research. (IIML ABDC: A)
16.	FPM-19020	Rajesh Jain	Strategic Management	1. Jain, R., Oh, C. H., & Shapiro, D. (2022). A bibliometric analysis and future research opportunities in multinational business review. Multinational Business Review, 30(3), 313-342. https://doi.org/10.1108/mbr-01-2022-0001 (Category: IIML ABDC- B/ABS-2) 2. Khare, A., & Jain, R. (2022). Mapping the conceptual and intellectual structure of the consumer vulnerability field: A bibliometric analysis Journal of Business Research, 150, 567-584. https://doi.org/10.1016/j.jbusres.2022.06.039 (Category: IIML ABDC -A/ABS-3) 3. Jain, R., & Khare, A. (2022). Building the case for paradigmatic reflexivity in strategic management research using entrepreneurial opportunity as an exemplar. Philosophy of Management. https://doi.org/10.1007/s40926-022-00201-8 (Category: IIML ABDC "C") 4. Jain, R. (2022). Do authors affiliated with emerging Asian contexts have proportionate representation in foreign entry mode choice research? Asian Journal of Business Research, 12(2). https://doi.org/10.14707/ajbr.220128 (Category: IIML ABDC "C") 5. Balodi, K. C., Jain, R., Kumar, T. B., & Banerjee, D. (2022). Platform revolution in the database management system industry: Evolution of SAPs business model. Journal of Information Technology Teaching Cases, 204388692211067. https://doi.org/10.1177/20438869221106798 (Category: ABS-1/Scopus, IIML ABDC: B) 6. Bansal, J., Balodi, K. C., Jain, R., & Datta, S. (2022). Strategy and business model evolution at Adobe: Competing in Digital Media Software Industry. Journal of Information Technology Teaching Cases, 204388692211163. https://doi.org/10.1177/20438869221116391 (Category: ABS-1/Scopus, IIML ABDC: B)

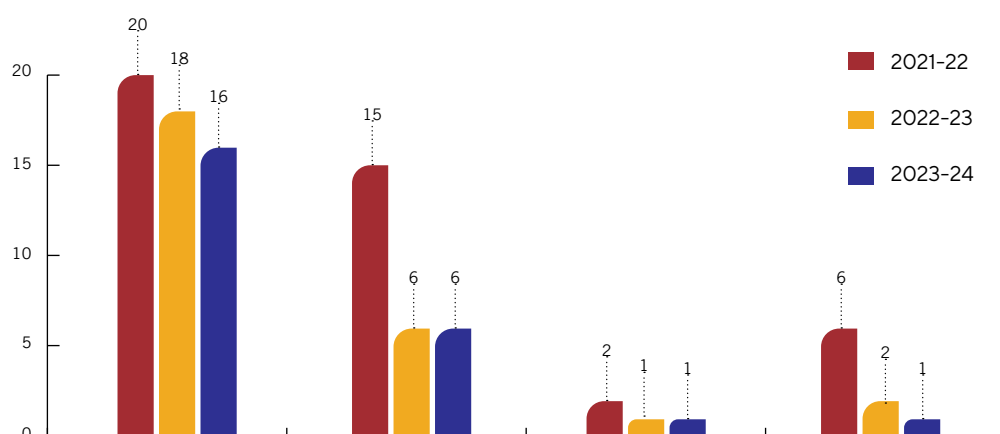
S. No.	FPM ID	PhD Scholar's Name	Area	Publication Details
17.	FPM-20026	Nishant Garg	Human Resource Management	1. "Unpacking the Environmental Costs of E-Commerce: A System Dynamics Analysis of CO2 Emissions in India" (2023). Ritika Saini, Nishant Garg. Journal of Informatics Education and Research ISSN: 1526-4726. Vol 3 Issue 2 (2023). (IIML ABDC-C). 2. Investing in Students Well-being: How Cyclic Meditation Can Reduce Stress and Foster Mindfulness in Academic Institutions: A Case from India (2023). Nishant Garg, Neha garg, Pankaj Kumar. Journal for Global Business Advancement (JGBA), (accepted) (ABS- 1, IIML ABDC B.)
18.	FPM-20004	Vaishali Sangwan	Marketing	Firms' Induced Consumer Embarrassment: A Systematic Literature Review: Indian Journal of Industrial Relations, 2022 (IIML ABDC: C)

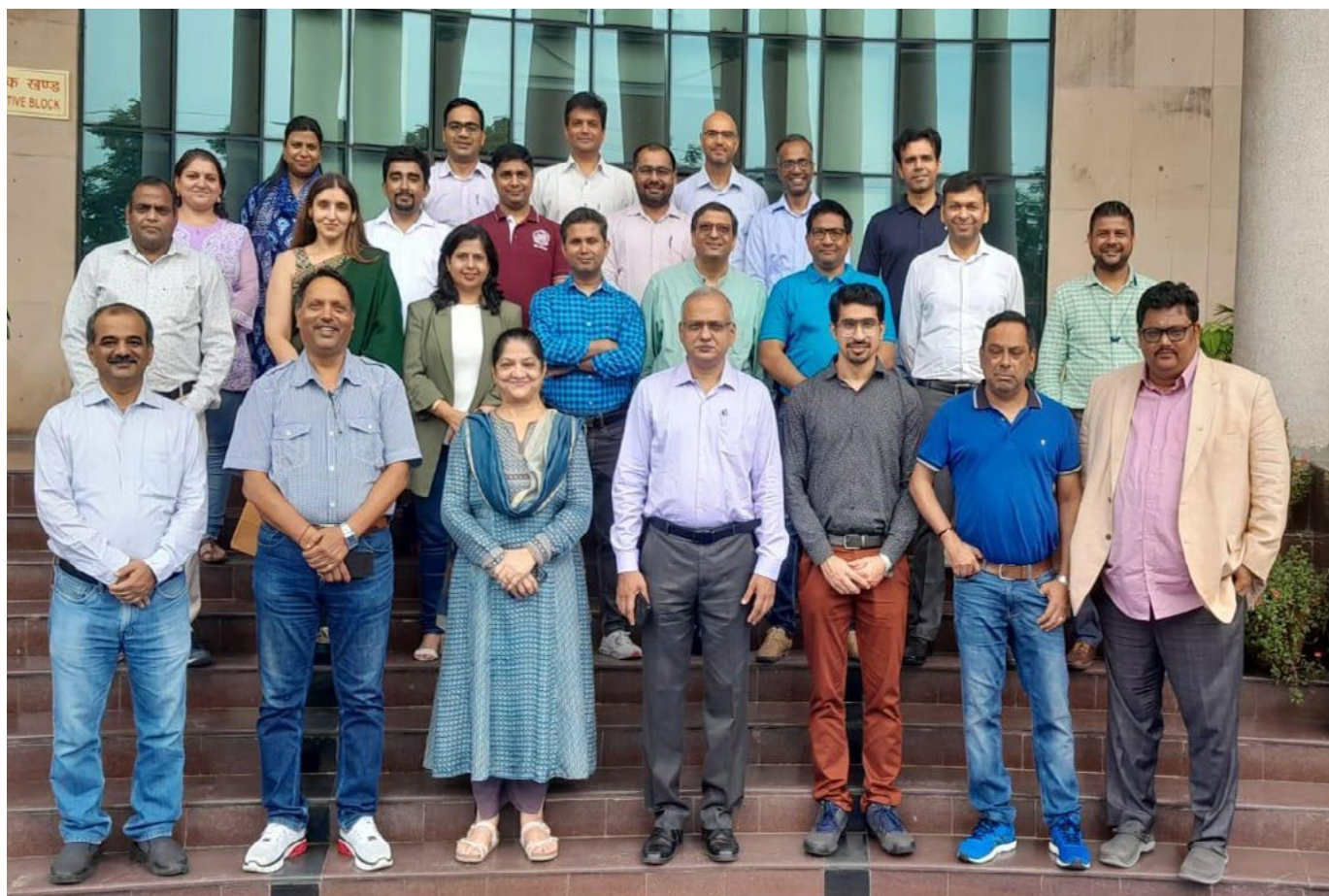


Executive Fellow Programme in Management

The EFPM is a part-time, non-residential, doctoral program that has been specifically designed to cater to the academic needs of working executives/managers/teaching professionals/researchers. The objective of the EFPM is to prepare the students for careers not only in management research and teaching but also in management practice, consulting and training in a formal setting while continuing to be engaged in their ongoing professions/ businesses. The programme intends to strike an ideal balance between management practice and theory that will give one the power to advance in senior management, initiate consulting practice and launch an academic career. EFPM is specially structured to develop theory and practice of management that benefit contemporary business world.

Parameters	2021-22	2022-23	2023-24
No. of Scholars Admitted	20	18	16
No. of Scholars Graduated	15	06	06
SC/ST Scholars	02	01	01
Women Scholars	06	02	01





Research Output

Graduated EFPM Scholars

Name	Area	Thesis Title	Thesis Advisory Committee
Abhishek Tiwary	Human Resource Management	Impact of automation awareness-led changes on job insecurity and job performance in an Indian KPO	Prof. Ajay Singh Prof. Archana Shukla Prof. Pushpendra Priyadarshi
Prashant Mishra	Business Communication	An inviting to examine the combined effects of leaders' socio-communicative style and abusive supervisor perception on employee outcomes within the publishing industry	Prof. Neerja Pande Prof. Payal Mehra Prof. Badri Bajaj
Ratika Gore	Marketing Management	The high and the low: factors on social network sites that impact user attitude and user behavior	Prof. Moutusy Maity Prof. Satyabhushan Dash Prof. Anita Goyal
Amit Gupta	Human Resource Management	What are the outcomes that persons with disability obtain when they craft sustainable careers?	Prof. Pushpendra Priyadarshi Prof. Archana Shukla Prof. Pankaj Kumar
Danish Nasir	Operations Management	Ergonomics in warehouse design and operations	Prof. Rakesh V Prof. O S Vaidya Prof. Suresh Jakhar
Nitin Garg	Strategic Management	Effect of organizational and faculty networks on research performance in higher education institutions: multi-level and micro foundations analyses	Prof. Krishna Chandra Balodi Prof. Kshitij Awasthi Prof. Rejegeorgepallathitta

Convocation

The 38th Annual Convocation of IIM Lucknow saw 785 students being awarded their degrees by the Chairperson, IIM Lucknow Board of Governors, Mr. N Chandrasekaran and Director, IIM Lucknow, Prof. Archana Shukla. Chairperson & Managing Director of Tractors and Farm Equipment Limited, Ms. Mallika Srinivasan, was the Chief Guest on the occasion and delivered the Convocation Address.

Details of Graduating Cohort

S. No	Programme	Students Graduated
1.	Master of Business Administration	504
2.	Masters in Business Administration in Agri-Business Management	56
3.	Master of Business Administration in Sustainable Management	41
4.	Fellow Programme in Management (Ph.D.)	18
5.	Executive Fellow Programme in Management	06
6.	Master of Business Administration (IPMX)	106
7.	Post graduate Programme for Working Executives	54

Medal winners

Post Graduate Programme in Management

S. No	Medal	Name
01	Chairperson's Gold Medal	Abhishek Mittal
02	Director's Medal	Deeksha Khatwani
03	PGP Chairperson's Medal	Bismita Sahoo

Post Graduate Programme in Agri-business Management

S. No	Medal	Name
01	Harishankar Singhania Medal for Best All-rounder	Sohini Sahu

International Programme in Management for Executives (IPMX)

S. No	Medal	Name
01	Chairperson's Gold Medal	Aishwarya Kumar
02	Director's Medal	Munish Khanna

Post Graduate Programme in Sustainable Management

S. No	Medal	Name
01	Chairperson's Gold Medal	Sushobhit Malik

Post Graduate Programme in Management for Working Executives

S. No	Medal	Name
01	Chairperson's Gold Medal	Rashmi Mittal



Section 02 Research and Consultancy



Publication Profile

The faculty is the intellectual resource of the institute who have been diligently working to fulfil the mission which is to produce high-quality research published in refereed journals. The year 2023-2024 also saw many journal publications, books, conferences, which are listed below:

142

Papers in
Journals

01

Book
Publication

12

Book
Chapters

01

Case

Journal Publications

1. Aggarwal, A., & **Sharma, C.** (2023). Internationalisation, employment generation and wage premia: evidence from Indian manufacturing firms. *Managerial and Decision Economics*, 44(7), 3944-3961.
2. Agostini, J., Roy Chowdhury, A., & **Gupta, P.** (2023). Resisting 'extractive capital': a comparative study of two adivasi anti-mining movements in postcolonial (and neoliberal) India. *Globalizations*, 1-18.
3. **Aithal, R.**, Anil, R. K., & Angmo, D. (2022). Rural tourism in India: case studies of resilience during crisis. *Worldwide Hospitality and Tourism Themes*, 15(1), 63-73.
4. Anamika, A., & **Subramaniam, S.** (2022). Do news headlines matter in the cryptocurrency market?. *Applied Economics*, 54(54), 6322-6338.
5. Anamika, **Chakraborty, M.**, & **Subramaniam, S.** (2023). Does sentiment impact cryptocurrency?. *Journal of Behavioral Finance*, 24(2), 202-218.
6. Arora, J., & **Chakraborty, M.** (2023). Role of financial literacy in investment choices of financial consumers: an insight from India. *International Journal of Social Economics*, 50(3), 377-397.
7. Arora, S. D., Singh, G. P., Chakraborty, A., & **Maity, M.** (2022). Polarization and social media: A systematic review and research agenda. *Technological Forecasting and Social Change*, 183, 121942.
8. **Arora, S.**, Baig, N., & Kalra, N. (2023). Trans*(gressive) Failures: Cis-heteronormative Gaze in OTT Media. *Journal of Creative Communications*, 09732586231193571.
9. **Awasthi, K.**, Yayavaram, S., George, R., & Sastry, T. (2024). Political connections and profit persistence in India. *Asia Pacific Journal of Management*, 1-49.
10. **Awasthi, M.K.** (2024). Socio-cultural and motivational dimensions of rural migration decision in Himalayan region: An exploratory factor analysis. *International Journal of Indian Culture and Business Management*.
11. Bains, K., & **Dewani, P. P.** (2022). Effect of sexual appeal in marketing communication on aggression and sexual aggression: a theoretical perspective and future research directions. *Journal for International Business and Entrepreneurship Development*, 14(2), 164-187.
12. **Bakhshi, M.** (2024). Dancing on a Tightrope: Globalization, Deterritorialization, and Standardization in Multicultural Environment. *Philosophy of Management*, 1-14.
13. **Balasubramanian, G.**, & Kakani, R. K. (2023). Exploring the Demographic Determinants of Integrity in Careerist Senior Civil Servants: Role of Social Norms and Security. *Public Integrity*, 1-18.
14. **Balasubramanian, G.**, Kakani, R. K., & Danish, M. S. (2024). To innovate or not—Exploring individual antecedents of innovative thinking among Indian bureaucrats. *Public Administration and Development*, 44(1), 3-16.
15. **Balodi, K. C.**, Raizada, A., & Datta, S. (2024). Trading war: Evolving landscape of discount brokerage in India. *Journal of Information Technology Teaching Cases*, 20438869241240492.
16. **Bansal, A.**, Panchal, T., Jabeen, F., Mangla, S. K., & Singh, G. (2023). A study of human resource digital transformation (HRDT): A phenomenon of innovation capability led by digital and individual factors. *Journal of Business Research*, 157, 113611.
17. Behera, D. K., **Singh, S. K.**, & Choudhury, D. K. (2022). The burden of transport injury and risk factors in India from 1990 to 2019: evidence from the global burden of disease study. *Archives of public health*, 80(1), 204.

18. Behl, A., Dong, N. T., Thu, N. H., & **Dewani, P. P.** (2021). Social capital in agribusiness: an exploratory investigation from a supply chain perspective during the COVID-19 crisis. *The International Journal of Logistics Management*, 33(4), 1437-1473.
19. Bhardwaj, S., Sreen, N., Das, M., Chitnis, A., & **Kumar, S.** (2023). Product specific values and personal values together better explains green purchase. *Journal of Retailing and Consumer Services*, 74, 103434.
20. Briand, Y., Pye, S., D'Agosto, M. D. A., Goes, G. V., Neves Schmitz-Gonçalves, D., Garg, A., **Gupta, D.**, ... & Trollip, H. (2023). Passenger transport decarbonization in emerging economies: policy lessons from modelling long-term deep decarbonization pathways. *Climate Policy*, 1-21.
21. **Chakraborty, A.**, & Arora, S. D. (2022). Managing adversity: Brands and COVID-19. *Vikalpa*, 47(2), 106-115.
22. Chejarla, K. C., **Vaidya, O. S.**, & **Kumar, S.** (2023). Flexibility in logistics: a literature review. *International Journal of Services and Operations Management*, 46(1), 60-110.
23. **Choudhary, D.**, & Nandy, I. (2024). A study of sustainability risks from industry 4.0 perspective: taxonomy and future research avenues. *Competitiveness Review: An International Business Journal*.
24. **Daultani, Y.**, Cheikhrouhou, N., Pratap, S., & Prajapati, D. (2022). Forward and Reverse Logistics Network Design with Sustainability for New and Refurbished Products in E-commerce. *Operations and Supply Chain Management: An International Journal*, 15(4), 540-550.
25. Detwal, P. K., Soni, G., **Jakhar, S. K.**, Srivastava, D. K., Madaan, J., & Kayikci, Y. (2023). Machine learning-based technique for predicting vendor incoterm (contract) in global omnichannel pharmaceutical supply chain. *Journal of Business Research*, 158, 113688.
26. **Dewani, P. P.** (2022). Online reviews in tourism and hospitality industry: a meta-analytical perspective. *Journal for Global Business Advancement*, 15(4), 420-446.
27. Dhumras, H., **Garg, G.**, & Bajaj, R. K. (2023). On Clustering and Pattern Recognition Techniques Utilizing Bi-parametric Picture Fuzzy (R, S)-Norm Discriminant Information Measure. *Scientia Iranica*.
28. **Dixit, A.**, & Bajpai, S. (2024). Impact of Liquidity and tail risk factor on pricing of assets: Evidence from Indian equity market. *International Journal of Business Excellence*.
29. Dixit, A., Choi, T. M., Kumar, P., & **Jakhar, S. K.** (2024). Roles of reciprocity and fairness concerns in airline-airport systems with environmental considerations. *European Journal of Operational Research*, 312(3), 1011-1023.
30. Ezhil Kumar, M., Pandey, S. K., Sharma, D. P., & **Rathore, H.** (2023). Seeing is buying: should offline retailers use shelf-based scarcity to sell products?. *Journal of Consumer Marketing*, 40(3), 359-379.
31. Gangwar, A., & **Dewani, P. P.** (2022). Secondary consumer socialisation and adoption of e-commerce: a qualitative inquiry. *Journal for International Business and Entrepreneurship Development*, 14(4), 465-486.
32. Garg, J., **Karmakar, M.**, & Paul, S. (2023). A study on equity home bias using vine copula approach. *The North American Journal of Economics and Finance*, 64, 101860.
33. Garg, N., Garg, N., & **Kumar, P.** (2023). Investing in student well-being: how cyclic meditation can reduce stress and foster mindfulness in academic institutions: a case from India. *Journal for Global Business Advancement*, 16(1), 79-106.
34. Ghosh, D., & **Dash, S.** (2023). Barriers and facilitators of B2B degree of digital use and brand engagement: an integration of technology and behavioral perspectives. *Journal of Business & Industrial Marketing*, 38(12), 2793-2810.
35. Goel, G., Dash, S. R., Brooks, R., & **Subramaniam, S.** (2022). Asymmetric effect of FEARS Sentiment on Stock Returns: Short-sale constraints, limits to arbitrage, and behavioural biases. *Emerging Markets Finance and Trade*, 58(11), 3119-3135..
36. Gopakumar, K. V., Ram Mohan, M. P., & **Awasthi, K.** (2024). Moving the mountain: Stigma removal, strategic industry, and the Indian civilian nuclear industry. *International Social Science Journal*, 74(251), 163-181.
37. Goswami, M., & **Daultani, Y.** (2022). Make-in-India and industry 4.0: Technology readiness of select firms, barriers and socio-technical implications. *The TQM Journal*, 34(6), 1485-1505.
38. Goswami, M., & **Daultani, Y.** (2022). Product quality optimization vs production capacity optimization: an analytical perspective. *International Journal of Quality & Reliability Management*, 40(3), 801-819.
39. Goswami, M., Chan, F. T., Ramkumar, M., **Daultani, Y.**, Pratap, S., & Chhabra, A. (2023). A joint modeling and exploratory framework for intra-firm collaboration within construction and mining equipment industry. *Industrial Management & Data Systems*, 123(2), 451-491.
40. Grubb, M., Jordan, N. D., Hertwich, E., Neuhoﬀ, K., Das, K., **Bandyopadhyay, K. R.**, ... & Oh, H. (2022). Carbon leakage, consumption, and trade. *Annual Review of Environment and Resources*, 47, 753-795.
41. Gupta, D., & **Dash, S.** (2023). Challenges of implementing extended producer responsibility for plastic-waste management: lessons from India. *Social Responsibility Journal*, 19(9), 1595-1612.
42. Gupta, S., Mahajan, R., & **Dash, S. B.** (2023). The impact

- of influencer-sourced brand endorsement on online consumer brand engagement. *Journal of Strategic Marketing*, 1-17.
43. Gupta, V., Dahiya, A., & **Kumar, P.** (2023). Interplay of Social Capital and Online Social Network Influencer. *International Journal of Business Information Systems*.
 44. Hsieh, J. K., & **Kumar, S.** (2023). Revisiting the impact of consumers' need for touch on webrooming intention: the perspective of maximizing mindset theory. *Journal of Research in Interactive Marketing*, (ahead-of-print).
 45. Islam, M. M., Ali, M. I., Ceh, B., **Singh, S.**, Khan, M. K., & Dagar, V. (2022). Renewable and non-renewable energy consumption driven sustainable development in ASEAN countries: do financial development and institutional quality matter?. *Environmental Science and Pollution Research*, 29(23), 34231-34247.
 46. Jain, A., **Dash, S.**, & Malhotra, N. K. (2023). Consumption coping to deal with pandemic stress: impact on subjective well-being and shifts in consumer behavior. *European Journal of Marketing*, 57(5), 1467-1501.
 47. Jalota, H., Mandal, P. K., Thakur, M., & **Mittal, G.** (2023). A novel approach to incorporate investor's preference in fuzzy multi-objective portfolio selection problem using credibility measure. *Expert Systems with Applications*, 212, 118583.
 48. Jha, A. P., Mahajan, A., **Singh, S. K.**, & Kumar, P. (2022). Renewable energy proliferation for sustainable development: Role of cross-border electricity trade. *Renewable Energy*, 201, 1189-1199.
 49. Jha, V. K., & **Pande, A. S.** (2024). Making sustainable development happen: Does sustainable entrepreneurship make nations more sustainable?. *Journal of Cleaner Production*, 440, 140849.
 50. Jutury, D., Kumar, N., Sachan, A., **Daultani, Y.**, & Dhakad, N. (2023). Adaptive neuro-fuzzy enabled multi-mode traffic light control system for urban transport network. *Applied Intelligence*, 53(6), 7132-7153.
 51. Karamchandani, A., **Srivastava, S. K.**, & Srivastava, A. (2023). A lower approximation based integrated decision analysis framework for a blockchain-based supply chain. *Computers & Industrial Engineering*, 177, 109092.
 52. Khalek, S. A., & **Chakraborty, A.** (2022). "I like to use but do not wish to own": Exploring the role of de-ownership orientation in the adoption of access-based services. *Journal of Retailing and Consumer Services*, 67, 103035.
 53. Khalek, S. A., & **Chakraborty, A.** (2023). Access or collaboration? A typology of sharing economy. *Technological Forecasting and Social Change*, 186, 122121.
 54. Khan, I., Zakari, A., Dagar, V., & **Singh, S.** (2022). World energy trilemma and transformative energy developments as determinants of economic growth amid environmental sustainability. *Energy Economics*, 108, 105884.
 55. Khan, I., Zakari, A., Zhang, J., Dagar, V., & **Singh, S.** (2022). A study of trilemma energy balance, clean energy transitions, and economic expansion in the midst of environmental sustainability: New insights from three trilemma leadership. *Energy*, 248, 123619.
 56. Khanna, R., & **Sharma, C.** (2022). COVID-19 and volatility in the tourism sector's stocks. *Economics Bulletin*, 42(4), 2184-2192.
 57. Khanna, R., & **Sharma, C.** (2022). Impact of information technology on firm performance: New evidence from Indian manufacturing. *Information Economics and Policy*, 60, 100986.
 58. Khanna, R., & **Sharma, C.** (2023). Does financial development raise tourism demand? A cross-country panel evidence. *Journal of Hospitality & Tourism Research*, 47(6), 1040-1070.
 59. Kisana, R., & **Arora, S.** (2023). 'Seeking a break from home': investigating women's college experiences in rural Mewat, India. *Gender and Education*, 35(6-7), 638-652.
 60. Kohar, A., **Jakhar, S. K.**, & Agarwal, Y. K. (2023). Strong cutting planes for the capacitated multi-pickup and delivery problem with time windows. *Transportation Research Part B: Methodological*, 176, 102806.
 61. Kulkarni, V., & **Aggarwal, A.** (2023). Assessing synergies and challenges between CSR and SDG with evidence from India. *International Journal of Indian Culture and Business Management*, 28(4), 425-441.
 62. Kulkarni, V., & **Aggarwal, A.** (2024). Business response to mandatory corporate social responsibility with evidence from India. *Business Strategy & Development*, 7(1), e323.
 63. Kumar, A., **Agrahari, A.**, & Kumar, A. (2024). TagTaste: From transformation to disruption. *Journal of Information Technology Teaching Cases*, 20438869241239664.
 64. Kumar, A., Dey, K., & **Gupta, K. B.** (2023). Food Corporation of India: Making Public Procurement More Inclusive and Efficient. *Asian Journal of Management Cases*, 09728201231168246.
 65. **Kumar, P.**, & Sarin, G. (2022). WELMSD-word embedding and language model based sarcasm detection. *Online Information Review*, 46(7), 1242-1256.
 66. **Kumar, S.** (2023). Loneliness and parental separation: a narrative approach. *Journal of Constructivist Psychology*, 1-18.
 67. **Kumar, S.** (2024). Antecedents of loneliness: a systematic

- review. *International Journal of Sociology and Social Policy*, 44(1/2), 1-21.
68. **Kumar, S.,** Kumar, D., & Nicolau, J. L. (2024). How does culture influence a Country's travel and tourism competitiveness? A longitudinal frontier study on 39 countries. *Tourism Management*, 100, 104822.
 69. Kumari, S., Pandey, A., Soni, A., Mahala, A., Kumar, A., & **Dey, K.** (2024). Assessment of functional efficacy of sheep plasma protein hydrolysates and their utilization in mutton sausage. *Meat Science*, 109469.
 70. Liao, C. H., Hsieh, J. K., & **Kumar, S.** (2023). Does the verified badge of social media matter? The perspective of trust transfer theory. *Journal of Research in Interactive Marketing*, (ahead-of-print).
 71. Mehdiratta, G., & **Kumar, S.** (2022). Knowledge of environmental sustainability in future leaders: a study of adolescent school children in Delhi NCR, India. *International Journal of Indian Culture and Business Management*, 25(4), 529-549.
 72. **Mehra, P.** (2023). Unexpected surprise: Emotion analysis and aspect based sentiment analysis (ABSA) of user generated comments to study behavioral intentions of tourists. *Tourism Management Perspectives*, 45, 101063.
 73. Mishra, D., Mital, A., & **Srivastava, S. K.** (2023). Role of international strategic alliances in internationalization of business group affiliated firms—A system dynamics approach. *Systems Research and Behavioral Science*, 40(3), 552-572.
 74. Mishra, S., Mishra, A., **Dubey, A.**, & Dwivedi, Y. K. (2024). Virtual reality in retailing: a meta-analysis to determine the purchase and non-purchase behavioural intention of consumers. *Industrial Management & Data Systems*, 124(1), 212-252.
 75. Nasir, D., Venkitasubramony, R., & **Jakhar, S. K.** (2023). Energy-based storage assignment in a multi-aisle warehouse. *OPSEARCH*, 60(4), 1951-1975.
 76. Padhi, B., **Tripati Rao, D.**, & Triveni, T. (2023). Discerning the Long-Term Pace and Patterns of Employment in India. *The Indian Journal of Labour Economics*, 1-30.
 77. Pagare, D., Biswas, I., **Agrahari, A.**, & Ghosh, S. (2023). A small farmer's market choice in the presence of multiple markets: The Indian case. *European Journal of Operational Research*, 311(2), 739-753.
 78. Pal Singh, G., **Chakraborty, A.**, & Arora, S. D. (2023). Uncovering the knowledge structure of the fan-sporting object relationship: a bibliometric analysis. *Sport Management Review*, 26(2), 181-202.
 79. Pal, A., & **Prajapati, D.** (2023). Mixture model for dependent competing risks data and application for diabetic retinopathy treatment. *Applied Mathematical Modelling*, 113, 514-527.
 80. **Pal, D.** (2023). Do agricultural prices respond to interest on reserves?. *The Economics and Finance Letters*, 10(1), 94-101.
 81. **Pal, D.** (2024). The distribution of commodity futures: A test of the generalized hyperbolic process. *Applied Economics*, 56(15), 1763-1783.
 82. **Pande, N.**, & Mishra, P. (2023). Socio-Communicative Style: A Bibliometric Review and Future Research Agenda. *Empirical Economic Letters*.
 83. **Pandey, A.** (2022). Capital structure puzzle and banks: need for a unique approach?. *Qualitative Research in Financial Markets*, 14(3), 380-394.
 84. **Pandey, A.**, & Guhathakurta, K. (2022). Value relevance of loan loss provision components and the choice of model specification. *Advances in accounting*, 58, 100600.
 85. **Pandey, A.**, & Guhathakurta, K. (2023). Use of Contingent Payment Mechanism in Nonperforming Loan Auctions. *Finance Research Letters*, 52, 103519.
 86. Pandey, J., Kumar, M., & **Singh, S.** (2024). Organizational ethical climate: influence on employee meaning and well-being. *Management Decision*.
 87. Pandey, U., & **Singh, S.** (2022). Data envelopment analysis in hierarchical category structure with fuzzy boundaries. *Annals of Operations Research*, 315(2), 1517-1549.
 88. **Pathak, J.**, & Hammoudeh, S. (2023). Impact of energy-related discussions on post-filing volatility and returns in the US. *Energy Economics*, 125, 106858.
 89. **Prajapati, D.**, Pal, A., & Kundu, D. (2024). A finite mixture model for multiple dependent competing risks with applications of automotive warranty claims data. *Statistics and Computing*, 34(1), 19.
 90. **Prakash Attili, V. S.**, & Das, S. (2022). Data analysis of ethanol blended petrol programme of India. *Data analysis of ethanol blended petrol programme of India*, 171-191.
 91. Priya, P., & **Sharma, C.** (2023). COVID-19 related stringencies and financial market volatility: sectoral evidence from India. *Journal of Financial Economic Policy*, 15(1), 16-34.
 92. Priya, P., & **Sharma, C.** (2023). Do financial constraints and corruption limit firms' innovation capability? Evidence from developing economies. *Managerial and Decision Economics*, 44(4), 1935-1961.
 93. Priya, P., & **Sharma, C.** (2023). Does uncertainty dampen corporate leverage? Empirical analysis of demand and supply channels. *Applied Economics*, 1-16.

94. Priya, P., & **Sharma, C.** (2023). Monetary policy, macroeconomic uncertainty and corporate liquid asset demand: a firm-level analysis for India. *International Journal of Managerial Finance*, (ahead-of-print).
95. Priya, P., & **Sharma, C.** (2023). Reinforcing the effects of corruption and financial constraints on firm performance: Normal versus crisis period in developing economies. *Economic Modelling*, 127, 106463.
96. **Priyadarshi, P.**, & Premchandran, R. (2022). Insecurity and turnover as robots take charge: impact of neuroticism and change-related uncertainty. *Personnel Review*, 51(1), 21-39.
97. Qureshi, I., Bhatt, B., Sutter, C., & **Shukla, D. M.** (2023). Social entrepreneurship and intersectionality: Mitigating extreme exclusion. *Journal of Business Venturing*, 38(2), 106283.
98. Raj, A., Mukherjee, A. A., de Sousa Jabbour, A. B. L., & **Srivastava, S. K.** (2022). Supply chain management during and post-COVID-19 pandemic: Mitigation strategies and practical lessons learned. *Journal of business research*, 142, 1125-1139.
99. Rawat, G., **Dewani, P. P.**, & Kulashri, A. (2022). Social exclusion and consumer responses: A comprehensive review and theoretical framework. *International Journal of Consumer Studies*, 46(5), 1537-1563.
100. Roy, V., & **Srivastava, S. K.** (2022). The safety-quality dominant view of food chain integrity: Implications for consumer-centric food chain governance. *International Journal of Management Reviews*, 24(1), 3-24.
101. Sah, B., **Singh, S.**, Titiyal, R., & Singh, S. (2024). Bi-objective multiple drones and trucks combined operation parcel delivery. *International Journal of Operational Research*.
102. Saha, D., & **Chakraborty, A.** (2022). Neutralising COVID-19 induced inhibitors of vacationing intention: an Indian perspective. *International Journal of Indian Culture and Business Management*, 27(1), 111-124.
103. Sahadev, S., Chung, S., Zaman, M., Handoko, I., Vo-Thanh, T., Phong Nguyen, N., & **Kumra, R.** (2023). Exploring the antecedents of "deep" eWOM providing behaviour in mobile shopping: a multi-country study. *Information Technology & People*.
104. Sahni, S., Yadav, S., Aggarwal, S., & **Kumra, R.** (2023). The emerging gender inequalities and work-life balance disruption during the pandemic: A scoping review. *International Journal of technology management & sustainable development*, 22(2), 205-238.
105. Samanta, T., & **Aithal, R.** (2023). Resilience of small retailers in facing the Covid-19 pandemic-a qualitative study. *Qualitative Market Research: An International Journal*, 26(5), 555-578.
106. Sanghi, N., **Chandra Balodi, K.**, & Gupta, V. (2024). The emergence of the Indian hyperlocal grocery delivery industry: Dunzo v/s Blinkit. *Journal of Information Technology Teaching Cases*, 14(1), 119-128.
107. Saxena, K., & **Chakraborty, M.** (2022). Does it pay to pay attention to attention? Evidence from an emerging market. *Managerial Finance*, 48(4), 629-642.
108. Saxena, V., & **Sahoo, S.** (2022). Impact of banking relationships and ownership concentration on corporate cash holdings in India. *Asian Review of Accounting*, 30(4), 465-489.
109. Saxena, V., & **Sahoo, S.** (2023). Corporate cash holdings and share buyback: Evidence from emerging markets. *Journal of Emerging Market Finance*, 22(4), 437-463.
110. Saxena, V., & **Sahoo, S.** (2023). What drives corporate cash holdings in MSMEs?: Evidence from India. *Managerial Finance*, 49(2), 291-314.
111. Sethi, A. R., **Dash, S.**, Mishra, A., & Cyr, D. (2024). Role of community trust in driving brand loyalty in large online B2B communities. *Journal of Business & Industrial Marketing*, 39(2), 256-272.
112. **Sharma, C.** (2023). Who does it better and why? Empirical analysis of public-private partnership in infrastructure in Asia-Pacific. *Property Management*, 41(3), 309-335.
113. **Sharma, C.**, & Mishra, R. K. (2023). The great lockdown, uncertainty and trade: asymmetric impact on imports. *Empirical Economics*, 65(6), 2805-2836.
114. Sharma, K., & **Mukhopadhyay, A.** (2023). Cyber-risk management framework for online gaming firms: An Artificial neural network approach. *Information Systems Frontiers*, 25(5), 1757-1778.
115. **Sharma, P.**, & Lichtenthal, J. D. (2023). Scenarios for optimizing timing for new product exits: a trifecta of models' predictive performances. *Benchmarking: An International Journal*, 30(5), 1506-1535.
116. **Sharma, P.**, Gunasekaran, A., & Subramanian, G. (2023). Distributor Opportunism Toward the Supplier: A Social Network Perspective. *Journal of Computer Information Systems*, 63(4), 825-840.
117. Sheoran, M., & **Das Gupta, D.** (2024). International best practices for e-waste take back and policy interventions for India. *Facilities*, 42(3/4), 376-404.
118. Shri, C., Verma, A., Gupta, G., & **Kumra, R.** (2023). Prioritizing Factors of Panic Buying Behaviour: A Neutrosophic Analytical Approach. *IIM Kozhikode Society & Management Review*, 22779752231166186.
119. **Shroff, A.**, & Shah, B. J. (2023). Chef Junction: serving food from home to home. *Emerald Emerging Markets Case Studies*, 13(3), 1-19.

120. **Shroff, A.**, Kumar, S., Martinez, L. M., & Pandey, N. (2023). From clicks to consequences: A multi-method review of online grocery shopping. *Electronic Commerce Research*, 1-40.
121. **Shukla, D. M.**, Qureshi, I., & Mital, A. (2023). R&D alliance portfolio and innovation in an emerging market: The role of business group affiliation and institutional reforms. *Journal of International Management*, 29(4), 101045.
122. Sindhwani, R., Jayaram, J., & **Saddikuti, V.** (2023). Ripple effect mitigation capabilities of a hub and spoke distribution network: an empirical analysis of pharmaceutical supply chains in India. *International Journal of Production Research*, 61(8), 2795-2827.
123. Singh, G., Biswas, I., & **Srivastava, S. K.** (2023). Managing supply chain with green and non-green products: Channel coordination and information asymmetry. *Managerial and Decision Economics*, 44(2), 1359-1372.
124. **Singh, L. B.**, & Srivastava, S. (2023). I am done now! Linking workplace incivility to job search behaviour and employee silence. *International Journal of Conflict Management*, 34(4), 717-745.
125. Singh, N., & **Dey, K.** (2023). A typology of agricultural market information systems and its dimensions: Case studies of digital platforms. *Electronic Markets*, 33(1), 42.
126. Singh, N., & **Kapoor, S.** (2023). Configuring the agricultural platforms: farmers' preferences for design attributes. *Journal of Agribusiness in Developing and Emerging Economies*.
127. Singh, N., & **Kapoor, S.** (2023). Exploring the agricultural platforms: do complementarity and situational normality ameliorate farmers' trust?. *Journal of Agribusiness in Developing and Emerging Economies*.
128. Singh, N., Kumar, A., & **Dey, K.** (2023). Unlocking the potential of knowledge economy for rural resilience: The role of digital platforms. *Journal of Rural Studies*, 104, 103164.
129. **Singh, P.** (2024). Macro and bank specific factors explaining non-performing assets of commercial banks: a cross-country analysis. *International Journal of Indian Culture and Business Management*, 31(4), 436-449.
130. **Singh, S.** (2023). Happiness-LMX Relationship: Mediating Role of Perceived Organizational Support & Resilience. *Indian Journal of Industrial Relations*, 59(1).
131. **Singh, S. K.**, & Singh, V. L. (2023). Internet Diffusion & its Implications in India. *Empirical Economic Letters*.
132. **Singh, S. K.**, Singh, S. S., & Singh, V. L. (2022). The Adoption of Unified Payments Interface in India. *Expenditure Data Examining the Etymology of 'Deras' in Punjab COVID-19 Vaccine R&D and Its Manufacturing in India and Its Contrast with the US-II Is Public Expenditure Management*, 57(48), 22.
133. Singh, S., & **Srivastava, S. K.** (2022). Decision support framework for integrating triple bottom line (TBL) sustainability in agriculture supply chain. *Sustainability Accounting, Management and Policy Journal*, 13(2), 387-413.
134. **Singh, V. P.** (2023). Water Management- Law and Policy in India. *Company Law Journal*.
135. Sinha, N. K., Kumar, P., & **Priyadarshi, P.** (2021). Relating mindfulness to financial well-being through materialism: evidence from India. *International Journal of Bank Marketing*, 39(5), 834-855.
136. **Sinha, S.**, & Malik, N. K. (2024). Corporate entrepreneurship in HCL Technologies: managing the scaling-up challenges. *The CASE Journal*, 20(1), 23-37.
137. **Sinha, S.**, & Thakur, V. (2023). Gyan Dairy: charting the growth strategy. *Emerald Emerging Markets Case Studies*, 13(2), 1-27.
138. Talluri, S. B., **Uppal, N.**, Akkermans, J., & Newman, A. (2024). Towards a self-regulation model of career competencies: A systematic review and future research agenda. *Journal of Vocational Behavior*, 103969.
139. Tyagi, M., Tyagi, P. K., **Singh, S.**, Satpathy, S., Kant, S., Gupta, S. K., & Singh, R. (2022). Allocation scheduling leads to optimum utilization of operation theater time. *medical journal armed forces india*, 78, S163-S171.
140. Upadhyay, A., **Balodi, K. C.**, Naz, F., Di Nardo, M., & Jraisat, L. (2023). Implementing industry 4.0 in the manufacturing sector: Circular economy as a societal solution. *Computers & Industrial Engineering*, 177, 109072.
141. **Uppal, N.**, & **Bansal, A.** (2023). A study of trickle-down effects of leader Machiavellianism on follower unethical behaviour: A social learning perspective. *Personality and Individual Differences*, 207, 112171.
142. Verma, D., **Dewani, P. P.**, Behl, A., Pereira, V., Dwivedi, Y., & Del Giudice, M. (2023). A meta-analysis of antecedents and consequences of eWOM credibility: Investigation of moderating role of culture and platform type. *Journal of Business Research*, 154, 113292.

Book Publications

S. No	Authors	Title of the Book	Publisher
1	Prof. Shubhda Arora	Media Narratives and the COVID-19 Pandemic: The Asian Experience	Routledge

Book Chapter Publications

S. No.	Authors	Title of the Book	Publisher	Title of Book Chapter
1	Prof. Ashutosh Jha	IFIP Advances in ICT	Springer	Exploring the Early Diffusion of Next Generation Mobile...
2	Prof. Dharendra Mani Shukla	Social Entrepreneurship and Gandhian in the Post-Covid World	Springer	Resilient Communities: A Way Forward
3	Prof. Dharendra Mani Shukla	Social Entrepreneurship and Gandhian in the Post-Covid World	Springer	Swavlamban by Drishtee: Gandhian Perspectives on Village-Centric Development
4	Prof. Dharendra Mani Shukla	Social Entrepreneurship and Gandhian in the Post-Covid World	Springer	Nurturing Resilient Communities: An Overview
5	Prof. Dharendra Mani Shukla	Social Entrepreneurship and Gandhian in the Post-Covid World	Springer	Technofacing: Reinterpretation of Gandhian perspectives on technology
6	Prof. Deepak Prajapati	Springer Handbook of Engineering Statistics	Springer	Symmetric Geometric Skew Normal Regression Model
7	Prof. Priyanshu Gupta	The Role of Coal in a Sustainable Energy Mix for India	Pearson	India's Coal and Coal-Fired Electricity Needs by 2030
8	Prof. Payal Mehra	Immersive Technology and Experiences	Springer	Harry Potter and the OmniGlobe: Learning Negotiation...Immersive Simulation Environment
9	Prof. Pushpendra Priyadarshi	The Palgrave Handbook of Servant Leadership	Palgrave McMillan	The Role of Servant Leaders in Sustainable Development
10	Prof. Pushpendra Priyadarshi	Flexibility, Innovation, and Sustainable Business	Springer	Interplay of Job Characteristics, Promotion- and Prevention-Focused Job Crafting and Internal Employability
11	Prof. Sushant Kumar	Managing Festivals for Destination... Branding	IGI Global	Why Do Festivals Fail? A Case Study of Sonepur Cattle Fair Festival
12	Prof. Vijay Pal Singh	Law and Justice: A Festschrift in Honour of Professor K.L. Bhatia- A True Friend, Guide, Teacher and Mentor	Regal Publication	Reminiscences with Prof. K.L. Bhatia

Case Publications

S.No.	Authors	Type	Title
1	Prof. Neeraj Dwivedi, Prof. Anjali Bansal, Prof. Rachna Mukherjee & Prof. Binu Philip	IVEY Case	Post-Merger People Integration: Schneider Electric India Pvt. Ltd.



National and International Conferences

S. No.	Faculty	Title of the Conference	Name of the Organization	Location	DATE
1	Prof. Debdatta Pal	Western Economic Association 17th International Conference	Western Economic Association International	Melbourne, Australia	April 12-15, 2023
2	Prof. Shubhda Arora	20th ISA World Congress of Sociology	International Sociological Association (ISA)	Melbourne, Australia	June 25 - July 1, 2023
3	Prof. Dipti Gupta	39th European Group for Organizational Studies Colloquium	University of Cagliari, Italy	Italy	July 4-8, 2023
4	Prof. Anirban Chakraborty	Recent Advances in Retailing and Consumer Sciences Conference 2023	RARCS	Lyon, France	July 24 - 27, 2023.
5	Prof. Pavni Kaushiva	Human Relations 75th Anniversary Conference	The Tavistock Institute	Bayes Business Institute, UK	April 19-21, 2023
6	Prof. Girish Balasubramanian	International Labor Process Conference, 2023	University of Strathclyde, Glasgow, UK	Glasgow, UK (Online)	April 12-14, 2023
7	Prof. Mrityunjay K Tiwary	Dynamics of Social Science, Marketing Management & Business and Economics 2023.	IBSSH	Bangkok, Thailand	April 15 - 16, 2023
8	Prof. Sabyasachi Sinha	Academy of Management Conference 2023	Academy of Management, Boston, USA	Boston, USA	August 4-8, 2023
9	Prof. M.K. Awasthi	National workshop on export linked Natural Goat husbandry practices in India: Opportunities and challenges	ICAR, Mathura, U.P.	Mathura, U.P.	May 4-5, 2023
10	Prof. Mrityunjay K Tiwary	World Finance Conference	World Finance Conference, Norway	Kristiansand, Norway	August 2-4, 2023
11	Prof. Nishant Uppal	EURAM 2023	European Academy of Management, Dublin, Ireland	Dublin, Ireland	June 13- 17, 2023
12	Prof. Prem Prakash Dewani	Academy of Global Business Advancement	19th Annual World Congress of AGBA	Dubai	May 20-23, 2023
13	Prof. Kaushik Bhattacharya	The Asian Conference on Social Sciences 2023	International Academic Forum	Tokyo, Japan	May 26-29, 2023
14	Prof. Shubhda Arora	118th Annual Meeting: The Educative Power of Sociology	American Sociological Association, Philadelphia, PA, USA	Philadelphia, PA, USA	August 17-21, 2023
15	Prof. Neeraj Dwivedi	AIB 2023	Academy of International Business	Warsaw, Poland	July 5 - 9, 2023
16	Prof. Kaushik Ranjan Bandyopadhyay	The European Union in International Affairs (EUIA) Conference	Brussels School of Governance at the Vrije Universiteit Brussel (BSoG-VUB, the United Nations University Institute on Comparative Regional Integration Studies (UNU-CRIS), the Institut d'études européennes at the Université libre de Bruxelles (IEE-ULB), Egmont - the Royal Institute for International Relations, and the Department of Politics and International Studies (PAIS) of the University of Warwick. (Jointly organizing the EUIA 2023)	Brussels, Belgium	May 3 - 5, 2023

S. No.	Faculty	Title of the Conference	Name of the Organization	Location	DATE
17	Prof. Anjali Bansal	European Academy of Management (EURAM) 2023	European Academy of Management	Dublin, Ireland	June 13-16, 2023
18	Prof. Pushpendra Priyadarshi	83rd Annual Meeting of the Academy of Management	Academy of Management, USA	Boston, USA	August 4 - 8, 2023
19	Prof. Rajesh K Aithal	2023 Macromarketing Conference	Marco Marketing Society, Washington, USA	Washington, USA	June 19-22, 2023
20	Prof. Krishna Chandra Balodi	Academy of Management Annual Conference 2023	Academy of Management, USA	Boston, USA	August 4 - 8, 2023
21	Prof. Anadi Saran Pande	Academy of Management, 83rd Annual Conference	Academy of Management, USA	Boston, USA	August 4 - 8, 2023
22	Prof. Gaurav Garg	International Conference on Mathematics, Statics, Education & Law (ICMSWI - 23)	SAIRAP	Sydney, Australia (online)	13-Apr-23
23	Prof. Anadi Saran Pande	6th International Conference on Challenges & Opportunities for Innovation in India (COII-2023)	Ambalika Inst. Of Management & Technology, Lucknow	Lucknow	April 6 - 8, 2023
24	Prof. Ashish Pandey	World Finance Conference	University of Agder, Kristiansand, Norway	Kristiansand, Norway	August 2 - 4, 2023
25	Prof. Madhumita Chakraborty	12 World Finance Conference	World Finance Conference, Norway	Kristiansand, Norway	August 2 - 4, 2023
26	Prof. M. Karmakar	12 World Finance Conference	World Finance Conference, Norway	Kristiansand, Norway	August 2 - 4, 2023
27	Prof. Arvind Shroff	23rd IFORS Conference	International Federation of Operations Research Societies, Santiago, Chile	Santiago, Chile	July 9 - 14, 2023
28	Prof. Sabyasachi Sinha	SMS 43rd Annual Conference	Strategic Management Society, Toronto, Canada	Toronto, Canada	September 30 - October 3, 2023
29	Prof. Vinit Chauhan	The National Conference on the theme Resilience to Reinvention - Building Foundations for the Future	SDM College of Business Management Post Graduate Centre for Management Studies and Research, Mangalore.	Mangalore	16-Jun-23
30	Prof. Venkataramanaiah S	3rd International Conference on Nursing and Women's Healthcare, Dubai, UAE	Scientex Conference, USA	Dubai	November 13-14, 2023
31	Prof. Madhusudan Karmar	ICFMCF 2023	DMS, IIT Delhi	IIT Delhi	July 6 - 8, 2023
32	Prof. Satyabushan Dash	7th International Conference of Marketing of Stragy - 2023	New Castle University, UK	New Castle, UK	June 21-23, 2023
33	Prof. Ashutosh K Sinha	Academy of Management 83rd Annual Meeting	Academy of Management, Boston, USA	Boston, USA	August 04 -08, 2023
34	Prof. Himanshu Rathore	INFORMS Annual Meeting 2023	PHOENIX, Arizona, USA	Phoenix, Arizona, USA	Octopber 15 to 18 2023
35	Prof. Krishnan Jeesha	AMA Summer Academic Conference	AMA (American Marketing Association)	San Francisco, USA (virtual)	July 31, 2023
36	Prof. Kaushik Ranjan Bandyopadhyay	Special Issue Workshop on the External Dimensions of the European Green Deal Dublin City University	Dublin City University	Dublin	September 4 & 5, 2023
37	Prof. Devashish Das Gupta	International Training Programme	Heritage Strategies International, USA & The Indonesian Heritage Trustl Indonesia.	Indonesia	September 18-21, 2023
38	Prof. Yash Daultani	The 50th International Conference on Computers and Industrial Engineering (CIE50)	American University of Sharjah	UAE	October 30 - November 2, 2023

S. No.	Faculty	Title of the Conference	Name of the Organization	Location	DATE
39	Pof. Chandan Sharma	The International Conference on Sustainability, Environment, and Social Transition in Economics and Finance conference (SESTEF) 2023	Southampton Business School (University of Southampton, UK)	UK	December 14 - 16, 2023
40	Prof. Venkataramanaiah S	EMINDIA 2023	Emergency Medicine India, Pune	Pune	August 23-27, 2023
41	Prof. Suresh K Jakhar	15th International Conference on Multi-Objective Programming and Goal Programming	Yasar University, Izmir, Turkey	Izmir, Turkey	October 02 - 04, 2023
42	Prof. Satyabushan Dash	12th Emerging Market Conference Board (EMCB) Conference	Nelson Mandela University, South Africa	South Africa	October 30-31, 2023
43	Prof. Himanshu Rathore	2023-International Conference on Business Analytics and Intelligence (ICBAI) & 2023-Operational Research Society of India (ORSI)	ORSI&ICBAI, Bangalore	Bangalore	December 18 - 20, 2023
44	Prof. Ajay Singh	The 27th International Euro-Asia Research Conference	University of Oberta de Catalunya, Barcelona, Spain	Barcelona, Spain	November 1-3, 2023
45	Prof. Alok Dixit	World Finance & Banking Symposium - 2023	World Finance Association	Vilnius University, Lithuania	December 13 - 15, 2023
46	Prof. Seshadev Sahoo	World Finance & Banking Symposium - 2023	World Finance Association	Vilnius University, Lithuania	December 13 - 15, 2023
47	Prof. Payal Mehra	ICMC 2024	MICA, Ahmedabad	Ahmedabad	January 18 - 20, 2024
48	Prof. V.S. Prakash Attali	International Conference on Information Systems (ICIS)	Association for Information Systems (AIS)	AIS, Hyderabad	December 10 - 13, 2023
49	Prof. Ashutosh Jha	IFIP WG8.6 Working Conference	IFIP in Collaboration with IIM Nagpur	Nagpur	December 15 - 16, 2023
50	Prof. Krishna Balodi	India Strategy Conference	IIM Bangalore	IIM Bangalore	December 14-17, 2023
51	Prof. Girish Balasubramanian	International Industrial Relations Conference (IIRC - 2024)	XLRI, Jamshedpur	XLRI Jamshedpur	January 8-9, 2024
52	Prof. Arunabha Mukhopadhyay	International Conference of Information Systems (ICIS)	Association of Information Systems	Hyderabad	December 9 - 14, 2023
53	Prof. Arvind Shroff	POMS India International Conference 2023	POMS Society India Chapter, XLRI Jamshedpur	XLRI Jamshedpur	December 04-06, 2023
54	Prof. Anirban Chakraborty	2023 Australia and New Zealand Marketing Academy Conference (ANZMAC)	Australia and New Zealand Marketing Academy	University of Otago	December 04 - 06, 2023
55	Prof. Garima Mittal	10th International Conference on Business Analytics and Intelligence (2023-ICBAI)	Operational Research Society (IISc), Bangalore	IISc Bangalore	December 18-20, 2023
56	Prof. Anadi Saran Pande	International Society for Data Sciences and Innovation - Global (ISDSI-G)	IIM Ranchi	IIM Ranchi	December 27 - 29, 2023
57	Prof. Kushankur Dey	Annual International Research Conference (AIRC)	IIM Lucknow	IIM Lucknow	December 14-17, 2023
58	Prof. Suresh K Jakhar	1st INDO-JAPAN TEXTILE RESEARCH CONFERENCE 2023	IIT Delhi	IIT Delhi	November 27 - 28, 2023
59	Prof. Shalabh Singh	Annual International Research Conference	IIM Lucknow	IIM Lucknow	December 14-17, 2023

S. No.	Faculty	Title of the Conference	Name of the Organization	Location	DATE
60	Prof. Krishnan Jeesha	Annual International Research Conference	IIM Lucknow	IIM Lucknow	December 15-17, 2023
61	Prof. Amit Agrahari	ICIS-2023 and Pre-ICIS 15th Annual SIG-ICT and Global Development Workshop	Association for Information Systems (AIS)	AIS, Hyderabad	December 10 - 13, 2023
62	Prof. Utsav Pandey	International Society for Data Science & Innovation (ISDSI)	IIM Ranchi	Ranchi	December 27 - 29, 2023
63	Prof. Priyanshu Gupta	Annual International Research Conference	IIM Lucknow	IIM Lucknow	December 15-17, 2023
64	Prof. Debdatta Pal	18th Annual Conference on Economic Growth and Development	Indian Statistical Institute	Indian Statistical Institute, Delhi	December 18-20, 2023
65	Prof. Debdatta Pal	XXXIIIrd Annual General Conference on Contemporary Issues in Development	Jadavpur University, Kolkata	Jadavpur University, Kolkata	December 21 - 22, 2023
66	Prof. Ashwani Kumar	ICIS 2023 and 22nd Annual Pre-ICIS Workshop on HCI Research in MIS	Association for Information Systems (AIS)	Hyderabad	December 10 - 13, 2023
67	Prof. Prakash Singh	India Finance Conference	IFA	IFA, Mumbai	December 21 - 23, 2023
68	Prof. O.S. Vaidya	Indam 2024 Conference	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
69	Prof. Sushil Kumar (OM)	3rd Indian International Conference on Industrial Engineering and Operations Management	Industrial Engineering and Operations Management (IEOM) Society International, Michigan, New Delhi.	New Delhi	November 2-4, 2023
70	Prof. Sushil Kumar (OM)	Indam 2024 Conference	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
71	Prof. Yash Daultani	Indam 2024 Conference	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
72	Prof. Pradeep Kumar	AIRC 2023	IIML	IIML	December 14 - 17, 2023
73	Prof. O.S. Vaidya	AIRC 2023	IIML	IIML	December 14 - 17, 2023
74	Prof. Dharendra Mani Shukla	AIRC 2023	IIML	IIML	December 14 - 17, 2023
75	Prof. V.S. Prakash Attili	AIRC 2023	IIML	IIML	December 14 - 17, 2023
76	Prof. Vivek Gupta	9th PAN IIM World Management Conference	IIM Sambalpur	Sambalpur	December 21 - 23, 2023
77	Prof. K. B. Gupta	AIRC 2023	IIML	IIML	December 15 - 17, 2023
78	Prof. Anjali Bansal	AIRC 2023	IIML	IIML	December 15 - 17, 2023
79	Prof. Shailendra Singh	AIRC 2023	IIML	IIML	December 14 - 17, 2023
80	Prof. Devashish Das Gupta	AIRC 2023	IIML	IIML	December 14 - 17, 2023
81	Prof. Krishna Balodi	INDAM 2024 conference	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
82	Prof. Dharendra Mani Shukla	INDAM 2024 conference	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
83	Prof. Sabyasachi Sinha	INDAM 2024 conference	Goa Institute of Management, Goa	Goa	January 10 - 13, 2024
84	Prof. Himadri Shekhar Chakrabarty	18th Annual Conference on Economic Growth & Development	Indian Statistical Institute, New Delhi	Indian Statistical Institute, New Delhi	December 18 - 20, 2023

S. No.	Faculty	Title of the Conference	Name of the Organization	Location	DATE
85	Prof. Himadri Shekhar Chakrabarty	9th PAN IIM World Management Conference	IIM Sambalpur	IIM Sambalpur (Virtual)	December 21 - 23, 2023
86	Prof. Divya Choudhary	PAN IIM Conference	IIM Sambalpur	IIM Sambalpur	December 22 - 24, 2023
87	Prof. Divya Choudhary	INDAM 2024	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
88	Prof. Payal Mehra	International Conference on Management of MSME	IIM Amritsar	IIM Amritsar	January 19 - 21, 2024
89	Prof. Ashutosh K Sinha	Strategic Management Forum Annual Convention	Strategic Management Forum	IIM Trichi	December 18 - 20, 2023
90	Prof. Nishant Uppal	AIRC 2023	IIML	IIML	December 15 - 17, 2023
91	Prof. Gaurav Garg	AIRC 2023	IIML	IIML	December 15 - 17, 2023
92	Prof. Neeraj Dwivedi	INDAM 2024	Indian Academy of Management	Goa	January 11 - 13, 2024
93	Prof. Vivek Gupta	3rd ICMM Conference	IIM Amritsar	IIM Amritsar	January 19 - 21, 2024
94	Prof. Pankaj Kumar	INDAM 2024	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
95	Prof. Arvind Shroff	3rd ICMM Conference	IIM Amritsar	IIM Amritsar	January 19 - 21, 2024
96	Prof. Kshitij Awasthi	Indian Academy of Management 2024	Goa Institute of Management, Goa	Goa	January 10 - 13, 2024
97	Prof. Ajay K Garg	IMR Doctoral Conference (IMRDC) 2024	IIM Bngalore	IIM Bangalore	February 02 - 03, 2024
98	Prof. Pavni Kaushiva	Indian Academy of Management 2024	Goa Institute of Management, Goa	Goa	January 11 - 13, 2023
99	Prof. Neerja Pande	INDAM 2024	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
100	Prof. Prakash Singh	Indian Academy of Management 2024	Goa Institute of Management, Goa	Goa	January 11 - 13, 2024
101	Prof. Shailendra Singh	33rd National Academy of Psychology (NAOP) Convention	GITAM (Deemed University), Vishakhapatnam	Vishakhapatnam	February 14 - 16, 2024
102	Prof. Kshitij Awasthi	IMRDC	IIM Bangalore	IIM Bangalore	February 2-3, 2024
103	Prof. Kartik Yadav	International Conference on contemporary Issues in ESG	GITAM School of Business, Hyderabad	Hyderabad	February 16-17, 2024
104	Prof. Payal Mehra	ICMC 2024	MICA Ahmedabad	MICA Ahmedabad	January 18 - 20, 2024
105	Prof. Girish balasubramanian	Indian Academy of Management, 2023 (INDAM 2023)	NMIMS, Mumbai	NMIMS, Mumbai	January 6 - 9, 2023
106	Prof. Venkataramanaiah S	ISB Healthcare Conference	Indian School of Business (ISB) Hyderabad	Hyderabad	February 9, 2024
107	Prof. Utsav Pandey	Pan IIM World Management Conference	IIM Sambalpur	IIM Sambalpur	December 21 - 23, 2023
108	Prof. Priyanshu Gupta	Roundtable from "State-Business Linkages in Contemporary India"	Ashank Desai Centre for Public Policy, IIT Bombay	IIT Mumbai	January 24, 2024
109	Prof. Anita Goel	International Conference on Innovation and Sustainability: Research and Practice	St. Xavier University, Kolkata	Kolkata	March 23 - 24, 2024

Consultancy

Consultancy projects are an integral part of the activities undertaken by faculty at IIM Lucknow. In addition to generating revenue, consultancy projects help IIM Lucknow faculty in keeping abreast with practical management issues facing industry and government. These projects also lead to development of cases and research papers, thus contributing to the body of knowledge.

In consonance with the institute's philosophy of concern for and commitment to the society, consultancy activities have focused on improvement and betterment of existing public utility systems in core areas. In this respect, our faculty

has been undertaking several socially relevant consultancy projects in thrust areas like Agriculture, Entrepreneurship, Health Management, Education, Information Technology, Transportation and Rural Development. Past projects include strategy recommendations, customer analysis, cost analysis, balance sheet analysis and review of financial forecasts, marketing plans and many others.

Fifteen consultancy projects were completed during the academic year 2023-2024, whereas two projects were ongoing. Five consultancy trainings were also conducted during the year.

Consultancy Projects Completed in AY-2023-24

Client Organization	Title of Consultancy of project	Name of faculty (Chief Consultant)
National Mission for Clean Ganga (NMCG)	Arth Ganga- Study and consulting services of Sustainable Economic Development of Ganga Basin	Prof. Kshitij Awasthi, Prof. Dipti Gupta, Prof. Priyanka Sharma
U.P. State Sugar Corporation Ltd., Lucknow	Study of Sugar Corporation & its Subsidiary Companies in U.P.	Prof. Sanjeev Kapoor Prof. Seshadev Sahoo
National Food Security Mission (UP)	Concurrent Evaluation of NFSM UP-2022-23	Dr. Chandra Mohan Misra
Institute of Chartered Accountants of India	Study on Performance of Different Industries in Uttar Pradesh	Prof. Prakash Singh Prof. Payal Mehra
Multi Commodity Exchange, Mumbai	Regulatory Landscape in Equity Derivatives Versus Commodity Derivatives Markets in India	Prof. Kushankur Dey
The World Bank, New Delhi	Assessment of The Marketing Strategies of Milk Federations	Prof. Sanjeev Kapoor Prof. Kushankur Dey
U.P. Sugar Mills Association, Lucknow	Study on How U.P. Sugar Industry Can Enhance its Role & Perform Better	Prof. Sanjeev Kapoor
Uttar Pradesh Tourism Department	Destination Image Perception and its implication on Marketing and Branding on selected Tourist Destinations of Uttar Pradesh	Prof. S.B. Dash Prof. Priyanka Sharma
Uttar Pradesh Tourism Department	Restructuring and Functional Recast of U.P. Tourism Dept.	Prof. Priyanka Sharma Prof. Anjali Bansal
Medoplus Services Pvt. Ltd	Impact Study of Medoplus Services	Prof. Rajesh Aithal
The World Bank, New Delhi	Preparation of a research paper on the use of green public procurement (GPP) in urban and water sector	Prof. Samir Srivastava Prof. Amit Agrahari
Indian Bank Staff College, Lucknow	Capacity Building for Indian Bank to establish Centre of Excellence (CoE) on Human Resource	Prof. Shailendra Singh
UPSRLM, Govt. of U.P.	Review and Validation of the cost revision proposal of the THR units in Uttar Pradesh	Prof. Priyanka Sharma
National Mission for Clean Ganga (NMCG)	Independent Evaluation of activities carried out by Ganga Task Force during Phase-I	Prof. Kshitij Awasthi Prof. Priyatam Anurag
Samadhan Samiti	Evaluation of Participants for Entrepreneurship Championship Award	Prof. Sanjeev Kapoor



Ongoing Consultancies in AY- 2023-24

Client Organization	Title of Consultancy project	Name of faculty (Chief Consultant)
Centre for Development of Telematics (C-DOT), New Delhi	Strategic Assessment of the existing systems, processes, resources and recommend measures for the effective systems and processes	Prof. Ashutosh K. Sinha Prof. Nishant Uppal Prof. V S Prakash Attali
RCI, DRDO	Effective Procurement process for futuristic product development in RCI	Prof. Samir Srivastava Prof. Amit Agraphari

Details of Consultancy Training (CT) carried out during 2023-24

PROJECT TITLE	ORGANISATION	FACULTY
Guest Lecture to Sales Professionals	Luminous India	Prof. Rajeev Kumra
Guest Lecture to Senior Management of SBI Life	SBI Life	Prof. Rajeev Kumra
Training on Marketing for NTPC Ideathon Participants (Marketing for Startups)	NTPC PMI	Prof. Ashish Dubey
Understanding Self for Leadership Excellence	IOL Chemicals & Pharmaceuticals Ltd.	Prof. Pankaj Kumar
Communication and Executive Presence Competency	HPCL	Prof. Nishant Uppal Prof. Ranjan Kumar

Research Projects

Ongoing Externally funded research projects (2023-24)

PROJECT TITLE	PROJECT INCHARGE	NAME OF SPONSORING INSTITUTION/AGENCY
Atal Pension Yojana	Prof. Alok Dixit	ICSSR

Ongoing Seed Money Projects (2023-24)

PROJECT INCHARGE	PROJECT TITLE
Prof. Vishakha Chauhan	Diversity and Inclusion in Brand Communication: An Experimental Investigation
Prof. Rajesh K Aithal	Technology use by small retail: Exploring the dark side.
Prof. K G Sahadevan	Reservation, Local Governance, and Service Delivery in Rural Uttar Pradesh
Prof. Chandan Sharma	Governance, digitization, and informal enterprises performance: evidence from India
Dr. Debdatta Pal	A bottom-up approach to sustainable living: Can informed kids inform their parents?
Suresh Kumar Jakhar	Understanding the pricing of perishable commodities
Prof. Amit Agrahari & Prof. Samir K Srivastava	Sustainable Practices in Public Procurement Leveraging Digital Technologies
Prof. Krishna Chandra Balodi	Role of Digital Entrepreneurial Ecosystem in the Development of Sustainable Ventures and Sustainable Business Model



Section 03 Centres of Excellence



Centre for Food & Agribusiness Management (CFAM)

Established in the year 1998, the Centre for Food and Agribusiness Management (CFAM) has grown into a 'Global Centre of Excellence' in the field of food & agribusiness management education, research & consultancy. The Centre strives to accelerate the professional management of agricultural and other rural resources by integrating business with farming.

The main aims of the Centre for Food and Agribusiness Management are:

- To generate knowledge for efficient management of the

farm sector by preparing young, dynamic graduates and entrepreneurs

- To impart high-level practical training supported by field-based research through effective linkages between national & international academic institutions as well as organizations and agencies
- To offer consultancy to national & international organizations in the field of agriculture and rural management



Referred journal articles/ Research Monograph/ Book

1. **Kushankur Dey** & Gaurav Gairola (2024). Is suspending agricultural futures justified? Empirical findings and implications. [Special Article] Economic and Political Weekly. Vol. 59, no. 9, pp. 56-64. [ABDC 'B'].
2. S. Kumari, A. Pandey, A. Soni, A. Mehta, A. Kumar, & **Kushankur Dey** (2024). Assessment of functional efficacy of sheep plasma protein hydrolysates and their utilization in mutton sausage. Meat Science, Vol. 212. <https://doi.org/10.1016/j.meatsci.2024.109469>.
3. Neeraj Singh, Avinash Kumar, & **Kushankur Dey** (2023). Unlocking the potential of knowledge economy for rural resilience: the role of digital platforms. Journal of Rural Studies, Vol. 104, <https://doi.org/10.1016/j.jrurstud.2023.103164>. [ABS 3*].
4. Gaurav Gairola & **Kushankur Dey** (2023). Moderators of pricing and willingness to pay for parametric weather risk mitigants in agriculture: An integrative review, conceptual framework, and research agenda. Cogent Economics and Finance, Vol. 11, No. 2, <https://doi.org/10.1080/23322039.2023.2254579> [ABDC 'B'].

5. Neeraj Singh & **Kushankur Dey** (2023). A typology of agricultural market information systems and its dimensions: Case studies of digital platforms. *Electronic Markets: The International Journal on Networked Business*, Vol. 33 [ABDC 'A']. <https://doi.org/10.1007/s12525-023-00665-0>.
6. Avinash Kumar, **Kushankur Dey**, & Kriti Bardhan Gupta (2023). Food Corporation of India: Making public procurement more inclusive and efficient. *Asian Journal of Management Cases* [ABS '1'] DOI: 10.1177/09728201231168246.
7. Neeraj Singh & **Sanjeev Kapoor** (2023), Exploring the agricultural platforms: do complementarity and situational normality ameliorate farmers' trust? *Journal of Agribusiness in Developing and Emerging Economies*, DOI 10.1108/JADEE-08-2022-0178.
8. Neeraj Singh & **Sanjeev Kapoor** (2023), Configuring the agricultural platforms: farmers' preferences for design attributes, *Journal of Agribusiness in Developing and Emerging Economies*, DOI 10.1108/JADEE-09-2022-0204.
9. Neeraj Singh & **Sanjeev Kapoor** (2023), Agtech platforms: complementors and value propositions, *Technology Analysis & Strategic Management*, DOI: 10.1080/09537325.2024.2306636.

Seminar/Conference/Workshop

1. **Kushankur Dey** (2023). "Small-wins governance for climate action: Agency, contextual uncertainty, and community participation." Presented at the International Conference on Environmental Science and Green Energy. Paris. May 2023 [Online].
2. **Kushankur Dey** (2023). "Is suspending agricultural derivatives justified? Empirical findings and implications. Presented at the 3rd Annual International Research Conference held from December 15-17, 2023, at IIM Lucknow.

News articles/Op-Eds/Columns

1. **Kushankur Dey** & Hemangee Das (2024). Legally guaranteed MSP fine for pulses and oilseeds. <https://www.thehindubusinessline.com/opinion/legally-guaranteed-msp-fine-for-pulses-oilseeds/article67926085.ece>. March 7, 2024.
2. **Kushankur Dey** (2024). Boosting the leasing market for agri equipment. <https://www.thehindubusinessline.com/opinion/boosting-the-leasing-market-for-agri-equipment/article67790180.ece>. January 29, 2024.
3. **Kushankur Dey** (2024). Financial inclusion of farmers – the digital way <https://www.thehindubusinessline.com/opinion/financial-inclusion-of-farmers-the-digital-way/article67703070.ece>. January 3, 2024.
4. **Kushankur Dey** & Aashi Jain (2023). How to embrace 'digital agriculture'? <https://www.thehindubusinessline.com/opinion/how-to-embrace-digital-agriculture/article67514163.ece>. November 8, 2023.
5. **Kushankur Dey** & Avinash Kumar (2023). Uplifting Vishwakarma for a better life and livelihood. <https://www.thehindubusinessline.com/opinion/uplifting-vishwakarma-for-a-better-life-and-livelihood/article67400582.ece>. October 9, 2023.
6. **Kushankur Dey**, Aashi Jain, Prajakta Jagdeo Thikade (2023). Agriculture Infrastructure Fund could do with a review. <https://www.thehindubusinessline.com/opinion/agriculture-infrastructure-fund-could-do-with-a-review/article67282125.ece>. September 7, 2023.



7. **Kushankur Dey** & Kaushik Basu (2023). Can PRANAM reduce fertiliser subsidy bill? <https://www.thehindubusinessline.com/opinion/can-pranam-reduce-fertiliser-subsidy-bill/article67252948.ece>. August 30, 2023.
8. **Kushankur Dey** (2023). Can benchmarking help India's commodity market be competitive and sustainable? <https://www.thehindubusinessline.com/markets/commodities/can-benchmarking-help-indias-commodity-market-be-competitive-and-sustainable/article67033557.ece>. July 2, 2023.
9. **Kushankur Dey** (2023). A few nudges can help protect the planet. <https://www.thehindubusinessline.com/opinion/a-few-nudges-can-help-protect-the-planet/article66971089.ece>. June 15, 2023.
10. **Kushankur Dey** (2023). Regulatory convergence for commodities: The pluses and minuses. <https://www.thehindubusinessline.com/markets/commodities/regulatory-convergence-for-commodities-the-pluses-and-minuses/article66953404.ece>. June 10, 2023.
11. **Kushankur Dey** (2023). Resume trading in suspended agri-derivatives. <https://www.thehindubusinessline.com/economy/agri-business/resume-trading-in-suspended-agri-derivatives/article66860224.ece>. May 17, 2023.
12. **Kushankur Dey** & Avinash Kumar (2023). Need a bottom-up action plan to tackle climate change challenge. <https://www.thehindubusinessline.com/opinion/need-a-bottom-up-action-plan-to-tackle-climate-change-challenge/article66786314.ece>. April 27, 2023.

Consulting assignment/ MDPs

1. Assessment of the Marketing Strategies of Milk Federations (with **Professor Sanjeev Kapoor**). Funded by the World Bank Group (INR 51.979 lakh), November 4, 2022–April 15, 2023 [Completed].
2. Evaluation of Food Security Mission, U.P., 2022-23, Funded by Govt. of U.P. June 2023 – February 2024 [Completed].
3. Prof. Kushankur Dey and Prof. Sanjeev Kapoor coordinated the MDP on Agribusiness Supply Chain Management for the Assam Rural Infrastructure & Agricultural Services Society, Assam Government officials, July 10-12, 2023.
4. Prof. Sanjeev Kapoor conducted a six-day MDP on Agribusiness Management for the Executives of FCI during January 08-13, 2024.

Lectures/Invited talks/ Felicitation

1. Prof. Kushankur Dey delivered lecture on Embracing digital agriculture, organized by the International Finance Corporation under the aegis of the AGREES project in Uttar Pradesh, Oct 13, 2023.
2. Prof. Kushankur Dey delivered a keynote speech on cooperation through development at the Department of Co-operatives, Uttar Pradesh, on October 31, 2023.
3. Prof. Kushankur Dey was invited as a moderator in the Agri-tech Conclave held on July 31, 2023, at Indira Gandhi Pratishthan, organized by the Government of UP and Deloitte India.
4. Prof. Kushankur Dey was invited to be part of a multi-stakeholder consultation workshop on Draft Standard Operating Procedure (SOP) for Climate-Smart Villages organized by the Directorate of Environment, Forest, and Climate Change, Government of Uttar Pradesh, held on September 26, 2023.

Centre for Marketing in Emerging Economies (CMEE)

CMEE was established in 2012 as a Centre of Excellence at the strategically located Noida campus of IIM Lucknow. Keeping in mind its vision of becoming a global centre of excellence in generating and imparting knowledge in the field of management, CMEE is a lively resource centre for scholars, academicians, marketing research practitioners, government functionaries, and corporations from around the world who have interest in emerging economy markets. Celebrating its 12th year, CMEE has been successfully achieving its objectives of continuous education, research and publication, and networking. The centre is driven with able guidance from an eminent panel of globally renowned academicians and senior industry magnates who constitute its Governing Body & Research Team.

1. CONTINUOUS EDUCATION

23-25 July, 2023: Online Workshop on Teaching & Practicing Marketing Research:

CMEE conducted its flagship programme, 'Workshop on Teaching & Practicing Marketing Research,' and a Special Plenary Session on 'Emerging Trends in Practicing Marketing Research.' This programme involved active participation from leading institutes and organizations, with sessions being delivered by internationally acclaimed faculty members and renowned speakers and panellists from the corporate and public sectors.

08-09 February 2024: Future Crime Summit, SCOPE Complex, New Delhi:

CMEE has also been a co-organizing partner for the 'Future Crime Summit', a two-day international consortium, organized by CMEE's Corporate Member: Future Crime Research Foundation (FCRF), a start-up incubated at IIT Kanpur. This summit focused on the emerging concerns and solutions in the cyber security domain. The two-day summit involved various panel discussions and keynote addresses, recognition and awards for best practices, along with leading and popular speakers across government, international corporations, and associations such as PayTm, Prodiscover, mFilterIT, RMLNLU, and more.

2. RESEARCH & PUBLICATION

20th March 2023: National Water Convention/Maha Jal Mela, Gurugram University, Haryana:

CMEE has also been Knowledge Partner for Jal Dhan Mela, organized in collaboration with its Corporate Member, VLCT; focussing upon the awareness about water conservation. CMEE, in association with The Haryana Pond and Waste Water Management Authority (HPWWMA), Government of Haryana collated the best-practices in water conservation through pond-restoration. The compendium was released by Shri Bandaru Dattatreya, Hon'ble Governor of Haryana.

February 2024:

CMEE completed the research study on 'Tourist's perception of selected destinations in UP'. This study has been sponsored by Department of Tourism, Government of Uttar Pradesh.

3. NETWORKING/CONFERENCE

13 – 17 December, 2023:

Grahmeen Kala Mahotsav, Group Centre-CRPF, Prayagraj: CMEE has been Knowledge Partner with its Corporate Member, Delbert e-commerce Pvt. Ltd., for co-organizing 5-day exhibition-cum-festival that highlighted the key concerns related to the development of handicraft artisans and marketing of their products. CMEE has conducted an in-depth study of the key challenges and concerns faced by the artisans spread across various rural and tribal regions of India.

Centre for Leadership & Human Values (CLHV)

CLHV has been recognised as an epicentre for disseminating value-based education in India. The Centre for Leadership and Human Values aspires towards:

- Fostering the task of nation building through values-based leadership
- Creation of an international forum for managers, administrators, political leaders and diverse professionals to articulate multiple perspectives on leadership
- Appreciation of multi-disciplinary approaches to leadership theory and practice
- Personal and organisation transformation through leadership education Purpose

Centre for Business Sustainability (CBS)

The Centre for Business Sustainability (CBS) at IIM Lucknow is a multidisciplinary, collaborative body of experts committed to provide support to businesses in the process of reconciling profit imperatives with environmental and social imperatives. CBS helps businesses to view emerging Social and Environmental issues not just as challenges but also as opportunities for growth, diversification, cost savings, refining/redefining the business models, etc.

Objectives

- To be a leader in advocating business sustainability by sensitizing industry, government, civil society and academia about the need for integrating sustainability principles with business strategy
- Provide substantial inputs to improve the performance of business sector so as to ensure socially desirable, environmentally responsible and economically viable business models
- Participate in the policy development process by carrying out research in public policy related to sustainability and sustainable development, and provide vital inputs to policy makers for creating appropriate framework conditions for business sustainability
- To provide framework to businesses for putting sustainability into a realistic context and actionable steps
- To help businesses anticipate future developments as well as opportunities and challenges

Sanrakshan: Embracing SDGs & Envisioning Corporate Sustainability

The third season of Sanrakshan - the flagship business sustainability conclave of IIM Lucknow was successfully hosted by the Centre for Business Sustainability on the 29th-30th of July 2023 at IIM Lucknow Noida Campus. The event attracted renowned industry leaders, delegates and dignitaries, who shared their hands-on experiences and insights on sustainability. It was graced by the presence of Mr. Ashish Tiwari, Honourable Secretary, Department of Environment, Forest & Climate Change-Government of Uttar Pradesh. The event witnessed panel discussions and keynotes by Chief Sustainability Officers (CSOs) & MDs of leading corporates like BCG, Accenture Strategy, KPMG India, Microsoft, Brillio, Microsoft, Brillio, PVR Ltd, Vistara Ltd, L'Oréal, Havells India, Reckitt, Treeni Inc, CII, Karo Sambhav, Infinitive, ECOEX, and other notable government and intergovernmental organisations like Fairtrade India, WRI India, GIZ, UNDP India, among others. Delegates also had the opportunity to hear from Justice Sudhir Agarwal, Judicial Member of the Green Tribunal and former Judge of High Court of Judicature at Allahabad. He spoke on how the Indian Judicial system is advocating changes for a sustainable future.



Another major attraction of the event was the Sustainability Mela, which hosted unique cleantech start-ups to showcase their greener solutions to tackle critical environmental problems. The event culminated with a Sustainable Fashion Show, where students from leading fashion institutes showcased their sustainable designs, highlighting how small changes in attitude and habits can bring about big changes in the planet. Coordinated by the PGP Sustainable Management students at IIM Lucknow's Noida Campus, the third season of Sanrakshan was a successful event with more than 10 sessions spread over two days, 50+ speakers and 1 lakh+ online participants.



Centre for Public Policy (CPP)

IIM Lucknow established the Centre for Public Policy (CPP) on 1st September 2020 with a larger objective to impact the public policy process and service delivery. CPP, initially developed as a think-tank providing expertise and advisory services to the government and related stakeholders, will evolve as a school overtime. CPP will not only help direct efforts towards impacting society but will also establish institutional linkages with other government bodies and agencies working in this direction.

CPP will help the national and state policy makers streamline its activities towards achievement of sustainable growth in the long term. The centre will play an even important role given the fact that it is situated in the most populated state of the

country and ironically also a state which lags behind key human development indicators compared to other states.

The centre will focus on policy issues related to both rural and urban areas. The specialized areas in IIML such as Finance and Accounting, Human Resource Management, Marketing, Operations Management, Decision Sciences, Business Environment, Business Sustainability, Agribusiness Management, Communication, Information Technology and Systems, Strategic Management and Legal Management will contribute in imparting useful management skills to the participants from public administration and public policy departments of the government.

Vision

CPP will act as a world class centre on public policy with state-of-the-art facilities for facilitating research, training and dialogue amongst public policy stakeholders.

The vision of CPP is "To enable a platform for all stakeholders in the space of public policy in order to solve problems and create positive impact on society, through advisory, training, and research". To achieve this vision, the centre entails collaboration with renowned international public policy centres and think tanks across the globe. The centre will also contribute towards evaluation of policies being implemented on ground using evidence-based policy analysis. CPP activities will facilitate stakeholder engagement and provide a platform for discussions and talks amongst the members of civil society, policy makers, industry representatives and academicians. Conferences and seminars will be organized to enable such engagements. The centre will aim at global recognition in the field of public policy. The state-of-the-art training will promote management and governance innovations in national, state, and district level public administration.

Objectives & Key Activities

- To act as a think-tank providing need-based advisory and training services to the government/semi-government/ non-government agencies.
- To promote and carry out academic research in various areas of public policy with a focus on India.
- To develop partnerships and engagement with policy makers to help better policy formulation and delivery.
- To provide a platform for dialogue on public policy through policy talks, lectures, seminars and conferences.

Highlights:

- Hosted a roundtable on the role of E-commerce in the growth of MSMEs in partnership with Flipkart. Shri Pankaj Chaudhary, Minister of State for Finance, Government of India, was the Chief Guest and emphasized the role of e-commerce in the current economy. The event was attended by many top policymakers, industry representatives, and academicians, and the consultations were documented in the report.
- Niti Aayog in collaboration with Government of Uttar Pradesh appointed IIM Lucknow as the 'Lead Knowledge Institute' to conduct studies, stakeholder consultations, workshop and conferences for strengthening functioning of planning department of Uttar Pradesh.

Assignments

IIM Lucknow as lead academic institution also completed the critical Arth Ganga project and presented findings to the National Mission for Clean Ganga towards the ecologically sustainable economic development and livelihood generation plans of the 53 districts along Ganga River spread across five states.

Created a report of the Independent Evaluation of the Activities carried out by the Ganga Task Force (137 CETF Bn- a Unit of the Territorial Army which was raised under the public participation component of the Namami Gange Program to work for cleaning and rejuvenation of Ganga) during the Phase-I project under the National Mission for Clean Ganga



MGNF Program Closure and Valediction

- Successfully completed the prestigious Mahatma Gandhi National Fellowship (MGNF) program on October 28, 2023, which was taken up in collaboration with the Ministry of Skill Development and Entrepreneurship. 105 MGNF fellows representing districts from Uttar Pradesh, Assam, Himachal Pradesh and Mizoram were awarded the certificate in Public Policy and Management in the valedictory ceremony with Shri Durga Shankar Mishra, Chief Secretary as the chief guest of the ceremony.
- Medals for the top three position were secured by female students from three different states.
- IIM Lucknow also launched a coffee table book named 'Skill se Samridhi' documenting some of the stories of social transformation enabled by the MGNF cohort.

Training & Capacity Building

- IIM Lucknow, in collaboration with the United Nations Development Programme (UNDP) and the School of Policy and Governance (SPG), conducted a workshop and capacity-building program for the policymakers to enable the Just Transition of MSMEs. Policymakers from 8 states, along with the UNDP team, participated in this specifically designed program. The UNDP team also met Director Prof. Archana Shukla and discussed the key issues.
- Finished the series of Training and capacity-building programmes for Principals of UP Government inter colleges to effectively manage school and provide highest quality of education to the students of the state.
- Conducted a series of workshops for Principals of ITIs of the Uttar Pradesh

Collaborations

- The institute partnered with the School for Public Governance for the Net Zero Fellowship, wherein selected fellows were provided training on policy aspects of climate change-related challenges.
- Partnered with the Grameen India Foundation for the North Zone hackathon event on financial inclusion.
- Collaborated with the CM Urban fellowship program related to the 100 aspirational Urban Local Bodies plan of the Government of Uttar Pradesh called Akanshiya Nagar Yojana.
- Signed an MoU with Suzuki India Foundation for the conduct of study pertaining to increasing competitiveness of Manufacturing sector by understanding in detail the challenges they face.

Post-Doctoral Fellowship

The first Post-doc fellow of the institute, Dr. Nakagawa Kozi joined Centre for Public Policy on December 2023. Dr. Nakagawa Kozi obtained his Bachelor's in Business and Commerce, in 2002 from Keio University, Japan, Master's in Management Science, in 2008 from Guanghua School of Management, Peking University, China and Ph.D. in Strategic Management in 2012 from Peking University, China. His research focuses on 1) Economic security as an external environment affecting multinational and domestic firms, 2) Comparison of firm's behaviours within democratic and authoritarian social regimes, 3) Corruption in business, government and political sectors, and 4) Differences in innovation in Homogeneous and Heterogeneous organizations.

Rekhi Centre for the Science of Happiness

IIM Lucknow established the Centre for Happiness in collaboration with Rekhi Centre of Excellence on 9th December 2022. The Centre aims to promote research, training and education and the practice of well-being for student and other stakeholders by setting up 'mind-labs' that will conduct behavioural research through the application of happiness and well-being. The activities organized by the centre shall focus on expansion of practice and knowledge of happiness science and positive psychology.



Objectives of the Centre

- Conducting in-depth research to understand the psychological, social, and cultural determinants of happiness.
- To educate and disseminate knowledge on the practice and theory of happiness and well-being through publications, workshops, seminars, and social media.
- Implementation of evidence-based interventions and strategies for enhancing well-being at individual, organizational, social, and community levels.
- Fostering collaboration with academic institutions, research organizations, and industry partners to promote the exchange of novel ideas.
- Designing and delivering academic courses on happiness, and building a comprehensive academic course on happiness and well-being.
- Nurturing the well-being and happiness of the students on the campus, and in the city of Lucknow.

Academic Courses offered by the Centre

PGP Course

- Cultivating and Sustaining Happiness was offered in Term VI by Prof. Shailendra Singh and Prof. Bhumika
- Dr. Satinder Singh, Founder of Rekhi Foundation, addressed the inaugural session of the course entitled, "Who's running your life – you or your monkey brain?" on December 26th, 2023

Doctoral Course

- 'Positive Psychology' was offered by Prof. Pushpendra Priyadarshi for Executive Doctoral Program

Publications

Singh, Shailendra (2023). Happiness-LMX Relationship: Mediating Role of Perceived Organizational Support and Resilience. Indian Journal Industrial Relation, 59(1), 100-114.

Keynote and Conference Presentations

- Singh, Shailendra (2023). Positive Psychology and Happiness Research. Annual International Research Conference 2023, IIM Lucknow, December 15-17, 2023.
- Gupta, Vibhuti, Singh, Shailendra, & Kumar, Amit (2023). Ikigai, and Mental Well-being Relationship: Resilience and Self-Perceived Employability as Mediators- A Case from India. Annual International Research Conference 2023, IIM Lucknow, December 15-17, 2023.
- Singh, Shailendra (2024). Cultivating and Sustaining Happiness-A keynote speech. 51st Foundation Day Lecture. L. N. Mishra Institute of Economic Development & Social Change, Patna. February 02, 2024.

Other Workshops and Presentations

Two workshops with MBA Sustainability students

- Singh, Shailendra (2023). Happiness workshop. Noida Campus, IIM Lucknow, September 4th, 2023.
- Singh, Shailendra (2023). Happiness Workshop. IIM Lucknow Campus Module. November 24, 2023.
- Singh, Shailendra (2023). Happiness Workshop. Workshop in UGC-HRDC-University of Allahabad Refresher Course: Psychology. Allahabad University, December 9, 2023.

Post-Doctoral Fellow Appointment

Post-Doctoral Fellow Dr. Karishma Trivedi, PhD IIT Kharagpur, joined on February 1, 2024 and has started working towards setting up Mind Lab and other projects on Happiness and wellbeing.

Projects underway

- Research study on status of happiness among adolescents. The outcome should be suggestive of the roadmap to cultivate happiness among them
- Systematic literature review on Indian contemporary research on happiness and subjective well-being.
- Research Study on effect of leadership on employee well-being.
- Establishment of the mind lab at IIM Lucknow.
- Project on capacity building and other intervention for the well-being of the faculty and young research scholars.



Section

04

Incubation
Centres



IIML Enterprise Incubation Centre

IIML Enterprise Incubation Centre (IIML EIC), established in 2013 and relaunched in 2019 at IIM Lucknow's Noida Campus, is a notable not-for-profit Section 8 company supported by the National Science & Technology Entrepreneurship Development Board (NSTEDB), Department of Science & Technology, Government of India, and the Uttar Pradesh State Government under the Startup & IT policy. IIML EIC aims to foster entrepreneurship and innovation.

IIML EIC offers a comprehensive range of resources and services tailored to the needs of startups, including Business Incubation Programmes, Acceleration Programs, Mentoring, Training, Access to Government Seed Funds, a Seed Fund Corpus managed by IIML EIC, Expert Advisory, Industry Linkages and Corporate Market Access. With a focus on wealth generation and job creation, IIML EIC has built a strong track record of successfully mentoring startup companies and individual entrepreneurs. Its services encompass business and technical support, access to state-of-the-art technology labs, expert advisory, networking opportunities, dynamic investor connections, and market linkages. Currently, IIML EIC hosts over 110+ startups, with a collective valuation of more than INR 2000+ crore, demonstrating its significant contribution to the startup ecosystem and economic development of the nation, creating Atma Nirbhar Bharat.

What makes IIML EIC Unique

IIML EIC plays a crucial role in supporting startups by facilitating opportunities to secure funding through various sources. Recognising the vital importance of financial resources for startup growth, IIML EIC actively assists startups in connecting with potential Investors, venture capital firms, angel networks, and other funding sources. By leveraging its extensive network and industry relationships, IIML EIC helps startups access the necessary capital to fuel their innovation, expand their operations, and achieve their business goals.

IIML EIC has established a cutting-edge infrastructure to support startups in product or service development. This includes hosting a state-of-the-art Super Computer and constructing a dedicated 3D Printing & IoT Fabrication Lab. By providing access to these advanced facilities, IIML EIC enables startups to leverage high-performance computing capabilities and leverage the potential of 3D printing and IoT technologies. The Super Computer, with its exceptional processing power and computational capabilities, offers startups the resources needed to handle complex simulations, data analysis, and modelling. The 3D Printing & IoT Fabrication Lab serves as a valuable resource for startups to bring their ideas to life. Startups can utilize the lab's 3D printers and IoT devices to rapidly prototype and fabricate physical objects.

Recognizing the diverse challenges faced by startups, IIML EIC has established three prominent help desks aimed at providing comprehensive support and guidance. The three help desks are:

- **CA Help Desk** serves as a valuable resource for startups, offering expert assistance with all their accounting-related issues.
- **Legal Help Desk** provides startups with access to legal professionals who specialize in startup law, offering guidance and solutions to navigate the legal landscape effectively.
- **Intellectual Property Help Desk** offers support in the process of filing and obtaining IP rights, providing startups with the necessary knowledge and guidance to protect their intellectual property and foster innovation.

IIML EIC supports startups by providing them valuable opportunities and corporate network access. Through industry connections and partnerships, startups can connect with relevant sources through networking events, mentorship programs, workshops, and pitch sessions.





Notable Activities at IIML EIC During FY 2023-24

Investments at IIM Lucknow Enterprise Incubation Centre

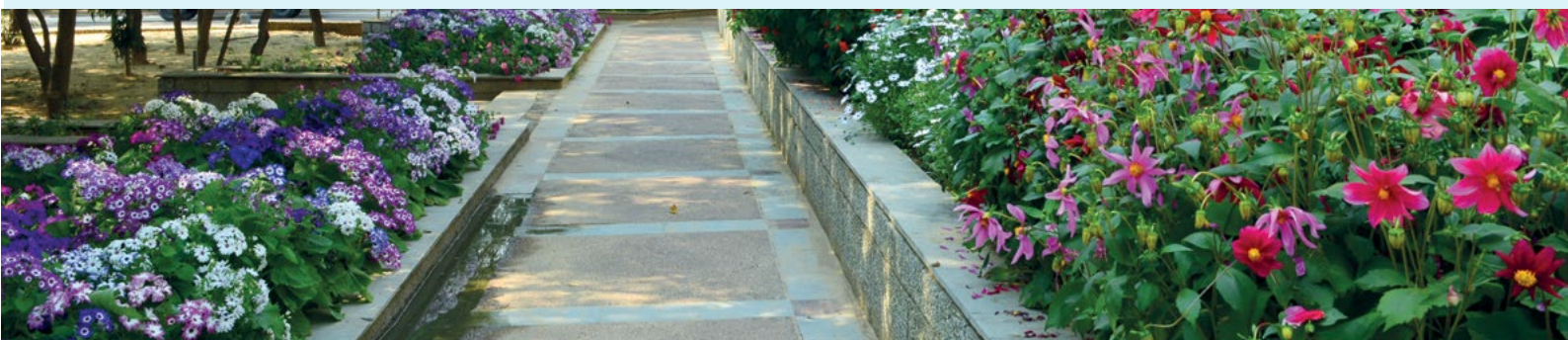
- IIML EIC has an **Internal Seed Fund corpus of INR 5.00 Crore** to support and invest in potential Portfolio Startups; during Financial Year 2023- 24, IIML EIC has provided seed fund support of **INR 1.09 Crore to 12 Startups** across various sectors and stages.
- IIML EIC is one of the approved agencies under **Startup India Seed Fund Scheme (SISFS)** where Startup India has sanctioned **Seed Fund Support of INR 5.00 Crore** to IIML EIC to support startups through funding. IIML EIC has disbursed approximately **INR 2.00 Crore to 10 startups**.
- IIML EIC is selected by the **National Science & Technology Entrepreneurship Development Board (NSTEDB), Department of Science & Technology** under **NIDHI Seed Fund Programme** and is receiving a **Seed Fund Support of INR 3.00 Crore** to support the Startups through Seed Investments.

Business Incubation Programmes

- IIML Enterprise Incubation Centre conducted **09 annual pitches under its Business Incubation Cohorts**, screened more than 1000+ applications and onboarded 20+ Startups in the areas of Deeptech, Agritech, Fintech, Ed tech, Social Media, Healthtech & Cyber Security.
- IIML EIC launched Two Cohorts of the exclusive **Uttar Pradesh Business Incubation Programme** for exclusively supporting startups in Uttar Pradesh. The programmes received 300+ applications and onboarded 6+ Startups for exclusive support.
- IIML EIC launched its 1st Cohort for the exclusive **Uttarakhand Business Incubation Programme for exclusively supporting startups in Uttarakhand**. The cohort closed its **Call for Applications** with **100+ applications** spanning prominent sectors such as Deeptech & Blockchain, Healthtech, Food & Beverages, E-Commerce, Agritech, Renewable Energy, Sustainability, Hospitality & Tourism.
- IIML EIC launched an exclusive **Idea to MVP Business Incubation Programme** exclusively curated to idea stage startups. The programme is designed to guide early-stage startups through the crucial stages of idea validation, product development, and market launch, culminating in the creation of a Minimum Viable Product (MVP). The cohort closed its **Call for Applications** with **180+ applications** spanning prominent sectors such as Deeptech & Blockchain, Healthtech, Food & Beverages, E-Commerce, Agritech, Renewable Energy, Sustainability, Hospitality & Tourism. After an intensive and meticulous screening process & pitching session, 15 dynamic startups were incubated under the IIML EIC Portfolio of startups.

A brief of the onboarded startups under Idea2MVP Business Incubation Program:

- **SabbPe Technology Solutions India Private Limited:** Sabbpe Technology Solutions India Private Limited envision to address pain points in the payment technology sector by introducing a comprehensive suite of payment technology solutions. Via their integrated platform they aim to revolutionize the payment experience by bridging the gap between offline and online transactions, enhancing collaboration between businesses and financial institutions while providing consumers with unmatched convenience and flexibility.
- **Blocsol Technologies Private Limited (Brand Name: Invoice Pe):** InvoicePe is Vitalizing and Empowering Pre-Disbursal Risk Analysis and Post Disbursal Risk Assessment of Micro and Small Enterprises.
- **Monoidlabs Private Limited (Brand Name: KuttL.ai):** KuttL.ai focuses on fixing the broken post purchase journey of customers ordering from e-commerce marketplaces or D2C brands etc by providing unified tracking across platforms for all purchases. KuttL.ai also provides instant refunds, claims settlement, and filing disputes if customers track their order via kuttL.ai.
- **LogicLens Solutions Private Limited:** LogicLens is an AI-driven Video Analytics firm that can capture events of interest from the cameras in real-time or from the recorded feed. It is a proven solution which can provide boon to the clients who consider surveillance as a priority. They have developed, tried and tested use-cases in almost every market sector.
- **Yopun Solutions Private Limited (Brand Name: DigVetS):** DigVets aims to provide a one-point digital solution for livestock owners and dairy farmers, with easy access to a host of services ranging from cattle search to veterinary services and everything in between.
- **Tezipay Tech Solution Private Limited:** TeziPay is a fintech startup platform that is poised to revolutionize the lending landscape for micro, small, and medium enterprises (MSMEs) in India. Founded in June 2023, they have identified a significant opportunity in the NBFC (Non-Banking Financial Company) space and MSME segment and are developing innovative products to address the unmet needs of this underserved market.
- **CrezamCreative Tech Private Limited:** Crezam is an AI Excellence platform that simplifies hiring, connecting the right talent with perfect opportunities. They don't just provide talent they provide strategic solution to cut hiring costs and fuel growth.
- **MRG Blockchain Solutions Private Limited (Brand Name: My kaizen):** Mykaizen is Simplifying India's Health Records with Data Interoperability. Mykaizen is not a company, it is an ambitious mission focused on Solving Verified Health Data Interoperability for users by creating a platform on Blockchain of Healthcare providers.
- **MSA Sterling Private Limited:** A Manufacturing and Trading Company of Sterling Silver Articles. Muskan Silver Articles seeks to mitigate the gap within worldwide demand and supply of Customized Handmade Silver Articles and significantly increase the export volume of Handmade Silver articles to major countries. The venture will support unskilled individuals to be trained for regular employment. The Indian Artwork and skills will be delivered to the next generation so that it remains in existence
- **Kyrel Games Private Limited:** Kyrel's vision is to create original and authentic games that resonate with players globally but they believe our roots must strengthen the local game tech industry. They aim to inspire other developers to explore their subtexts, fostering a more inclusive gaming industry.
- **HomesByPlumeria:** HomesByPlumeria is manufacturing and selling eco-friendly furniture made of metal frame. They aim to enhance furniture buying experience by making customized and affordable furniture.
- **Restronaut:** Restronaut envisions to be a platform based curated marketplace, where they help business owners/operators connect with industry specific service providers and products.
- **GoDhan:** GoDhan is a mobile based app where farmers can search cattle feed supplier along with pricing based on inputs like nutrients, fats. They also offer a pineapple waste-based cattle feed to meet the nutrition needs of cattle based on their specific needs. In addition, they offer 24*7 veterinary services and insurance claim settlement by supporting documentation.
- **Daftarshop Solutions Private Limited:** Daftarshop is a B2B digital solution for procurement. It helps businesses to meet their organizational goals of procurement, seamlessly and efficiently. Daftarshops digital procurement solution empowers businesses by ensuring Direct and Indirect Savings, Quick and Informed Purchase Decisions, and Lean Procurement Operations.
- **Aerospace Reboot Private Limited:** Aerospace Reboot is a Drone Technology Company which provides Actionable Intelligence from aerial data using vision-based AI technology and hardware customized as per the needs of the customer.



Corporate Venture Capital Initiatives & Acceleration Programmes

IIML Enterprise Incubation Centre launched an exclusive Corporate VC Startup Engagement Programme (CSEP) in collaboration with Oil India Limited, a Maharatna PSU. This is a unique sector agnostic programme where a Public Sector Enterprise by Govt of India and an Innovation Ecosystem Expert IIML EIC have joined hands to support and promote Early Stage to Growth Stage Startups in India. The initiative aims to provide substantial benefits and ensure exponential growth for startups across various categories. The Call for Applications for the Oil India Limited CSEP Programme received an enormous response of **400+ applications** from across the nation.

IIML Enterprise Incubation Centre launched an exclusive Corporate VC Startup Engagement Programme (CSEP) in collaboration with Balmer Lawrie & Co Limited, a Miniratna – I, a Public Sector Enterprise under the Ministry of Petroleum and Natural Gas, Govt. of India. The CSEP programme is sector focused, the preferred sectors for startups are chemicals, logistics, infrastructure, travel, oil field services and packaging. Through this sector-focused initiative, startups across diverse categories can leverage manifold benefits under the leadership of a **Public Sector Enterprise by Govt of India and an Innovation Ecosystem Expert IIML EIC**, guaranteeing them a trajectory of assured and exponential growth within the Indian startup landscape. The Call for Applications for the Balmer Lawrie & Co Ltd. CSEP Programme received a voluminous number of **410+ applications** from across the nation.

IIML EIC in collaboration with Wadhwani Foundation launched the **2nd Cohort of its Sector Agnostic Flagship Women Entrepreneurship Acceleration Programme “EnterpriseHER”**. The programme closed its **Call for Applications** with a number of **150+ applications** spanning across prominent sectors like Deeptech & Blockchain, Healthtech, Food & Beverages, E – Commerce, Agritech, Renewable Energy, Sustainability, Hospitality & Tourism.

IIML Enterprise Incubation Centre launched an exclusive Agritech Accelerator Programme in collaboration with **National Bank for Agriculture and Rural Development (NABARD)**. The programme received **200+ applications** and onboarded **9 startups in the domain of Agriculture & Sustainability**. The programme is aimed at promoting sustainable and equitable agricultural and rural development through participative financial and non-financial interventions, innovations, technology and institutional development for securing prosperity.

A brief of the onboarded startups under NABARD Agritech Business Acceleration Program:

- **Contrivation Labs Private Limited:** Contrivation Labs is a Bangalore based Agritech start-up, focused on developing Harvest and Post-Harvest automation solutions for the Indian Agriculture sector. Their ideas germinate to find solutions for the Indian Farmer and Agriculture Ecosystem but are equally suited for Global Markets. The vision

is to build solutions which “eliminate” issues/bottlenecks in the ecosystem to create products and services.

- **AgAutomate Private Limited:** AgAutomate Private Limited Company is an Agri-Tech start-up with deep customer insights & understanding of farm practices and applications across global markets. The founders of the company bring immense value from their illustrative careers in R&D, Product Engineering, Product Testing & Validations, and Programme Management for new product development with strong customer, business and delivery focus.
- **Godaam Innovations Private Limited:** Godaam is committed to working with farmers’ cooperatives who are looking to expand their business through community onion storage practices. Farmers therefore, form Godaam’s primary community and are key stakeholders in Godaam’s journey. Through their IoT based solution, they provide farmers with real time crop monitoring solutions during its storage phase. Additionally, through Godaam’s platform, farmers can monitor the entire crop supply chain.
- **Roots Goods Private Limited:** Roots Goods has a Bio-infomormatics and AI-Deep tech based SAAS platform for quality assessment and management of agricultural crops post-harvest. They have reduced post-harvest loss of maize from 22% to 5% and reduced carbon emission from 30% to 6%.
- **Agrosonic Solutions Private Limited:** Agrosonic is developing & strengthening a sustainable value chain for livestock goat and sheep farmers, ensuring a secondary source of income to rural farmers.
- **CaneBot Private Limited:** CaneBOT, has built India’s 1st Fresh Sugarcane Juice ROBOT offering high-quality Sugarcane Juice in utmost hygienic conditions. They started their journey by creating a chain of Semi-Automatic Kiosks in Corporate Cafeterias where they have already served over 28 Lakh glasses of Fresh Sugarcane Juice. To make it a scalable business, they have leveraged industry 4.0 and IOT and have now developed a fully automated Solution. This is India’s 1st fully automatic Sugarcane Juice ROBOT that can serve Freshly Pressed Sugarcane Juice on the click of a button. CaneBOT has a patent granted and has built an MVP. Since the BOT occupies only 20 sq. ft. space, it can be installed at Airports, Malls, Offices etc.
- **Fuselage Innovations Private Limited:** Fuselage Innovations, is an Agri-tech start-up company, with expertise in the development of technologies based on Unmanned Aerial Vehicles (UAV), IoT and AI. Fuselage Innovations addresses the need to increase the efficiency and sustainability of the farming business by deploying the most advanced solution for mapping and diagnostics of farmland through dedicated UAVs/drones.

Strategic MoUs & Partnerships

- IIM Lucknow Enterprise Incubation Centre, has signed more than **20+ strategic MoUs in FY 2023-24** with various Institutes of Eminence, PSUs and Statutory Bodies like **Oil India Limited, International Financial Services Centres Authority (IFSCA), National Institute of Entrepreneurship and Small Business Development (NIESBUD), Balmer Lawrie & Co. Ltd** and many more.
- IIM Lucknow Enterprise Incubation Centre signed MoU with **National Institute for Entrepreneurship and Small Business Development (NISEBUD)** at **Bharat Mandapam in New Delhi on 30th July, 2023. The MoU was signed in the presence of Honourable Shri Dharmendra Pradhan Ji, Union Minister of Education, Government of India** by Mr. Yamini Bhushan Pandey, Managing Director IIML EIC and Dr. Poonam Sinha, Director, NIESBUD. The MoU signed between the two institutes aims to work jointly in the areas of Promotion of Entrepreneurship and Innovation, Knowledge and Resource Sharing, Incubation and Acceleration Support, International Collaborations, Networking and Community Building.
- IIM Lucknow Enterprise Incubation Centre signed an MoU with **International Financial Services Centres Authority (IFSCA)**. The MoU aims to put in place a collaboration to support and facilitate FinTech and TechFin Ventures across India. The MoU signed with IFSCA will provide an international platform for IIML EIC Portfolio Ventures to catalyse growth of their financial trajectory, expand their horizons & scale their ventures globally.
- IIM Lucknow Enterprise Incubation Centre signed an MoU with **Oil India Limited** on **19th September 2023** at **IIM Lucknow Noida Campus**. The partnership between IIML EIC and Oil India Limited signifies a commitment to harness the collective expertise, resources and networks of both the entities for the betterment of India's startup ecosystem. This strategic collaboration aims to create a nurturing environment for budding entrepreneurs, startups and innovators providing them with unparalleled opportunities and support.
- IIM Lucknow Enterprise Incubation Centre & **Balmer Lawrie & Co. Ltd.** signed an MoU on **6th February 2024** at the **Balmer Lawrie, Kolkata Office**. Balmer Lawrie is a Miniratna - I Public Sector Enterprise under the Ministry of Petroleum and Natural Gas Govt of India, it is a much-respected transnational diversified conglomerate with presence in both manufacturing and service sectors. This Strategic Partnership will support Startups & Innovations in Chemicals, Logistics, Infrastructure, Travel, Packaging, Refinery & Oil Field Services.
- IIM Lucknow Enterprise Incubation Centre signed an MoU with **SIDBI (Small Industries Development Bank of India)** on **21st March 2024** at **New Delhi**. The partnership between IIML EIC and SIDBI embodies a shared vision and unwavering commitment to empowering entrepreneurs with strategic Seed Fund Support, fostering the development of scalable and sustainable enterprises during Amritkaal, aligning with Hon'ble Prime Minister Narendra Modi's Mission 2047, aimed at advancing towards an AatmaNibharBharat. Under this collaborative partnership IIML EIC and SIDBI will implement the "SIDBI Seed Fund Programme at IIML EIC". The aim of the programme is to support promising startups by extending financial assistance in the form of Seed Fund up to INR 1.00 Crore per startup.



Institutional Capacity Development Initiative of IIML EIC

IIM Lucknow Enterprise Incubation Centre signed an MoU with **Presidency College, Bengaluru on 26th February 2024** to assist them in setting up a **Technology Business Incubator** under the **Institutional Capacity Development Initiative of IIML EIC**. IIML EIC will provide Operational, Technical and Business support to Presidency College and will assist in creating a sustainable Startup Business Incubator for its aspiring entrepreneurs, alumni and students.

IIM Lucknow Enterprise Incubation Centre signed an MoU with **Deen Dayal Upadhyaya Gorakhpur University (DDUGU) on 8th February 2024** under the **Institutional Capacity Development Initiative of IIML EIC**. The aim of the MoU is to strengthen & boost the existing entrepreneurial & startup ecosystem across Uttar Pradesh at the grassroot level. This joint collaboration will provide training programmes, workshops, bootcamps, webinars and various other benefits like mentorship support by IIML EIC Industry experts for all aspiring entrepreneurs of DDUGU & affiliated colleges.

Capacity Building Initiative at IIML EIC

IIM Lucknow Enterprise Incubation Centre in collaboration with Moonpreneur has successfully trained **351 aspiring entrepreneurs** through its **Flagship Pre-Incubation Programme**.

- The Pre-Incubation Programme serves as a crucial stepping stone for aspiring entrepreneurs looking to transform their innovative ideas into viable business ventures. The programme acts as a nurturing ground,

providing guidance, resources, and mentorship to help individuals refine their concepts and develop robust business models before officially launching their startups.

- The Pre-Incubation Programme is a Weekend Training Programme conducted over a span of 4 months for students, innovators & aspiring entrepreneurs. The training programme is conducted by eminent IIM Lucknow Academia, Industry Experts, Finance Experts, International Experts & Seasoned Entrepreneurs.
- IIML EIC has successfully conducted **Pre-Incubation Programme Cohort 2.0 from August 2023 – to December 2023. 160 + aspiring entrepreneurs & innovators** were a part of this cohort and benefited from the exclusively curated training modules designed to address real-time entrepreneurship dilemmas, with sessions on Design Thinking, Go-to-Market Strategy, Financial Valuation, Competition Analysis, Due Diligence, Legal Compliance, Product Roadmap etc., to name a few.
- The astounding response of Cohort 2.0 fuelled the launch of the **Pre – Incubation Programme Cohort 3.0 from March 2024 onwards. 120+ aspiring entrepreneurs and innovators** participated in this cohort, gaining valuable insights from meticulously crafted training modules tailored to tackle real-world entrepreneurship challenges. The training modules featured sessions on key topics such as Design Thinking, Go-to-Market Strategy, Financial Valuation, Competition Analysis, Due Diligence, Legal Compliance, and Product Roadmap, providing comprehensive coverage of essential themes crucial for entrepreneurial success.



Events at IIML EIC

- **National Investor's Meet 2023** was hosted by IIM Lucknow Enterprise Incubation Centre at the IIM Lucknow Noida Campus on **23rd June, 2023**. The official partners for the event were Microsoft Azure & State Bank of India who brought forth numerous promising benefits for all IIML EIC Portfolio Startups. **40+ VC Firms & Angel Networks** from across the country were present and participated as active investors in the event. Prominent VC firms like **Blume Ventures, Fluid Ventures, Venture Catalysts, Agility Ventures, Soonicorn Ventures, IP Ventures, AWE Funds & Faad Network** actively participated in the Investor Meet. Distinguished Angel Networks from across the country also actively engaged in the event, **Indian Angel Network, Chennai Angels, Mumbai Angels & Hyderabad Angels** were in attendance, to name a few. The Investor Meet featured multiple pitch sessions and witnessed **30 + stellar presentations by IIML EIC Portfolio Startups**. The startups showcased their innovative ideas and business models.
- IIM Lucknow Enterprise Incubation Centre organised **Startup Samagam 2023** on **20th October 2023** at **IIM Lucknow Noida Campus**. The event was organised with the intent of nurturing growth, fostering collaboration and achieving excellence for startups and entrepreneurs within the growing startup ecosystem. Over 100+ startup founders actively engaged in the event, harnessing the potential of collaboration to accelerate their growth trajectories. The aim of IIML EIC is to provide startup founders with a platform to prominently exhibit their ventures.

Portfolio Startup Achievements at IIML EIC

- IIML EIC Portfolio Startup **Aadrilla Technologies Private Limited** received the **Economic Times Award** for the **Top Performing MSME in India (Small) – 2023**.
- IIML EIC Portfolio Startup **Constems AI Systems Private Limited** was awarded the **AI Impact Award 2023 Supply Chain** by **Intel Corporation**.
- IIML EIC Portfolio Startup **CaneBOT** was awarded Retail Innovation of the Year at **National Startup Award 2023** by Hon'ble Union Minister Shri Piyush Goyal.
- IIML EIC Portfolio Startup **Nanosafe Solutions** was awarded the **Independent Trailblazer Award** at the National Startup Awards 2023.
- IIML EIC Portfolio Startup **Hanu AI** was awarded **Emerging Startup at the 31st Convergence India Expo 2024**.
- IIML EIC Portfolio Startup **NagaEd** is the first to usher **Foreign Direct Investment (FDI) into Nagaland**.
- IIML EIC Startup **VDT Pipelines Integrity Solutions Private Limited** was awarded the **Best Startup in Energy Sector at India Energy Week 2024** organised by the Ministry of Petroleum and Natural Gas.

IIM Lucknow SIDBI Center for Innovations in Financial Inclusion (SCI-FI)

SIDBI Centre for Innovations in Financial Inclusion was established through an agreement between two leading public institutions, SIDBI and IIM Lucknow. IIML-SCIFI emerged as a social incubator of IIM Lucknow that aimed to nurture startups working in the areas of Fintech/Financial Services, Agri-tech/Agri Business, Rural Livelihood and Women Empowerment by providing an enabling environment for growth of ventures.

By adopting innovative measures with extensive support to start-ups since last couple of years, IIML-SCIFI has completed its first phase of incubation program in June 2022. Subsequently, to scale up the activities of SCIFI, a proposal was submitted to SIDBI for the grant support for next five years. SIDBI has accepted the proposal and IIML has received the letter of intent from SIDBI to start the next phase of incubation program with a financial support of Rs. 6.64 crores. Currently, negotiations are underway for some conditions of SIDBI grant support. Once finalized, SIDBI operations will be resumed.



Section

06 International Linkages



International Academic Collaboration

IIM Lucknow has from the inception understood the importance of international linkages and has been seeking international partners that would assist the institute to be more relevant to the dynamic global environment. International linkages are fundamental to the institute's growth, development and contribution to the global community as well as in creating a global niche for itself. To create world class professionals, it is important for them to be exposed to the world. The cultural and economic differences between the developed and developing

world are too vast to be simply taught in a classroom – it is only by immersing oneself in international experiences that one learns to appreciate them. Hence, the IIM Lucknow International Exchange Programme initiative – a process through which our students do a part of their studies in Business Schools around the world. At the same time, foreign students and faculty members come to IIM Lucknow to understand the working and mind set of one of the potentially largest markets in the world.

Following are the highlights of the year:

- 78 students participated in the international exchange programme with our partner institutions
- One student visited France as a part of the Dual Degree programme with EDHEC Business School, France
- 33 foreign students visited the campus under the student exchange programme

Our Partner Institutions

Europe

- Faculty of Economics & Business, University of Zagreb, Croatia
- Universite Catholique de Louvain (UCL), Belgium
- Turku School of Economics, Finland
- ESSEC Business School, France
- ESCP-EAP, European School of Management, France
- EDHEC Business School France
- Ecole de Management (EM) – EM Strasbourg Business School, France
- IESEG School of Management, France
- Universite Jean Moulin (UJM), France
- NEOMA Business School, France
- Toulouse Business School (Groupe ESC Toulouse), France
- Telecom Ecole de Management, France
- BREST Business School, France
- EMLYON Business School, France
- La Rochelle Business School, France
- KEDGE Business School, France
- Athens University of Economics and Business, Greece
- Bocconi University, Italy
- MIP Politecnico Di Milano School of Management, Italy
- Ca' Foscari University of Venice, Italy
- University of Amsterdam (UvA), Netherlands
- University of St. Gallen, Switzerland

- University of Hull, United Kingdom
- Friedrich-Alexander-Universitat Erlangen-Nuremberg (FAU) School of Business, Economics & Society Nuremberg Germany

North America

- McMaster University-Michael G. Degroote School of Business, Canada
- Brock University, Canada
- University of Akron, USA
- Kelley School of Business, USA
- University of North Texas College of Business, USA
- Johns Hopkins University (Dept. of International Health, Bloomberg School of Public Health)

Asia

- Beijing Jiaotong University, China
- National University of Singapore, Singapore
- Singapore Management University, Singapore
- Ben-Gurion University of the Negev, Israel
- Mid-Western University School of Management, Nepal

Africa

- Gordon Institute of Business Science, University of Pretoria, South Africa

Oceania

- Lincoln University, New Zealand
- Western Sydney University, Australia

Our Partner Institutions

Section

07

Executive
Education



Management Development Programme

Since its inception in 1984, Indian Institute of Management Lucknow has been a leading authority in quality enhancement among corporate and public systems by influencing leadership and management practices. The creation of Management Development Programme (MDP) department in 1985 is one such initiative. The MDP department has initiated a wide variety of programmes and activities aimed at developing leadership and competitiveness in the industry. Each programme is designed to address the distinct needs of specific executives at various points in their careers, helping them enhance their skill sets and progress in their careers. These courses are designed with the intention of offering industry-integrated up-skilling customised to organisational needs. MDP offers focused training in many areas which would be relevant across bands, roles, and job definitions in any vertical or sector.

These programmes have been meticulously designed to inculcate strong conceptual frameworks in business and management skills to integrate advanced management theories with real-world business practices. At present, MDP is conducting two such programmes, namely the Certificate Programme in General Management for Executives (CPGME) and the Certificate Programme in Business. As part of the corporate social responsibility, IIM Lucknow conducts a six-

month General Management Programme for Defence Officers. The objective of the programme is to facilitate the smooth second career transition of Defence Officers into the corporate world and familiarize them with contemporary management practices. The programmes can be conducted at either of our campuses (Lucknow or Noida) or the location desired by the client organization. This Academic Year 3 courses of Defence General Management were initiated from IIM Lucknow & Noida Campuses.

A diverse portfolio of online blended learning programmes was introduced varying from 6 to 11 months of duration. The programmes are bifurcated into online modules followed by the on-campus immersion towards the end of the programme. Around 50 online programs are partnered with various Edu-tech partners such as TSW, Miles Education, VC Now, Imarticus, Emeritus, Talent Edge, Talent Sprint, Veranda Learning, etc. Working professionals from the pan-India and global footprint have successfully completed these courses. The programmes are an eclectic blend of domain expertise and simulated applicability that engages the professionals in understanding the focussed nuances of various functional and behavioural aspects critical in management.

The following matrix summarizes the achievements of the MDP Centres at Lucknow and Noida Campus in the year 2023-24:

- **35** Open-MDPs (duration between 3 & 5 Days) were conducted during the year
- **93** (Repeat Cohorts + New Programmes) in the Long Duration Blended Learning category
- **60** sponsored Programmes with **26** New Corporate Clients
- Repeat General Management Programme for Coal India Ltd/Defence Officers

No. of Participants Trained across Programmes in the Year 2023-24

- Open Programmes – **667**
- Customized & Sponsored Programmes – **6202**
- Total = **6869**



New and repeat cohorts of Blended online MDPs in the Academic Year 2023-24

C-Suite Programmes

1. Senior Leadership Programme
2. Chief Operations Officer
3. Chief Executive Officer
4. Chief Marketing Officer
5. Chief Human Resources Officer
6. Chief Technology Officer
7. Global Senior Leadership Programme

General Management Programmes

1. Executive Programme in Business Management
2. General Management Programmes for Executives
3. General Management Programme for IT Professionals
4. Executive General Management Programme

Functional Expertise

1. Executive Programme in HR Analytics
2. Executive Programme in Strategic Management
3. Executive Certificate Program in Leadership & Change Management
4. Advanced Programme in Human Resource Management
5. Executive Management Program in People Leadership & Strategic HR Management
6. Executive Programme in Artificial Intelligence for Business
7. Executive Programme in Healthcare Management
8. Executive Programme in Strategic Operations Management & Supply Chain Analytics
9. Executive Programme in Supply Chain Management during Uncertain Times
10. Executive Programme in Design Thinking for Innovation and Business Transformation

11. Executive Programme in Design Thinking & innovation Management
12. Advanced Management Programme in Financial Services and Capital Markets
13. Executive Program in Fintech, Banking and Applied Risk Management
14. Executive Program in Strategic Finance for Emerging CFOs and FPNA Leaders
15. Executive Programme in Applied Finance
16. Executive Programme in Strategic Marketing for Business Success
17. Advanced Programme in Strategic Management for Business Excellence
18. Executive Programme in IT Management
19. Executive Programme in Sales & Marketing
20. Executive Programme in Marketing Strategy
21. Executive Programme for Sales and Marketing Leadership
22. Advanced Programme for Senior Marketing Professionals
23. Executive Program in Customer Relationship Management
24. Executive Programme in Digital marketing Applications & Analytics
25. Executive Programme in Digital Marketing & Social Media Analytics
26. Advanced Programme in Strategic Management for Business Excellence
27. Executive Programme in Digital Transformation
28. Executive Programme in Data Science
29. Advanced Programme in Strategy for Leaders
30. Advanced Programme in Leadership in the Digital Era
31. Executive Programme in Project Management
32. Executive Programme in Data Driven Product Management
33. Executive Programme in Digital Transformation



Section

08 Support Facilities



Computer Centre

The Computer Centre is housed in a spacious 7500 sq. ft., air-conditioned centrally located designed building and is equipped with state-of-the-art computing resources to cater to the needs of the academics as well as administrative activities of the Institute. The IT infrastructure at IIML Computer Centre includes a fibre optics backbone-based campus-wide network, connecting Computers on heterogeneous platforms with several servers. The network provides accessibility of more than 2000 nodes to each of these servers for sharing different hardware and software resources. The hardware resources of the Institute include Computers (from Core-i5 to Xeon processors, 4 to 48 GB RAM, 512 GB to 2 TB Storage), and high-speed printers. The software resources include a wide variety of management-oriented software and a Microsoft Campus agreement.

All students are provided an email and login account and sufficient storage space on joining the Institute and round-the-clock access to the wired/ wireless network and secure Internet with a high-speed leased line from PowerGrid Corporation Limited and NKN (National Knowledge Network).



Hardware Resources

- IBM Blade Servers.
- Dell, IBM, HCL, HP High-end Servers.
- High-End AIO Computers in LAB (24 x 7) – Total 76.
- Desktop facility at User's Locations (Approximately 400 Nos.).
- High-speed Network/ Desktop Laser Printers (Colored, B&W, Duplex, Scanning), etc.

Software and Services

- Microsoft Campus Agreement (Providing genuine license for Microsoft products like Windows OS, MS Office, MS Office 365, Anti-Virus, etc.).
- IIM Lucknow Website hosting (www.iiml.ac.in).
- Email services with limited pooled Storage (username@iiml.ac.in).
- ERP – Oracle PeopleSoft – Finance, HR, Purchase & Store etc.
- Active Directory-based User Administration with roaming profile user accounts.
- Network based Printing (24 x 7) Service. (Automated accounting of chargeable printing service).
- Statistical Software like SAS, SPSS, Minitab, etc.
- Turnitin (Anti-Plagiarism Software), Matlab, SmartPLS, Qualtrics, Mathematica, Simul8, Eviews etc.
- Kaspersky Anti-Virus (Server/Client).
- Student service Portals like Claroline, Blondie, Etrigan, etc. (Managed by Students).
- Web-based Software Library (Licensed/ Free Software shared to install remotely) for Lucknow and Noida Users.
- An inspection and configuration level Hardware support for students' and employees' personal Computers/Laptops, etc.
- The Computer Centre is under the surveillance of CCTV cameras with a recording facility (limited period).
- Facilitating Video Conferencing/ online classes using Zoom, Microsoft Team, Google Meet etc.
- Dedicated Video Conferencing setup (FB-I, Board Room, Library, and Noida Campus).

Network/ Internet Facilities

- Authentication-based secured access to the Internet (Login/ Password required to access the Internet).
- Leased Line of 4 + 1 Gbps (Fast Internet speed) on Fiber backbone.
- 100 Mbps P2P Link between Noida and Lucknow Campus (Noida campus is connected to IIM Lucknow).
- Dedicated Leased Line of 1.2 Gbps for the Noida Campus.
- Cisco Next Generation Firewall & F5 Web Application Firewall for Network Security (enhanced security to secure network).
- VPN connection (on demand to access IIML network from outside campus).
- Entire campus is covered with approximately 2000 network nodes (Enabling access to wired/ wireless networks throughout the campus).
- Approximately 69 Switches (L2 and L3), 995 Access Points, and a Fiber backbone consists a Campus Network.



GYANODAYA

Library: The Learning Resource Centre

Operating from a spacious building of about 30,000 square feet, fully air-conditioned, centrally located and functionally designed building with a seating capacity of 250 readers in five halls, the library is operating in a fully automated environment. The library is equipped with ergonomically designed furniture, fittings, and fixtures. Integrated library management software is in place. Entire library resources are bar-coded, and an Online Public Access Catalogue (OPAC) is giving information about its resources. The active collection of the library is tagged with the RFID tags, and the RFID System has been installed for surveillance, issue return and other operations related to AMH (Automated Material Handling) operations. Gyanodaya is the centre of attraction for academics, researchers, and students. The objective of Gyanodaya is "to promote knowledge generation and application through its effective dissemination." The library acts as the main learning resource centre and caters to the information needs of the Institute's teaching, training, research and consultancy programmes. The library has a substantial collection of Databases, CDs/DVDs etc.

Resources

Books	46349
Corporate Reports	1854
Complimentary Documents	4082
Thesis	144
CDs/DVDs	497
Current Subscription (Periodicals)	
Print Journals	24
E-Journals	4988
Newspapers	16
Magazines	40
E-Databases	88
Bound Volumes	22882

E-Resources

Important databases/online resources subscribed by the library include:

Databases

ABI/INFORM Collection, ACE Equity, ACE MF & Ace Knowledge & Research Portal, Athens (Remote Login Solution), Bloomberg, Business Source Ultimate, Business Standard e-Paper Archives (1997 Onwards), Capitaline Plus, CLOCKSS, CmdtyStats (by Barchart), CRISIL Research, CRSP (Centre for Research in Security Prices) 1925 US Index Database, Ebook Central Academic Complete, EconLit abstract, Economist.com, Elsevier Hand Book Series in Economics, EMIS: Emerging Market Information Service: Asia access, ET Prime & TOI, Financial Times Newspaper, Fitch- country risk and Industry research, Flowcite, Gartner, Grammarly, IEEE Xplore digital library: ASPP and POP, Indian Capstone Simulations, IndianJournal.com: Business Economics & Management (53 Journals), Indiatat, Industry Outlook, INSIGHT (Dion), Journal Citation Reports, Library PressDisplay, Manupatra, Market Intelligence Enterprise- Compustat data package, Market Line from Datam, New York Times, NSE- Historical Trade Data- CM & FAO Segment, ORBIS Bank Focus, Passport (GMID)/ Euromonitor, Prime Infobase, ProQuest Dissertations & Thesis, Prowess DX (by CMIE), Prowess IQ, Psyc Articles (APA), PsycINFO (APA), QuillBot's Paraphrasing Tool, SCC Online, Scopus, SDC Academia Work space M&A, SDC Academia Work space New Issues, SRM Complete (V1), States of India, Statista, taxmann.com, the-ken.com, TRACXN, Tradedx, Capex, Economic Outlook, UNWTO Elibrary, Venture Intelligence Database, Wall Street Journal, West law India, Wharton Research Datas Services (WRDS Platform), Work space for Student (formally EIKON)

Journal Collections

Cambridge Journals, Elsevier Journals, Emerald Journals, Inderscience Journals, INFORMS Journals, Oxford Journals, Palgrave Macmillan Journals, Sage Journals, Springer Journals, Taylor & Francis Journals & Wiley Journals.



Facilities and Services

- Audio-Visual Facility
- Automated Circulation
- Bibliography
- Current Awareness Service
- Cyber Lab
- Database Search Service
- Document Delivery
- E-Mail Alert Service
- Inter-Library Loan
- Lab for Visually impaired
- Online Public Access Catalogue (OPAC)
- Orientation Programme

Reference Service

- Remote access of e-resources through Athens (Remote Login Solutions)
- Reprographic Service
- Research Carrels
- Round the clock Reading Facility
- SMS Alert Service
- Video Conferencing Facility

Library – NOIDA Campus

The library at the Indian Institute of Management Lucknow Noida Campus, has been set up as one of the key divisions of the institute. It plays a vital role in meeting the requirements of the institute's academic, research and training programmes. The library strives to fulfil its mission by selecting, acquiring, organizing, retrieving, maintaining and providing access to the resources (print/non-print/electronic) that address the members' needs.

The library stocks around 10,000 select learning resources in the area of management and allied subjects. It operates from a spacious, centrally located, air-conditioned 2nd floor of the Administrative Block. Built on most modern lines and equipped with ergonomically designed furniture and fittings, the Noida library caters to the information needs of its highly demanding clientele by offering a wide range of Information Technology (IT) based (and value-added) services and products. It has a seating capacity for sixty users.

Print Resources:

Particulars	Items	No. of items added during the year 2023-2024
Books	6662	208
Bound volumes of periodicals	1358	233
CDs database	20	-
DVDs	30	-
Current periodicals	All issues	25 titles
Newspapers	All issues	11 titles



Electronic-Resources

The library subscribes to many company and industry databases, bibliographic databases, and E-journals to provide the latest scholarly information to the users. The e-resources are accessible through the library portal "Gyanodaya" via intranet and remote access to all the members.

Services

Circulation

Reading Facility

Mail Alert

Reference & Information

Database Search

Document Delivery

Inter Library Loan

Orientation Programme

Information Literacy Programme

Online Public Access Catalogue

Section

08

Student
& Alumni
Activities



Alumni Report

Notable Alumni Achievements

- **Munish Sharda** (class of 1997) – Appointed as Executive Director and Full-Time Director of Axis Bank. He previously served as Group Executive, retail assets, and Head of Bharat Banking
- **Kamlesh Varshney** (class of 1989) – Has been appointed to the Board of SEBI. IIML is now the only institute with two SEBI board members, the other being Ananth Narayan from the Class of 1993.
- **Vandita Pant** (class of 1992) – Has taken over as the Chief Financial Officer of BHP. She was previously the Chief Commercial Officer at BHP.
- **Renu Narang** (class of 1988) – Took over as Chief Executive Officer of NTPC Vidyut Vyapar Nigam Ltd.
- **Vikram Gopalakrishnan** (class of 1992) – Took over as Managing Director of UBP - Union Bancaire Privée, Switzerland; one of Switzerland's largest private banks.
- **Lakshminarayanan Ramalingam** (class of 2000) – Took over as Chief Operating Officer of Quest Global, a Singapore-based global engineering consulting company with offices in 17 countries.
- **Sudeep Kolte** (class of 1996) – Was appointed as Managing Director for Saint-Gobain India Pvt Ltd Gyproc business.
- **Mohan Natarajan** (class of 1993) – Has been appointed as Managing Director of KPMG Oracle's practice in the USA.
- **Vikas Gupta** (class of 1998) – took over as CEO and MD of VLCC, a beauty and weight management services firm, in 2023
- **Amitava Saha** (class of 2001) has successfully raised \$80 Million for his logistics unicorn XPressBees, taking his firm's valuation to over \$1.47 Billion.



Onboarding Induction

IIM Lucknow welcomed its new cohort of students for the 39th batch of Post Graduate Programme in Management (PGP), the 20th batch of Post Graduate Programme in Agri-Business Management PGP-ABM), the 9th batch of Post Graduate Programme in Sustainable Management (PGP-SM), and the 24th batch of Fellow Programme in Management (FPM) on 26th June 2023.

Students were given the opportunity to interact with alumni who set the stage for the next two years in IIML.

- The Chief Guest for the day was Mr. Ramesh G., Managing Director, HDB Financial Services Limited, who asked the students to have a broader vision and look beyond placements.
- This was followed by an address by Dr. Vinit S Chauhan (Professor at IIM Lucknow, President, IIML Alumni Association, ex-CFO Technology, Standard Chartered Bank) on making the best of your time at IIML by fully

immersing oneself in everything the program has to offer.

- **Succeeding in evolving Business Landscape:** On the second day of the induction, a panel of three notable alumni – Mr. Suresh Goyal (MD & CEO, NHAI InvIT), Mr. Amitava Saha (CEO, XpressBees) and Mr. Abhishek Kumar discussed the success mantra in today's business landscape.
- **Entrepreneurship at IIML:** This panel taught the students how to cultivate an entrepreneurial spirit by drawing parallels from their experiences. Mr. Hemen Ruparel (CEO, Samex India) and Mr. Shantanu Deshpande (Founder, Bombay Shaving Company) were a part of this panel
- **Looking Back at IIML:** The session provided insights on life at IIML from recent graduates Ms. Kanupriya Pareek (Associate, McKinsey & Co) and Ms. Simran Kaur

Nexus

Case competition exclusive to IIM A, B, C & L with roughly 180 participants from IIML. The Alumni Committee, IIM Lucknow, in collaboration with Alumni Committees of IIM Ahmedabad, Bangalore, & Calcutta, launched the fourth edition of the Case Competition. The finals were judged by Domino's India CEO.

This allows students to pick up a C-Suite role and compete with the best B-school talent out there. It was a unique opportunity to build connections beyond campus and form teams with peers across these four premier management institutes.

Samvaad

The Annual Alumni Conclave was conducted on 1st & 2nd September 2023. It aims to present valuable insights from our illustrious alumni to the IIM Lucknow community. The theme for this year's conclave was '**Navigating the New Frontier**', and had 4 Panels:

- Consulting, Finance, Technology & Operations, Marketing. SAMVAAD 2023 allowed us to reimagine businesses and brand building in changing times. Our Alumni discussed how to navigate through the unpredictable, how to build a winning brand, and how to sustain disruptive innovations.
- The event saw an active participation of 250 IIM Lucknow students in each panel
- The event witnessed the presence of illustrious alumni like **Gaurav Agarwal** (IAS), **Manish Dhawan** (Executive VP, SBI Cards), **Sahil Bansal** (Cluster Lead - Google) and **Akhil Chugh** (Senior Director - Adobe).
- A case competition was organised across the four major domains - finance, consulting, product management, operations which was judged by the alumni panellists. The case competition witnessed a total of 226+ registrations with 2 winners per panel.



Netritv

Held in November–December 2023, Netritv was a functional induction series of 3 events on Consulting, Product Management, and Finance. Through this event, we host our senior acclaimed alumni and bring their experiences in interactive case format to the students of IIM Lucknow, and help them prepare for their upcoming final placements by hosting case workshops on Product Management, panel discussions on finance and consulting and providing students opportunity to interact with industry leaders on many diverse topics.

Following were the alumni hosted during the event:

- **Finance:** Tarun Aiyar (Senior Partner, Lodha Capital) and Vivek Singla (Managing Partner, InCred)
- **Consulting:** Nishant Shekhar (Managing Director and Partner, BCG)
- **Product Management:** Sumit Singh (Group PM, Talabat) and Navpreet Chawla (Product VP, InfoEdge)

HEPP / Finals Preparatory Interviews

Connected with 75+ alumni for conducting mock interviews across domains.



Nostalgia 2023

Nostalgia was held from 22nd to 24th December 2023, with a presence of around 500+ alumni and their family members from the batches of 1993, 1998, 2003, 2008 and 2013. Key highlights of the event include:

- **Inauguration Ceremony**- The inauguration warmly welcomed alumni with speeches from the Director, Alumni Chair, and President of the Alumni Association, complemented by a performance by IIML student-run clubs. This was also followed by a lantern-lighting activity with enthusiastic participation from alumni and their families.
- **Back to Classroom** – Lectures were delivered by Prof. RK Srivastava and Prof. Pankaj Kumar, along with a quiz, giving alumni a taste of their past academic life.
- **Re-Graduation Ceremony** – Alumni donned graduation gowns to experience the graduation ceremony once again.
- **Alumni-Faculty Lunch** – Alumni interacted with the current faculty over a lavish lunch served by MDP catering.
- **T-Shirt Painting**- was organized to involve alumni and their families, especially for engagement among children.
- **Tele-games**- Plenty of fun and innovative games were organized to enjoy their evenings before dinner.
- **Lucknow Darshan**- A shuttle service was arranged from campus, taking alumni to explore Lucknow's renowned landmarks, shopping destinations, and Awadh delicacies.

- **Batch Wars**- The Batch Wars persisted with sporting events such as cricket, volleyball, providing batches the opportunity to earn additional points and claim the Nostalgia trophy.
- **Cultural Performances** – Showcased talents of the IIML student community to our alumni through various art forms (music, dance, play, and poetry) in collaboration with respective clubs.
- **Back to Memory Lane** – Collected pictures from the alumni of their college time and created a road lane exhibition showcasing all the past memories.
- **Closing Ceremony**: Nostalgia 2023 concluded with a closing ceremony revealing the results of the batch wars. Batch 2013 emerged as the winner, while batch 2008 received recognition as the "Most Enthusiastic Batch"

Alumni Engagement Forum (AEF)

The initiative to connect alumni with other CCA (Clubs, committees, & Academic Groups) of IIML to increase alumni-institute engagement. Collaborated with the CCAs to invite our illustrious alumni as guest speakers for events, such as SIGFI and Credence Capital's annual conclave.





Alumni Activities – Noida Campus



1. Alumni Committee Noida Campus: In 2023-24, IIM Lucknow Noida Campus Alumni Committee (including representatives from PGP-SM, IPMX, and PGP-WE) conducted **Alumni Talk Series** sessions on various topics and interacted with recent and senior alumni in these sessions.

- i. Rajender Aggarwal, an IPMX 4 alumnus and Principal Program Manager at Amazon spoke about Embracing lifelong learning, nurturing networks, learning from failures, and communicating effectively.
- ii. Nimish Gupta, a distinguished alumnus of IPMX07, shared his insights on driving organizational growth through data-driven decision-making, drawing on his experience at BCG, Kantar, and Mu Sigma.
- iii. Paritosh Jaiswal, a distinguished alumnus of IPMX08, shared his knowledge and insights for career growth and professional development.
- iv. Udayan Srivastava, an esteemed alumnus of IPMX Batch 9 and the Head of Data Program Management at Airtel, shared his incredible journey, showcasing how he made a seamless transition from the Automobile industry to Data program management.
- v. Dishari Dutt and Arjun Sharma, our distinguished alumni from IPMX'15 (Batch of 2023), shared their insights for career growth and professional development.

- vi. Khushbu Singh, IPMX'08 alumna, shared invaluable insights on navigating the course, managing rigor, and discovering strengths and weaknesses.
- vii. Vikash Kumar, an alumna and currently serving as a Manager at NTPC Limited, offered valuable insights on how businesses can effectively integrate sustainability practices into their operations for long-term success and societal impact.
- viii. Nishant Shekhar, an alumna and currently working as Managing Director and Partner at Boston Consulting Group (BCG), provided insights on how to cope and learn from the consulting life to how to dedicate time to your passion along with your current associations.
- ix. Rajneesh Sharma, an alumna and currently working as Vice President – Corporate Sustainability at MakeMyTrip, talked about business sustainability and gaining valuable insights into sustainability practices within internet-based companies.



2. Alumni engaged with the students on Mentorship Programs helping students discover the right career path and preparing for the job interviews.

Margadarshan: Flagship Mentorship programme with the objective to foster a close relationship with alumni network, who may serve as mentors for the current PGP-SM batches by sharing their expertise and insights. Over the course of a month, multiple sessions with PGP SM alumni were held, providing one-on-one

assistance to current students in preparing for exams and interviews.

Campus Connect: The Alumni Committee has initiated preliminary batch-wise meetings with the alumni to provide an update on the status of the PGP-SM programme and gather inputs for further strengthening the presence and importance in the evolving business landscape specifically in the Sustainability Space.

3. **SAMVAAD - Noida Chapter: The Annual Alumni Conclave** was conducted on 14th & 15th October 2023. It aims to present valuable insights from our illustrious alumni to the entire IIM Lucknow community. This year, we had a diverse set of alums across batches of PGPSM, IPMX and PGP WE. The event comprised three engaging panel discussions centred around the theme “Technovation - Leading change through Innovation and Technology”, with distinguished speakers from diverse domains discussing the following topics:

Mr. Ajay Mahipal, Managing Director at HealthQuad, shared a keynote message on the theme during the inaugural session of the event and **Mr. Abhishek Mathur**, Managing Director at PWC shared a keynote message on the theme on the second day.

Panel 1 – “Unveiling impact of AI and Big Data on the future of Work” comprised discussions by Mr. Nimish Gupta, Mr. Varun Vijay, Mr. Ajay O., and Dr Gautam Laxman Medhi

Panel 2 – “Leveraging Technology for a Sustainable Future” included Ms. Niharika Jalan, Mr. Nikunj Nangalia, and Mr. Vaibhav Singh

Panel 3 – “Driving Transformation: The Key Role of Leadership” included deliberations by Dr. Priti Nanda Sibal, Mr. Vishal Chadha, and Ms. Aparna R.

The event saw an active participation of IIM Lucknow Noida Campus students across all the programs in each panel.



4. Nostalgia - Noida Chapter: The Annual Alumni Homecoming was held on 3rd February 2024. Around 200+ alumni and their family members joined on the day of the extravaganza. Key highlights of the event include:

- Back to Classroom – A lecture delivered by Prof. Prakash Singh was well appreciated by all the alumni as it rekindled the nostalgia of cherished case pedagogy tradition, transporting our alumni back to their academic roots.
- Re-Graduation – The alumni were treated to a Convocation set up to further enhance the reminiscent atmosphere, evoking the pride and joy of their graduation days.
- Our alumni also enjoyed sports competitions, cultural performances, and a mesmerizing bonfire under the sky.
- Faculty Dinner & Live Band Performance – wherein alumni interacted with the current faculty and an electrifying performance by music band.



Student Council

The Student Council at IIML plays a crucial role in safeguarding the interests of the student body while maintaining the institute's reputation and high standards. Elected representatives advocate for students, provide support during difficulties, and act as intermediaries between students and administration. They oversee the functioning of student clubs and committees, ensure the proper use of IIML's name and logo, and organize elections for hostel representatives. Additionally, they make decisions on important student matters, convene General Body Meetings to discuss key issues, maintain discipline in

academic activities, and coordinate with external vendors for bulk procurement deals. Through these varied responsibilities, the Student Council fosters a supportive and well-organized campus environment. The Student Council comprises several key positions: President, Treasurer, Academic Secretary, Events Secretary, Cultural & Media Secretary, Infrastructure & IT Secretary, Mess Secretary, and Sports Secretary. The council is also responsible for managing these 40+ clubs, committees, academic interest groups, and ventures.



ABHIVYAKTI

Abhivyakti is the vibrant heartbeat of drama at IIM Lucknow where the stage is a dynamic canvas, inviting every student to explore their passion for acting, writing, and directing. From the lively chaos of the flagship event, NUKKAD, to the thought-provoking, plays and videos showcased during Parichay, Foundation Day, Nostalgia and Independence Day celebrations, the club has crafted stories that deeply resonate. Their journey goes beyond the campus, reaching out to touch lives in old-age homes and spark creativity through their engaging workshops. From street theatre to plays, they create narratives that inspire, challenge, and entertain. At Abhivyakti, every performance is a celebration of talent and a reflection of the collective spirit of the student body.



ALUMNI COMMITTEE

The Alumni Committee focuses on fostering and fortifying the bond between current students and alumni, facilitating a transfer of invaluable knowledge and diverse experiences to enrich student learning. Additionally, the committee serves as a platform for alumni, students, and faculty to establish and maintain connections, promoting collaboration across academic, professional, cultural, and social spheres. It aims to cultivate strong ties between the Institute and its alumni, encouraging their active involvement in various institutional activities and keeping them updated on institute developments.

Among the array of events organized by the Alumni Committee

are several notable initiatives. These include NOSTALGIA, which serves as an annual homecoming event, spanning three days on campus and catering to five batches of alumni, fostering a sense of nostalgia and camaraderie. FUNCTIONAL INDUCTION sessions cover various fields, offering interactive learning from distinguished alumni. NEXUS is an inter B-school collaboration for case competitions exclusive to select institutions. Lastly, SAMVAAD stands out as the flagship event, featuring engaging talks, panel discussions, and interactive sessions around specific themes with distinguished alumni leaders.



ART STROKES

Art Strokes is IIM Lucknow's art club, whose flagship event, Art Carnival, captivates the campus with a display of diverse range of artistic expressions. This year, over 350+ students participated in t-shirt painting, canvas painting, and bottle decorating, while a talented caricature artist entertained the crowd with lively sketches. Demonstrating their commitment to collaborative endeavors, Art Strokes partnered with Bhavishya to enhance the visual appeal of the Harmony Cup. Through creative decorations and an engaging photo booth, they contributed to the event's success while raising a sum of Rs. 1.4 lakh for the construction of toilets in rural schools. Their pottery workshop was another successful event, which got students eager to get their hands dirty!



BHAVISHYA

As the institute's Social Initiative Committee, Bhavishya focuses on education, health, and village development to improve the lives of people within and beyond the campus. Over the years, Bhavishya has positively impacted over 6000 beneficiaries through its welfare activities. Key events include the Evening School program, providing academic support to local children, and the HOPE initiative in collaboration with Pranyas Foundation, aiding the education of children of mess workers. Other notable activities include a blood donation

drive, a community visit to an old age home, a workers' health camp, and the Harmony Cup fundraiser, which raised funds for purchasing bicycles for underprivileged children. Additionally, Bhavishya organized a Children's Day event, a clothes donation drive, and multiple fundraisers, raising a significant amount for medical treatments of community members. Bhavishya is committed to leveraging technical and managerial skills to support and uplift the underprivileged, reflecting a deep sense of social responsibility and community engagement.



BIZTECH

BizTech, the Systems and Technology Academic Interest Group at IIM Lucknow, focuses on enabling students to apply software technology systems to solve business problems and familiarize them with data analytics, machine learning, blockchain, and digital transformation. The group organizes case competitions, speaker sessions, and live projects to prepare students for roles in Product Management, IT, and Analytics. Key events include BizTalk with Shravan Tickoo, a seasoned Product Manager, and competitions like the Heyo Case Challenge and Prodilicious. Summers Prep sessions covered PM frameworks and live PI case analysis, while HEPP/Finals Prep featured sessions by Microsoft and Navi on GTM, Blue Sky strategies, and Root Cause Analysis. BizTech's notable achievements include conducting IIM Lucknow's 4th Product Management Fest, Inflection Point, with events like Innovate 4.0, Insightify, ProdWiz, The Product Matrix, and Tech Trivia, attracting over 900 participants per event and awarding substantial prizes. Additionally, BizTech launched guides for Product Management and Analytics preparation and published industry primers on technological transformations in the supply chain, FMCG, fintech, and gaming industries, significantly contributing to student readiness and industry knowledge.



CONSULTING & STRATEGY CLUB

The Consulting & Strategy Club (CSC) was established in 2003 as an Academic Interest Group (AIG) at IIM Lucknow. The club is responsible for generating interest, aptitude, and orientation towards a career in management consulting & strategy by enabling, exposing and engaging with the students within and outside of IIM Lucknow. This year, they hosted “Strategia 2024”, a national-level case competition, and offered valuable live project opportunities across industries. They provided personalized placement support across summers, HEPP and finals, including CV reviews, case preparation slots and domain specific Illuminare sessions. The annual casebook, developed exclusively by CSC, remains a key resource for consulting preparation across B-schools. The club also facilitates industry interaction through numerous company events.



CRACK TANK

Crack Tank is the case competition preparation club at IIM Lucknow, dedicated to equipping students with the skills and strategies needed to excel in various business case challenges. This year, Crack Tank organized a highly successful business trivia quiz, attracting participation from over 100 students. The quiz not only tested participants’ knowledge of business concepts but also fostered a spirit of healthy competition and camaraderie among the students. Additionally, Crack Tank hosted a virtual workshop on the essentials of case competitions, featuring Mr. Shikhar Mahajan, an esteemed alumnus of IIM Lucknow. Mr. Mahajan shared valuable insights and practical tips from his own experiences, providing students with a deeper understanding of how to approach and solve complex business cases effectively. These initiatives reflect Crack Tank’s commitment to nurturing a culture of excellence and continuous learning within the IIM Lucknow community.

CREDENCE CAPITAL

Credence Capital is an investment-oriented club that aims to further students' knowledge in financial markets, asset markets and personal finance through investment analysis. Founded in 2005, Credence Capital has been advising the largest and oldest student-run investment fund, which has consistently outperformed the benchmark indices over the last decade. Their key activities include managing trading portfolio & tracking development across 20+ sectors, learning the fundamentals of trading and investing and imparting the same to the batch, helping the batch for preparation for finance roles, organize IIM Lucknow's annual investment summit 'Nivesh' every year to celebrate the spirit & culture of investing.



CULTURAL COMMITTEE

The Cultural Committee at IIM Lucknow is committed to making campus life more engaging and cheerful, fostering a vibrant community spirit. Beginning with the "Anti- Purgatory" event, they provide incoming students a unique prelude to campus life, helping them bond before their journey even starts. The "Parichay" freshers' event sets the stage for showcasing diverse talent and integrating new students into the lively campus culture. Celebrations like Ganesh Chaturthi, Diwali, and Dandiya Night are organized with great enthusiasm, allowing students to immerse themselves in cultural traditions and festivities. The committee also hosts themed events such as

"Cultural Night," featuring music, dance, and cosplay, creating unforgettable experiences. "Camaraderie'23," with its Inter-Section War, fosters unity and friendly competition among students. Institute gatherings break the monotony of daily life and encourage bonding outside the classroom. The year concludes with a heartfelt "Farewell" event, where graduating students celebrate their journey and achievements. Through these diverse events, the Cultural Committee ensures that the cultural experience at IIM Lucknow is rich and memorable, promoting a sense of belonging and creating lasting friendships that enhance the overall campus experience.



EARTH

Over the past year, EARTH – The Environment & Sustainability Club has driven several impactful initiatives to boost environmental awareness. The club hosted an Article Writing Competition on Unstop with 1088 participants focusing on Net Zero and climate change, awarding Rs. 5,000 in prizes. Their Gift a Plant 2.0 event allowed 44 students to gift eco-friendly indoor plants at Rs. 149. In Naturehunt, a collaborative treasure hunt with Naturewalk engaged 10+ teams in exploring campus biodiversity, with top teams winning environmentally friendly prizes. The Equinox case competition attracted 1100+ participants nationwide, featuring rounds on environmental issues and culminating in presentations judged by esteemed professors, with top teams receiving Rs. 14,500 in vouchers. Additionally, the ITC Masterclass with Mr. Nazeeb Arif provided valuable insights on business sustainability, with EARTH Club playing a pivotal role in organizing the event.



ENTREPRENEURSHIP CELL

Team E-Cell fosters the entrepreneurial spirit in the student community by actively engaging in competitions, networking, mentorship, and hands-on experience. They provide a platform to budding entrepreneurs through seed funding and incubation and mentoring for creating successful ventures. Their partnership with SIDBI Centre for Financial Inclusion (SCIFI) helps students in launching their FinTech, AgriTech and Rural Livelihood startups. The annual flagship event of E-Cell is the Enphilia, the E Summit which hosts diverse lines of competitions and events attracting participants from all over the country.



FORTY-TWO

Forty-Two is the official literary and public speaking club of IIM Lucknow, whose mission is to foster literary engagement and intellectual activities on campus. Established in 2014 and inspired by "The Hitchhiker's Guide to the Galaxy," the club aims to awaken an interest in literature, encouraging students to read, write, and engage in various literary activities. Throughout the year, the club organized numerous literary events, regular book club meetings, inter-IIM literary competitions, and open mic events which further highlighted the club's vibrant schedule. Notable milestones achieved include the open mic event Jashn-e-Ishqa with over 35 participants, a strong social media presence with over 1300 followers, and regular content through the e-magazine "Ink Stains" with a readership of 1000+ students and Instagram book reviews. The club's dedication to promoting literature and public speaking skills remains unwavering, with activities designed to connect book enthusiasts and enhance the literary fervour of the IIM Lucknow community.



HELICS – HR ACADEMIC INTEREST GROUP

HELICS, the Human Resource Management AIG of IIM Lucknow, is dedicated to fostering HR skills among students. The club aims to bridge the gap between theoretical knowledge and practical applications in HR, offering numerous opportunities for students to enhance their HR expertise. HELICS organized a range of events in the year 2023-24, including "AARAMBH," an online quiz on HR and Business situational analysis, and "VICHAAR," an article-writing competition with an impressive reach and participation. The flagship event, "UDBHAV," tested knowledge on organizational culture during mergers, drawing significant registrations and impressions. Another notable event was "SAMAVESH," focusing on Diversity and Inclusion, held in collaboration with the Rang-Pride Club of IIM Lucknow. The club also introduced CV-HR Alum Slots for final placement preparation, enhancing the HR preparation. HELICS' continuous efforts to connect students with HR professionals through various initiatives underscore its commitment to enriching the HR community.





INFRASTRUCTURE AND AUDIT COMMITTEE (IAC)

The Infrastructure and Auditing Committee at IIM Lucknow is dedicated to enhancing student convenience and comfort by securing beneficial deals and overseeing campus infrastructure throughout the academic year. Their most significant event was the “Campus to Home” logistics deal in partnership with Safexpress, ensuring smooth and efficient transportation of students’ belongings during term breaks and at the end of the academic year. Understanding the importance of professional attire for placements, IAC facilitated exclusive deals for business suits, ensuring that students are well-prepared and confident. To improve mobility on campus, affordable cycle rentals from brands like Hero were arranged, making commuting easier and more eco-friendly. In response to the varying seasonal needs, deals were locked for coolers during the hot summer months and blankets and heaters for the cold winters. IAC also established partnerships with leading laptop brands such as Apple, HP, and Lenovo, providing students with essential tech at discounted rates. Beyond securing deals, the committee conducted comprehensive campus infrastructure audits to identify and address any issues, ensuring a safe and comfortable environment for everyone and managed scrap disposal efficiently, promoting sustainability and cleanliness on campus.

IGFAB (INTEREST GROUP IN FOOD AND AGRI-BUSINESS)

Interest Group in Food and Agribusiness (IGFAB) focuses on fostering knowledge and innovation in the agribusiness sector through a series of impactful events. Notable initiatives include Kisan Vikas, a national-level case competition held on Kisan Divas, which aims to address critical issues faced by farmers and propose sustainable solutions. IGFAB hosted the prestigious campus round of the International HULT Prize, offering a staggering prize pool of \$1 million to encourage entrepreneurial solutions to global challenges. IGFAB also hosted a Knowledge Transfer Session specifically for the ABM-21 batch. Additionally, in collaboration with Ignicion, IGFAB developed a comprehensive preparation material for CAT interview preparation.



INDUSTRY INTERACTION CELL

The Industry Interaction Cell at IIM Lucknow aims to bridge the gap between academia & industry by providing a platform to facilitate engagement of student community with industry stalwarts. This sensitizes them about business trends, practices & recruitment needs by leaders. In their annual event SAAMVIT, leadership talks & Pro talks were conducted where Industry leaders from diverse domains imparted essential life learnings, shared industry insights & best practices & motivated the student community with candid interactions. C-suite, the national case competition gives platform to students to demonstrate their business acumen & compete with students from top B-Schools. IIC also brings numerous Live Projects to help students gain practical experience & build their CV's. Their weekly bulletin, Industry Insync aims to provide students with latest happenings rounding up all major news stories across domains in a crisp & engaging ready-to-read format.



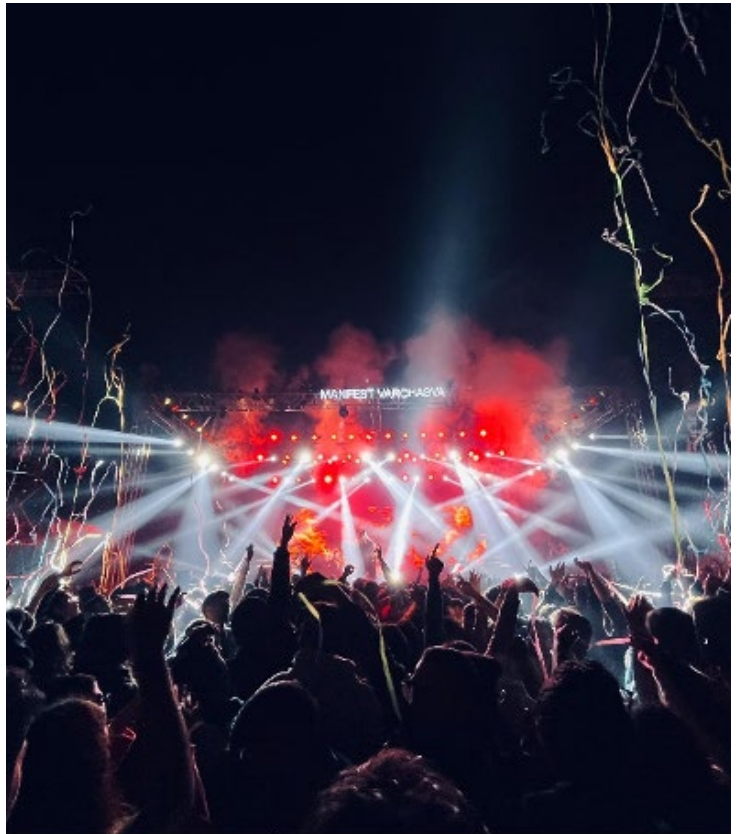
LUCKNOW LAUGHTER CLUB

Lucknow Laughter Club (LLC), the official standup comedy and meme club of IIM Lucknow, successfully organized three major standup comedy events. Two events featured the talented in-house comedians, while the highlight was an event with a renowned professional artist, which drew an enthusiastic crowd. Their Instagram meme page, boasting around 15k followers, has been a vibrant platform for sharing humour and engaging with the audience.



MANFEST-VARCHASVA

Manfest-Varchasva is the annual business, cultural, and sports festival organized by the Indian Institute of Management Lucknow. Started in the year 1988, the festival has grown into one of the biggest B-school festivals in Asia facilitating interaction among B-school students, faculty, and corporates. It is structured around 6 distinct offerings- management competitions, leadership interactions, CSR initiatives, cultural & sports events, and entertainment. Manfest-Varchasva 2023-24, held from 9th to 11th February, 2024 at IIM Lucknow, showcased an exhilarating array of events and saw participation from 30,000+ students. Entertainment events highlights included Bollywood Night with Jubin Nautiyal, Comedy Night featuring Gaurav Kapoor, and Band Night with Trap. The Leadership Summit featured eminent speakers like Shri Piyush Goyal, Murugavel Janakiraman, R. Gopalakrishnan, Armstrong Pame, and Nitin Seth, who shared valuable insights. The fest also offered diverse cultural events in dance, music, fashion, theatre, literature, and MUN, alongside engaging management events that challenged participants with real-world business problems, ensuring a memorable experience for all attendees. Overall, the fest had something to offer for everyone, making this year's edition a resounding success and a festival to remember for all!



MEDIA AND COMMUNICATION CELL

The Media and Communication Cell (MCC) at IIM Lucknow is the primary liaison between student activities within the institute and the outside world. MCC meticulously captures and conveys significant events that shape student life: academic activities like seminars and leadership talks and extracurricular engagements such as sports and cultural events. MCC also hosts its own events such as Frames- Batch Photoshoot, Yearbook launch event, Scribble Day, and much more. From producing the Welcome Video for incoming batches to compiling the Yearbook for graduating students, MCC plays a pivotal role in documenting and sharing the vibrant journey of IIM Lucknow's community. MCC's work is essential in showcasing the essence of life at IIM Lucknow to the external world.



MESS COMMITTEE

The Annapoorna Mess Society at IIM Lucknow is more than just a dining service—it's a non-profit powerhouse serving up quality meals to over a thousand stakeholders, including students, faculty, and staff. Managed by the Mess Committee, the society works hard to accommodate diverse student preferences while celebrating the multicultural vibe of the campus. Throughout the year, the committee spiced things up by hosting four exciting themed dinner evenings that brought a variety of cuisines for special occasions and cultural themes. Additionally, the committee served up traditional meals during major Indian festivals like Pongal, Diwali, Holi, and New Year, adding a festive touch to campus life. But the Mess Committee doesn't stop at just routine meal service—they go above and beyond to enhance the overall campus experience. For the Cricket World Cup Final, they turned the mess into a lively venue with food stalls and media screens to enhance the viewing experience. During the hectic placement season, the committee efficiently prepared and delivered over 5,000 food containers to meet the students' nutritional needs. Handling over 30,000 night mess orders smoothly, the Mess Committee ensures that every meal is a pleasant experience for everyone on campus. As Manifest-Varchasva approached, the Mess Committee set up "Hell's Kitchen" to serve a variety of dishes that delighted the palate of students from across campuses. The committee's dedication and passion transform every meal into a heartfelt service that unites the entire campus community.



OCULUS – TRAVEL AND ADVENTURE CLUB

Oculus, the Travel and Adventure Club at IIM Lucknow, has continuously inspired students to explore and develop their adventurous side. The club's standout event, "Hel(L)'s Gate," tested students' endurance through team and individual challenges, emphasizing sportsmanship and strategic thinking. The "Winter Carnival" featured a campus-wide treasure hunt that deepened participants' connection with the IIM environment. Oculus also enhanced student learning through "Experiential Learning Blogs" from various treks and "StEx Trip Blogs" that shared insights from international student exchanges. Additionally, a guest lecture by Vandana Vijay, CEO of Offbeat Tracks, educated students on sustainable travel, aligning with Oculus's mission to promote responsible adventure. These activities revitalized the student community and fostered key skills in leadership and teamwork.



OPERATIONS INTEREST GROUP (OIG)

The Operations Interest Group aims to promote interest in the field of Operations and Supply Chain Management amongst the students of IIM Lucknow. Their mission is to foster interest, promote knowledge & provide assistance in understanding the field of operations management at IIM Lucknow. They accomplish this by hosting various activities and competitions that span the entire year at institute as well as national level - games, case study competitions, white paper submissions, online simulations, and quizzes. Collaborations with other prominent B schools are encouraged and utilized to leverage synergies and gain maximum value from the activities. Over the next few years, OIG aims at hosting more events to expand students' interest in operations management and hosting more eminent speakers to prepare the student fraternity for the industry challenges that they shall face ahead. The activities, events and competitions organized during this year include: Opsword (2nd Aug 2023), Opsyrus (26th Jan - 05th Feb 2024), Trilogy (12th Feb - 27th Feb 2024), Opsprint (09th - 10th Feb 2024), Beergame (25th - 26th Feb 2024).



Opsprint'24



Beergame'24

PRISM

PRISM, the Marketing Cell of IIM Lucknow, is dedicated to fostering a strong marketing culture by bridging the gap between theoretical knowledge and practical application. They assist students in preparing for marketing roles across Summer, HEPP, and Final placements through resources like PRiSMags, a bi-annual brand analysis journal, and exclusive Telegram channels that provide updates on GDs, ad campaigns, and company-specific information. They also conduct mock interviews, case slots, and batch-wide sessions to ensure comprehensive preparation for marketing placements. Their events include MarkMaze, a multi-round event with activities and quizzes on current brand affairs, and M-Day, the flagship festival featuring numerous unique events with extensive participation, celebrating the essence of marketing. Additionally, they collaborate with industry leaders for live projects, attracting significant participation and consistently engaging students in marketing prep sessions.



PUBLIC POLICY CLUB

The Public Policy Club (PPC) at IIM Lucknow was created to engage students in public policy and encourage their participation in solving governance issues. It also aims to inspire them to address current governance challenges. As part of its ongoing efforts to bridge the gap between IIM Lucknow students and government policies, PPC conducts year-round events, including Aarambh—a discussion on the Union Government's budget featuring prominent speakers. Additionally, PPC organizes activities such as article writing, quizzes, and debates. In coordination with the institute, PPC also seeks to raise awareness among the IIM Lucknow community about the government's ongoing initiatives and campaigns. Following the success of G20 University Connect in 2023, this year PPC is collaborating with the Centre for Public Policy at IIM Lucknow to foster a dialogue around the government's vision document, Viksit Bharat@2047, which covers various agendas including education, health, and women's empowerment.



QUIZZING COMMONERS

The quizzing community at IIM Lucknow achieved remarkable milestones, reflecting their commitment to fostering a vibrant and intellectually stimulating environment. They welcomed freshers with the "Bard of Novices," a general quiz designed to introduce them to the world of quizzing. The "Lights Camera Quiz" delved into Bollywood and entertainment themes, while the "General Quiz" during Camaraderie '23 saw sections battling it out. They marked India's G20 Summit hosting with a specialized "G20 Quiz," and celebrated tribal life and culture through the "Jan Jatiya Gaurav Quiz," both supported by relevant ministries.

The return of Qrioso 2024 was a highlight, with three offline quizzes conducted on campus after a three-year hiatus: a general quiz and an India quiz by Samanway Banerjee, each with prizes worth INR 23K, and a Sci-Biz-Tech quiz by Prabhjyot Singh, offering INR 6,000 in prizes. They expanded their reach through collaborations, designing a general quiz for RMLNLU's literary fest EOS XV and co-hosting a nostalgia quiz during Nostalgia '23 with the Alumni Committee.

Their team excelled in national competitions, securing 6th place at Nihilanth'24, a prestigious inter IIT-IIM event, and becoming regional winners and national finalists at the NTPC Electron Business Quiz. Additionally, Qrioso '24 achieved an impressive 1,159 registrations, highlighting the growing enthusiasm for quizzing on campus.

RANDOM WALK

Random Walk (RW) brings together dance enthusiasts from all walks of life, emphasizing the joy and spirit of performance over skill. It is the official dance troupe and choreography club of IIM Lucknow. Random Walk had an eventful year with several major activities and performances. The year kicked off with a 2-day Salsa Workshop featuring international dancers Mr. Gaurav and Mrs. Yana, which attracted over 100 participants. The Promenade 2024 launch event saw an electrifying group dance performance, and the main event, themed "Starry Nights," was a resounding success with over 400 attendees enjoying a night of dance, food, and fun. The team celebrated national festivals like Independence Day and Republic Day with patriotic performances. Throughout the year, they collaborated with the Cultural Committee (CultComm) for events like Parichay and Dandiya, and served as judges for the Camaraderie dance competition. Their partnership with the Media and Communication Cell (MCC) for the yearbook launch featured a dynamic flash mob, and they worked with the Alumni Committee to create nostalgic performances for alumni.



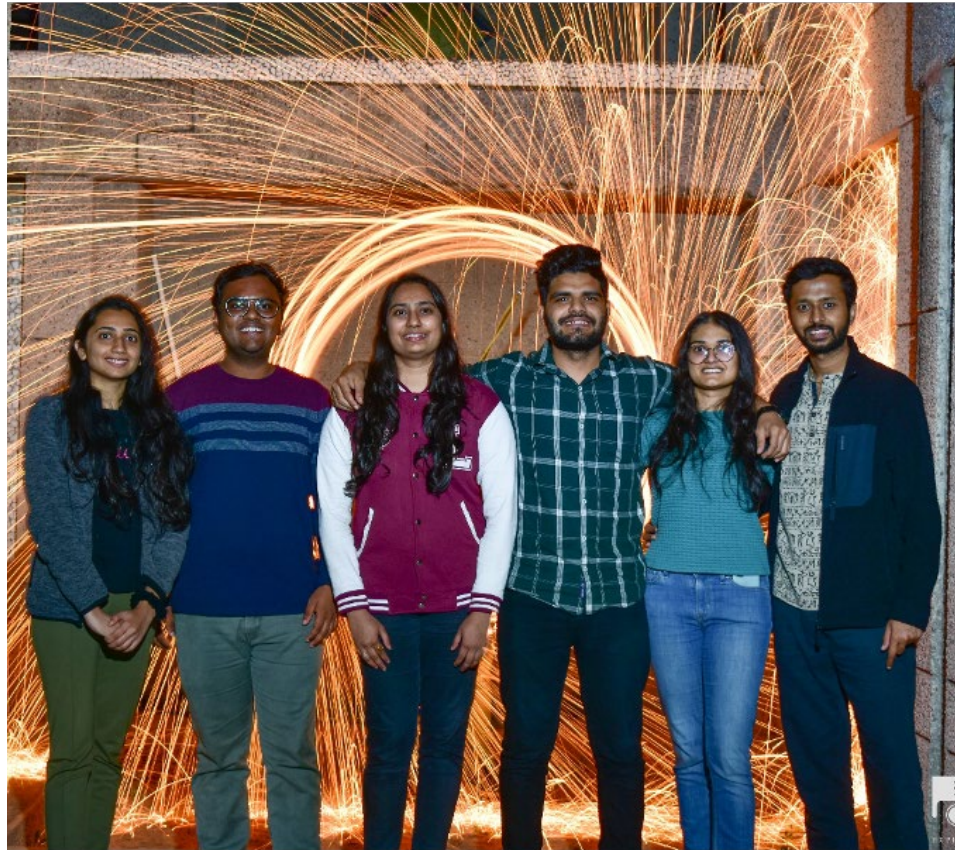
RANG

Rang, the Pride Club of IIM Lucknow, aims to create a safe space and representation for individuals from diverse walks of life. The club seeks to promote awareness and sensitization about gender and sexuality as a spectrum. Over the year 2023-24, Rang has achieved several milestones through productive collaborations with National and International Queer Support Organisations and other prestigious colleges, conducting a variety of events that foster an inclusive environment. Key activities included a DEI Workshop with Pride Inc., participation in IIT Delhi's Vibhinn event, and the Inclusive Muhobbat celebration. Rang also engaged the campus with initiatives such as the Valentine's Poster campaign, active involvement in the 8th Awadh Queer Pride, and a social media series called "Fun With Flags." Additionally, the club hosted the successful Egalite case study competition in collaboration with Report-out and organized Samavesh, a Diversity Dialogue event with Helics, featuring Mr. Devbhuj Bundela from Pride@Bain. These efforts have significantly contributed to creating a supportive environment for minorities on campus and shaping emotionally intelligent, socially sensitive, and highly inclusive management professionals.



RIGHT ANGLES

Right Angles, the photography club of IIM Lucknow, is dedicated to capturing the beauty and memorable moments of campus life through the lens. The club's mission is to help students preserve the myriad emotions and experiences during their time at IIM Lucknow, creating cherished memories for a lifetime. Right Angles provides unwavering support to other clubs, committees, and AIGs by covering their events and capturing aesthetically pleasing moments. In the 2023-24 academic year, the club successfully covered over 70 events, organized a batch photoshoot, and participated in charitable initiatives like "Photoshoot for a Cause." Additionally, they documented the Manfest-Varchasva and various sports exhibition matches. Moving forward, Right Angles plans to continue its impactful work by organizing photowalks, exhibitions, photography workshops, and inter-IIM competitions. The club will also enhance its videography efforts through filmmaking workshops, event coverage, and the creation of documentaries and short films that highlight the vibrant campus life.



ShARE IIM LUCKNOW CHAPTER

ShARE IIM Lucknow Chapter, established in the academic year 2021-22, stands at the nexus of education and consulting to cultivate 'Do Well Do Good' leaders from top global universities. With 2544 students from 46 countries, ShARE is dedicated to enhancing leadership and corporate skills through cross-cultural teamwork and substantial project involvement. The program, lasting 1.5 years, includes comprehensive modules focusing on corporate and leadership development. Essential activities involve collaborative learning in teams, extensive real-project engagements, and a mentoring system where senior ShARE members guide new students. The chapter's rich array of events includes analyzing 15 companies using the triple bottom line concept, individual consulting challenges, and an international competition aimed at solving sustainability issues in business. Highlights from the year include the Triple Bottom Line 2.0 case competition, which drew over 3200 registrations, the 'Share the Experience' session offering deep industry insights, the 'Share Edge 1.0' quiz on sustainability, and the 'Beyond Profit: The Impact Quiz Challenge,' a collaborative

effort that brought together students nationwide to focus on sustainability and corporate social responsibility.



SPECIAL INTEREST GROUP IN FINANCE (SIGFi)

The Special Interest Group in Finance (SIGFi) at IIM Lucknow is dedicated to advancing students' knowledge and interest in finance. It aims to raise awareness about finance careers and informs students about industry developments through newsletters and bulletins. To enhance students' finance skills, SIGFi facilitates participation in national and international competitions, such as the CFA Institute Research Challenge and VCIC. It also provides crucial support for securing placements by offering preparation materials, mock interviews, and tailored guidance for summer and final-semester roles. The committee hosts flagship events like Finanza, which includes speaker sessions and case competitions, and conducts corporate events, workshops, and guest lectures to connect students with industry experts. Overall, SIGFi equips students with the necessary tools and opportunities to excel in finance and supports their career advancement.



SPICMACAY IIM LUCKNOW CHAPTER

The IIM Lucknow chapter of SPIC MACAY (Society for Promotion of Indian Classical Music and Culture Amongst Youth) continued its mission of preserving and promoting India's rich cultural heritage throughout the academic year 2023-24. Founded in 1977 at IIT Delhi by Dr. Kiran Seth, SPIC MACAY emphasizes the profound values embedded in classical arts, mythology, and philosophy. The year commenced with "Shubharambh," a celebration of Awadhi Folk Music, where Padma Shri Malini Awasthi enchanted the audience. The flagship event, "Virasat," held on February 3-4, 2024, featured a Madhubani Workshop by National Awardee Ambika Devi ji, followed by a violin recital by Dr. Sangeeta Shankar and Nandini Shankar, accompanied by tabla artist Abhishek Mishra. The event concluded with a Qawwali performance by the Shahi Shami Niyazi Brothers, showcasing their versatility in Sufi poetry and various musical forms, leaving a lasting impression. SPIC MACAY IIM Lucknow Chapter has continued to inspire and connect the youth with the timeless essence of Indian culture, ensuring the preservation and appreciation of our rich heritage.



STUDENT EXCHANGE COMMITTEE

The Student Exchange Committee (STEX) at IIM Lucknow has had a remarkable year, marked by significant achievements and initiatives aimed at enhancing the exchange experience for both outbound and inbound students. This year 98 students participated in the outbound activity and the committee added three new partner institutes for exchange programmes. This year's activities included a presentation at an international conference, showcasing the unique opportunities IIM Lucknow offers; the event *Anubhav* where students who participated in the exchange program last year shared their insights with the upcoming batch; and finally the Two Euro Dinner events, providing a warm farewell to the foreign students who visited IIM Lucknow in two different terms.

SPORTS COMMITTEE

The Sports Committee at IIM Lucknow has had a remarkable year, organizing a variety of events that brought the campus community together through sportsmanship and teamwork. Key events like the inter-section competition Sangram, the inter-IIM sports fest Sangharsh, and Manifest-Varchasva provided platforms for students to showcase their sportsmanship, relieve academic stress, and foster camaraderie. Notably, at Sangharsh, IIM Lucknow's contingent excelled, securing the Runner-up position against fierce competition from the other top IIMs. The committee also innovated by integrating sports into Foundation Day, introduced leagues across 23 sports categories, and facilitated participation in external sports fests, all while improving campus sports infrastructure and training facilities. These efforts have solidified sports as a vital part of life at IIM Lucknow, uniting students in competition and celebration.



TAILS AND TALES

Tails and Tales, the Animal Welfare Club of IIM Lucknow, is dedicated to enhancing the wellbeing of campus animals, particularly dogs. The club has been instrumental in organizing annual vaccination and sterilization drives, ensuring the health and population control of over 40 dogs. In the 2023-24 year, they collaborated with Jeev Basera foundation to sterilize four dogs and conducted a comprehensive vaccination drive, including anti-rabies vaccines. Daily feeding of 30+ dogs is a core activity, fostering a harmonious environment on campus. The club also provides first-aid and medical care, carries out fundraising activities, and prepares for the winter by laying out rugs and jackets for older dogs. Notably, the club rescued eight puppies, providing them with proper care during harsh weather. Future plans include expanding sterilization efforts, adopting anti-reflective collars to prevent accidents, promoting dog adoption, and enhancing social media engagement to increase awareness and support. Their continuous efforts reflect a strong commitment to animal welfare and community engagement.

TEAM DISHA

Team Disha is a student-led initiative at IIM Lucknow dedicated to guiding and mentoring fellow students in their placement journey. They are crucial in supporting students preparing for Summer Placements, Higher Entry Placements Programme (HEPP), and Final Placements. Team Disha, in close collaboration with the Placement Committee, ensures a smooth placement process for all students. The team is responsible for ensuring that students are well-prepared and guided throughout their placement journey. Team Disha provides mentorship, career counselling, and personalised support to students, helping them align their career aspirations with the opportunities available in the job market. The team also works closely with industry professionals and alumni to organise workshops, mock interviews, and resume-building sessions, ensuring students are thoroughly prepared for recruitment. Essentially, Team Disha serves as a valuable support system for IIM Lucknow students, helping them navigate the competitive job market and secure their desired placements.



TEAM SYNAPSE

Team SynapsE, the knowledge management committee of IIM Lucknow, continued to enhance campus life through innovative technological solutions in the past year. As guardians of information portals, they played a crucial role in major campus activities. Key events included "Gaming Night," featuring FIFA, CSGO, and COD tournaments along with nostalgic board games, and "Wireframed," where students developed wireframes and mockups showcasing student creativity and product sense. Team SynapsE managed several key portals: Aghanim (now Chitragupta) for placements and Dumbledore for CCA evaluations. The team also developed Verona, a new web-app for facilitating the campus prom, and relaunched improved Etrigan 3.0, a comprehensive campus repository. The team successfully conducted online student council, senate, and hostel representative elections using Hodor and both phases of Overtures using Calvin. They optimized the STEX portal for student exchange bidding processes and revamped DiagonAlley for buying and selling essentials on campus. Through these diverse initiatives, Team SynapsE demonstrated its commitment to making life at campus easier through technology, solidifying its role as an indispensable force in IIM Lucknow's digital ecosystem.



THREE.FOUR

Three.Four (pronounced Three Point Four) is IIM Lucknow's official band. Originally started as an interest group, Three.Four is now an important part of IIM Lucknow's identity. The band attracts talent from within the batch every year to carry forward its musical legacy and touch some lives along the way. They began the year with a Jam Night, offering students a refreshing break from their busy schedules. For Independence Day, they performed an instrumental medley, which was well-received by the professors and warmly appreciated by students. At Manfest-Varchasva, they organized an Acoustic Night, hosting a Closing Jam session that resonated deeply with the audience. Their performance at the 'Nostalgia' event was a standout, earning a standing ovation from alumni and leaving a lasting impression. Additionally, they played a key role in fostering camaraderie by judging solo and group song competitions during the inter-section wars. Through these events, Three.Four not only showcased musical talent but also continued to celebrate and nurture musical talent across the campus.



TOASTMASTERS CLUB

The IIM Lucknow Toastmasters Club provides a supportive platform for students to enhance their public speaking, communication, and leadership skills. In AY 2023-24, the club organized various notable events, including speech and impromptu session in collaboration with Lucknow Toastmasters Club, the "Table Topics Tango" with Manfest Varchasva '24 - a national level extempore competition. Additionally, the club hosted and judged the "Paripekshya" debate competition with Helics Club, and conducted "Narrative Chronicles," a storytelling competition where students showcased their captivating self-written stories. The flagship event, "Ace Your Interview," featured keynote speeches and mock interview sessions, benefiting over 90+ PGP1 students in preparation for their summer placement interviews. Furthermore, two members represented the club in district-level speech competitions. Regular monthly sessions were also conducted for students to practice and deliver speeches. The club remains dedicated to providing students with opportunities to develop the skills they need, continually striving to bring more opportunities for growth and excellence.



Noida Campus Activities

SHUBHARAMBH (FRESHERS PARTY) – 2023-2024

In the midst of their demanding academic schedules at IIM Lucknow, the students of the IPMX and PGPWE batches orchestrated a Fresher's party on July 22nd. "SHUBHARAMBH," marked a propitious commencement for students embarking on the challenges of the upcoming year.

Commencing with a solemn lamp lighting ceremony and prayers to Goddess Saraswati, the occasion was dignified by the presence of the Chairperson-IPMX and esteemed faculty members.

The ambiance was electrified by music, vibrant lights, and an energetic atmosphere, as students confidently took to the stage to exhibit their talents with fervor and zeal. Following a convivial dinner, attendees engaged in a candid photo session before converging on the dance floor for an evening of revelry.



ANNUAL SPORTS EVENT (PARAKRAM)- 2024

The Sports Committee of IPMX at IIM Lucknow's Noida Campus orchestrated the annual sports extravaganza, PARAKRAM, exemplifying institutional support for the Government's KHELO India initiative. Held from December 9th to 24th, 2023, PARAKRAM emerged as a triumphant testament to the spirit of athleticism. This event not only underscored the essence of sports and fitness but also served as a poignant reminder of the imperative of maintaining an active and healthy lifestyle.

Bringing together students from various programs such as IPMX, DGMP, PGPSM, PGPWE, and EFPM, PARAKRAM fostered a sense of camaraderie and collaboration among the campus populace. It provided a platform for showcasing individual talent and garnered due recognition for their unwavering dedication and hard work.

Amidst fierce competition involving over 400 participants, IPMX emerged as the undisputed champions, clinching Gold Medals across disciplines including Basketball, Volleyball, Cricket, Powerlifting, and Tennis.



CARPE DIEM: FAREWELL CLASS OF 2024

As the academic year draws to a close, IIM Lucknow bids a fond farewell to the graduating Class of 2024. As these students prepare to embark on new journeys and enter the next phase of their lives, it's a moment to reflect on their collective achievements and bid adieu to the place they've called home.



Section

09

Community
Affairs



EWC organized the following activities during the year:

1. Various competitions among children of the IIML community on festive occasions such as Yoga Day, Foundation Day, Republic Day, Independence Day, Christmas, etc.
2. Essay Competition on the occasion of Hindi Pakhwada.
3. Certificate of merit with a cash prize to meritorious children of Class X & XII.
4. Felicitation ceremony and appreciation letters and mementos to employees who retired on attaining the age of superannuation.
5. Holi-ka-Dahan on the occasion of Holi.
6. Swaraswati Pooja and Vishwakarma Pooja on both the Lucknow and Noida campuses.

Toward its endeavour for social development, EWC undertook the following activities:

1. Distribution of Gift and Sweet coupons on the occasion of Diwali
2. Education loans, computer loans, and marriage loans to employees in need
3. Financial assistance on the sudden demise of an employee

Employees Welfare Committee (EWC) of IIM Lucknow organised various events throughout the year.



International Yoga Day

The entire IIM Lucknow fraternity comprising students, professors, and their families came together on 21st June 2023 to celebrate the International Yoga Day on campus. The event was held with the objective of spreading awareness and excitement on the importance of Yoga for physical and mental well-being.



Foundation Day

On the occasion of 39th Foundation Day, a Tree Plantation Drive, led by the Earth Club of IIM Lucknow, was conducted in an effort to contribute to environmental sustainability and to promote a greener future. Students, faculty, staff, officers and members of the community came together to take part in this grand plantation drive in the campus on the 27th of July 2023.



Foundation Day Lecture

To commemorate the 39th Foundation Day, the institute invited Mr. Amresh Acharya, alum of 1992 batch, and Managing Director and CEO at Loylty Rewardz Management Pvt. Ltd., to deliver the Foundation Day Lecture.



Independence Day

The institute celebrated *Azadi Ka Amri Mahotsav* with flag hoisting, cultural events, and a community get-together, displaying IIM Lucknow's commitment towards the nation's growth through the unwavering pursuit of excellence in education and leadership.



Vigilance Awareness Week

Vigilance Awareness Week 2023 was observed from 30th October to 5th November 2023. A Guest Lecture was organized during the week, and the speaker was Shri Alok Ranjan, IAS (Retd.), Former Chief Secretary, U.P. on "Say no to Corruption; Commit to the Nation".



This was followed by a prize distribution ceremony for the events held during the week. The ceremony was presided over by Director Prof. Archana Shukla, Dean Noida Campus, Neerja Pande, and CVO Prof. K.G. Sahadevan. The event was attended by members of the IIM Lucknow community from both campuses (Noida campus online).



Republic Day

The 75th Republic Day was celebrated with vim and verve with all community members coming together at both Lucknow and Noida campuses.



Director, Prof. Archana Shukla, unfurled the national flag and expressed her pride in being an Indian and urged the youth to showcase to the world all that is wonderful about our great nation. She averred, "Vasudhaiv Kutumbukam is what our nation has always been known for, and it is up to you, the youth of this country, to assimilate the good things from around the world, and fulfil the promise of making Bharat a developed nation."



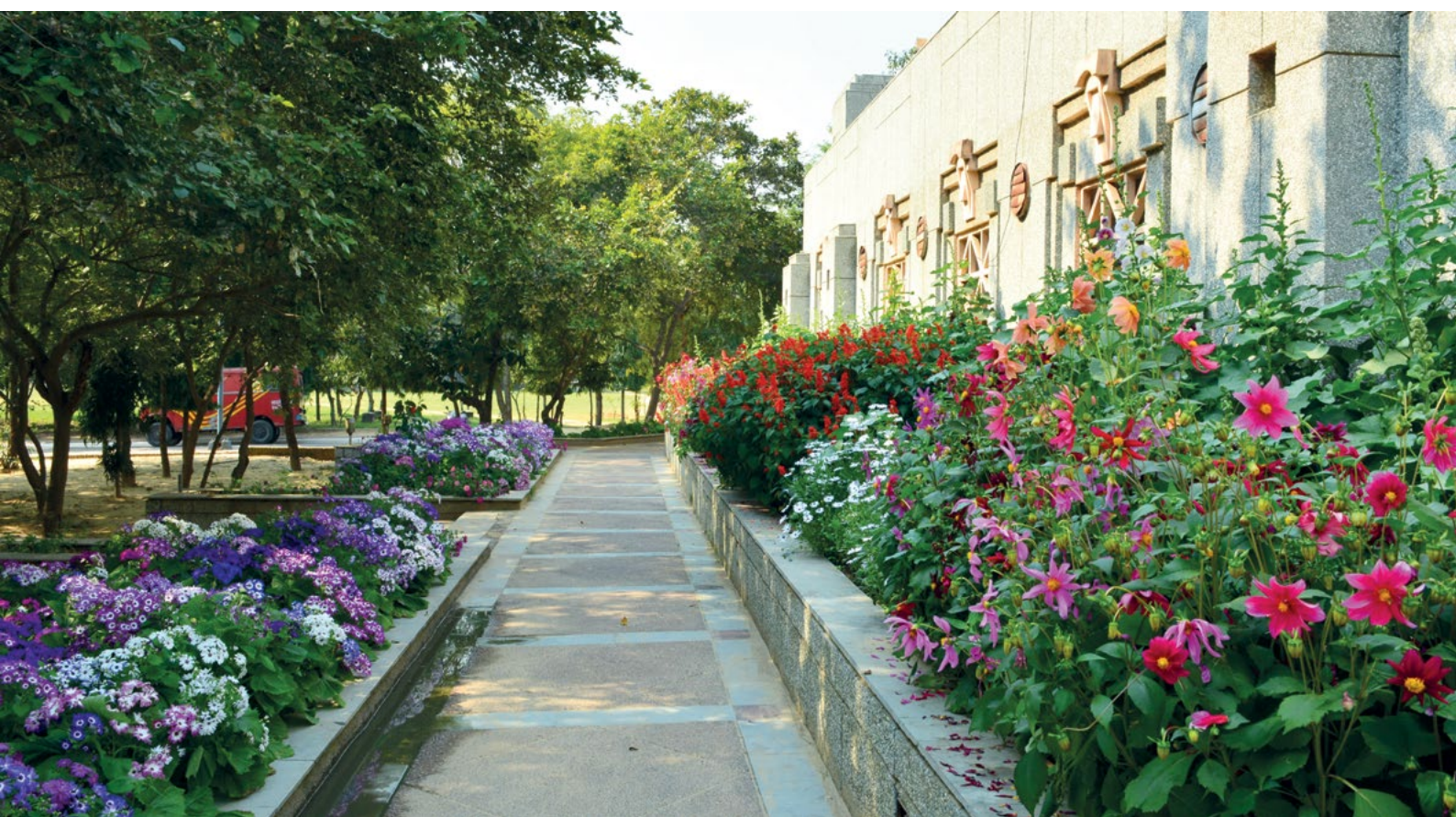
Release of 'Palash' - Hindi Magazine

On the occasion of Republic Day, 4th edition of the institute's Hindi magazine, *Palash* was released.



Community Get-togethers

EWC continually organizes various community get-togethers on occasions such as Holi, Diwali, Christmas, New Year.



Section

10

Innovative Initiatives Under NEP Umbrella



Creation of Entrepreneurship and Innovation Ecosystem

IIM Lucknow has created an ecosystem and hub for entrepreneurship and innovation with its two Incubators

A. IIML Enterprise Incubation Centre:

IIM Lucknow Enterprise Incubation Centre has been setup by IIM Lucknow at its Noida campus. This is a registered section 8 company (Not for Profit). The centre is supported by NSTEDB, Dept. of Science & Technology, Govt. of India and UP State Govt. under Startup & IT policy.

With a credible track record of successfully mentoring startup companies and individual entrepreneurs, IIML Enterprise Incubation Centre offers a range of Business and Technical Services, Seed Fund Support, State of Art Technology Lab Support, Expert Advisory, Network Support, and Industry Linkages. Currently, IIML EIC hosts over 110+ startups, with a collective valuation of more than INR 2000+ crore, demonstrating its significant contribution to the startup ecosystem and economic development of the nation, creating Atma Nirbhar Bharat. In 2023-24, the EIC onboarded 20+ Startups in the areas of DeepTech, Agritech, Fintech, Ed tech, Social Media, Healthtech & Cyber Security.

B. IIM Lucknow SIDBI Center for Innovations in Financial Inclusion (SCI-FI)

SIDBI Centre for Innovations in Financial Inclusion (SCIFI) was established through an agreement between SIDBI and IIM Lucknow with the aim to nurture start-ups working on financial inclusion aided by technology (FinTech) by providing an enabling environment for growth of ventures. SCIFI seeks to unlock the entrepreneurial potential of the Indian youth through capacity building measures and by mentoring of start-ups in the domain of financial inclusion. The incubation centre seeks to explore, understand and turn start-up ideas into reality by providing required mentoring support and access to ecosystem resources. The center has done some leading initiatives in the areas of promoting Women Entrepreneurship and Farmer Producing Organisations.





Initiatives in Skill Building of The Youth

IIM Lucknow participated in the Mahatma Gandhi National Fellowship (MGNF) program that was inaugurated on 25th October 2021 with the largest cohort of 118 fellows of any academic partner of the Ministry of Skill Development and Entrepreneurship (MSDE). These MGNF fellows are spread across the states of Uttar Pradesh, Himachal Pradesh, Assam and Mizoram and aim to improve the skill ecosystem and livelihood creation at the district level.

IIM Lucknow provided knowledge, skills and academic mentoring to these fellows to solve grassroots problems.

The program concluded in October 2023 and 105 MGNF fellows representing districts from Uttar Pradesh, Assam, Himachal Pradesh and Mizoram were awarded the certificate in Public Policy and Management in the valedictory ceremony.

Innovative Courses Integrating Indian Knowledge Systems

IIM Lucknow has launched new innovative courses, some of them include:

- Wisdom of Indian Philosophy
- Cultivating and Sustaining Happiness
- Leadership Journey in Times of Change
- ESG Management and Reporting

Collaborative and Joint Degree Programs

- IIM Lucknow has a joint degree program with EDHEC Business school, France leading to MBA and Grande Ecole Masters in Management degree.
- In executive Education, we run a program with Babsons College, USA on Entrepreneurship, and John Hopkins University on Healthcare.
- Efforts are on to sign an MOU with IIT Kanpur to launch a joint degree program on Healthcare.

COMPLIANCE

- IIM Lucknow is registered with Academic Bank of Credit and APAAR IDs of all students have been generated.
- The Institute is in compliance with Open Government Data systems and participates in AISHE and NEP Implementation surveys.
- Our Phd theses are regularly uploaded in Shodhganga/INFLIBNET
- IIM Lucknow is working with nodal institution IIM Bangalore to launch a MOOC on Entrepreneurship and Sustainability.



Section

11 Other Initiatives



G20 University Connect Pannel

IIM Lucknow hosted the G20 University Connect Panel on 10th August 2023. Collaborating with the Research and Innovation System for Developing Countries and the Ministry of External Affairs, India, this engaging event aimed to provide a platform for deepening our understanding of international relations and economics.

Themed around “Vasudhaiva Kutumbakam” (One Earth, One Family, One Future), this year’s G20 Presidency motif, the panel brought together accomplished experts and thought leaders.



Distinguished speakers, including luminaries such as Mr. Sanjay Bhattacharyya, Secretary from the MEA; Dr. Anand Prakash Maheshwari, Former IPS Officer and Director General CRPF; and Dr. Balu Kenchappa, Regional Director, RBI Lucknow, shared their insights on India’s priorities, management in today’s blended existence, and the role of different countries in global financial development.



Dr. Radhakrishnan Gopalan Young Faculty Researcher Award

IIM Lucknow Batch of 1996, in memory of their batchmate, Late Radhakrishnan Gopalan, established an endowment fund to promote research at their alma mater. Radhakrishnan Gopalan Young Faculty Researcher Award for IIM Lucknow faculty, was launched from the endowment received from the 1996 batch in memory of Late Prof Radhakrishnan Gopalan, who was an alumnus of 1996 batch of IIML and University of Michigan. Prof Radhakrishnan Gopalan served with distinction as a Professor at Washington University in St Louis – Olin.



Prof. Suresh K. Jakhar, Associate Professor, Operations Area is the first winner of the prestigious Radhakrishnan Gopalan Young Faculty Researcher Award! After a rigorous screening process involving a panel of senior academics and representatives of the 1996 batch, Prof. Jakhar emerged as the standout candidate. This award was announced by the Director, Prof. Archana Shukla, during the alumni reunion "Nostalgia." The award includes a Research Grant for approved research work over three years, and a one-time cash award.



Section

12 ANNEXURES



Overall Profile of the Institute

The financial and personnel profile of the Institute for the year 2023-2024 is presented below:

Financial Profile

Income		Expenditure		Amount (Rs. In Lakhs)
1. Academic Receipts:		1. Staff Payments and Benefits		5476.73
PGP	11831.98	2. Academic Expenses:		
MDP	5822.13	PGP		2535.84
Fellow Programme (including E-FPM)	98.74	MDP		2685.00
PGP - SM	875.19	Fellow Programme (Including E-FPM)		575.87
PGPWE Income	871.54	PGP - SM		176.63
IPMX Income	2901.46	PGPWE Expenses		394.14
Placement Income	50.98	IPMX Expenses		1193.82
Consultancy Income	270.27	Placement Expenses		49.60
Other Fee - CAT	278.88	Consultancy Expenses		198.97
2. Grant / Subsidies		CAT Expenses		18.34
Plan- Recurring/FPM	0.00	Newspaper & Periodicals		1.31
3. Income from Investments	2361.26	Research & Development		1246.36
4. Interest Earned	810.99	3. Depreciation		1953.94
5. Other Income & Recoveries	207.06	4. Administrative & General Expenses		981.18
6. Prior Period Income	0.00	5. Transportation Expenses		24.98
		6. Repairs & Maintenance		698.52
		7. Finance Cost		1.55
		8. Other Expenses		3.94
		9. Prior Period Expenses		1.70
		Excess of Income over Expenditure		8162.06
Total	26380.48	Total		26380.48



During the year, the Institute has not sanctioned any Grant from the Ministry of Education, Govt. of India, towards Capital/ Recurring expenses (including grants for PhD students).

Names of five faculty members and other employees of the institute who received the highest remuneration (including allowances and payments made to such employees) during FY 2023-2024:

S. No	Faculty's Name	Amount (In Rs.)
1	Prof. Archana Shukla	96,72,125/-
2	Prof. Sabyasachi Sinha	80,69,134/-
3	Prof. Ajay K. Garg	80,53,208/-
4	Prof. Nishant Uppal	80,34,610/-
5	Prof. Chandan Sharma	80,16,075/-

Personnel Profile

The Institute, with a personnel strength of 356 (as per March 2024 payroll), has admirably been able to cater to the Academic, Administrative, and Campus Development Activities of both the Campuses at Lucknow & Noida.

Faculty	
Regular	94
Contract	01
Officers	
Regular	40
Contract	14
Staff	
Regular	85
Contract	47
Daily Waged Employees	15
Research Personnel	60
Total	356



Overall Administration

Director	Prof. Archana Shukla
----------	----------------------

Academic Council

Chairperson (Director)	Prof. Archana Shukla
Secretary (Dean Faculty)	Prof. Ajay K. Garg

Deans

Dean (Faculty)	Prof. Ajay K. Garg
Dean (Programme)	Prof. Vikas Srivastava
Dean (Research)	Prof. Shailendra Singh
Dean (Noida Campus)	Prof. Neerja Pandey

Task Heads

Chairperson (Admission) [Admission (NC)]	Prof. Sanjeet Singh Prof. S. Venkataramanaiah
Chairperson (Alumni Affairs)	Prof. Yash Daultani
Chairperson (CCMR)	Prof. Medha Bakhshi
Chairperson (FPM)	Prof. Rajesh Aithal
Chairperson (Post Graduate Programme)	Prof. Suresh K Jakhar
Chairperson (MDP)	Prof. Nishant Uppal
Chairperson (IPMX)	Prof. Garima Mittal
Chairperson (EFPM)	Prof. A. Vinay Kumar / Prof. Rajesh Aithal
Chairperson (CAC)	Prof. V.S. Prakash Attali
Chairperson, Purchase Committee	Prof. Ashish Pandey
Chairperson, Library Advisory Committee	Prof. Vivek Gupta
Chairperson, CMEE	Prof. Satyabhusan Dash
Chairperson (CFAM)	Prof. M.K. Awasthi
Centre for Business Sustainability	Prof. Kaushik Ranjan Bandyopadhyay
Chairperson (International Accreditation & Ranking)	Prof. Saumya Subramaniam
Chairperson, PGP-SM	Prof. Ashish Aggarwal
Chairperson (SA & Placement)	Prof. Priyanka Sharma
Chairperson (Career Development Services) (NC)	Prof. Anita Goyal
Chairperson, PGPWE	Prof. Amita Mital / Prof. Rajeev Kumra
Chairperson, Students Affairs (NC)	Prof. Ashish Dubey

Area Chairpersons

Agri-Business Management	Prof. M.K. Awasthi
Business Communication	Prof. Payal Mehra
Business Environment	Prof. K.G. Sahadevan/Prof. D. Tripathi Rao
Decision Sciences	Prof. Sanjeet Singh/Prof. Sonia Singh
Finance & Accounting	Prof. Mrityunjay Kumar Tiwary/Prof. Sowmya S
Human Resource Management	Prof. Nishant Uppal/Prof. Bhumiika
IT & Systems	Prof. Amit Agrahari
Legal Management	Prof. Vijay Pal Singh
Marketing Management	Prof. Anita Goyal/Prof. Devashish Das Gupta
Operations Management	Prof. Rakesh V
Strategic Management	Prof. Priyatam Anurag
Business Sustainability	Prof. Kaushik Ranjan Bandyopadhyay

Faculty Profile

Category	2022-2023		2023-2024	
	Male	Female	Male	Female
UR	74	17	71	19
EWS	0	0	0	0
OBC-NC	3	0	3	0
SC	0	2	0	2
ST	0	0	0	0
PwD	0	0	0	0
Total	77	19	74	21

Agribusiness Management

Kriti Bardhan Gupta
Fellow
Indian Institute of Management (IIM)
Ahmedabad, India

Maya Kant Awasthi
Ph.D.
G. B. Pant University of Agriculture and
Technology, Pant Nagar, India

Sanjeev Kapoor
Ph.D.
G. B. Pant University of Agriculture and
Technology, Pant Nagar, India

Sushil Kumar
SSHRC Post-doctoral Fellow, Ph.D.
University of Toronto, Canada

Kushankur Dey
Fellow
Institute of Rural Management (IRMA),
Anand, India

Business Communication Group

Neerja Pande
Ph.D.
University of Lucknow, India

Payal Mehra
Ph.D.
University of Lucknow, India

Shubhda Arora
Fellow
MICA, Ahmedabad, India

Medha Bakshi
Ph.D.
University of Mumbai

Ranjan Kumar
Ph.D.
Indian Institute of Management (IIM)
Lucknow

Business Environment Group

Chandan Sharma
Ph.D.
University of Delhi, India

D. Tripathi Rao
Ph.D.
University of Mumbai, India

K.G. Sahadevan
Ph.D.
University of Hyderabad, India

Kaushik Bhattacharya
Ph.D.
Indian Statistical Institute, Calcutta, India

Sangeeta D. Misra
Ph.D.
Indian Institute of Technology (IIT)
Kanpur, India

Sanjay Kumar Singh
Ph.D.
Indira Gandhi Institute of Development
Research (IGIDR) Mumbai, India

Debdatta Pal
Fellow
Indian Institute of Management (IIM)
Ahmedabad, India

Kartik Yadav
Ph.D.
Indian Institute of Management (IIM)
Bangalore

Himadri Shekhar Chakrabarty
Ph.D.
Indian Institute of Management (IIM)
Calcutta

Business Sustainability

Ashish Aggarwal
Ph.D.
University of Manchester, UK

Kaushik Ranjan Bandyopadhyay
Ph.D.
JNU, Delhi, India

Dipti Gupta
Fellow
Indian Institute of Management (IIM)
Ahmedabad, India

Priyanshu Gupta
Ph.D.
Indian Institute of Management (IIM)
Calcutta

Decision Sciences Group

Gaurav Garg
Ph.D.
Indian Institute of Technology (IIT)
Kanpur, India

Sonia Singh
Ph.D.
Indian Institute of Technology (IIT) Delhi,
India

Garima Mittal
Ph.D.
University of Delhi, India

Kaustav Banerjee
Ph.D.
Calcutta University, Calcutta, India

Sanjeet Singh
Ph.D.
University of Delhi, India

Vikas Srivastava
Ph.D.
Aligarh Muslim University, India

Pushpendra Priyadarshi
Ph.D.
University of Delhi, India

Deepak Prajapati
Ph.D.
IIT, Kanpur

Mrityunjay Tiwary
Fellow
Indian Institute of Management (IIM)
Bangalore, India

Shailendra Singh
Ph.D.
Indian Institute of Technology (IIT)
Kanpur, India

Shalabh Singh
FPM
Indian Institute of Management (IIM)
Lucknow

Sowmya S
Ph.D.
Indian Institute of Technology, Madras,
India

Nishant Uppal
Fellow
Indian Institute of Management (IIM)
Indore, India

Utsav Pandey
Ph.D.
Indian Institute of Management (IIM)
Calcutta

Ashish Pandey
Fellow
Indian Institute of Management (IIM)
Indore, India

Girish Balasubramanian
FPM
XLRI- Xavier School of Management,
Jamshedpur, India

Tamalika Koley
Ph.D.
Indian Statistical Institute Kolkata

Jalaj Pathak
Ph.D.
IIM Bangalore

Pavni Kaushiva
Ph.D.
Indian Institute of Management (IIM)
Calcutta, India

Finance & Accounts Group

A.K. Mishra
Ph.D.
Banaras Hindu University (BHU), India
Fellow IFCI

Vinit Singh Chauhan
EFPM
Indian Institute of Management (IIM)
Lucknow

Bhumika
Ph.D.
Indian Institute of Technology (IIT)
Kanpur, India

Ajay Garg
Fellow
Indian Institute of Management (IIM)
Bangalore, India

Human Resource Management Group

Archana Shukla
Ph.D.
Indian Institute of Technology (IIT)
Kanpur, India

Anjali Bansal
Ph.D.
Delhi University

Alok Dixit
Ph.D.
Indian Institute of Technology (IIT) Delhi,
India

Ajay Singh
Ph.D.
Jawaharlal Nehru University (JNU), New
Delhi, India

IT & Systems Group

Amit Agrahari
Fellow
XLRI- Xavier School of Management,
Jamshedpur, India

M. Karmakar
Ph.D.
University of North Bengal, India

Debashis Chatterjee
Ph.D.
Pune University, India
Senior Fulbright Fellow, Harvard
University
ACC Research Fellow, IIM Kolkata, India

Arunabha Mukhopadhyay
Fellow
Indian Institute of Management (IIM)
Calcutta, India

Madhumita Chakraborty
Ph.D.
University of Delhi, India

Himanshu Rai
Fellow
Indian Institute of Management (IIM)
Ahmedabad, India

Ashwani Kumar
Ph.D.
Indian Institute of Information
Technology and Management, Gwalior,
India

Prakash Singh
Ph.D.
Birla Institute of Technology & Science,
Pilani, Rajasthan, India

Pankaj Kumar
Ph.D.
University of Delhi, India

Pradeep Kumar
Ph.D.
Hyderabad University, India

Seshadev Sahoo
Ph.D.
Indian Institute of Technology (IIT)
Kharagpur, India

Vivek Gupta
Ph.D.
Dr. A.P.J. Abdul Kalam Technical
University, U.P, India

V.S. Prakash Attili
Ph.D.
Indian Institute of Technology (IIT)
Madras, India

Ashutosh Jha
Ph.D.
Indian Institute of Management (IIM)
Calcutta

Marketing Group

Anirban Chakraborty
Fellow
Indian Institute of Management (IIM)
Bangalore, India

Anita Goyal
Ph.D.
Jamia Millia Islamia University, New
Delhi, India

Ashish Dubey
Ph.D.
Indian Institute of Technology (IIT)
Bombay, India

Devashish Das Gupta
Ph.D.
Dr. B.R. Ambedkar University, Agra, India

Prem Prakash Dewani
Fellow
Indian Institute of Management (IIM)
Ahmedabad, India

Moutusi Maity
Ph.D.
University of Georgia, Athens, GA, U.S.A.

Rajeev Kumra
Ph.D.
GGs Indraprastha University, Delhi,
India

Rajesh Aithal
Fellow
Institute of Rural Management Anand,
Gujarat, India

Satya Bhusan Dash
Ph.D.
Indian Institute of Technology (IIT)
Kharagpur, India

Priyanka Sharma
Ph.D.
Indian Institute of Technology, Kanpur,
India

Krishnan Jeesha
Ph.D.
Indian Institute of Management (IIM)
Kozhikode

Vishakha Chauhan
Ph.D.
IIT, Delhi

Sushant Kumar
Ph.D.
IIM Shillong

Operations Management Group

Omkarprasad S. Vaidya
Fellow
National Institute of Industrial
Engineering (NITIE), India

S. Venkataramanaiah
Ph.D.
Anna University, Chennai, India

Samir K. Srivastava
Fellow
Indian Institute of Management (IIM)
Lucknow, India

Sushil Kumar
Ph.D.
Indian Institute of Technology (IIT) Delhi,
India

Suresh Kumar Jakhar
Ph.D.
Indian Institute of Technology, Roorkee,
India

Rakesh V
Ph.D.
Indian Institute of Technology, Bombay,
India

Yash Daultani
Fellow
Indian Institute of Management (IIM)
Lucknow, India

Himanshu Rathore
Fellow
Indian Institute of Management (IIM)
Rohtak, India

Arvind Shroff
Ph.D.
IIM, Indore

Divya Choudhary
Ph.D.
Indian Institute of Technology (IIT) Delhi

Strategic Management Group

Amita Mital
Fellow
Indian Institute of Management (IIM)
Lucknow, India

Ashutosh K. Sinha
Fellow
Indian Institute of Management (IIM)
Bangalore, India

Neeraj Dwivedi
Fellow
Indian Institute of Management (IIM)
Lucknow, India

Sabyasachi Sinha
Fellow
Indian Institute of Management (IIM)
Ahmedabad, India

Krishan Chandra Balodi
Fellow
Indian Institute of Management (IIM)
Indore, India

Anadi Saran Pande
Ph.D.
Lucknow University, India

Kshitij Awasthi
Fellow
Indian Institute of Management (IIM)
Bangalore, India

Priyatam Anurag
Ph.D.
Indian Institute of Management (IIM)
Bangalore, India

Dhirendra Mani Shukla
FPM
IIM, Lucknow

Legal

Vijay Pal Singh
Ph.D.
Babasaheb Bhimrao Ambedkar
University, Lucknow, India

* New Appointments

Administrative Staff Profile

Permanent Cadre (Lucknow & Noida Campus)

S.N.	Name of Officer	Designation
1	A Murali	Systems Analyst
2	Amit Saxena*	Administrative Officer
3	Amit Shankdher	Finance & Account Officer
4	Amitesh Kumar Singh	Junior Engineer (Civil)
5	Anitha Rajmohan	Sr. Administrative Officer
6	Anoop Singh	Deputy Librarian
7	Anshuman Gupta	Executive Engineer
8	Anuradha Manjul*	Sr. Administrative Officer
9	Anurag	Principal Sr. Administrative Officer (HR)
10	Ashish Kumar	Administrative Officer
11	Ashok Fulzele	Estate Officer
12	Bhawna Sharma	Finance & Accounts Officer
13	Cdr. Yateesh Singh Bonal (Retd.)	Administrative Officer
14	Dharmendra Singh*	Assistant Librarian
15	George T U	Sr. Administrative Officer
16	Kapil Tomar	Administrative Officer
17	Kavita Chaddha	Deputy Librarian
18	Mahendra Kumar Singh	Librarian
19	Mahesh Chandra Shukla*	Sr. Administrative Officer
20	Navneet Titoria	Systems Analyst
21	Niraj Kumar Srivastava*	Administrative Officer
22	P. Sampath*	Administrative Officer
23	Rajeev Pandey*	Principal Sr. Administrative Officer (GA)
24	Rajeev Verma	Finance & Accounts Officer
25	Rajiv Saxena	Systems Analyst
26	Rajni Gupta	Administrative Officer
27	Ravindra Kumar	Assistant Librarian
28	Ravindra Kumar Gour	Administrative Officer
29	Sangeeta Kumar	Systems Analyst
30	Sanjay Shriramrao Degloorkar*	Assistant Librarian
31	Satyendra Tripathi	FA-cum-CAO
32	Seema Shukla	Administrative Officer
33	Shiv Kumar	Administrative Officer
34	Shivashish Tripathi	Administrative Officer
35	Suchitra Bhatnagar	Administrative Officer
36	Supriya Rastogi	Finance & Accounts Officer
37	Swapna Verma	Sr. Administrative Officer
38	Tapas Kumar Raut	Assistant Librarian
39	Vijay Prakash Kaushalyayan	Manager (CS)
40	Vijay Singh	Sr. Administrative Officer

* Superannuated / Resigned

Officers on Contract at Lucknow Campus

1	Vinay Kumar Verma*	Chief Administrative Officer
2	Brig. Dinesh Sharma, VSM (Retd.)	Officer on Special Duty
3	Anju Sharma	General Manager (MDP)
4	Dr. S. P. Singh	Resident Medical Officer
5	Dr. Akhilesh Kumar Gon	Medical Officer (Full Time)
6	Sharmesh Kumar Chaturvedi	Law-cum-Liaison-Officer
7	P. Sampath	Consultant (Pers.)
8	Mahesh Chandra Shukla	Consultant for BoG Office
9	Radhika Rastogi	Sr. Manager (Accreditation)
10	Anchal	Manager (Inter. Linkages)

* Superannuated / Resigned

List of Guest Faculty

S.No.	Name of Guest Faculty
1	Dr. Anita Sharma
2	Dr. Anshu Jalora
3	Dr. Ashay Saxena
4	Dr. Debi Saini
5	Dr. Deepak Agarwal
6	Dr. Dipankar Chakrabarti
7	Dr. Hai Prakash
8	Dr. K R Laxminarayan
9	Dr. Mahesh Kumar
10	Dr. Man Mohan Bhutani
11	Dr. Nishi Pandey
12	Dr. Pallab Saha
13	Dr. Pradyuman Pandey
14	Dr. Pulijala Srinivasa Rao
15	Dr. R Kiran
16	Dr. Rajeev Sharma
17	Dr. Raju Narayanaswamy
18	Dr. S R Musanna
19	Dr. Satinder Singh Rekhi
20	Dr. Shisam Bhattacharyya
21	Dr. Sumanta Pal
22	Dr. Sunil K Vuppala
23	Dr. Upmith Singh
24	Mr. S Bhal
25	Mr. Abhijit Ray
26	Mr. Abhilash Pillai
27	Mr. Abhishek Kumar
28	Mr. Abhishek Sharma(Col)
29	Mr. Abhishek Srinivas
30	Mr. Aditya Kamboj
31	Mr. Ajeet Singh Chahal
32	Mr. Akella V S Prabhakar
33	Mr. Khilesh Gupta
34	Mr. Amardeep Singh
35	Mr. Amit Chhabra
36	Mr. Amit Gupta
37	Mr. Amit Haralalka
38	Mr. Amrendra Mishra
39	Mr. Anabil Dey
40	Mr. Anant Mittal
41	Mr. Aneesh Gulati

S.No.	Name of Guest Faculty
42	Mr. Anirban Sinha
43	Mr. Ankit Garg
44	Mr. Ankit Khandelwal
45	Mr. Anubhv Jain
46	Mr. Anubhv Jain
47	Mr. Anurag Singal
48	Mr. Ashay Saxena
49	Mr. Ashish Joshi
50	Mr. Ashish Shukla
51	Mr. Ashutosh Gupta
52	Mr. Athul Uday
53	Mr. Ayush Agrawal
54	Mr. B S Krishna Rao
55	Mr. Bhawani Singh Shekhawat
56	Mr. C P Joshi
57	Mr. C S Shukla
58	Mr. Chandra K R Marra
59	Mr. Debashish Nayak
60	Mr. Divij Sharma
61	Mr. Divyansh Johar
62	Mr. Ganesh Arnaal
63	Mr. Gaurav Gairola
64	Mr. Gautam Ray
65	Mr. Jagan Srinivasan
66	Mr. Jai Agrwal
67	Mr. Jaideep Deodhar
68	Mr. Jainil Shah
69	Mr. Jayant Krishna
70	Mr. Jeeva Balakrishnan
71	Mr. Jivesh Chandrayan
72	Mr. Kishore Ajwani
73	Mr. Kishore Chakraborti
74	Mr. Krishna Kishore Veturi
75	Mr. Krishnan V
76	Mr. Laxminarayanan G
77	Mr. M Kannan
79	Mr. M Kannan
80	Mr. Mangesh Nirjan Patankar
81	Mr. Manish Makhijani
82	Mr. Manish Meena

S.No.	Name of Guest Faculty
83	Mr. Manomoy Das
84	Mr. Manu Virender Kumar
85	Mr. Mayank Midha
86	Mr. Mayank Shivam
87	Mr. Mehul Garg
88	Mr. Narasimhan Viswanathan
89	Mr. Naresh Kumar
90	Mr. Nikhil Malik
91	Mr. Nimish Bhargava
92	Mr. Nipun Jain
93	Mr. Nishant Bharti
94	Mr. Nitin Bhatnagar
95	Mr. Piyush Sethia
96	Mr. Prabhakar Tiwari
97	Mr. Prakhar Mishra
98	Mr. Pramit Mishra
99	Mr. Prashant Chintapali
100	Mr. Prashant Gupta
101	Mr. Pritesh Ranjan
102	Mr. R K Anil
103	Mr. Rabindra Sahu
104	Mr. Raghunath Medget
105	Mr. Raj Kamal Gilra
106	Mr. Rajeev Agrawal
107	Mr. Rajiv Pratap
108	Mr. Ramesh Duraikannan
109	Mr. Ranjeet Joshipura
110	Mr. Ravi Kant
111	Mr. Ravi Kant Gupta
112	Mr. Ravi Thota
113	Mr. Richard Lobo
114	Mr. Rohit Kumar
115	Mr. S K Dutt
116	Mr. Sanat Mondal
117	Mr. Sandeep Das
118	Mr. Sandeep K Sharma
119	Mr. Sandeep Sahni
120	Mr. Sanjay Panigrahi
121	Mr. Sanjeev Govil
122	Mr. Santosh Pai
123	Mr. Satadru Biswas

S.No.	Name of Guest Faculty
124	Mr. Satish Rao
125	Mr. Satya Gopal Kalluri
126	Mr. Satya Gupta
127	Mr. Satyajit Senapati
128	Mr. Satyakam Gautam
129	Mr. Saurav Kumar
130	Mr. Saurav Paul
131	Mr. Sayantan Chatterjee
132	Mr. Shankhashuvra Misra
133	Mr. Siddhartha Kargupta
134	Mr. Somil Agarwal
135	Mr. Sourav Roy
136	Mr. Srikanth PV
137	Mr. Srinivas S
138	Mr. Subhash Jangala
139	Mr. Subir Hazra
140	Mr. Sumit Singh
142	Mr. Suraj Saha
143	Mr. Swapnil S Kumar
145	Mr. T N Hari
146	Mr. T S Mohan Krishnan
147	Mr. Tejas Chaudhari
148	Mr. Vaibhav Bhargava
149	Mr. Vedanta Bagchi
150	Mr. Vineet Kaul
151	Mr. Vishal Seth
152	Mr. Yogesh Kr Dubey
153	Ms. Anubhuti Bhattacharya
154	Ms. Deepali Singh
155	Ms. Dishari Dutt
156	Ms. Garima Mamgain
157	Ms. Ishaita Dixit
158	Ms. Izzat Yaganagi
159	Ms. Jaya Jamrani
160	Ms. Jolly Priya
161	Ms. Kanika Kalra
162	Ms. Lakshmi Selvakumran
163	Ms. Mahima Bahl
164	Ms. Nilanjana Dutt
165	Ms. Shreyanka Basu

S.No.	Name of Guest Faculty
166	Ms. Sonali Bakshi
167	Prof. Himanshu Rai
168	Prof. M S Sriram
169	Prof. Monodip Ray Chaudhary
170	Prof. P.Venugopal
171	Prof. Rahul Pandey
172	Prof. Vikas Agarwal
173	Ratnesh Choubey
174	Mr. Abhishek Aggarwal
175	Mr. PG Raghuraman
176	Mr. Srikant Dash
177	Mr. Rahul Kolle
178	Mr. Amardeep Singh
179	Mr. K Mohan Reddy
180	Mr. Deepak Sharma
181	Mr. Navyug Mohnot
182	Mr. Amit Srivastava
183	Mr. Krishnan V
184	Mr. Anurag Singal
185	Mr. Sandeep Das
186	Ms. Rashmi Shetty
187	Mr. Manish Makhijani
188	Mr. Shikhar Kohli
189	Mr. Atul Jain
190	Mr. Vivek Singh
191	Mr. Arun Tangri
192	Dr. Nishi Pandey
193	Mr. Sanjeev Govil
194	Mr. Jitendra Kachhawa
195	Prof. Asha Kaul
196	Mr. Ravi Verma
197	Mr. Mayur Garg
198	Mr. Amul S Bahl
199	Mr. Saunak Saha
200	Mr. Dushyant Chaturvedi
201	Mr. Nikhil Gupta
202	Mr. Naveen Malik
203	Mr. Atish Mohan
204	Mr. Mahesh Kumar
205	Dr. Ashok Kumar Pandey

S.No.	Name of Guest Faculty
206	Mr. Suryanarayanan Balasubramanian
207	Mr. Vikram Bansal
208	Mr. Labanya Prakash Jena
209	Ms. Rupali Agarwal
210	Mr. Rohit Ambast
211	Mr. Rajesh Seth
212	Mr. Anubhav Jain
213	Mr. Rajiv Khandelwal
214	Dr. Ashay Saxena
215	Mr. Anand Chaturvedi
216	Mr. Abhishek Jani
217	Mr. Rajneesh Kumar Sharema
218	Mr. Deepak Sharma
219	Mr. Avnish Sabharwal
220	Mr. Sanjay Kumar Harlalka
221	Mr. Sujit Shyam Jagirdar
222	Mr. Ravi Verma
223	Mr. Ashish Jain
224	Mr. Atul Jain
225	Mr. Arun Tangri
226	Mr. Varun Tangri
227	Mr. Deepak Sharma
228	Mr. Naveen Kumar Malik
229	Mr. Amit Kumar Srivastava
230	Mr. Sunil Kumar Shekhawat
231	Mr. Rabindra Sahu
232	Mr. Musanna Rizwan Syed
233	Ms. Yamini Bhushan Pandey
234	Mr. Suresh Goyal
235	Mr. Pradyumna Pandey
236	Mr. Manish Makhijani
237	Mr. Krishnan V
238	Mr. Yogesh Kumar Dubey
239	Mr. Sanjeev Kumar Govil
240	Mr. Sumit Kumar Singh
241	Mr. Laxmi Narayanan Ganesan
242	Mr. Rajiv Bhatnagar
243	Mr. Saurav Kumar
244	Mr. Vijay Raghunathan

ADJUNCT FACULTY 2023-2024

S.No	Name of Adjunct Faculty	S.No	Name of Adjunct Faculty	S.No	Name of Adjunct Faculty
1	Dr. Ankit	15	Prof. Diptiprakash Pradhan	30	Prof. Sujit Sekhar Maharana
2	Dr. P B Srikanth	16	Prof. Divya Tripathi	31	Prof. Rashmi K Aggarwal
3	Mr. Karman Khanna	17	Prof. K N Singh	32	Dr. Ritu Yadav
4	Mr. Sridhar Srinivasan	18	Prof. Kishore Chakraborti	33	Prof. Rajiv K Srivastava
5	Mr. Pratik Ranjan	19	Prof. L Ganapathy	34	Prof. Rahul Pandey
6	Mr. Rajesh Natarajan Vishnempet	20	Prof. Mukesh K Mehlawat	35	Mr. Deepak Chauhan
7	Mr. Rajesh Premchandran	21	Prof. Neelam Kinra	36	Prof. Sanjiva Dubey
8	Mr. Ritwik Mishra	22	Prof. Niraj Kumar	37	Dr. Mukesh Kumar Mehlawat
9	Mr. Sanjeev K Govil	23	Prof. Nivisha Singh	38	Prof. Neera Jain
10	Mr. Sujitesh Das	24	Prof. Pingali Venugopal	39	Prof Pankaj Srivastava
11	Ms. Jolly Priya	25	Prof. Rahul Pandey	40	Prof. Rajiv Srivastava
12	Prof. R K Srivastava	26	Prof. Raushan Kumar	41	Prof. S C Bansal
13	Prof. Abhijit Bhattacharya	27	Prof. Ritesh Kumar Mishra	42	Prof. Puja Aggarwal
14	Prof. B K Mohanty	28	Prof. Shantam Shukla	43	Prof. Abhijit Bhattacharya
		29	Prof. Somonnoy Ghosh	44	Prof. B K Mohanty

Guest Lectures: Noida Campus

S.No.	Name	Company Affiliation
1	Mr. Atish Mohan	Neosynapses HR Solutions Pvt Ltd
2	Mr. Mahesh Kumar	Maruti Suzuki India
3	Dr. Ashok Kumar Pandey	CGST
4	Mr. Suryanarayanan Balasubramanian	Acres of Ice
5	Mr. Vikram Bansal	Motherson Group
6	Mr. Labanya Prakash Jena	Climate Policy Initiative in India
7	Ms. Rupali Agarwal	Knorr Bremse India
8	Mr. Rohit Ambast	Induslaw
9	Mr. Rajesh Seth	ACC Cements Ltd.
10	Mr. Anubhav Jain	Ultratech Cement
11	Mr. Rajiv Khandelwal	The Social Compact
12	Dr. Ashay Saxena	IBM
13	Mr. Anand Chaturvedi	The People 1st
14	Mr. Abhishek Jani	Fair Trade India
15	Mr. Rajneesh Kumar Sharema	Make My Trip
16	Mr. Deepak Sharma	RateGain

Annual Report pertaining to Internal Complaints Committee for the year 2022 u/s 22 of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

Number of sexual harassment complaints received in the year	1
Number of cases pending for more than 90 days	0
Number of complaints disposed off during the year	1
Number of workshops or awareness programme against sexual harassment carried out	2
Number of actions taken by the employer or District officer	1



Section

13

ANNUAL ACCOUNTS





BRANCH: DIRECTOR GENERAL OF
AUDIT (CENTRAL), LUCKNOW AT
PRAYAGRAJ

Ltr No: Central Expenditure/2024-2025/DIS-2144086
Date: 25 Oct 2024

To,

Director,
Indian Institute of Management Lucknow

Subject: Issue of Separate Audit Report: PR-129853 on the annual accounts of Indian Institute of Management Lucknow for the year 2023-24

Sir/Madam,

वर्ष 2023-24 के लेखों पर पृथक लेखापरीक्षा प्रतिवेदन (अंग्रेजी) की प्रति निदेशक, भारतीय प्रबंध संस्थान लखनऊ, लखनऊ-226013 को आवश्यक कार्यवाही हेतु प्रेषित है। संस्थान यदि आवश्यकता अनुभव करे, तो इस प्रतिवेदन का हिन्दी अनुवाद करवा सकता है परन्तु इस प्रतिवेदन के हिन्दी अनुवाद में निम्नलिखित अंकित होना चाहिए :

“प्रस्तुत प्रतिवेदन मूलरूप से अंग्रेजी में लिखित पृथक लेखापरीक्षा प्रतिवेदन का हिन्दी अनुवाद है। यदि इसमें कोई विसंगति परिलक्षित होती है तो अंग्रेजी में लिखित प्रतिवेदन मान्य होगा।”

हिन्दी अनुवाद की एक प्रति इस कार्यालय को भी प्रेषित करने का कष्ट करें।

संलग्नक: उपर्युक्तानुसार।

Yours faithfully,

SARITA KUMARI GUPTA
Director (CE)





कार्यालय प्रधान निदेशक लेखापरीक्षा (केन्द्रीय) लखनऊ
शाखा कार्यालय – प्रयागराज
Office of the Principal Director of Audit (Central) Lucknow
Branch Office – Prayagraj
15-ए, दयानन्द मार्ग, सत्यनिष्ठा भवन, प्रयागराज
15-A, Dayanand Marg, Satyanishtha Bhawan, Prayagraj – 211 001

पत्र संख्या: प्र0नि0ले0प0 (केन्द्रीय)/2024-25/DIS-2143531

दिनांक: 25.10.2024

सेवा में,

निदेशक,
भारतीय प्रबंध संस्थान लखनऊ,
लखनऊ-226013

विषय : Management Letter for corrective measures – reg.

महोदय,

We have audited the Annual Accounts of the Indian Institute of Management Lucknow, Lucknow for the year 2023-24 and have issued the Audit Report on 25.10.2024. Following deficiency, observed during the course of audit which has not been included in the Separate Audit Report, is being brought to your kind notice for remedial/corrective action:

Part A Persistent Irregularities

Nil

Part B Other minor irregularities

(A) General

The Institute has shown nil Prior Period Expenses in the Receipts & Payments Account whereas a prior period expenditure of Rs. 1.70 lakh has been included under the head 'Transportation Expenses' in the payment side of Receipts & Payments Account. Thus, the Institute needs to depict the same correctly in its Receipts & Payments Accounts.

भवदीय,

ह0/—

प्रधान निदेशक लेखापरीक्षा (केन्द्रीय)

Separate Audit Report of the Comptroller & Auditor General of India on the Accounts of the Indian Institute of Management, Lucknow for the year ended 31 March, 2024

We have audited the attached Balance Sheet of the Indian Institute of Management, Lucknow (Institute) as at 31 March, 2024, Income & Expenditure Account and Receipts & Payments Account for the year ended on that date under Section 19(2) of the Comptroller & Auditor General's (Duties, Powers & Conditions of Service) Act, 1971 read with Section 23(3) of the Indian Institutes of Management Act, 2017. These financial statements are the responsibility of the Institute's Management. Our responsibility is to express an opinion on these financial statements based on our audit.

2. This separate Audit Report contains the comments of the Comptroller & Auditor General of India (CAG) on the accounting treatment only with regard to classification, conformity with the best accounting practices, accounting standards and disclosure norms, etc. Audit observations on financial transactions with regard to compliance with the Law, Rules & regulations (Propriety and Regularity) and efficiency-cum-performance aspects, etc., if any are reported through Inspection Reports/CAG's Audit Reports separately.
3. We have conducted our audit in accordance with auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosure in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of financial statements. We believe that our audit provides a reasonable basis for our opinion.
4. Based on our audit, we report that:
 - (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;

(ii) The Balance Sheet, Income & Expenditure Account and Receipts & Payments Account dealt with by this report have been drawn up in the Format of Financial Statements for Central Higher Educational Institutions (format) prescribed by MHRD, Government of India.

(iii) In our opinion, proper books of accounts and other relevant records have been maintained by the Indian Institute of Management, Lucknow as required under Section 23(1) of Indian Institutes of Management Act, 2017 in so far as it appears from our examination of such books.

(iv) We further report that:

(A) General

(A.1) The Institute has depicted Rs. 9119.58 lakh as Academic Expenses in the Receipts & Payments Account under the Payments side. However, this included an amount of Rs. 42.00 lakh pertaining to Capital Expenditure. Hence, the Institute needs to rectify this depiction in their Receipts & Payments Account suitably.

(A.2) The Institute has not annexed the following schedules which are prescribed as per MHRD format and form an integral part of the annual accounts:

- a) Schedule-2(A) Endowment fund,
- b) Schedule-3(A) Sponsored project,
- c) Schedule-3(B) Sponsored Fellowship and Scholarship,
- d) Schedule-3(C) Unutilized Grants from UGC, Government of India and State Government,
- e) Schedule-4(A) Plan, Schedule-4(B) Non Plan, Schedule-4(C) Intangible Assets, Schedule-4(C)(1) Patents and Copyrights, and Schedule-4(D) Other,
- f) Schedule-5(A) Investments from Earmarked/Endowment funds (Fund wise), and
- g) Schedule-15(A) Employees Retirement and Terminal Benefits.

(B) Notes to Accounts

The Institute has not provided the following additional information (*per student basis*) in Notes on Accounts which is desirable as per MHRD format:

- a) Number of students,
- b) Number of teachers,

- c) Collection on account of building fund and expenditure thereof,
- d) Collection for sports activities and expenditure thereof,
- e) Collection for co-curricular activities and expenditure thereof,
- f) Collection on account of development charges and expenditure thereon,
- g) Collection for medical expenses and expenditure thereon,
- h) Compliance with statutory dues like EPF and ESI, and
- i) Salary structure of teachers.

(C) Grants-in-aid

The Institute did not receive any Grant-in-aid from the Government of India during the financial year 2023-24.

(D) Management letter: Deficiencies which have not been included in the Audit Report have been brought to the notice through a management letter issued separately for remedial/corrective action.

(v) Subject to our observation in the preceding paragraphs, we report that the Balance Sheet, Income & Expenditure Account and Receipts & Payments Account dealt with by this report are in agreement with the books of accounts.

(vi) In our opinion and to the best of our information and according to the explanations given to us, the said financial statements read together with the Accounting Policies and Notes on Accounts, and subject to the significant matters stated above and other matters mentioned in Annexure to this Audit Report give a true and fair view in conformity with accounting principles generally accepted in India:

(a) In so far as it relates to the Balance Sheet, of the state of affairs of the Indian Institute of Management, Lucknow as at 31 March, 2024; and

(b) In so far as it relates to the Income & Expenditure Account of the 'surplus' for the year ended on that date.

For and on behalf of the C&AG of India

Date: 25.10.2024

Place : Lucknow


Principal Director of Audit (Central)

Annexure

1. Adequacy of Internal Audit System

The Internal Audit wing does not exist in the Institute; however, it has been intimated that Internal Audit has been conducted by a Chartered Accountant firm for the year 2023-24.

2. Adequacy of Internal Control System

Inadequacy of Internal Control System in the Institute is characterised by non-filling of 35 vacant posts of non-faculty staff and nine posts of faculty members against the sanctioned strength of 198 posts and 103 posts respectively.

3. System of Physical Verification of Fixed Assets

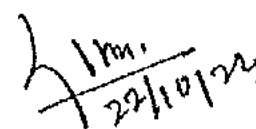
A Centralized fixed assets register has been maintained by the Institute and the physical verification of fixed assets procured during the year 2023-24 has been conducted. However, physical verification for the rest of fixed assets has not been conducted for the year 2023-24.

4. System of Physical Verification of Inventory

Physical verification of Inventory has been conducted for the year 2023-24.

5. Regularity in payment of Statutory dues

The Institute is regular in payment of statutory dues.



Director (CE)

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

Balance Sheet as at 31st March, 2024

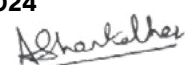
(Rs.)

	SCHEDULE	Current Year Ending 31.3.2024	Previous Year ending 31.3.2023
<u>SOURCES OF FUNDS</u>			
CORPUS/CAPITAL FUND	1	5,47,67,53,977	5,28,78,68,376
DESIGNATED/EARMARKED/ENDOWMENT FWNDS	2	7,15,10,16,420	6,06,52,89,794
CURRENT LIABILITIES & PROVISIONS	3	74,69,16,935	72,70,06,133
Total		13,37,46,87,332	12,08,01,64,303
<u>APPLICATION OF FUNDS</u>			
FIXED ASSETS	4		
Intangible Assets		6,99,41,940	6,69,01,496
Tangible Assets		1,22,98,98,088	1,16,35,38,026
Capital Work-In-Progress		54,22,45,500	32,24,46,202
Fixed Assets (Net Block)		1,84,20,85,528	1,55,28,85,724
INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS	5	5,82,50,01,617	5,07,25,71,620
Long Term		5,35,22,66,322	1,13,66,01,620
Short Term		47,27,35,295	3,93,59,70,000
INVESTMENTS - OTHER	6	3,81,23,50,000	2,88,48,50,000
CURRENT ASSETS	7	1,08,18,59,191	97,93,50,776
LOANS, ADVANCES & DEPOSITS	8	81,33,90,996	1,59,05,06,183
Total		13,37,46,87,332	12,08,01,64,303
SIGNIFICANT ACCOUNTING POLICIES	23		
CONTIGENT LIABILITIES AND NOTES TO ACCOUNTS	24		

WSchedule 1 to 24 form an integral part of the Financial Statements.

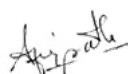
Place: Lucknow

Date: 13.06.2024



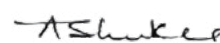
(Amit Shankdher)

Finance & Accounts Officer



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer



(Prof. Archana Shukla)

Director

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

Income & Expenditure Account for the Year Ending 31st March, 2024

(Rs.)

	Particulars	Schedule	Current Year ending 31.3.2024		Previous Year ending 31.3.2023	
1. INCOME						
1.1 Academic Receipts	9					
Post Graduate Programme	9.1	1,18,31,97,523		1,14,74,97,281		
Management Development Programmes	9.2	58,22,13,821		54,95,46,960		
Fellow Programme (including E-FPM)	9.3	98,74,000		86,05,000		
PGP-SM	9.4	8,75,18,999		7,61,49,344		
PGPWE Income	9.5	8,71,53,913		5,22,09,000		
IPMX Income	9.6	29,01,45,532		23,88,94,100		
Placement Income	9.7	50,98,390		62,05,000		
Consultancy Income	9.8	2,70,26,945		2,16,83,671		
Other Fee - CAT	9.9	2,78,87,849	2,30,01,16,972	2,43,73,940	2,12,51,64,296	
1.2 Grants (Plan Recurring/FPM)	10		0		0	
1.3 Income from Investments	11		23,61,25,845		22,48,45,035	
1.4 Interest Earned	12		8,10,99,216		6,20,84,513	
1.5 Other Income & Recoveries	13		2,07,05,605		1,76,20,647	
1.6 Prior Period Income	14		0		0	
Total Income			2,63,80,47,638		2,42,97,14,491	
2. EXPENDITURE						
2.1 Staff Payments and Benefits	15		54,76,73,457		61,84,81,846	
2.2 Academic Expenses	16					
Post Graduate Programme	16.1	25,35,84,279		24,21,90,199		
Management Development Programmes	16.2	26,85,00,463		21,93,54,682		
Fellow Programme (including E-FPM)	16.3	5,75,87,435		5,33,60,719		
PGP-SM Expenses	16.4	1,76,62,748		1,74,62,096		
PGPWE Expenses	16.5	3,94,14,112		2,09,65,329		
IPMX Expenses	16.6	11,93,81,484		11,29,16,982		
Placement Expenses	16.7	49,60,185		50,47,858		
Consultancy Expenses	16.8	1,98,96,791		1,32,72,915		
Common Admission Test	16.9	18,34,234		20,16,252		
Newspaper & Periodicals	16.10	1,30,505		1,30,701		
Research & Development	16.11	12,46,35,956	90,75,88,192	8,61,79,669	77,28,97,402	
2.3 Depreciation/Amortization	4		19,53,94,073		12,73,02,195	
2.4 Administrative & General Exp.	17		9,81,18,099		8,69,34,286	
2.5 Transportation Exp.	18		24,97,754		28,55,340	
2.6 Repairs & Maintenance	19		6,98,52,109		7,83,55,170	
2.7 Finance Cost	20		1,54,398		2,02,242	
2.8 Other Expenses	21		3,94,200		0	
2.9 Prior Period Expenses	22		1,69,654		0	
Total Expenditure			1,82,18,41,936		1,68,70,28,481	

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

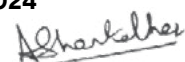
(Rs.)

Particulars	Schedule	Current Year ending 31.3.2024		Previous Year ending 31.3.2023	
3. Excess of Income over Expenditure					
: Lucknow Campus		70,33,91,754		67,90,32,252	
: Noida Campus		11,28,13,948	81,62,05,702	6,36,53,758	74,26,86,010
Transferred to: General Asset Fund		24,73,71,892			11,48,68,730
Building Fund		2,00,56,482			48,21,581
Pension Fund		43,00,00,000			20,00,00,000
Net Surplus carried to Capital/Corpus Fund		11,87,77,328			42,29,95,699
Total			2,63,80,47,638		2,42,97,14,491

Schedule 1 to 24 form an integral part of the Financial Statements.

Place: Lucknow

Date: 13.06.2024



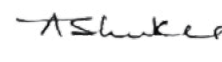
(Amit Shankdher)

Finance & Accounts Officer



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer



(Prof. Archana Shukla)

Director

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

Receipts & Payments Account for the F.Y. 2023-24

RECEIPTS		PAYMENTS	
Particulars	Current Year ending 31.03.2024	Particulars	Current Year ending 31.03.2024
(Amount In Rs.)			
I. Opening Balances	84,22,62,527.72	I. Expenses	1,64,42,37,123.88
a) Cash Balances		a) Establishment Expenses	51,00,07,062.79
b) Bank Balances		b) Academic Expenses	91,19,58,185.85
i. In Current accounts		c) Administrative Expenses	14,97,86,839.64
ii. Saving Account Noida	15,01,64,833.31	d) Transportation Expenses	1,36,37,447.00
iii. Savings accounts	69,20,97,694.41	e) Repairs & Maintenance	5,88,47,588.60
		f) Prior period Expenses	-
II. Grants Received	-	II. Payments against Earmarked/Endowment Funds	16,35,71,567.00
a) From Government of India		LIC	2,95,51,381.00
b) From State Government		Gratuity	2,71,35,975.00
c) From other sources (details)		Pension	9,31,99,464.00
(Grants for capital & revenue exp/to be shown separately if available)		Leave Encashment	1,34,97,095.00
III. Academic Receipts	3,46,90,86,925.53	Other	1,87,652.00
IV. Receipts against Earmarked / Endowment Funds	2,16,99,097.29	III. Payments against Sponsored Projects/Schemes	2,25,00,000.00
V. Receipts against Sponsored' Projects/Schemes		IV. Payments against Sponsored Fellowships/Scholarships	5,42,30,384.73
VI. Receipts against sponsored Fellowships and Scholarships		V. Investments and Deposits made	4,45,60,01,099.00
VII. Income on Investments from	1,12,34,59,955.92	a) Out of Earmarked/Endowments funds	4,45,60,01,099.00
a) Earmarked/Endowment funds	72,52,99,392.00	b) Out of own funds (Investments - Others)	-
b) Other investments	39,81,60,563.92	VI. Term Deposits with Scheduled Banks	1,80,00,00,000.00
VIII. Interest received on	8,10,19,721.36	VII. Expenditure on Fixed Assets and Capital Works - in - Progress	32,86,64,842.48
a) Bank Deposits	-	a) Fixed Assets	13,18,82,580.48
b) Loans and Advances	-	b) Capital Works - in - Progress	19,67,82,262.00
		VIII. Other Payments including statutory payments	31,22,54,128.77

Receipts & Payments Account for the F.Y. 2023-24

(Amount in Rs.)

RECEIPTS		PAYMENTS	
Particulars	Current Year ending 31.03.2024	Particulars	Current Year ending 31.03.2024
c) Savings Bank Accounts	7,05,05,368.36	a) Finance Cost	71,172.29
c) IT	1,05,14,353.00	b) GST - TDS liability	61,29,304.00
		c) GST - liability	11,10,55,448.48
		d) Labour Cess	3,88,790.00
		e) Equalization Levy @6%	2,16,000.00
		f) Income TAX TDS	19,43,93,414.00
IX. Investments encashed	4,24,71,66,386.00	IX. Refunds of Grants	
a) From Earmarked/Endowment Funds	2,36,46,66,386.00		1,16,73,115.42
a) From General Fund	1,88,25,00,000.00		17,26,87,461.74
X. Term Deposits with Scheduled Banks encashed		X. Deposits and Advances	
XI. Other income (including Prior Period Income)	12,46,63,777.37	XI. Other Payments	
			96,06,83,174.45
XII. Deposits and Advances	53,88,149.28	XII. Closing Balances	
		a) Cash Balances	-
		b) Bank Balances- Lucknow	
		iii. Savings accounts- Lucknow	79,95,75,525.78
		iii. Savings accounts - Noida	16,11,07,648.67
XIII. Miscellaneous Receipts including Statutory Receipts	1,09,36,357.00		
a) I/GST/CGST/SGST Input	1,09,36,357.00		
XIV. Any Other Receipts			
TOTAL	9,92,65,02,897.47	TOTAL	9,92,65,02,897.47

Note:

- (i) Figures have been grouped / re-grouped wherever necessary.
(ii) Expenses are shown at Gross Value (inclusive of Income Tax TDS).

Place: Lucknow

Date: 13.06.2024



(Amit Shankdher)

Finance & Accounts Officer



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer



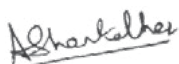
(Prof. Archana Shukla)

Director

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

(Rs.)

Particulars	2023-24	2022-23
SCHEDULE 1 - CORPUS/CAPITAL FUNDS		
1. Corpus Fund		
1.1 Corpus Fund (Lucknow)		
Opening Balance	3,00,79,47,407	2,61,80,33,182
Add: Transferred from I & E Account	10,20,45,980	38,82,71,767
Add: Transferred from Project	6,85,643	16,42,458
Add: Transferred from Dep. Fund for EWS Project	0	0
Sub-total (1.1)	3,11,06,79,030	3,00,79,47,407
1.2 Corpus Fund (Noida)		
Opening Balance	92,49,83,975	89,02,60,043
Add: Transferred from I & E Account	1,67,31,348	3,47,23,932
Sub-total (1.2)	94,17,15,323	92,49,83,975
Total 1 (1.1 to 1.2)	4,05,23,94,353	3,93,29,31,382
2. Capital Fund		
2.1. Building Fund (Lucknow)		
Opening Balance	73,24,62,578	76,94,75,390
Add: Allocation from Surplus for Capital expenditure	2,00,56,482	0
Less: Transferred to Depreciation Fund	(3,44,35,822)	(3,70,12,812)
Less: Transferred to Depreciation Fund towards written off	0	0
Sub-total (2.1)	71,80,83,238	73,24,62,578
2.2. General Assets Fund (Lucknow)		
Opening Balance	15,66,18,306	11,68,37,371
Add: Allocation from Surplus for Capital exp.	22,17,89,292	9,07,60,485
Less: Transferred to Depreciation Fund	(11,93,01,482)	(5,09,63,281)
Less: Transfer to Depreciation Fund towards written off	(9,60,644)	(16,269)
Add: Transferred from I & E Account	0	0
Sub-total (2.2)	25,81,45,472	15,66,18,306
2.3. Sponsored Projects Fund (Lucknow)		
Opening Balance	1	1
Less: Transferred to Depreciation Fund	0	0
Sub-total (2.3)	1	1
2.4. Building Fund (Noida)		
Opening Balance	40,95,83,345	43,42,34,987
Add: Allocation from Surplus for Capital Exp.	0	48,21,581
Less: Transferred to Depreciation Fund - Noida	(2,66,69,686)	(2,94,73,223)
Less: Transfer to Depreciation Fund towards written off	(16,73,151)	0
Sub-total (2.4)	38,12,40,508	40,95,83,345
2.5. General Asset Fund (Noida)		
Opening Balance	5,62,72,764	4,24,59,207
Add: Allocation from Surplus for Capital Exp.	2,55,82,600	2,41,08,245
Less: Transferred to Depreciation Fund	(1,49,87,084)	(1,01,43,053)
Add: Adjustment for last year	22,125	0
Less: Transfer to Depreciation Fund towards written off	0	(1,51,635)
Sub-total (2.5)	6,68,90,405	5,62,72,764
Total 2 (2.1 to 2.5)	1,42,43,59,624	1,35,49,36,994
Grand Total (1+2)	5,47,67,53,977	5,28,78,68,376



(Amit Shankdher)

Finance & Accounts Officer



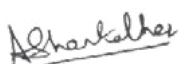
(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

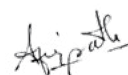
(Rs.)

Particulars	2023-24	2022-23
SCHEDULE 2 - Designated/Earmarked/Endowment Funds		
2.1. Pension Fund		
Opening Balance	1,63,92,73,525	1,42,37,97,816
Addition during the year	43,00,00,000	20,00,00,000
Income from investments	12,20,23,947	10,54,74,956
Interest on Saving Bank Account	1,35,412	4,38,141
Other Addition	1,58,813	5,58,120
Less: Expenditure towards objective of the fund	(9,31,99,464)	(9,09,95,508)
Sub-total (2.1)	2,09,83,92,233	1,63,92,73,525
2.2. Gratuity Fund		
Opening Balance	15,96,04,925	15,80,97,170
Addition during the year	2,92,65,778	1,29,70,650
Income from investments	1,24,13,995	1,18,75,913
Interest on Saving Bank Account	0	0
Less: Expenditure towards objective of the fund	(2,46,11,944)	(2,33,38,808)
Sub-total (2.2)	17,66,72,754	15,96,04,925
2.3. Depreciation Fund (Lucknow)		
Opening Balance	2,98,70,00,559	2,71,87,05,235
Addition during the year	15,46,97,948	8,79,92,362
Income from investments	19,93,43,519	18,03,02,962
Less: Transfer to Corpus Fund for EWS Project	0	0
Sub-total (2.3)	3,34,10,42,026	2,98,70,00,559
2.4. Depreciation Fund (Noida)		
Opening Balance	96,73,51,335	89,07,30,250
Addition during the year	4,33,07,796	3,97,67,911
Income from investments	6,86,25,890	3,68,53,174
Sub-total (2.4)	1,07,92,85,021	96,73,51,335
2.5. Employees Medical Fund		
Opening Balance	0	0
Addition during the year	12,30,46,901	0
Income from investments	13,60,856	0
Less: Expenditure	0	0
Sub-total (2.5)	12,44,07,757	0
2.6. Leave Encashment Fund		
Opening Balance	26,21,61,400	24,67,70,122
Addition during the year	0	0
Income from investments	1,96,59,720	1,53,91,278
Less: Expenditure	(1,31,14,295)	0
Sub-total (2.6)	26,87,06,825	26,21,61,400
2.7. Endowment Fund (Appendix - 'A')		
Opening Balance	4,98,98,050	4,89,72,676
Addition during the year	1,07,71,810	0
Income from investments	26,18,521	15,17,260
Less: Expenditure	(7,78,577)	(5,91,886)
Sub-total (2.7)	6,25,09,804	4,98,98,050
Total (2.1 to 2.7)	7,15,10,16,420	6,06,52,89,794



(Amit Shankdher)

Finance & Accounts Officer



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer

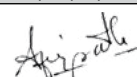
Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

Particulars	2023-24	2022-23
SCHEDULE 3 – Current Liabilities & Provisions		
Lucknow Campus :		
3.1. Current Liabilities		
Security Deposit PGP/FPM	2,56,20,000	2,51,30,000
Retention Deposit	2,26,25,159	72,69,470
Security Deposit : Works	19,27,954	17,32,495
Expenses Payable Account	17,48,63,193	14,66,34,217
Account of outside Parties	13,52,695	16,83,656
Sundry Creditors	2,58,56,931	0
Consultancy Payable	1,24,04,617	1,41,58,790
Earnest Money	7,30,208	14,87,452
Security Deposits : Library	1,86,000	1,86,000
Employees Benevolent Fund	0	0
Advance Receipts – Consultancy	36,56,427	2,03,00,120
Advance Receipts – Funded Research	54,20,210	40,63,034
SIDBI Incubator – Receipts	2,33,59,550	2,33,59,374
MDP Alumni/ Advance Receipts	2,67,61,868	1,61,13,898
Mahatma Gandhi Fellowship – MGNF	9,04,00,000	7,22,70,000
Rakhi Foundation Receipts	24,00,000	15,00,000
CAT 2023	6,57,90,653	0
GST/Income Tax liability	1,40,56,685	58,73,366
Other liabilities – Securities Deposit	39,19,918	35,35,833
Other Receipts	10,98,431	3,24,97,252
Sub-total (6.1)	50,24,30,499	37,77,94,957
3.2. Provisions :		
Salaries & Allowances	4,12,42,607	3,53,28,876
Medical expenses	0	8,94,45,498
FDA/ODA	68,56,106	55,94,929
Pension	64,47,476	44,96,243
Gratuity	3,02,01,538	2,92,55,588
EPF/ESI – Daily wages	68,865	3,56,203
PF Subscription	0	0
CPS/NPS – Employee payable	3,13,518	0
Sub-total (6.2)	8,51,30,110	16,44,77,337
Total (6.1 & 6.2)	58,75,60,609	54,22,72,294
Noida Campus :		
3.3. Current Liabilities		
Security Deposit PGPWE/IPMX	47,67,370	56,61,909
Retention & Earnest Money	25,60,802	41,59,753
Expenses Payable	2,57,46,738	3,06,99,455
Consultancy Payable	0	1,81,091
Advance Receipts – Consultancy	18,83,898	8,72,034
Advance Receipts – (IPMX/PGPWE)	9,56,35,903	8,91,10,000
Provision for Salary	82,32,740	54,61,318
Provision for Medical	0	2,06,40,266
Sundry Creditors	82,29,163	20,94,196
Account of outside party	65,87,642	1,90,93,839
CMEE A/c	30,54,036	26,60,182
Other Liabilities	3,23,068	17,78,870
GST/Income Tax liability	23,34,966	23,20,926
Sub-total (6.3)	15,93,56,326	18,47,33,839
Grand Total	74,69,16,935	72,70,06,133



(Amit Shankdher)

Finance & Accounts Officer



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer

Particulars	GROSS BLOCK OF ADDITIONS			DEPRECIATION BLOCK FOR ADDITIONS				NET BLOCK	
	OPENING AS ON 1.04.2023	ADDITIONS	ADJ./ WRITTEN OFF	CLOSING AS ON 31.03.2024	UP TO 31.03.2023	CHARGED DURING THE YEAR	ADJUSTED DURING THE YEAR	UP TO 31.03.2024	AS ON 31.03.2023
1	3	4	5	6 (3+4-5)	7	8	9	10 (7+8-9)	11 (6-10)
iii. Noida General Assets									12 (3-7)
Office Equipments	4,12,65,333	20,38,107	-	4,33,03,440	2,08,11,104	21,45,873	-	2,29,56,977	2,04,54,229
Furniture, Fixtures & Fittings	4,46,73,031	1,10,99,057	-	5,57,72,088	2,50,27,967	27,11,067	-	2,77,39,034	1,96,45,064
Staff vehicle	39,48,710	-	-	39,48,710	29,51,339	1,49,606	-	31,00,945	9,97,371
Office Automation, Computers & Peripherals	2,42,15,280	63,70,549	-	3,05,85,829	1,96,10,813	33,34,033	-	2,29,44,846	46,04,467
Library Books & Microfilms, CD Roms, Scientific Journals etc.	2,51,33,787	18,80,728	-	2,70,14,515	2,21,89,998	6,98,439	-	2,28,88,437	29,43,789
Audio visual equipments	7,95,075	-	-	7,95,075	1,42,029	59,631	-	2,01,660	6,53,046
<u>Intangible Assets</u>									
x. E- Journals (SLM)	1,95,18,120	41,94,159	-	2,37,12,279	1,51,90,822	58,88,435	-	2,10,79,257	43,27,298
Sub-Total (4.4)	94,76,06,367	2,55,82,600	73,13,750	96,58,75,217	60,48,64,358	4,00,27,543	56,40,599	63,92,51,302	34,27,42,009
Sub-Total (4.1 to 4.4)	3,37,62,34,782	26,74,28,374	2,63,18,274	3,61,73,44,882	2,26,79,87,214	19,37,64,847	2,36,84,479	2,43,80,67,582	1,10,82,47,568
4.5. Capital Work-In-Progress:-									
a. Lucknow Campus	32,24,46,202	33,76,20,051	11,78,20,753	54,22,45,500	-	-	-	-	32,24,46,202
b. Noida Campus	-	-	-	-	-	-	-	-	-
Sub-Total (4.5)	32,24,46,202	33,76,20,051	11,78,20,753	54,22,45,500	-	-	-	-	-
TOTAL (2023-24)	3,69,86,80,984	60,50,48,425	14,41,39,027	4,15,95,90,382	2,26,79,87,214	19,37,64,847	2,36,84,479	2,43,80,67,582	1,43,06,93,770
TANGIBLE ASSETS	GROSS BLOCK OF ADDITIONS			AMORTIZATION BLOCK FOR ADDITIONS*				NET BLOCK	
	OPENING AS ON 1.04.2023	ADDITIONS	ADJ./ WRITTEN OFF	CLOSING AS ON 31.03.2024	UP TO 31.03.2023	CHARGED DURING THE YEAR	ADJUSTED DURING THE YEAR	UP TO 31.03.2024	AS ON 31.03.2023
1	3	4	6	7 (3+4-5-6)	8	9	10	11 (8+9-10)	12 (7-11)
4.6. Leasehold Land- Noida Campus	14,66,30,345	-	-	14,66,30,345	2,44,38,391	16,29,226	-	2,60,67,617	12,21,91,954
Sub-Total (4.6)	14,66,30,345	-	-	14,66,30,345	2,44,38,391	16,29,226	-	2,60,67,617	12,21,91,954
GRAND TOTAL (2023-24)	3,84,53,11,329	60,50,48,425	14,41,39,027	4,30,62,20,727	2,29,24,25,605	19,53,94,073	2,36,84,479	2,46,41,35,200	1,55,28,85,724
Previous Year (2022-23)	3,53,37,05,983	31,83,60,496	67,55,150	3,84,53,11,329	2,17,07,88,508	16,32,62,294	4,16,25,197	2,29,24,25,605	1,36,29,17,475

(Amit Shankdher)

Finance & Accounts Officer

(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer

Indian Institute of Management, Lucknow
Financial Year 2023-24

SCHEDULE 4 - Fixed Assets

Particulars	Rate (SLM)	GROSS BLOCK OF ADDITIONS				DEPRECIATION BLOCK FOR ADDITIONS				NET BLOCK	
		OPENING AS ON 1.04.2023	ADDITIONS	ADJ./ WRITTEN OFF	CLOSING AS ON 31.03.2024	UP TO 31.03.2023	CHARGED DURING THE YEAR	ADJUSTED DURING THE YEAR	UP TO 31.03.2024	AS ON 31.03.2024	AS ON 31.03.2023
1	2	3	4	5	6 (3+4-5)	7	8	9	10 (7+8-9)	11 (6-10)	12 (3-7)
4.1. Land & Building :-											
i. Land :											
Free hold - Lucknow campus	5%	-	-	-	-	-	-	-	-	-	-
ii. Buildings & Other Capital Works											
Office Buildings & Other Works (Phase-I & II)	2%	32,77,38,499	2,00,56,482		34,77,94,981	1,82,51,968	69,55,900		2,52,07,868	32,25,87,113	30,94,86,531
Residential Buildings & Other Works (Phase-I & II)	2%	29,50,738	-		29,50,738	1,18,029	59,015		1,77,044	27,73,694	28,32,709
Sub-Total (4.1)		33,06,89,237	2,00,56,482	-	35,07,45,719	1,83,69,997	70,14,914	-	2,53,84,911	32,53,60,808	31,23,19,240
4.2. Others Assets :											
i. Office Equipments	7.5%	1,11,88,841	2,06,346	70,473	1,13,24,714	30,42,344	8,49,354	28,675	38,63,023	74,61,691	81,46,497
ii. Furniture, Fixtures & Fittings	7.5%	1,89,99,503	51,95,155	13,900	2,41,80,758	40,15,885	18,13,557	4,170	58,25,272	1,83,55,486	1,49,83,618
iii. Staff vehicles	10%	4,057	8,47,665		8,51,722	2,434	85,172		87,606	764,116	1,623
iv. Office Automation, Computers & Peripherals	20%	2,73,53,828	12,38,20,767	1,94,998	15,09,79,597	1,59,22,290	3,01,95,919	1,73,998	4,59,44,211	10,50,35,386	1,14,31,538
v. Gifted computer software etc.	40%	-	-	-	-	-	-	-	-	-	-
vi. Library Books & Microfilms, CD Roms, Scientific Journals etc.	10%	47,95,066	3,00,237		50,95,303	19,92,103	5,09,530		25,01,633	25,93,670	28,02,963
vii. Audio visual equipments	7.5%	58,57,514	4,42,184		62,99,698	15,79,644	4,72,477		20,52,121	42,47,577	42,77,870
viii. Tubewell & Water Supplies	2%	7,01,924	35,240		7,37,164	46,390	14,743		61,133	6,76,031	6,55,534
ix. Electric installation & equipment	5%	66,77,011	75,34,356		1,42,11,367	7,14,028	7,10,568		14,24,596	1,27,86,771	59,62,983
Intangible Assets											
x. E- Journals (SLM)	40%	35,42,34,570	7,91,97,176		43,34,31,746	29,26,20,228	7,66,04,613		36,92,24,841	6,42,06,905	6,16,14,342
xi. Computer Software (SLM)	40%	-	42,10,166		42,10,166	-	16,84,066		16,84,066	25,26,100	-
Sub-Total (4.2)	5%	42,98,12,314	22,17,89,292	2,79,371	65,13,22,235	31,99,35,346	11,29,40,001	2,06,843	43,26,68,504	21,86,53,731	10,98,76,968
4.3. Sponsored / Funded Projects/Equipments											
Sub-Total (4.3)											
Sub-Total (4.1 to 4.3)		76,05,01,551	24,18,45,774	2,79,371	1,00,20,67,954	33,83,05,343	11,99,54,915	2,06,843	45,80,53,415	54,40,14,539	42,21,96,208
4.4. Noida Assets											
i. Noida Building											
Office Buildings & Other Works (Phase-I & II)	2%	2,32,87,807	-		2,32,87,807	13,25,734	4,65,756		17,91,490	2,14,96,317	2,19,62,073
Residential Buildings & Other Works (Phase-I & II)	2%	-	-		-	-	-		-	-	-
Tubewell & Water Supplies	2%	13,44,368	-		13,44,368	1,34,436	26,887		1,61,323	11,83,045	12,09,932
ii. Noida Lease Hold Land	0%	-	-		-	-	-		-	-	-

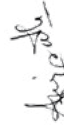
Particulars	Rate (SLM)	GROSS BLOCK OF ADDITIONS				DEPRECIATION BLOCK FOR ADDITIONS				NET BLOCK	
		OPENING AS ON 1.04.2023	ADDITIONS	ADJ./ WRITTEN OFF	CLOSING AS ON 31.03.2024	UPTO 31.03.2023	CHARGED DURING THE YEAR	ADJUSTED DURING THE YEAR	UPTO 31.03.2024	AS ON 31.03.2024	AS ON 31.03.2023
1	2	3	4	5	6 (3+4-5)	7	8	9	10 (7+8-9)	11 (6-10)	12 (3-7)
iii. Noida General Assets											
Office Equipments	7.5%	1,87,36,371	20,38,107		2,07,74,478	22,00,724	15,58,086		37,58,810	1,70,15,668	1,65,35,647
Furniture, Fixtures & Fittings	7.5%	2,04,13,937	1,10,99,057		3,15,12,994	42,44,796	23,63,475		66,08,271	2,49,04,723	1,61,69,141
Staff vehicle	10%	-	-		-	-	-		-	-	-
Office Automation, Computers & Peripherals	20%	1,02,93,147	63,70,549		1,66,63,696	56,91,915	33,32,739		90,24,654	76,39,042	46,01,232
Library Books & Microfilms, CD Roms, Scientific Journals etc.	10%	50,63,054	18,80,728		69,43,782	21,29,418	6,94,378		28,23,796	41,19,986	29,33,636
Audio visual equipments	7.5%	7,95,075	-		7,95,075	1,42,029	59,631		2,01,660	5,93,415	6,53,046
Intangible Assets											
x. E- Journals (SLM)	40.0%	1,81,38,882	41,94,159		2,23,33,041	1,38,50,194	58,72,991		1,97,23,185	26,09,856	42,88,688
Sub-Total (4.4)		9,80,72,641	2,55,82,600	-	12,36,55,241	2,97,19,246	1,43,73,943	-	4,40,93,189	7,95,62,052	6,83,53,395
Sub-Total (4.1 to 4.4)		85,85,74,192	26,74,28,374	2,79,371	1,12,57,23,195	36,80,24,589	13,43,28,858	2,06,843	50,21,46,604	62,35,76,591	49,05,49,603
4.5. Capital Work-In-Progress :-											
a. Lucknow Campus	0%	32,24,46,202	33,76,20,051	11,78,20,753	54,22,45,500	-	-		-	54,22,45,500	32,24,46,202
b. Noida Campus	0%	-	-		-	-	-		-	-	-
Sub-Total (4.5)		32,24,46,202	33,76,20,051	11,78,20,753	54,22,45,500	-	-		-	54,22,45,500	32,24,46,202
TOTAL (2023-24)		1,18,10,20,394	60,50,48,425	11,81,00,124	1,66,79,68,695	36,80,24,589	13,43,28,858	2,06,843	50,21,46,604	1,16,58,22,091	81,29,95,805

TANGIBLE ASSETS	Rate (SLM)	GROSS BLOCK OF ADDITIONS				AMORTIZATION BLOCK FOR ADDITIONS*				NET BLOCK	
		OPENING AS ON 1.04.2023	ADDITIONS	ADJ./ WRITTEN OFF	CLOSING AS ON 31.03.2024	UPTO 31.03.2023	CHARGED DURING THE YEAR	ADJUSTED DURING THE YEAR	UPTO 31.03.2024	AS ON 31.03.2024	AS ON 31.03.2023
1	2	3	4	6	7 (3+4-6)	8	9	10	11 (8+9-10)	12 (7-11)	12 (7-11)
4.6. Leasehold Land- Noida Campus	1.11%	14,66,30,345	-	-	14,66,30,345	2,44,38,391	16,29,226		2,60,67,617	12,05,62,728	12,21,91,954
Sub-Total (4.6)		14,66,30,345	-	-	14,66,30,345	2,44,38,391	16,29,226	-	2,60,67,617	12,05,62,728	12,21,91,954
GRAND TOTAL (2023-24)		1,32,76,50,739	60,50,48,425	11,81,00,124	1,81,45,99,040	39,24,62,980	13,59,58,085	2,06,843	52,82,14,222	1,28,63,84,819	93,51,87,759
Previous Year (2022-23)		1,00,64,92,807	31,83,60,496	(27,97,436)	1,32,76,50,739	1,78,77,80,821	9,61,91,213	3,51,17,926	39,24,62,980	93,51,87,759	88,97,59,573



(Amit Shankdher)

Finance & Accounts Officer



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer

Indian Institute of Management, Lucknow
Financial Year 2023-24

SCHEDULE 4 - Fixed Assets

Particulars	Rate (WDV)	GROSS BLOCK				DEPRECIATION BLOCK			NET BLOCK		
		OPENING AS ON 1.04.2023	ADDITIONS	ADJ./ WRITTEN OFF	CLOSING AS ON 31.03.2024	UPTO 31.03.2023	CHARGED DURING THE YEAR	ADJUSTED DURING THE YEAR	UPTO 31.03.2024	AS ON 31.03.2024	AS ON 31.03.2023
1	2	3	4	5	6 (3+4-5)	7	8	9	10 (7+8-9)	11 (6-10)	12 (3-7)
4.1. Land & Building :-											
i. Land :											
Free hold - Lucknow campus	0%	86,52,693			86,52,693	-	-		-	86,52,693	86,52,693
ii. Buildings & Other Capital Works											-
Office Buildings & Other Works (Phase-I & II)	10%	1,04,44,38,887			1,04,44,38,887	78,33,30,324	2,61,10,856		80,94,41,180	23,49,97,707	26,11,08,563
Residential Buildings & Other Works (Phase-I & II)	5%	8,01,90,110			8,01,90,110	5,39,89,062	13,10,052		5,52,99,114	2,48,90,996	2,62,01,048
Sub-Total (4.1)		1,13,32,81,690	-	-	1,13,32,81,690	83,73,19,386	2,74,20,908	-	86,47,40,294	26,85,41,396	29,59,62,304
4.2. Others Assets :											
i. Office Equipments	15%	8,78,24,526		94,80,393	783,44,133	6,98,02,374	26,11,726	88,69,748	6,35,44,352	1,47,99,781	1,80,22,152
ii. Furniture, Fixtures & Fittings	10%	7,96,85,294		20,00,620	776,84,674	6,21,71,550	17,23,638	17,23,254	6,21,71,934	1,55,12,740	1,75,13,744
iii. Staff vehicles	15%	43,26,581			43,26,581	39,18,029	61,283		39,79,312	3,47,269	4,08,552
iv. Office Automation, Computers & Peripherals	40%	13,48,01,890		72,44,140	12,75,57,750	13,47,66,867	13,967	72,44,035	12,75,36,799	20,951	35,023
v. Gifted computer software etc.	100%	18,88,496			18,88,496		-		18,88,496	-	-
vi. Library Books & Microfilms, CD Roms, Scientific Journals etc.	40%	12,09,72,274			12,09,72,274	12,09,49,203	9,228		12,09,58,431	13,843	23,071
viii. Audio visual equipments		-			-		-		-	-	-
ix. Tubewell & Water Supplies		-			-		-		-	-	-
x. Electric installation & equipment	15%	5,17,64,401			5,17,64,401	4,13,79,753	15,57,697		4,29,37,450	88,26,951	1,03,84,648
Intangible Assets											
x. E-Journals (SLM)	40%	3,42,88,401			3,42,88,401	3,33,28,545	3,83,942		3,37,12,487	5,75,914	9,59,856
Sub-Total (4.2)		51,55,51,863	-	1,87,25,153	49,68,26,710	46,82,04,817	63,61,481	1,78,37,037	45,67,29,261	4,00,97,449	4,73,47,046
4.3. Sponsored / Funded Projects Equipments	60%	1,92,93,311			1,92,93,311	1,92,93,310	-		1,92,93,310	1	1
Sub-Total (4.3)		1,92,93,311	-	-	1,92,93,311	1,92,93,310	-	-	1,92,93,310	1	1
Sub-Total (4.1 to 4.3)		1,66,81,26,864	-	1,87,25,153	1,64,94,01,711	1,32,48,17,513	3,37,82,389	1,78,37,037	1,34,07,62,865	30,86,38,846	34,33,09,351
4.4. Noida Assets											
i. Noida Building											
Office Buildings & Other Works (Phase-I & II)	10%	70,53,15,981		73,13,750	69,80,02,231	47,69,58,090	2,26,68,474	56,40,599	49,39,85,965	20,40,16,266	22,83,57,891
Residential Buildings & Other Works (Phase-I & II)	5%	5,81,08,875			5,81,08,875	2,05,22,026	18,79,342		2,24,01,368	3,57,07,507	3,75,86,849
ii. Noida General Assets											
Office Equipments	15%	2,25,28,962			2,25,28,962	1,86,10,380	5,87,787		1,91,98,167	33,30,795	39,18,582
Furniture, Fixtures & Fittings	10%	2,42,59,094			2,42,59,094	2,07,83,171	3,47,592		2,11,30,763	31,28,331	34,75,923
Staff vehicle	15%	39,48,710			39,48,710	29,51,339	1,49,606		31,00,945	8,47,765	9,97,371

Particulars	Rate (WDV)	GROSS BLOCK				DEPRECIATION BLOCK				NET BLOCK	
		OPENING AS ON 1.04.2023	ADDITIONS	ADJ./ WRITTEN OFF	CLOSING AS ON 31.03.2024	UP TO 31.03.2023	CHARGED DURING THE YEAR	ADJUSTED DURING THE YEAR	UP TO 31.03.2024	AS ON 31.03.2024	AS ON 31.03.2023
1	2	3	4	5	6 (3+4-5)	7	8	9	10 (7+8-9)	11 (6-10)	12 (3-7)
Office Automation, Computers & Peripherals	40%	1,39,22,133			1,39,22,133	1,39,18,898	1,294		1,39,20,192	1,941	3,235
Library Books & Microfilms, CD Roms, Scientific Journals etc.	40%	2,00,70,733			2,00,70,733	2,00,60,580	4,061		2,00,64,641	6,092	10,153
Intangible Assets											
E-Journals [SLM]	40%	13,79,238			13,79,238	13,40,628	15,444		13,56,072	23,166	38,610
Sub-Total (4.4)		84,95,33,726	-	73,13,750	84,22,19,976	57,51,45,112	2,56,53,600	56,40,599	59,51,58,113	24,70,61,863	27,43,88,614
Sub-Total (4.1 to 4.4)		2,51,76,60,590	-	2,60,38,903	2,49,16,21,687	1,89,99,62,625	5,94,35,989	2,34,77,636	1,93,59,20,978	55,57,00,709	61,76,97,965
4.5. Capital Work-In-Progress :-											
a. Lucknow Campus	0%	-			-	-	-		-	-	-
b. Noida Campus	0%	-			-	-	-		-	-	-
Sub-Total (4.5)		-	-	-	-	-	-	-	-	-	-
TOTAL (2022-23)		2,51,76,60,590	-	2,60,38,903	2,49,16,21,687	1,89,99,62,625	5,94,35,989	2,34,77,636	1,93,59,20,978	55,57,00,709	61,76,97,965



(Amit Shankdher)
Finance & Accounts Officer



(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE - 5 INVESTMENTS FROM EARMARKED/ENDOWMENT FUNDS

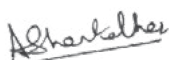
Funds	2023-24	2022-23
Investments from Earmarked/Endowment Funds (Fund wise)		
1. Pension Fund Investment	1,65,91,98,313	1,52,31,80,000
2. Gratuity Fund Investment	17,66,72,754	15,96,04,925
3. Depreciation Fund Investment : Lucknow Campus	2,69,46,00,000	2,39,86,00,000
4. Depreciation Fund Investment : Noida Campus	87,31,80,000	69,86,00,000
5. Leave Encashment Fund Investment	26,87,06,825	26,21,61,400
6. Endowment Fund Investment	4,11,97,105	3,04,25,295
7. Employees' Medical Benefit Fund Investment	11,14,46,620	0
Total	5,82,50,01,617	5,07,25,71,620

SCHEDULE - 6 INVESTMENTS - OTHERS

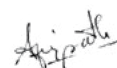
Funds	2023-24	2022-23
Others (To be specified):		
1. Term Deposits : Lucknow Campus	2,27,00,00,000	1,28,00,00,000
i) Bonds & Others	74,23,50,000	1,06,73,50,000
2. Term Deposits : Noida Campus	80,00,00,000	48,00,00,000
ii) Bonds & Others	0	5,75,00,000
Total	3,81,23,50,000	2,88,48,50,000

SCHEDULE 7 - CURRENT ASSETS

Particulars		2023-24	2022-23
1. Stock in Hand (Stationary & Electrical) : Lucknow Campus		14,80,382	12,41,340
: Noida Campus		27,30,846	25,92,590
2. Sundry Debtors : Lucknow Campus		7,57,74,345	9,10,95,641
- Less than 180 days	6,57,52,183		
- Others	1,00,22,162		
: Noida Campus		4,11,78,225	4,21,40,400
- Less than 180 days	38,73,961		
- Others	3,73,04,264		
3. Cash and Bank Balances :			
a) With Scheduled Banks :			
- Saving Bank Accounts-Lucknow Campus		79,44,85,881	68,71,43,461
- Saving Bank Accounts-Noida Campus		16,11,07,648	15,01,64,833
- Saving Bank Accounts - Pension Fund		50,89,645	49,54,233
b) Cash in Hand :			
- Imprest : Lucknow Campus		0	0
- Imprest : Noida Campus		0	0
4. Postage, Stamp with Franking Machine		12,219	18,278
Total		1,08,18,59,191	97,93,50,776



(Amit Shankdher)
Finance & Accounts Officer



(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE 8 - Loans, Advances & Deposits

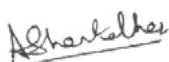
(Rs.)

Particulars	2023-24	2022-23
8.1 Lucknow Campus		
1. Advances to Employees: (Non-interest bearing)		
a) TA/LTA/Staff Faculty	2,30,602	15,377
2. Long Term Advances to Employees: (Interest bearing)		
a) Vehicle Loan	0	0
b) Home Loan	23,92,349	29,26,277
c) Others (PC/Laptop)	0	0
d) Festival Advance	0	0
e) Loan to PGP Student	0	3,94,200
f) IIML - EPF Trust	0	1,50,000
3. Advances and other amounts recoverable:		
a) M/S Ashrey	7,45,591	7,45,591
b) To Suppliers (Secured Advance Contractors) CPWD	4,83,09,368	16,51,74,368
c) Others	36,09,455	59,11,414
4. Prepaid Expenses:	36,43,455	29,23,587
5. Deposits:		
a) Telephone	3,97,703	3,97,703
b) Security Deposit	1,78,00,303	1,50,14,421
6. Income Accrued:		
a) On Investments	37,16,93,960	97,94,62,451
7. Other - Current Assets receivable:		
a) Consulting/Programmes, Advance Payment	4,47,990	1,74,32,252
b) Research Proj Advance payment	70,07,747	51,16,317
c) SIDBI Incubator Advance payment	2,05,96,155	2,05,96,155
d) MGNF Advance Payment	3,78,83,152	2,91,82,428
8. Claim Receivable:		
a) TDS	24,78,50,578	25,54,01,670
b) IGST/CGST/SGST Input/Cash ledger	1,98,89,471	56,59,311
c) Refund clearing	21,160	1,12,890
d) CPWD - Recoverable (EWS Project)	0	4,56,000
Total (8.1)	78,25,19,039	1,50,70,72,412

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

(Rs.)

Particulars	2023-24	2022-23
8.2 Noida Campus:-		
1. Advances to Employees: (Non-interest bearing)		
a) LTA/TA	0	0
2. Advances and other amounts recoverable:		
a) Others (to outside party)	4,79,604	36,56,019
b) Grant in Aid-IIMLEIC	63,21,806	97,35,162
c) CMEE	39,90,409	30,38,178
3. Prepaid Expenses:	72,89,803	94,41,143
4. Deposits:		
a) Security Deposit	26,32,356	19,02,500
5. Income Accrued:		
a) On Investment-other	0	0
6. Other - Current Assets receivable:		
a) Consulting/Programmes, Advance Payment	18,48,711	18,14,055
7. Claim Receivable:		
a) TDS/ TCS	82,44,348	4,78,31,176
b) Refund clearing	0	0
c) IGST/CGST/SGST Input	64,920	60,15,538
Total (8.2)	3,08,71,957	8,34,33,771
Grand Total (8.1 to 8.2)	81,33,90,996	1,59,05,06,183



(Amit Shankdher)
Finance & Accounts Officer



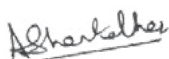
(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE - 9 ACADEMIC RECEIPTS

(Rs.)

Particulars	INCOME	
	2023-24	2022-23
SCHEDULE 9.1 - Post Graduate Programme		
Lucknow Campus - PGP		
Admission	5,83,00,000	5,73,00,000
Infrastructure Fee	39,22,65,000	39,08,85,000
Tuition Fees	71,63,70,000	68,02,70,000
Fee from foreign candidates	24,03,382	13,16,541
Fine & Other Fees	13,69,141	13,13,559
PGP Alumni Fees	28,15,000	27,95,000
Total A	1,17,35,22,523	1,13,38,80,100
PGP Scholarships		
Scholarships- Others	96,75,000	1,36,17,181
Total B	96,75,000	1,36,17,181
Total 9.1	1,18,31,97,523	1,14,74,97,281
SCHEDULE 9.2 - Management Development Programmes		
Lucknow Campus		
Open Programmes Fee	4,47,96,158	3,48,43,765
Sponsored Programmes Fee	46,61,97,301	45,84,24,392
Total A	51,09,93,459	49,32,68,157
Noida Campus		
Open Programmes Fee	0	0
Sponsored Programmes Fee	7,12,20,362	5,62,78,803
Total B	7,12,20,362	5,62,78,803
Total 9.2	58,22,13,821	54,95,46,960
SCHEDULE 9.3 - Fellow Programme		
Lucknow Campus		
FPM Forms, Fee	3,19,000	7,66,000
Total A	3,19,000	7,66,000
Noida Campus		
FPM Fees Income	95,55,000	78,39,000
Total B	95,55,000	78,39,000
Total 9.3	98,74,000	86,05,000



(Amit Shankdher)
Finance & Accounts Officer

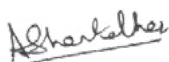


(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

(Rs.)

Particulars	INCOME	
	2023-24	2022-23
SCHEDULE 9.4 - PGP-SM		
PGP-SM Course Fee (Noida Campus)	8,75,18,999	7,61,49,344
Total 9.4	8,75,18,999	7,61,49,344
SCHEDULE 9.5 - PGPWE FEE		
PGPWE Course Fee (Noida Campus)	8,71,53,913	5,22,09,000
Total 9.5	8,71,53,913	5,22,09,000
SCHEDULE 9.6 - IPMX FEE		
IPMX Course Fee (Noida Campus)	29,01,45,532	23,88,94,100
Total 9.6	29,01,45,532	23,88,94,100
SCHEDULE 9.7 - PLACEMENT FEE		
Placement Fee	50,98,390	62,05,000
Total 9.7	50,98,390	62,05,000
SCHEDULE 9.8 - CONSULTANCY FEE		
Lucknow Campus		
Consultancy-Income	2,70,26,945	2,09,19,144
Total A	2,70,26,945	2,09,19,144
Noida Campus		
Consultancy-Income	0	7,64,527
Total B	0	7,64,527
Total 9.8	2,70,26,945	2,16,83,671
SCHEDULE 9.9 - OTHER FEE		
Comman Admission Test	2,78,87,849	2,43,73,940
Total 9.9	2,78,87,849	2,43,73,940
Grand Total (9.1 to 9.9)	2,30,01,16,972	2,12,51,64,296



(Amit Shankdher)
Finance & Accounts Officer



(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE - 10 GRANTS/SUBSIDIES (IRREVOCABLE GRANTS RECEIVED)

(Rs.)

Particulars	Current Year Total	Previous Year Total
Grant received during the year	0.00	0.00
Total	0.00	0.00

SCHEDULE - 11 INCOME FROM INVESTMENTS

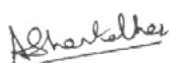
(Rs.)

Particulars	Earmarked/Endowment Funds		Other Investments	
	Current Year	Previous Year	Current Year	Previous Year
1. (a) Interest on Term Deposits of Funds	42,60,46,448	35,14,15,543	0	0
(b) Interest on Term Deposits - Lucknow	0	0	18,93,14,850	18,30,42,037
(c) Interest on Term Deposits - Noida	0	0	4,68,10,995	4,18,02,998
2. Interest on S.B. Accounts of Endowment/Earmarked Funds (Pension SB Account Interest)	135,412	4,38,141	0	0
Total	42,61,81,860	35,18,53,684	23,61,25,845	22,48,45,035
Transferred to Earmarked/Endowment Funds				
Balance	42,61,81,860	35,18,53,684		

SCHEDULE - 12 INTEREST EARNED

(Rs.)

Particulars	Current Year	Previous Year
1. On Savings Accounts with scheduled Banks-Lucknow	6,50,26,106	5,62,18,841
On Savings Accounts with scheduled Banks-Noida	51,56,977	46,67,349
2. On Loans (Employees/Staff)	88,242	11,98,323
3. On Other Receivables	1,08,27,891	0
Total	8,10,99,216	6,20,84,513



(Amit Shankdher)
Finance & Accounts Officer



(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE - 13 OTHER INCOME & RECOVERIES

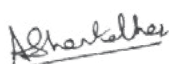
(Rs.)

Particulars	2023-24	2022-23
A. Income from Land & Buildings		
Lucknow Campus :		
1. Rental	14,50,168	12,40,842
2. License Fee	17,57,736	16,42,530
3. Guest House Recovery	11,77,500	20,16,321
4. Electricity Charges Recovered	69,77,899	71,21,533
Sub-total	1,13,63,303	1,20,21,226
Noida Campus :		
1. License Fee	2,56,976	2,59,685
2. Guest House Recovery	9,90,338	14,38,241
3. Electricity Charges Recovered	7,90,002	11,82,076
Sub-total	20,37,316	28,80,002
Total (A)	1,34,00,619	1,49,01,228
B. Sale of Institute's publications		
Total (B)	4,57,275	2,91,762
C. Other		
1. Library Membership	50,781	35,600
2. Profit on sale/disposal of Assets: Own Assets	3,29,340	0
3. AIRC Income	5,38,330	11,64,886
4. Sale of application form (recruitment)	1,66,898	0
5. Misc. receipts (Sale of scrap)	21,53,706	0
6. Other Recoveries & Receipt		
(a) Lucknow Campus	31,71,628	10,04,635
(b) Noida Campus	4,37,028	2,22,536
Total (C)	68,47,711	24,27,657
Total (A to C)	2,07,05,605	1,76,20,647

SCHEDULE 14 - PRIOR PERIOD INCOME

(Rs.)

Particulars	2023-24	2022-23
Academic Income - Lucknow	0.00	0.00
Academic Income - Noida	0.00	0.00
Total	0.00	0.00



(Amit Shankdher)
Finance & Accounts Officer



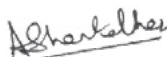
(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE 15 - STAFF PAYMENTS & BENEFITS (Establishment Expenses)

(Rs.)

Particulars	2023-24	2022-23
Lucknow Campus		
<u>Salary and Allowances</u>		
Basic Pay	21,61,55,241	21,11,89,949
D.A.	9,19,16,742	7,50,97,832
H.R.A.	1,06,41,455	1,12,06,481
Special Pay	11,000	12,000
Transport Allowance	1,66,14,116	1,64,03,590
Daily Wages	63,28,978	59,64,702
	34,16,67,532	31,98,74,554
<u>Other Benefits</u>		
Medical	3,04,07,823	9,56,01,316
L.T.C.	17,64,170	33,78,848
Reimbursement of Tution Fee	23,84,557	20,12,000
Group Mediclaim Insurance	29,66,274	39,70,700
Group Term Insurance	32,50,690	37,60,763
Leave Encashment on LTC	11,18,538	27,85,135
	4,18,92,052	11,15,08,762
<u>Employee's Welfare</u>		
Staff Training/SIC Benevolent	3,03,912	70,964
IIML Employees' Welfare Committee	16,46,401	19,21,601
	19,50,313	19,92,565
<u>Terminal Benefits</u>		
CPF Employer's Contribution	8,32,666	14,10,689
CPS/NPS Employer's Contribution	3,50,66,233	2,99,97,267
EPF Contribution	3,50,641	3,56,850
ESI Contribution	1,22,578	1,18,156
Leave Encashment/Leave Salary Contribution	33,95,580	2,25,76,499
Gratuity	3,30,21,362	2,99,83,708
	7,27,89,060	8,44,43,169
Total A	45,82,98,957	51,78,19,050
Noida Campus		
Salary Allowances	8,35,77,084	7,73,97,994
Other Benefit	57,97,416	2,32,64,802
Total B	8,93,74,500	10,06,62,796
Total A+B	54,76,73,457	61,84,81,846



(Amit Shankdher)
Finance & Accounts Officer



(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE 16 - ACADEMIC EXPENSES

(Rs.)

Particulars	EXPENDITURE	
	2023-24	2022-23
SCHEDULE 16.1 - Post Graduate Programme		
Admission	1,06,26,380	86,90,307
Books and Course Materials	4,93,40,817	5,14,24,249
Convocation	48,80,466	82,11,776
Students' Welfare Activities	1,71,68,101	1,39,14,359
Students' Activities centre(Umang)	37,46,629	35,18,918
PGP Alumni Exp.	34,62,177	25,27,342
Visiting Faculty Expenses	2,37,58,601	1,98,98,175
PGP Electricity	2,78,61,635	2,71,31,304
PGP Misc.	1,44,82,086	1,54,15,948
PGP Teaching Honorarium	1,44,75,000	1,67,81,625
Cleaning & Security Expense	3,66,99,443	2,75,59,015
ABM Exp. (Specific)	5,42,174	0
PGP E & I Expences	11,65,770	0
Total A	20,82,09,279	19,50,73,018
PGP Scholarships		
Scholarships - Merit-cum-Means	3,59,00,000	3,25,00,000
Scholarships- Others	94,75,000	1,46,17,181
Total B	4,53,75,000	4,71,17,181
Total A+B	25,35,84,279	24,21,90,199
SCHEDULE 16.2 - Management Development Programmes		
Lucknow Campus		
Programme Expenses	22,87,35,686	18,23,20,251
Total A	22,87,35,686	18,23,20,251
Noida Campus		
Programme Expenses	3,97,64,777	3,70,34,431
Total B	3,97,64,777	3,70,34,431
Total A+B	26,85,00,463	21,93,54,682
SCHEDULE 16.3 - Fellow Programme		
Lucknow Campus		
Administrative Expenses	19,84,080	24,24,631
Fellowship Honorarium	4,42,96,924	4,31,75,144
Student's Contingency	70,79,434	37,37,245
Electricity Expenses	8,25,177	9,04,380
Security, Maintenance & Cleaning	22,84,458	21,45,761
Total A	5,64,70,073	5,23,87,161
Noida Campus		
Visiting Faculty & Administrative Expenses	11,17,362	9,73,558
Total B	11,17,362	9,73,558
Total A+B	5,75,87,435	5,33,60,719

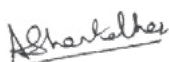


(Amit Shankdher)
Finance & Accounts Officer



(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Particulars	EXPENDITURE	
	2023-24	2022-23
		(Rs.)
SCHEDULE 16.4 - PGP-SM		
Admission Expense	69,001	5,29,902
Books & Course Materials	36,91,605	31,71,190
Visiting Faculty Expenses	23,84,151	25,83,629
Electricity Expense	27,92,686	31,25,714
Cleaning & Security Expense	54,09,074	50,22,939
Misc. Expense	32,12,085	29,65,697
Placement Expense	1,04,146	63,025
Scholarships - Merit-cum-Means	0	0
Total	1,76,62,748	1,74,62,096
SCHEDULE 16.5 - PGPWE		
Admission Expenses	30,120	68,928
Course Materials	29,28,324	28,85,995
International Comp. Expenses	1,87,76,659	0
Hospitality/ Misc. Expenses	42,01,555	46,27,978
Visiting Faculty Expenses	25,41,774	25,32,063
Electricity	37,23,581	41,67,619
Cleaning & Security Expenses	72,12,099	66,82,746
Total	3,94,14,112	2,09,65,329
SCHEDULE 16.6 - IPMX		
Admission Expenses	70,43,806	30,86,831
Books & Course Materials	69,32,313	68,70,721
Hospitality Expenses	90,77,936	84,09,305
International Expenses	6,62,33,247	6,57,46,649
Misc. Expenses	52,88,908	57,26,202
Visiting Faculty Expenses	53,23,767	49,30,345
Electricity	61,43,909	68,76,572
Cleaning & Security Expenses	1,18,99,962	1,10,50,103
Placement Expenses	14,37,636	2,20,254
Total	11,93,81,484	11,29,16,982
SCHEDULE 16.7 - Placement		
Placement Expenses	49,60,185	50,47,858
Total	49,60,185	50,47,858
SCHEDULE 16.8 - Consultancy		
Lucknow Campus		
Consultancy Expenditure	1,98,96,791	1,28,91,489
Total	1,98,96,791	1,28,91,489
NOIDA CAMPUS		
Consultancy Expenditure	0	3,81,426
Total	0	3,81,426
Total	1,98,96,791	1,32,72,915



(Amit Shankdher)
Finance & Accounts Officer

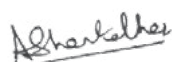


(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

(Rs.)

Particulars	EXPENDITURE	
	2023-24	2022-23
SCHEDULE 16.9 - Common Admission Test		
CAT Expenses	18,34,234	20,16,252
Total	18,34,234	20,16,252
SCHEDULE 16.10 - Newspaper & Periodicals		
Lucknow Campus -	91,713	83,545
Noida Campus -	38,792	47,156
Total	1,30,505	1,30,701
SCHEDULE 16.11 - Research & Development		
Lucknow Campus		
Software and Internet	90,30,404	63,84,276
Membership Fees	16,63,647	12,23,955
LPS-IIML National Leadership Award	25,93,917	0
Seminars/Conferences	1,38,85,096	71,45,514
Faculty Development & Incentives	4,21,74,813	4,21,91,948
Officer Development	11,26,289	16,85,648
Accreditation & Research Development	63,03,775	17,62,654
Institute's Journal - Metamorphosis	3,20,000	1,16,107
Seed Money/ Research Projects/AIRC Exp/E-commerce	25,39,914	6,31,164
Total	7,96,37,855	6,11,41,266
Noida Campus		
Faculty Development & Incentives	85,76,811	1,12,40,485
Seminar/Conferences & Software/Internet /Other Activities	34,17,869	2,68,492
IIML EIC / Seed Money & Research Projects	3,30,03,421	1,35,29,426
Total	4,49,98,101	2,50,38,403
Total	12,46,35,956	8,61,79,669
Grand Total (16.1 to 16.11)	90,75,88,192	77,28,97,402



(Amit Shankdher)
Finance & Accounts Officer



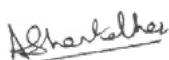
(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE 17 - Administrative & General Expenses

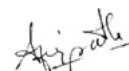
(Rs.)

Particulars	2023-24	2022-23
Lucknow Campus		
A) Infrastructure		
Electricity & Power	1,11,27,788	1,05,25,970
Insurance	3,47,930	3,19,234
B) Communication		
Postage & Stationery	20,61,421	20,23,949
Telecom Expenses	36,99,375	35,80,853
C) Others		
Security, Cleaning and Maintenance Services	2,32,61,935	3,09,81,795
Horticulture (Labour & Plantation)	1,08,86,167	99,62,108
Hospitality and Guest House Expenses	28,35,218	17,74,321
Faculty/Staff Recruitment	23,54,157	16,71,870
Internal Audit Fees	2,36,000	2,95,000
AG Audit Fees	4,07,330	2,47,940
Office Contingencies	2,75,429	2,12,824
Official Functions	10,87,343	8,76,207
Advertising & Publicity	19,66,664	0
Legal Expenses	2,29,521	1,22,573
BOG Expenses	25,51,086	13,69,916
Community Development	13,52,596	10,69,261
Travelling Expenses	11,04,499	14,37,330
Professional & Consultancy Exp	10,22,777	17,08,440
Loss on sale of Fixed Assets	9,57,956	838
Provision for Bad Debts - Placement	92,03,855	0
Total	7,69,69,047	6,81,80,429
NOIDA CAMPUS		
A) Infrastructure		
Electricity & Power	18,61,790	21,08,969
Rent, Rates and Taxes (including propertytax/ Lease rent)	72,83,550	72,83,550
B) Communication		
Postage & Stationery	11,47,377	6,64,125
Telecom Expenses	6,51,596	7,81,979
C) Others		
Security, Cleaning & Maintenance	36,06,048	45,31,567
Hospitality and Guest House Expenses	18,61,419	11,26,274
Horticulture Revenue Expenses	4,97,203	4,76,241
Combined Student Activity exp	12,46,029	11,81,419
Travelling Expenses	6,75,453	1,61,817
Office Contingencies	3,32,388	1,46,866
Official Function/Legal exp/Other Expenses	3,13,048	2,91,050
Loss on disposed off Assets	16,73,151	0
Total B	2,11,49,052	1,87,53,857
Total A+B	9,81,18,099	8,69,34,286



(Amit Shankdher)

Finance & Accounts Officer



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

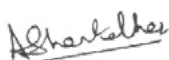
SCHEDULE 18 - Transportation Expenses

(Rs.)

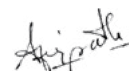
Particulars	2023-24	2022-23
Lucknow Campus		
1. Vehicles (owned by Institute)		
a) Fuel for vehicles	1,01,111	1,12,137
b) Repair and Maintenance vehicles	64,066	68,133
c) Vehicle Insurance Expenses	81,614	55,531
2. Vehicle (Taxi) hiring Expenses	20,75,460	17,65,488
Total A	23,22,251	20,01,289
NOIDA CAMPUS		
1. Vehicles (owned by Institute)	46,876	0
2. Vehicle (Taxi) hiring Expenses	1,28,627	8,54,051
Total B	1,75,503	8,54,051
Total A+B	24,97,754	28,55,340

SCHEDULE 19 - Repairs & Maintenance

Particulars	2023-24	2022-23
Lucknow Campus		
R & M PGP	24,23,610	44,90,740
R & M Office / Buildings	1,27,50,546	80,74,662
R & M Furnitures	12,89,177	6,44,098
R & M Equipments	1,10,60,597	94,26,359
R & M Computer Hardware & Software	1,66,50,201	1,23,71,771
Total A	4,41,74,131	3,50,07,630
Noida Campus		
R & M Office / Buildings	1,27,76,534	2,73,60,059
R & M Furnitures	1,67,460	1,46,326
R & M Equipment	1,19,63,727	1,41,60,983
R & M Computers	7,70,257	16,80,172
Total B	2,56,77,978	4,33,47,540
Total A+B	6,98,52,109	7,83,55,170



(Amit Shankdher)
Finance & Accounts Officer



(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE 20 - Finance Cost

(Rs.)

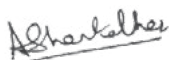
Particulars	2023-24	2022-23
Bank Charges(Lucknow Campus)	1,54,398	2,02,242
Bank Charges(Noida Campus)	0	0
Total	1,54,398	2,02,242

SCHEDULE 21 - OTHER EXPENSES

Particulars	2023-24	2022-23
Lucknow Campus- Irrecoverable Balances Written- off	3,94,200	0
- Others	0	0
Noida Campus	0	0
Total	3,94,200	0

SCHEDULE 22 - PRIOR PERIOD EXPENSES

Particulars	2023-24	2022-23
Lucknow Campus- Seminar & Confrence	1,69,654	0
- Others	0	0
Noida Campus	0	0
Total	1,69,654	0



(Amit Shankdher)
Finance & Accounts Officer



(Satyendra Tripathi)
Financial Advisor-cum-Chief Accounts Officer

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE 23 – SIGNIFICANT ACCOUNTING POLICIES

1. Basis for Preparation of Accounts:

- 1.1 The financial statements are prepared under the historical cost convention on the accrual basis, unless stated otherwise.
- 1.2 The Institute has presented its Financial Statements according to Revised Financial Reporting format, given by MHRD for “Central Higher Educational Institutions”.

2. Revenue Recognition:

- 2.1 Misc. Receipts, CAT income, Sale of Admission Forms and Interest on Saving Bank Accounts are accounted on cash basis. Fees from students of various programs including MDP & Consultancy Fee are collected on periodical basis and are accounted on accrual basis.
- 2.2 Income from Land, Buildings and Other Property and Interest on Investments are accounted on accrual basis.
- 2.3 Interest on interest bearing advances to staff for House Building and Computers is accounted on accrual basis every year, though the actual recovery of interest starts after the full repayment of the principal.

3. Fixed Assets & Depreciation:

- 3.1 Fixed Assets are stated at cost of acquisition including inward freight, duties and taxes and incidental and direct expenses related to acquisition, installation and commissioning.
- 3.2 Fixed Assets are classified into Tangible & Intangible Assets in Schedule-4 as advised by CAG.
- 3.3 The depreciation is provided on Straight Line Method (SLM) for all assets purchased since 2017-18 and depreciation is provided on WDV for assets purchased before 2017-18.
- 3.4 Along with the reclassification of assets, amount of accumulated depreciation has also been transferred to the respective block of assets.

4. Intangible Assets:

- 4.1 E Journals & Computer Software are being treated as Institute’s Intangible Assets and shown separately.

5. Stocks:

Expenditure on purchase of Stationary/Printing material & electrical items are accounted for as revenue expenditure after adjustment of value of closing stock held as on 31st March, 2024. The closing stocks is valued at cost.

6. Retirement:

- 6.1 Towards Gratuity of employees, a Group Gratuity Scheme is instituted through LIC (as Fund Manager) by constituting an independent Fund, which manages the gratuity liability and it is in operation since 2001-02.
- 6.2 Towards Earned leave encashment of employees, a Group Leave encashment Scheme is instituted through LIC (as Fund Manager) by constituting an independent Fund, which manages the Earned leave encashment liability of the Institute.
- 6.3 Provision for pension liability as on 31st March, 2016-17 in respect of employees who had joined on or before 31.12.2003 has been assessed by actuarial firm and accordingly Fund was provided in installment of ₹ 20.00 crore every year from 2016-17. 8th Installment of ₹43.00 crores is being added during this year to make the pension liabilities fully funded.

Towards Pension liability of employees, a Group Superannuation Scheme Defined Benefit (GSSDB) Policy is instituted through LIC (as Fund Manager) by constituting an independent Fund, which manages the Pension liability of the Institute and it is in operation since 01.02.2024.
- 6.4 As per approved of BoG, NPS is applicable in respect of employees who joined the Institute on or after 01.01.2004.

7. Investments:

- 7.1 All the Investments are held for long term hence valued at cost. Renewal of the Investments has been done as and when required.

8.1 Earmarked/Endowment Funds:

All the long terms funds are earmarked for specific purposes. Those with large balances also have investments in Term Deposits with Banks/LIC/Govt Securities. The accrual interest income from investments and interest on Savings Bank is credited to the respective Funds. The expenditures are debited to the funds. The assets created out of Earmarked Funds where the ownership vests in the Institution, are merged with the assets of the Institution by crediting an equal amount to the Capital Fund. The balance in the respective funds is carried forward and is represented on the assets side by the balance at Bank, Investment and accrued interest.

8.2 A sub-schedule listing all the Endowments individually with full details is annexed as ANNEXURE – 'A'.**9. Investment of Earmarked Funds and Interest Income Accrued on Such Investments:**

To the extent not immediately required for expenditure or amount added at the end of the Financial Year, the amount available against such funds are invested in approved Government Bonds or deposited for fixed term with Banks, leaving the balance in Savings Bank Accounts (wherever applicable).

Interest received, interest accrued & due and interest accrued but not due on such investments are added to the respective funds and not treated as income of the Institution.

10. Sponsored & Consulting Projects:

10.1 In respect of ongoing Consulting Projects, the amounts received from sponsors are credited in the group, "Current Liabilities and Provisions" and expenditure incurred/advances paid against such projects, are shown in the group "Loans, Advances & Deposits".

10.2 A sub-schedule listing advance received and payments against individual Consultancy and Funded Research Projects is enclosed as **ANNEXURE -'B'**.

10.3 In respect of sponsored scholarships, amount received from sponsors are credited to 'Scholarship Others Received' and on its payment, to students, it is debited to 'Scholarship Others Paid' account under PGP Expenditure.

11. Lease-hold Land:

Lease-hold, NOIDA is being amortized for the lease period of 90 years.

12. Income Tax

The income of the Institution is exempt from Income Tax under Section 10(23c) (iv) of the Income Tax Act. No provision for tax is therefore made in the accounts.



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer



(Prof. Archana Shukla)

Director

Schedules forming part of Annual Financial Statements of IIM Lucknow for the year 2023-24

SCHEDULE 24 – CONTINGENT LIABILITIES AND NOTES TO ACCOUNTS

1. Contingent Liabilities:

- 1.1 As on 31.03.2024 Court Cases filed against the Institution, by former/present employees, tenants and contractors and arbitration cases with contractors, were pending for decisions. The quantum of the claims is not ascertainable.

Service Tax demands in dispute – ₹ 85,66,775/

2. Capital Commitments:

- 2.1 There are capital commitments of ₹ 4,83,09,368/- as on 31.3.2024.

3. Patents:

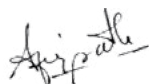
There is no patent relating to the Institute.

4. Expenditure in Foreign Currency:

a. Travel	₹ 49,50,928.00
b. Foreign Drafts for import of Chemicals etc.	₹ 0.00
c. Others	₹ 5,29,97,485.78

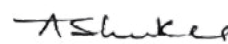
Total ₹ 5,79,48,414.78

5. Previous year's figures have been regrouped wherever necessary.
6. Figures in the Final accounts have been rounded off to the nearest rupee.
7. Schedules 1 to 24 are annexed to and form an integral part of the Balance Sheet at 31st March, 2024 and the Income & Expenditure Account for the year ended on that date.
8. As General Provident Fund Accounts and Contributory Provident Fund Accounts Pension Scheme Accounts are owned by the members of those funds and being managed by I.I.M.E.P.F. Trust, Lucknow, hence these accounts were separated from the Institution's Accounts and a Receipts & Payments Account, an Income & Expenditure Account (on accrual basis) and a Balance Sheet of the Trust, is being attached at Appendix - 1 for the year 2023-24, to the Institution's Accounts.



(Satyendra Tripathi)

Financial Advisor-cum-Chief Accounts Officer



(Prof. Archana Shukla)

Director

Annexure - 'A'

Endowment Fund details for the year 2023-24

Operating Account: -

	Opening Balance	Expenses	Interest Income	Closing Balance	Closing Balance of Fund
Oper A/C APEEJAY TrustFPM	1,04,776	0	0	1,04,776	1,00,000
Oper A/C APEEJAY Trust Sch	2,01,345	8,000	16,400	2,09,745	1,00,000
Oper A/C BPCL Chairs	42,83,016	1,45,208	3,37,362	44,75,170	40,00,000
Oper A/C BSES Chair	18,59,219	0	82,002	19,41,221	10,00,000
Oper A/c Budhiraja Medal	55,217	0	4,920	60,137	60,000
Oper A/C CBI Scholarship	3,53,722	1,25,000	93,779	3,22,501	15,00,000
Oper A/c COSMOD Medal	56,270	0	4,920	61,190	60,000
Oper A/C ESCOTTEL Chair	6,31,056	0	32,801	6,63,857	4,00,000
Oper A/C IDBI Chair	33,25,025	0	1,52,827	34,77,852	25,00,000
Oper A/C IIML Class93 Sch.	4,01,441	25,000	31,206	4,07,647	3,70,000
Oper A/C I Dayal Chair	43,57,168	1,87,321	9,84,026	51,53,873	1,20,00,000
Oper A/c ONGC Chair	21,70,914	60,000	4,21,703	25,32,617	50,00,000
Oper A/C I Dayal Scho	17,75,928	75,000	2,46,007	19,46,935	30,00,000
Oper A/c Sareen Medal	1,32,952	0	8,200	1,41,152	1,00,000
Oper A/c Radhakrishnan Gopalan	0	1,53,048	1,76,958	23,910	77,71,810
Open A/c Rekhi Foundation	0	0	25,410	25,410	30,00,000
Fund O/B	3,01,90,000	0	1,07,71,810	4,09,61,810	4,09,61,810
Closing Balance	4,98,98,050	7,78,577	26,18,521	6,25,09,804	

Annexure - 'B'

Advance receipts & advance payments as on 31/03/2024

Lucknow Campus

Consultancy Advance Income	
C331	9,50,000
C332	9,25,000
C335	6,80,000
CT 219	2,51,000
CT 221	3,15,000
CT 223	5,35,427
TOTAL:	36,56,427
FR158	5,72,034
FR164	43,60,676
FR166	4,87,500
TOTAL:	54,20,210

Lucknow Campus

Consultancy Advance Expenses	
C331	3,54,637
C332	41,810
C335	47,537
C336	4,006
TOTAL:	4,47,990

Lucknow Campus

SM Projects Expenses	
R259	5,00,320
R261	13,291
R267	1,60,086
R268	2,75,291
R269	1,62,170
R270	3,27,782
R275	49,901
R277	3,74,884
R279	36,483
R280	1,39,733
R282	78,724
FR164	42,68,732
FR166	6,20,350
TOTAL	70,07,747

Noida Campus

Funded Research Advance Income	
FR161	3,00,000
FR-158	5,72,034
TOTAL	8,72,034

Noida Campus

SM & FR Projects Expenses	
FR-158	11,96,986
FR-161	1,88,931
FR-164	2,368
R273	2,65,871
R274	1,70,113
R278	20,081
C331	4,361
Total	18,48,711

Appendix - 1

INDIAN INSTITUTE OF MANAGEMENT EMPLOYEE PROVIDENT FUND TRUST, LUCKNOW BALANCE SHEET AS ON 31.03.2024

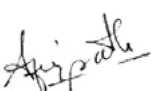
(Rs.)

Particulars		Current Year	Previous Year
		2023-24	2022-23
1. Sources of Funds			
1.1 General Provident Fund			
Opening Balance	27,38,87,488		29,46,61,404
Add: Subscription	1,86,64,647		2,81,23,040
Interest Credited	1,78,08,750		2,02,28,347
	31,03,60,885		34,30,12,791
Less: Final Withdrawals/Transfer/Adjustments	7,86,18,892		6,91,25,303
		23,17,41,993	27,38,87,488
1.2 Contributory Provident Fund			
Opening Balance	4,26,94,471		3,75,46,049
Add: Subscription	12,83,186		19,04,557
Employer's Contribution	8,32,666		14,10,715
Interest Credited	24,68,123		27,81,150
	4,72,78,446		4,36,42,471
Less: Final Withdrawals/Adjustments	1,61,12,277		9,48,000
		3,11,66,169	4,26,94,471
1.3 Contributory Pension Scheme Fund			
Opening Balance	38,00,113		38,00,113
Add: Subscription	0		0
Employer's Contribution	0		0
Interest Credited	0		0
	38,00,113		38,00,113
Less: Final Withdrawals / Transfer to NPS	25,000		0
		37,75,113	38,00,113
1.4 Income & Expenditure A/c			
Opening Balance	2,16,82,196		2,10,59,047
Add: Transfer from I & E A/c	52,55,145		6,23,149
	2,69,37,341		2,16,82,196
Less: Transferred for Bonus/Settlement	0		0
		2,69,37,341	2,16,82,196
1.5 Payable to IIML		0	1,50,000
1.6 Other Liabilities		23,600	0
Total		29,36,44,216	34,22,14,268

Particulars	Current Year	Previous Year
	2023-24	2022-23
2- Application of Funds		
2.1 Investments		
(a) Govt. & SBI Spl. Deposit	82,91,745	82,91,745
(b) Deposit with Banks & Others	5,00,00,000	5,00,00,000
(c) Govt. Securities (At CP)	14,22,00,000	18,72,00,000
(d) Premium paid on acquisition of Investment	0	3,27,018
(to be written off over the maturity period)		
	20,04,91,745	24,58,18,763
2.2 Current Assets, Loans & Advances		
(a) Advances to members		
Opening Balance	9,32,128	56,18,699
Add: Paid during the year	2,50,000	10,70,000
Less: Refunded /Adjustment during the year	(5,07,526)	(57,56,571)
	6,74,602	9,32,128
(b) Special Advances to members		
Opening Balance	0	31,078
Add : Paid during the year	0	0
Less: Refunded /Adjustment during the year	0	(31,078)
	0	0
(c) Interest accrued	69,10,497	51,83,280
(d) TDS Receivable	4,45,481	8,68,845
(e) Bank Balance		
Yes Bank SB A/c	9,85,435	9,40,243
IDFC First Bank	6,86,51,654	7,96,00,227
Axis Bank SB A/c	1,54,84,802	88,70,782
	8,51,21,891	
Total	29,36,44,216	34,22,14,268

Place : Lucknow

Date: 16.05.2024


(Satyendra Tripathi)
Secretary


(Prof. Madhusudan Karmakar)
Chairman

Appendix - 1

**INDIAN INSTITUTE OF MANAGEMENT EMPLOYEE PROVIDENT
FUND TRUST, LUCKNOW****INCOME & EXPENDITURE ACCOUNT AS ON 31.03.2024**

(Rs.)

Particulars	Current Year 2023-24	Previous Year 2022-23
1 Income		
1.1 Interest From:		
Saving Bank Accounts	40,41,049	90,61,671
Govt. Securities, Deposits & Bonds etc.	1,70,84,705	1,45,05,634
Interest on Income Tax Refund	12,015	78,507
Interest on Autosweep FDR (Prior Period)	47,46,991	0
Total (1)	2,58,84,760	2,36,45,812
2 Expenditure		
2.1 Interest Paid		
Paid/Credited to GPF members A/c	1,78,08,750	2,02,28,347
Paid/Credited to CPF members A/c	24,68,123	27,81,150
Paid/Credited to CPS members A/c	0	0
Amortization of premium (Paid on acquisition of Govt. Securities)	3,27,018	10,482
Bank Charges/Misc.	25,724	2,684
Total (2)	2,06,29,615	2,30,22,663
3 Excess of Income over Expenditure		
Transferred to Balance Sheet	52,55,145	6,23,149
Total (2+3)	2,58,84,760	2,36,45,812

Place : Lucknow

Date: 16.05.2024

(Satyendra Tripathi)

Secretary

(Prof. Madhusudan Karmakar)

Chairman

Appendix - 1

**INDIAN INSTITUTE OF MANAGEMENT EMPLOYEE PROVIDENT
FUND TRUST, LUCKNOW****RECEIPT & PAYMENT ACCOUNT AS ON 31.03.2024**

(Rs.)

Particulars	Current Year 2023-2024	Previous Year 2022-23
1 Receipts		
1.1 Opening Balance		
Yes Bank SB A/c	9,40,243	1,71,78,930
IDFC First Bank SB A/c	7,96,00,227	8,26,77,957
Axis Bank, SB A/c	88,70,782	1,79,10,429
	8,94,11,252	11,77,67,316
1.2 Maturity of Investments		
FDRs, Bonds & Others	4,50,00,000	31,00,00,000
1.3 Interest Received		
Saving Bank Account	40,41,049	90,61,670
FDRs, SDS & Other Deposits	1,96,58,998	5,91,53,078
	2,37,00,047	6,82,14,748
1.4 Members Accounts		
Members Account GPF (including recovery of advance)	1,78,90,045	2,83,54,704
Members Account CPF	21,15,852	33,15,272
Members Account CPS		0
	2,00,05,897	3,16,69,976
1.5 Received from IIML	0	1,50,000
1.6 Received from IIML	8,80,860	24,94,743
Total (1)	17,89,98,056	53,02,96,783
2 Payments		
2.1 Investments		
FDRs, Bonds & Others	0	24,06,77,416
2.2 Payment to Members		
Advances	2,50,000	12,70,000
Finals Withdrawals GPF	7,75,11,764	6,53,87,431
Final Withdrawals CPF	0	9,48,000
Final Withdrawals CPS	0	0
CPS Balance transfer to NPS Trust	1,61,12,277	0
Interest paid/Bank charges etc.	2,124	2,684
	9,38,76,165	6,76,08,115
2.3 Closing Balances		
Yes Bank SB A/c	9,85,435	9,40,243
IDFC FIRST Bank SB A/c	6,86,51,654	7,96,00,227
Axis Bank SB A/c	1,54,84,802	88,70,782
	8,51,21,891	8,94,11,252
2.4 Paid to IIML		13,26,00,000
	17,89,98,056	53,02,96,783

Place : Lucknow
Date: 16.05.2024

(Satyendra Tripathi)
Secretary

(Prof. Madhusudan Karmakar)
Chairman



भारतीय प्रबंध संस्थान लखनऊ

Indian Institute of Management Lucknow