

# ANNUAL REPORT 2022 - 23

айн үйт йлта айрага анйн айа айма аралт МААА МЯТТИТЕ ОР ИАЛАСЕНЕНТ АМЯ-ТБАЯ



Indian Institute of Management Amritsar, Punjab Institute of Technology Building Inside Government Polytechnic Campus, Polytechnic Road, PO: Chheharta, G.T. Road, Amritsar - 143105

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# **ABOUT THE INSTITUTE**



Indian Institute of Management (IIM) Amritsar is the 15th IIM set up by the Ministry of Education (formerly known as the Ministry of Human Resource Development) with the support of the Government of Punjab. After the registration of IIM Amritsar Society on July 27, 2015, the first batch for the class of 2015-17 was enrolled in August 2015. On October 14, 2015, IIM Amritsar Board of Governance & Society was constituted. After the passage of the IIM Act of 2017, the institute is a body corporate.

Being located in Amritsar, the land of the Golden Temple and Wagah Border, the institute benefits from the enriching experience offered by this holy city. The Institute is currently operating from the Punjab Institute of Technology Building, 5 km away from the railway station and 10 km from the airport.

IIM Amritsar, at present, offers a two-year degree program in Master of Business Administration (MBA), Master of Business Administration in Business Analytics (MBA-BA), Master of Business Administration in Human Resources (MBA-HR), Executive Master of Business Administration

(EMBA), and a Doctoral Program in Business and Management with various specializations in the areas of Organizational Behaviour and Human Resources, Marketing, Finance, Accounting and Control, Economics, Operations Management and Quantitative Techniques and (OMQT), Information Technology and Computational Systems, and Strategy. These programs have been designed to provide world-class management education so as to meet the requirements of enterprises across sectors by producing highly insightful management professionals. The institute is committed to imparting strong educational foundations and values in the hearts, thoughts and actions of the future managers. In a short period of seven years since inception, the institute has made a mark in the management education for its high quality education as reflected in the various rankings.

The Institute follows the same pedagogy as practiced by the other members of the prestigious IIM fraternity. With the various facilities like state-of-the-art IT-enabled classrooms, a digital library giving access to the most relevant national and international business and management journals, auditorium, student activity room, indoor & outdoor sports facilities, gymnasium, spacious hostel rooms, etc., IIM Amritsar provides a nurturing environment for its students to learn and grow. IIM Amritsar also focuses on creating an entrepreneurial culture, where the students and faculty work together to create best enterprising solutions.

Besides getting to learn from qualified faculty and industry leaders, the students learn by involving themselves in various clubs, committee activities and social involvement projects. The tireless efforts of our students result in their winning many corporate and B-school competitions and, ultimately, their bagging promising career opportunities. In a true sense, IIM Amritsar makes learning fun, the dreams to nurture, personalities to flourish and careers to change the world.



# THE BOARD OF GOVERNORS

Name	Position	Role
Shri Sanjay Gupta	CEO, Jagran Prakashan Limited & Editor- in-Chief, Dainik Jagran	Chairman
Prof. Nagarajan Ramamoorthy	Director-IIM Amritsar	Ex-Officio Member
Shri. Vishesh C Chandiok	Chief Executive Officer, Grand Thornton Bharat LLP	Member
Shri. Jayant Davar	Managing Director, Sandhar Technologies Ltd	Member
Shri Kushal Raj Chakraborty	Founder Lotus Petal Foundation	Member
Shri Nishant Saxena	CEO- International Business, CIPLA, Dubai, UAE	Member
Shri Sachit Jain	Vice-Chairman & Managing Director, Vardhman Special Steels Limited	Member
Shri. Shashidhar Sinha	Mediabrands India Pvt. Ltd. Mumbai	Member
Shri. Balraj Kishor Namdeo	Consultant, Ratnagiri Refinery and Petrochemicals Limited (RRPCL), Director-Refineries of HPCL (Retd.)	Member
Ms. Sheila Nair	Resource Mobilisation, Tata Trust, Mumbai	Member
Prof. Mahima Gupta	Associate Professor and Dean (Academics & Programs), IIM Amritsar	Member
Prof. Harpreet Kaur	Assistant Professor, IIM Amritsar	Member
Secretary, Higher Education and Languages	Govt. of Punjab, Chandigarh	Member
Secretary	Ministry of Education, Govt. of India, New Delhi.	Member

# **OUR VISION, MISSION, AND CORE VALUES**

#### **Our Vision**

To Enable Society to Sustain Effectively by Developing Leaders with Wisdom and Integrity.

#### **Our Mission**

To be admired by the society as an exceptional management institute which is globally connected and locally responsive, offering quality management education, advisory and research.

#### **Our Core Values**

At the Indian Institute of Management – Amritsar, we believe in and embrace:

*Diversity, Equity & Inclusiveness*: To create and sustain an inclusive and nurturing culture that provides opportunities and an even playing field to excel in and to treat all members of our community with respect, dignity, honour, justice and fairness regardless of race, gender, religion, creed or caste and work as a team with empathy, compassion and understanding.

*Resilience*: To be a resilient, agile and adaptive institution by being creative and innovative to ignite possibilities.

*Integrity*: To uphold highest moral values and to act with courage by being honest and truthful, regardless of the consequences.

*Excellence*: To achieve excellence by being at the forefront of creating and disseminating knowledge in our disciplines benchmarked against the best world-class institutions through inquisitiveness, intellectual rigour and innovativeness.

*Wisdom*: To be proactive and make the right, socially conscious decisions to serve humanity for the betterment of the world.

# DIRECTOR'S MESSAGE

It is my immense pleasure to present the Annual Report for the year 2022-23. The year 2022-23 was another successful year in the institute's journey, reaching further milestones.

The institute increased its capacity to 662 students in the year 2022-23 in the MBA, MBA-BA, MBA-HR, Executive MBA and Ph.D., programs. The students came from almost all of the States in India, reflecting the diverse and inclusive culture of the institute. The institute saw a growth in all the programs offered by the institute.

To cater to the growing student population and to provide a high-quality education, we increased the faculty strength to 36 faculty members from the previous year. The new faculty members have come from doctorates in leading institutions in India like the IIMs. The faculty also published thirty-six journal articles in leading national and international journals in addition to presenting over one-hundred papers in national and international conferences.

The institute's Executive Education Division launched three long duration certificate programs during the year. These programs (Data Science and Business Analytics and Accelerated General Management Program) were offered in virtual mode with an optional campus visit and non-residential modes. The Executive Education Division also offered several short-duration programs for private and public sector undertakings training 393 executives. These programs ranged from 2-days to 11-months in both the virtual and offline modes. These company specific programs covered a variety of areas such as business analytics, general management, data science, etc.

During the year, the institute organized its conclaves in physical mode and e-Summit with leading industry experts participating in relevant and timely topics in the HR, Marketing, Strategy, Operations, Entrepreneurship, and Finance conclaves. The institute teamed up with CNBC-TV18, NDTV, and ET Now for the telecast of the synopsis of the events.

The institute also signed memorandum of understandings with NIT Jalandhar, IIT Ropar, and Higher School of Economics and Research, St. Petersburg, Russia for joint programs for launch in the upcoming year. The institute participated in the G20 Second Education Working Group in Amritsar and hosted Prof. Jean Tirole, Nobel Laureate in Economics from France during the year.

As has always been, our students won several competitions at the national level. As a testimony to these accomplishments, the number of sponsorships for medals increased this year. Finally, the cumulative effort of the faculty, staff, and student accomplishments saw the institute rise up the rankings by various agencies such as NIRF, Business Standard, Outlook I-Care, India Today, Fortune, Competition Success Review, the Chronicle, among others. I can confidently state that the upward trajectory will continue for the future, as well.

Best wishes,

Prof. Nagarajan Ramamoorthy, Ph.D. Director

# ACADEMICS

#### **MBA PROGRAM**

During the 2022-23 academic year, IIM Amritsar admitted three hundred (300) students into the MBA08 batch compared to the two-hundred-seventy (270) students admitted into the MBA07 batch. This represented an increase of 11.11% compared to the previous year. These students were admitted into three programs: MBA, MBA-Business Analytics and MBA-HR.

In addition to the MBA program, the institute also admitted 50 students into the Executive MBA (EMBA) 2<sup>nd</sup> batch. Further, the institute graduated the first batch of thirty-four EMBA01 students during the AY2022-23.

The MBA08 batch, however, showed a considerable improvement in the reserved category admissions to enhance social inclusivity. The reserved category (SC, ST, and OBC) accounted for 47.78% of the student in-take and the EWS category accounted for 7.08% with a sole PWD candidate accepting admissions into the institute. It should, however, be noted that the institute offered admission to over five-hundred-fifty eligible applicants in the various reserved category candidates but due to the competition from other institutes, the intake of female students and reserved category students suffered a little bit this year.

Both the MBA06 and MBA08 batch had dominant representation of students with an engineering background (151 out of 212 versus 168 out of 270), with the rest of the students coming from varied liberal arts, humanities, and commerce background.

Bat	tch	Male	Female	SC	ST	OBC	EWS	PWD	Engineers	Non- Engineers	No. with work experience	No. without work experience	TOTAL
MB	A07	249	21	15	4	110	15	1	168	102	146	124	270
MB	A08	223	77	46	7	82	13	0	176	124	97	203	300

The distribution of the students on various demographic parameters are given below:

Program-wise distribution of the students are given below:

Program	Male	Female	Engineers	Non-Engineers	No. with work experience	No. without work experience	TOTAL
MBA -General	183	73	91	165	89	167	256
MBA -BA	27	3	13	17	8	22	30
MBA - HR	13	1	0	14	0	14	14

# MBA 08 BATCH INAUGURAL













#### **EXECUTIVE MBA PROGRAM**

During the academic year 2022-23, IIM Amritsar admitted fifty (50) students into the EMBA02 batch which was an increase of 47.05% compared to the batch size of thirty-four in EMBA01. As the EMBA program is designed for working professionals, the average work experience of the EMBA01 & 02 batches came around 122 months and 103 months respectively.

Both the EMBA01 and EMBA02 batches had the majority of students with an engineering background (26 out of 34 versus 38 out of 50), with the rest of the students coming from varied arts, science, and commerce backgrounds. Both the EMBA01 & 02 batch participants have diverse backgrounds but are predominantly from the IT sector.

The EMBA02 has 17 participants from the IT industry followed by 6 each from Banking & Finance, Consulting, and Energy & Power. The 02 batch also has 5 participants from the Manufacturing industry and the others are from Fashion & Textiles, Pharma, Education, etc. EMBA02 batch also attracted participation from outside of India as a candidate from Australia enrolled for the program.

The EMBA01 batch has 14 participants from IT industry followed by 4 each from Banking & Finance, Energy & Power, and 3 from Consulting industry. The others were from Media, Beverages, Telecom, Digital Marketing, Auto, etc. The participants in the EMBA02 batch have the representation of 18 states in India whereas in EMBA01 the candidates were from 14 different states in India.

The EMBA program offered in a hybrid mode involves two campus visits, (termed as Campus Immersion Modules) visits per year. The institute hosted a combined campus module of EMBA01 & 02 batches in Feb 2023 having a combined strength of 84 participants.

The first batch of Executive MBA was convocated in 2023. Thirty-four (34) students were awarded degrees in the convocation with one of them receiving the Gold medal and four students figuring in the Director's merit list. The profile of the batches are:

Batch	Male	Female	Engineers	Non- Engineers	No. with work experience	Average Experience in Months	TOTAL
EMBA01	28	6	26	8	34	122	34
EMBA02	43	7	38	12	50	103	50

Batch		Industry							
	Information & Technology								
EMBA01	14	4	3	4	NA	9	34		
EMBA02	17	6	6	6	5	10	50		

## **EMBA 02 INAUGURAL**











## DOCTORAL PROGRAM

After the commencement of the doctoral program in the year 2020-21 with one student, the program has grown during the year 2022-23 with a total of nine students consisting of 5 female and 4 male students. Four of the doctoral scholars are studying in the Finance and Accounting area, two in the Marketing & Communications area, and one each in the Strategy, Economics, and IT & Computational Systems. Similarly, our post-doctoral program has six students (3 females and 3 males). Four of the post-doctoral scholars are pursuing research in the Marketing & Communications and Quantitative Methods & Operations Management (2 each), and one each in OB/HR and Finance, Accounting, and Control areas.

#### 7<sup>th</sup> CONVOCATION

The institute graduated the 7<sup>th</sup> batch of the MBA students during the academic year 2022-23 and the first batches of the MBABA01, MBAHR01 and EMBA01 batches. A total of 291 degrees were awarded during the convocation held in Amritsar. The following students received the Gold Medals in various categories and these students deserve our heartfelt congratulations for their hard work, sincerity, and dedication.



S.No.	Name of the Student	Award	Program
1	Mr. Menezes Kenneth Richard Antony	Outstanding Scholastic Performance	MBA
2	Mr. Tirtham Mukherjee	Outstanding Scholastic Performance	MBA-HR
3	Ms. R V S S Aparna	Best All Rounder	MBA
4	Mr. Vishnu Das	Outstanding Academic Performance	MBA
		Bank of Baroda: Best Scholastic	
5	Mr. Menezes Kenneth Richard Antony	Performance Academics Award	MBA
6	Mr. Vishal Gupta	Bank of Baroda: Best All Rounder Award	MBA
7	Mr. Menezes Kenneth Richard Antony	ICSI Gold Medal	MBA









## **B-School Rankings over the years**

The institute achieved a few notable feats during the year 2022-23.

- The institute moved up to the rank of 55 in the year 2022 from the previous year's rank of 67.
- Similarly, in the Business Standard ranking, we moved up from the Category A2 in 2021 (Ranking Band of 28-36) to Category A1 (Ranking Band of 19-27).
- In the Competition Success Review rankings, out of the 138 institutions participating in the ranking, IIM Amritsar ranked second for the top government business school (a gain of 1 rank), #4 for publications, research, and MDPs and Placements (a gain of 4 ranks from the previous year).
- In the Fortune ranking, the institute participated for the first time and ranked 29 out of 175 participating institutions.
- In the India Today ranking, we ranked 36 out of 281 institutions.
- In the Outlook/I-care rankings, the institute gained 5 ranks and moved up from 27 to 22.
- In the Week's rankings, released for the first time, the institute ranked 17 out of more than 130 participating institutions.
- In the Education Post (IIRF) rankings, the institute showed substantial gain by moving from Cluster 9 (rank of 49) to 35 out of 144 participating institutions.
- In the Chronicle Magazine rankings (13<sup>th</sup> edition), the institute participated for the first time and attained a rank of 7<sup>th</sup> in the All-India Top Business School Rankings.

## AWARDS

During the year, the institute won a few awards which are noteworthy and indicative of the institute's growing stature. The India Didactic Association (IDA) recognized the institute by awarding us the 2022 best institute for Industry – Academia Collaboration for Creating Employability and Entrepreneurship in the Higher Education category. It is noteworthy to mention that over 2,300 institutions from 25 states were nominated and a jury of 90 Eminent Educators with a final evaluation by the Grand Jury Members selected the institutes for various awards. The institute also received the Top Institute of India from Competition Success Review (CSR) for 2023. The Director of IIM Amritsar, Prof. Nagarajan Ramamoorthy, was awarded the Exemplary Leadership Award by the APAC Network 4<sup>th</sup> Educational Leadership Awards.













## **Academic Alliances**

Pursuant to the MoU between IIM Amritsar and the CFA Institute, USA, the following students of the MBA-08 have been awarded CFA Program Student Scholarships. The details are as follows:

Sr. No.	Name	Roll Number	
1	Harshdeep Sandhanwalia	MBA/08/019	
2	Siddharth	MBA/08/049	
3	Yuvraj Baheti	MBA/08/063	
4	Jenil Patel	MBA/08/099	
5	Aindrila Das	MBA/08/131	
6	Atharva Pande	MBA/08/197	



# INTERNATIONAL COLLABORATIONS

The institute sent a student to Kedge Business School, France, for a dual degree program, as part of the MoU signed in the year 2021. Additionally, the institute also signed a Memorandum of Understanding (MoU) with the Higher School of Economics, National Research University, Saint Petersburg, for exchange programs.

IIM Amritsar and HSE, St. Petersburg, intend to promote collaboration between the two institutions based on the MoU. The exchange program will provide a platform for the exchange of ideas among academic institutions, offer opportunities for the students for their holistic development, provide cross-cultural experiences, help embrace diversity, and build a global management perspective. The institute is also in discussions with the University of Maryland, College Park for the signing of a MoU for academic collaborations.





# LIBRARY

The institute has an in-house library well equipped with both print and electronic resources. The library has around 2801 print books, 18 periodicals and 13 newspapers in hard copies and a subscription of 48 E-Databases. It provides access to over 5714+ full-text e-Journals, 2.32 lakh+ e-books (including 94 Hindi titles), and 7000+ e-Magazines/e-Newspapers. The library also has a Kibo XS device (Kibo XS is the intelligent personalized Scanning and Reading device) that reads printed and handwritten content across multiple Indian and overseas languages and translates text across 100+ global languages in real-time, including Hindi and provides the output in Digital (doc, docx, TXT, PDF) and audio formats.

During the fiscal year 2022-23, the library also strengthened the databases required for student learning and academic research upon recommendations by the Library and Research Committee. The library continued the subscription of almost all existing subscribed e-resources (except one) and added 1 database in the e-resources collection and over 17,000 e-books. The library also added 101 Hindi books in the print collection during the fiscal year 2022-23.

IIM Amritsar and Guru Nanak Dev University (GNDU) mutually agreed to use each other's library for reading and consultation (which have 5.35 lakh+ documents, including more than 35.5 thousand Hindi books). Both the library has signed the letter regarding the same.



# **FACULTY SPOTLIGHT**

## **Faculty Addition and Attrition**

During the year 2022-23, the institute recruited nine faculty members to replace the attrition and to cater to the growth. Prof. Rashmi Kumari (Marketing and Communications) and Prof. Priyesh Puriyal (Finance, Accounting and Control) left the institution to seek careers in other academic institutions. The institute recruited the following faculty members during the year 2022-23 taking the total faculty strength to thirty-six (36) faculty members.

Name	Doctoral Institution	Teaching Area
Dr. Jagriti Srivastava	IIM - Kozhikode	Finance
Dr. Nitin Koshta	IIM - Kashipur	OMQT
Dr. Kalpit Sharma	IIM - Lucknow	IT and Computational System
Dr. Ravi Khadotra	IIM – Lucknow	Finance, Accounting and Control
Dr. Sanket Vatawala	IIM – Indore	Marketing and Communications
Dr. Swapan Deep Arora	IIM – Lucknow	Marketing and Communications
Dr. Ananya Syal	IIM - Ahmedabad	OBHR
Dr. Sakshi Aggarwal	IIM – Indore	Marketing and Communications
Dr. Aarushi Jain	IIM – Indore	IT and Computational System

# **Research Output of the Faculty Members**

IIM – Amritsar values teaching, research and institution building activities. The institute encourages faculty members to engage in intellectual pursuits related to their field of teaching and provides adequate support for their development through faculty development fund, databases and library resources, academic associates to support their teaching and research activities. A natural outcome of the various support systems is the intellectual contributions they produced. Research is a continuous activity, often with uncertain outcomes. Yet, the institute is delighted to share with the stakeholders that its faculty members have done quite well in terms of research contributions. The year saw our faculty present nine research papers in conferences, publish thirty-six (36) journal articles in national and international journals, one case study, and one book chapter. These outcomes are excluding journal articles and research papers accepted for presentation in the conferences that are yet to take place. Journal publications by the faculty members and their quality indices are given in the following two tables:

# Summary of Research Output 2022 - 2023



Arun K Kaushik	6	7	-	-	-	-
Gurbir Singh	1	3	-	-	-	-
Divya Tripathi	-	2	1	-	-	-
Sweta Singh	2	6	-	-	-	-
Udayan Sharma	1	4	-	-	-	-
Prashant Poddar	1	5	-	-	-	-
Santosh Kumar Tiwari	-	1	-	-	-	-
Ankit Sharma	1	3	-	-	-	-
Vartika Dutta	1	1	-	-	-	-
Surender Rao Komera	-	3	-	-	-	-
Mukesh Kumar	1	4	-	-	-	-
Aswathy Asokan Ajitha	5	3	-	-	-	-
Shuvbrata Chakraborty	2	4	-	-	-	-
Sanket Vatavala	1	4	-	-	-	-
Siddharth Majhi	1	7	-	-	-	-
Sujit Jagadale	2	1	-	-	-	-
Pankaj Gupta	1	3	-	-	-	-
Amit Gupta	1	3	-	-	-	-
Ravishankar Kommu	1	6	-	-	-	-
Sunil Reddy Kunduru	-	1	-	-	-	-
Chetan Chitre	-	3	-	-	-	-
Pavneet Singh	-	4	-	-	-	-
Nabendu Paul	-	7	-	-	-	-
Jagriti Srivastava	2	4	-	-	-	-
Ravi Khadotra	1	3	-	-	-	-
Ranjan Kumar	1	2	-	-	-	-
Nagarajan Ramamoorthy	1	-	-	-	-	-
Swapan Deep Arora	2	3	-	-	-	-
Ananya Syal	-	3	-	1	-	-
Aarushi Jain	-	2				
Nitin Koshta	-	1				
Kalpit Sharma	-	3				
Prashant Anand	-	3				
Sakshi Aggarwal	-	6				
TOTAL	36*	117	1	1	-	-

\*Two articles were co-authored by IIM Amritsar faculty members.

## **Quality of Research**

IIM Amritsar, in line with other leading international academic institutions including other IIMs, uses Australian Business Dean Council (ABDC) ranking and Chartered Association of Business

Schools (ABS) ranking to evaluate the research quality. The quality of research published by the faculty of IIM Amritsar is given below:

Journal Quality (ABDC Ranking)	Number of Articles	ABS Ranking	Number of Articles
A*	1	4*	-
А	14	4	-
В	12	3	8
С	8	2	10
-		1	11
Others	1	Others	7
TOTAL	36		36

# List of Journal Articles Published by IIM Amritsar Faculty and Post-Doctoral Fellows

Author(s)	Year	Article Title	Journal Title	ABDC	ABS
<b>Udayan Sharma</b> , Madhusudan Karmakar	2023	Sharma, U., & Karmakar, M. (2023). Measuring minimum variance hedging effectiveness: Traditional vs. sophisticated models. International Review of Financial Analysis, 102621.	International Review of Financial Analysis, Volume 87, May 2023	A	3
Subodh Kulkarni, Nagarajan Ramamoorthy	2022	Kulkarni, S. P., & Ramamoorthy, N. (2022). Learning to Contract under Uncertainty in Strategic Alliances: The Co-evolution of a Firm's Absorptive Capacity. Journal of Managerial Issues, 34(3).	Journal of Managerial Issues, 34:3, 227-244.	C	-
Saurav Snehvrat, Sanjay Chaudhary, <b>Siddharth Majhi</b>	2022	Snehvrat, S., Chaudhary, S., & Majhi, S. G. (2022). Ambidexterity and absorptive capacity in boundary-spanning managers: role of paradox mindset and learning goal orientation. Management Decision, (ahead-of-print).	Management Decision, 60, 12	В	2
Somdeep Chatterjee, <b>Prashant Poddar</b>	2022	Chatterjee, S., & Poddar, P. (2022). Women's Empowerment and Intimate Partner Violence: Evidence from a Multidimensional Policy in India. Economic Development and Cultural Change. Forthcoming. https://doi.org/10.1086/721281	Economic Development and Cultural Change	A	3
Ranjan Kumar	2022	Kumar, R. (2022). E-learning programs in executive education: effects of perceived quality and perceived value on self- regulation and motivation. Higher Education, Skills and Work-Based Learning, (ahead-of-print).	Higher Education, Skills and Work-Based Learning, Vol. 12 No. 6, pp. 1025-1039	с	1
Rahul Sindhwani, Abhishek Behl,	2022	Sindhwani, R., Behl, A., Sharma, A., & Gaur, J. (2022). What makes micro, small, and medium enterprises not adopt	International Journal of Logistics Research and Applications	В	1

Ankit Sharma,		Logistics 4.0? A systematic and structured			
Jighyasu Gaur		approach using modified-total interpretive			
		structural modelling. International Journal			
		of Logistics Research and Applications, 1-			
Courses During di	2022	26.	Tuonon antation Coion ao	•	3
Gourav Dwivedi,	2023	Dwivedi, G., Chakraborty, S., Agarwal, Y.	Transportation Science (Forthcoming)	A	3
Yogesh K. Agarwal, Rajiv K. Srivastava		K., & Srivastava, R. K. (2023). Simultaneous Production and Transportation Problem: A	(For theorning)		
Shuvabrata		Case of Additive			
Chakraborty		Manufacturing. Transportation Science.			
Rahul Sindhwani,	2022	Sindhwani, R., Chakraborty, S., Behl, A., &	Journal of Cleaner	А	2
Abhishek Behl,		Pereira, V. (2022). Building resilience to	Production (Vol 365)		
Vijay Pereira		handle disruptions in critical	, , , , , , , , , , , , , , , , , , , ,		
Shuvabrata		environmental and energy sectors:			
Chakraborty		Implications for cleaner production in the			
-		oil and gas industry. Journal of Cleaner			
		Production, 365, 132692.			
Ajay Jose, G.	2022	Jose, A., Rejikumar, G., Asokan Ajitha, A.,	Tourism Recreation	А	2
Rejikumar,		Mathew, S., & Chakraborty, U. (2022).	Research		
Aswathy Asokan		Destination image and perceived			
Ajitha, Sonia		meaningfulness for visitor loyalty: A			
Mathew, Uttam		strategic positioning of Indian			
Chakraborty		destinations. Tourism Recreation			
		Research, 1-20.			
Zahra Daneshfar,	2022	Daneshfar, Z., Asokan-Ajitha, A., Sharma,	Information Technology	А	3
Aswathy Asokan		P., & Malik, A. (2022). Work-from-home	& People		
<b>Ajitha,</b> Piyush Sharma,		(WFH) during COVID-19 pandemic–A			
Ashish Malik		netnographic investigation using Twitter data. Information Technology & People,			
		(ahead-of-print).			
G. Rejikumar,	2022	Rejikumar, G., Ajitha, A. A., Kalpana, P.,	IEEE Transactions on	А	3
Aswathy Asokan		Oumessaoud, A., & Lahlouh, K. (2022).	Engineering		
Ajitha,		Modeling Patient Perceptions About	Management		
P. Kalpana,		Generic Drug Quality and Trust With			
Aicha		Doctors: An Empirical Analysis for Creating			
Oumessaoud,		Sustainable Healthcare. IEEE Transactions			
Khaled Lahlouh		on Engineering Management.			
Aswathy Asokan	2023	Asokan-Ajitha, A. (2023). Business	Journal of Business &	A	2
Ajitha		customer experience in B2B2C service	Industrial Marketing		
		settings: a scale development. Journal of			
		Business & Industrial Marketing, 38(4), 886-904.			
S.M. Ramya,	2023	Ramya, S. M., Banu, J., Asokan Ajitha, A., &	Employee Relations: The	В	2
Jasmine Banu,	2025	Baral, R. (2023). Walking on a thin line!	International Journal		2
Aswathy Asokan		Empirical examination of work–home			
Ajitha,		boundary violations faced by employees			
Rupashree Baral		during forced work from home. Employee			
		Relations: The International Journal, 45(2),			
6	2022	277-303.	Taskastasta t		
Swapan Deep	2022	Arora, S. D., Singh, G. P., Chakraborty, A., & Maity, M. (2022). Polarization and social	Technological	A	3
<b>Arora,</b> Guninder		media: A systematic review and research	Forecasting and Social		
Guilliuei		agenda. Technological Forecasting and	Change, Vol. 183 October 2022		
Dal Singh				1	1
Pal Singh, Anirban Chakrabor		Social Change, 183, 121942.			

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Anirban Chakraborty, <b>Swapan Deep</b> Arora	2022	Chakraborty, A., & Arora, S. D. (2022). Managing Adversity: Brands and COVID- 19. Vikalpa, 47(2), 106-115.	Vikalpa, Vol. 47, No. 2	-	1
Madhusudan Karmakar, <b>Ravi Khadotra</b>	2022	Karmakar, M., & Khadotra, R. (2022). Forecasting liquidity-adjusted VaR: A conditional EVT-copula approach. Review of Financial Economics.	Review of Financial Economics	В	1
Jagriti Srivastava, Aravind Sampath, Balagopal Gopalakrishnan	2022	Srivastava, J., Sampath, A., & Gopalakrishnan, B. (2022). Is ESG the key to unlock debt financing during the COVID- 19 pandemic? International evidence. Finance Research Letters, 49, 103125.	Finance Research Letters Volume 49, 103125	A	2
Sandeep Yadav, Jagriti Srivastava	2023	Yadav, S., & Srivastava, J. (2023). CSR, monitoring cost and firm performance during COVID-19: balancing organizational legitimacy and agency cost. Accounting Research Journal.	Accounting Research Journal	В	2
<b>Sanket Vatawala,</b> Bipul Kumar, Arun Sharma, Aditya Billore, Ashish Sadh	2022	Vatavwala, S., Kumar, B., Sharma, A., Billore, A., & Sadh, A. (2022). Customer disengagement in business-to-business markets: A framework for analysis. Industrial marketing management, 105, 114-130.	Industrial Marketing Management, Volume 105	A*	3
Ravishankar Kommu	2023	Kommu, R. V. (2023). Career Success of a Woman Mentor: Role of Gender Composition of Mentoring Dyad. A Review of Economic & Social Development, 58(3), 489.	Indian Journal of Industrial Relations, Vol. 58, No.3	С	-
Pankaj Gupta	2023	Gupta, P. (2023). Prediction efficacy of intra-group merger and acquisition deals: Evidence from India. Indian Journal of Industrial Relations, 59(1)	Indian Journal of Industrial Relations	C	-
Sudeepta Pradhan, Makhmoor Bashir, <b>Sweta Singh</b>	2023	Pradhan, S., Bashir, M., & Singh, S. (2023). The impact of a pandemic on knowledge sharing behavior: a COR perspective. VINE Journal of Information and Knowledge Management Systems, 53(2), 271-291.	VINE Journal of Information and Knowledge Management Systems	В	0
Sweta Singh, R.S. Kommu	2023	Singh, S. & Kommu, R. S. (2023). Career Success of a Woman Mentor: Role of Gender Composition of Mentoring Dyad. Indian Journal of Industrial Relations, 58 (3), 489-500.	Indian Journal of Industrial Relations, Vol 58 (3)	С	-
<b>Sujit Jagadale</b> , Jayne Krisjanous	2023	Jagadale, S. R., & Krisjanous, J. (2023). Exploring unheard voices: Best practices in interviewing women prosumers in Indian subsistence contexts. Journal of Consumer Affairs, 57(1), 36-68.	Journal of Consumer Affairs	A	2
Sujit Jagadale, Joya A. Kemper	2022	Jagadale, S. R., & Kemper, J. (2022). 'Give It Up!': A Macro-Social Marketing Approach to India's Clean Cooking Fuel Access. Journal of Macromarketing, 42(3), 433-453.	Journal of Macromarketing	A	2

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Rajeev Gupta, Vikas Kumar, <b>Arun Kaushik,</b>	2023	Gupta, R., Kumar, V., Kaushik, A. K., Gupta, D. D., & Sindhwani, R. (2023). Investigating the Impact of Online Brand Communities on Online Customer Engagement and	Journal of Global Marketing	С	1
<b>Arun Kaushik,</b> Rajeev Gupta, Mukesh Kumar	2022	Kumar Kaushik, A., Gupta, R., & Kumar, M. (2022). Qualitative investigation of customer delight and terrible hospitality experiences. Global Business Review, 09721509221094942.	Global Business Review	В	-
Amanpreet Kaur, Vikas Kumar, <b>Arun Kaushik</b>	2023	Kaur, A., Kumar, V., & Kaushik, A. K. (2023). Vegetable and fruit growers' intention to use biopesticides in India: application of TPB and HBM models. Journal of Environmental Planning and Management, 1-24.	Journal of Environmental Planning and Management	В	1
Vikas Kumar, <b>Arun Kaushik,</b> Gubir Singh	2022	Kumar, V., Kaushik, A. K., & Singh, G. (2022). Modeling the Indian households' intention to adopt the solar net metering system. Built Environment Project and Asset Management, (ahead-of-print).	Built Environment Project and Asset Management	В	1
Vikas Kumar, <b>Arun Kaushik</b>	2022	Marketing, 13567667221095589. Kumar, V., & Kaushik, A. K. (2022). Solar rooftop adoption among Indian households: a structural equation modeling analysis. Journal of Social Marketing, (ahead-of-print).	Journal of Social Marketing	A	1
Vikas Kumar, Vikrant Kaushal, <b>Arun Kaushik</b>	2022	Kumar, V., Kaushal, V., & Kaushik, A. K. (2022). Building relationship orientation among travelers through destination brand authenticity. Journal of Vacation	Journal of Vacation Marketing	С	1
<b>Mahima Gupta,</b> Amit Das	2022	Gupta, M., & Das, A. (2022). Toward e- participation: Measuring and explaining performance. Journal of Global Information Technology Management, 25(4), 266-285.	Journal of Global Information Technology Management	В	2
Amit Gupta	2022	Gupta, A. (2022). Impact of Service Climate Dimensions on Customer Service Quality: Test of a Multilevel Model. South Asian Journal of Management, 29(1).	South Asian Journal of Management, Volume 29, Issue No.1, January – March 2022, page 7-29	С	1
Sameen Naqvi, Angappa Gunasekaran, <b>Vartika Dutta</b>	2023	Naqvi, S., Gunasekaran, A., & Dutta, V. (2023). Prescriptive analytics applications in sustainable operations research: conceptual framework and future research challenges. Annals of Operations Research, 1-40.	Annals of Operations Research	A	3
/ikas Kumar, Arun Kumar Kaushik, <b>Gurbir Singh</b>	2022	Kumar, V., Kaushik, A. K., & Singh, G. (2022). Modeling the Indian households' intention to adopt the solar net metering system. Built Environment Project and Asset Management, (ahead-of-print).	Built Environment Project and Asset Management	В	1

Devashish Das Gupta, Rahul Sindhwani		Brand Loyalty. Journal of Global Marketing, 1-19.			
Arun Kumar Kaushik, Rajeev Gupta, <b>Mukesh Kumar</b>	2022	Kumar Kaushik, A., Gupta, R., & Kumar, M. (2022). Qualitative investigation of customer delight and terrible hospitality experiences. Global Business Review, 09721509221094942.	Global Business Review	C	1

# **Case Studies**

Ananya Syal, 2023 Vishal Gupta	Syal, A., & Gupta, V., (2023). Examining the linkages between leader humility, leader envy, and innovation: a study of r&d teams. In Sage Research Methods: Business. SAGE Publications, Ltd., https://doi.org/10.4135/9781529630350	Sage Research Methods: Business. SAGE Publications	-	-	
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## **Conference Presentations**

Faculty	Paper Title	Conference Title	Date
Mukesh Kumar	Kumar, M., (2022) Does ESG reporting foretell financial performance? Evidence from energy sector behemoths in the US and India. Paper presented at the IRCSG - IIM Bodhgaya. (16-17 September, 2022)	IRCSG - IIM Bodhgaya	16-17 September, 2022
Mukesh Kumar	Kumar, M., (2023) Reinventing crisis communication strategies based on country-of- origin cues. Paper presented at the ICCBP 2023. (05-07 January, 2023)	ICCBP 2023	05-07 January, 2023
Mukesh Kumar	Kumar, M., (2023) Sustaining tourism During War: A Case of Russia and Ukraine. Paper presented at the Sustainable Development – A Value Chain Perspective, SDVP-23. (03-04 February, 2023)	Sustainable Development – A Value Chain Perspective, SDVP-23	03-04 February, 2023
Mukesh Kumar, Nellu	Kumar, M., Nellu, (2022) Promoting Tourism in War Ravaged Destinations: A Case of Russia and Ukraine. Paper presented at the Vision 2050: Agri-Business & Food Processing Organization Perspective. (17-19 November, 2022)	Vision 2050: Agri-Business & Food Processing Organization Perspective	17-19 November, 2022
Vikas Kumar, <b>Arun Kaushik</b> , Gurbir Singh	Kumar, V., Kaushik, A.K. and Singh, G. (2022). Building a Relationship Orientation among Travelers through Destination Brand Authenticity. Paper presented at the 15th Global Brand Conference, Sheffield Hallam University, UK (4-6 May 2022)	15th Global Brand Conference, Sheffield Hallam University, UK	04-06 May, 2022
Vikas Kumar, <b>Arun Kaushik</b> , Amanpreet Kaur	Kumar, V., Kaushik, A.K., and Kaur, A. (2022). Environmental concerns, government initiatives, and young consumers' intentions to	2nd Pritam Singh Memorial (PRISM) Conference, IIM Nagpur	17-19 November, 2022

Vikas Kumar, <b>Arun Kaushik</b> , Amanpreet Kaur	<ul> <li>adopt solar technologies: application of the theory of planned behavior. Paper presented at the 2nd Pritam Singh Memorial (PRISM)</li> <li>Conference, IIM Nagpur. (17-19 November 2022)</li> <li>Kumar, V., Kaushik, A.K., and Kaur, A. (2022).</li> <li>Vegetable and fruit growers' intention to use biopesticides in India: Application of TPB and HBM models. Paper presented at the POMS,</li> </ul>	POMS, International Conference, IIM Kozhikode	21-23 December, 2022
Arun Kaushik	International Conference, IIM Kozhikode. (21-23 December 2022)	International Conference on	10-11
Arun Kausnik	Kaushik, A.K. (2023). Influence of Online Brand Communities on Customer engagement and Brand loyalty. Paper presented at the International Conference on Reimagining Marketing with Technology, IIM Jammu. (10-11 February 2023)	Reimagining Marketing with Technology, IIM Jammu	10-11 February, 2023
Vikas Kumar, <b>Arun Kaushik</b> , Amanpreet Kaur, F. Noravesh	Kumar, V., Kaushik, A.K., Kaur, A., and Noravesh, F. (2023). Customers' intention toward electric vehicles in India and Australia: A cross-cultural perspective. Paper presented at the International Conference on Reimagining Marketing with Technology, IIM Jammu. (10-11 February 2023)	International Conference on Reimagining Marketing with Technology, IIM Jammu	10-11 February, 2023
Arun Kaushik	Kaushik, A.K. (2023). A Comparative Examination of CB-SEM, PLS-SEM, and Consistent PLS Outcomes. Paper presented at the International Conference on Evidence Based Management, BITS Pilani. (24-25 February 2023)	International Conference on Evidence Based Management, BITS Pilani	24-25 February, 2023
Vikas Kumar, <b>Arun Kaushik</b> , Sheetal, R. Mittal	Kumar, V., Kaushik, A.K., Sheetal, and Mittal, R. (2023). Investigating the effect of export incentives and firm-level determinants on the export intensity of manufacturing industries using the ordinary least square method. Paper presented at the Ph.D. Summer Institute in International Trade & Industrial Organisation, College of Business, Flinders University, South Australia. (15-16 March 2023)	Ph.D. Summer Institute in International Trade & Industrial Organisation, College of Business, Flinders University, South Australia	15-16 March, 2023
Mahima Gupta	Gupta, M., (2022) Designing Retail Network in the era of Energy Transition. Paper presented at the IEEE M2022. (08 December, 2022)	IEEE M2022	08 December, 2022
Santosh Kumar	Kumar, S., (2023) Business group and entrepreneurial orientation: An emerging market context. Paper presented at the International Conference on Sustainable Business Management. (23 March, 2023)	International Conference on Sustainable Business Management	23 March, 2023
<b>Surender Rao Komera,</b> P.J. Jijo Lukose, S. Sasidharan	Komera, S. R., Lukose Jijo, P.J., and Sasidharan, S. (2022). Are Family Firms Innovative? Moderating effects of family and institutional ownership. Paper presented at the XV Annual FGKS Conference. (22 December 2022)	XV Annual FGKS Conference	22 December, 2022
A.Mathews, Surender Rao Komera,	Mathews, A. and Komera, S. R. (2022) Corporate investments under policy uncertainty : Are small & medium-sized firms different?	India Finance Conference	22 December, 2022

	Presented at the India Finance Conference. (22 December 2022)		
A.Mathews, Surender Rao Komera,	Mathews, A. and Komera, S. R. (2023). Corporate investments under policy uncertainty: Are small & medium sized firms different? Presented at the ICMM 2023. (23 January 2023)	2nd international conference on the management of micro,small, and medium enterprises	23 January, 2023
Harpreet Kaur	Kaur, H. (2022). Examining the Impact of Cyber Physical Infrastructure and Shared Capabilities on Supply Chain Cyber Resilience. Paper presented at the 2022 International Conference on Industrial Engineering & Engineering Management. (7-10 December 2022)	2022 International Conference on Industrial Engineering & Engineering Management	7-10 December, 2022
Harpreet Kaur	Kaur, H. (2023). Evaluating Cyber security risks in MSME Supply chains: A case of growing Ecommerce in India. Paper presented at the 2nd ICMM 2023. (20-22 January 2023)	2nd ICMM 2023	20-22 January, 2023
Harpreet Kaur	Kaur H. (2023). Outsourcing and offshoring decisions considering port congestion and carbon emissions. Paper presented at the SBM 2023. (23-25 March 2023)	SBM 2023	23-25 March, 2023
J. Lawrence, <b>Vartika Dutta</b> , R.R. Bhatt	Lawrence, J., Dutta, V., Bhatt, R. R., (2022) Sunidra Mattress-Go Big or Go Home, presented at the 24th Annual Convention of Strategic Management Forum (SMF 2022). Paper presented at the Institute of Rural Management Anand, Gujarat, India. (21-23 December, 2022)	24th Annual Convention of the Strategic Management Forum (SMF 2022)	21-23 December, 2022
Vartika Dutta	Dutta, V., (2023) Panel Discussion – Innovation, MSME, and Start-up Ecosystem – Interplay of Enablers and Deterrents. Paper presented at the International Conference on Management of MSMEs. (20-22 January 2023)	International Conference on Management of MSMEs	20 – 22 January 2023
Vikas Kumar, Arun Kaushik, <b>Gurbir</b> <b>Singh</b>	Kumar, V., Kaushik, A.K. and Singh, G. (2022). Building a Relationship Orientation among Travelers through Destination Brand Authenticity. Paper presented at the 15th Global Brand Conference. (04-06 May 2022)	15th Global Brand Conference	04-06 May, 2022
Gurbir Singh	Singh, G. (2022). Anthropomorphized Brands Influence on Customer Brand Perceptions: In a Service Failure Context. Paper presented at the 15th Global Brand Conference. (04-06 May 2022)	15th Global Brand Conference	04-06 May, 2022
Gurbir Singh. H.S. Srivastava	Singh, G. and Srivastava, H.S. (2022). Consumption Tax Evasion: A Social Norms Perspective. Paper presented at the ANZMAC 2022. (05-07 December 2022)	ANZMAC 2022	05-07 Dec, 2022
P. Dogra, Gurbir Singh	Dogra, P. and Singh, G. (2023). Investigating the effect of Food Vlogs on the millennial's Buying Behavior: Application of situation–organism– behavior-consequence (SOBC) framework. Paper presented at the International Conference on Reimagining Marketing with Technology (ICRMT). (10-11 February 2023)	International Conference on Reimagining Marketing with Technology (ICRMT)	10-11 Feb, 2023

Sujit Jagadale	Jagadale, S.R., (2022) Well-being at the	The 47th Macromarketing	20-24 June,	
,	Intersection of Class and Outsider Status:	Conference	2022	
	Consumption of Migrant Labour in Subsistence			
	Context. Paper presented at the 47th			
	Macromarketing Conference. (20-24 June,			
	2022)			
Chetan Chitre	Chitre, C., (2023) Firm size and productivity in	Indian Academy of Management	06-08	
	Indian industry. Paper presented at the Indian	2023	January,	
	Academy of Management 2023. (06-08 January,		2023	
Charten Chitan	2023)	2	20.22	
Chetan Chitre	Chitre, C., (2023) Productivity in Indian industry	2nd ICMM 2023	20-22	
	- A comparison across states. Paper presented at the 2nd ICMM 2023. (20-22 January, 2023)		January, 2023	
Chetan Chitre	Chitre, C., (2023) Fostering Innovation in	2nd ICMM 2023	20-22	
chetan entre	MSMEs - Role of Government and Public Policy		January,	
	- Panel Discussion. Paper presented at the 2nd		2023	
	ICMM 2023. (20-22 January, 2023)			
Divya Tripathi	Tripathi, D., (2023) Fostering Employee Work	10th International HR Conference	23-24	
	Role Performance through Servant Leadership:		January	
	Evidence from India. Paper presented at the		2023	
	10th International HR Conference. (23-24			
	January, 2023)			
Divya Tripathi	Tripathi, D., (2023) Organizations & Triple	2nd International Conference on	20-22	
	Bottom Line: Leveraging Micro-Foundations to	Management of MSMEs	January,	
	Achieve Sustainable Development. Paper		2023	
	presented at the 2nd INTERNATIONAL			
	CONFERENCE ON MANAGEMENT OF MSMEs. (20-22 January, 2023)			
Divya Tripathi	The Palgrave Handbook of Servant Leadership	Book Chapter	July, 2022	
Divya mpatin		book enapter	July, 2022	
Ritika Singh,	Singh, R., Singh, S., (2022) Understanding the	the 49 <sup>th</sup> International Federation Of	19-21 May,	
Sweta Singh	relationship between remote learning attitude	Training and Development	2022	
	and self-perceived employability: the role of	Conference World Conference &		
	family support and online learning self-efficacy	Exhibition		
	(OLSE). Paper presented at the 49 <sup>th</sup>			
	International Federation Of Training and			
	Development Conference World Conference &			
Ritika Singh,	Exhibition. (19-21 May, 2022) Singh, R., Singh, S., (2022) Understanding the	12th Conference on Excellence in	03-05 June,	
Sweta Singh	Relationship Between Remote Learning	Research and Education	2022	
Sweta Singh	Attitude and Self-Perceived Employability		2022	
	Among Indian University Students: The			
	Mediating Role of E-learning Engagement.			
	Paper presented at the 12th Conference on			
	Excellence in Research and Education. (03-05			
	June 2022)			
Sweta Singh	Singh, S. (2023). A systematic review of	8th Biennial conference of the	06-08	
	organizational career management practices	Indian Academy of Management	January,	
	and subjective career success. Paper presented	(INDAM)	2023	
	at the 8th Biennial conference of the Indian			
	Academy of Management (INDAM). (06-08			
Swota Singh	January 2023)	2nd International Conference on	20-22	
Sweta Singh	Singh, S. (2023). Career consequences of work pressure and the buffering role of work-family			
	supportive supervisor and work engagement.	Management of MSMEs	January, 2023	
	Paper presented at the 2nd International			
		المتعادي والمكاف والمتكري والمتحد والمحد والمتحد والمتحد والمتحد والمتحد والمتحد والمتحد والمحد والمح		

	Conference on Management of MSMEs. (20-22 January 2023)		
Pankaj Gupta	Gupta, P. (2023). Income Smoothing, Allowance and Provision for Loan Losses: Evidence from Indian Urban Co-operative Sector Bank. Paper presented at the 42nd EBES Conference - Lisbon. (11-14 January 2023)	42nd EBES Conference - Lisbon	11-14 January, 2023
Pankaj Gupta	Gupta, P. (2023). Institutional voids: Exploring new dimensions from institutional theory perspective. Paper presented at the FIIB research Conference. (02-04 March 2023)	FIIB research Conference	02-04 March, 2023
Pankaj Gupta	Gupta, P. (2023).What Makes Intra-Group Deals Attractive: Revisiting Market Timing and Pecking Order Hypothesis.Paper presented at the FIIB research Conference. (02-04 March 2023)	FIIB research Conference	02-04 March, 2023
<b>Udayan Sharma</b> , Madhusudan Karmakar	Sharma, U., Karmakar, M., (2023) Measuring minimum variance hedging effectiveness : Traditional Vs. Sophisticated models. Paper presented at the International Conference on Management of MSMEs. (20-22 January, 2023)	International Conference on Management of MSMEs	20-22 January, 2023
Udayan Sharma	Sharma, U., (2023) Asymptotic dependance and Hedged portfolio risk : Why are commodity and currency futures riskier than stock futures? Paper presented at the International Conference on Management of MSMEs. (20-22 January, 2023)	International Conference on Management of MSMEs	20-22 January, 2023
<b>Udayan Sharma</b> , Aarzoo Sharma	Sharma, U., Sharma, A., (2022) Hedge and safe haven properties of green assets. Paper presented at the International conference on sustainable goals. (16-17 September, 2022)	International conference on sustainable goals	16-17 September, 2022
<b>Udayan Sharma</b> , Aarzoo Sharma	Sharma, U., Sharma, A., (2022) Hedge and safe haven properties of Green assets. Paper presented at the Global conference on flexible systems management 2022. (09-11 December, 2022)	Global conference on flexible systems management 2022	09-11 December, 2022
Pavneet Singh, Jitender Swami	Singh, P., Swami, J., (2023) Political Alignment and Fiscal Transfers in the Indian States. Paper presented at the International Conference on Management of MSMEs. (20-22 January, 2023)	2nd International Conference on Management of MSMEs	20-22 January, 2023
<b>Pavneet Singh,</b> Ananth Krishna	Singh, P., Krishna, A., (2023) Decision Making under Risk- Effect of Market and Social Norms on Decision Biases. Paper presented at the International Conference on Management of MSMEs. (20-22 January, 2023)	2nd International Conference on Management of MSMEs	20-22 January, 2023
Pavneet Singh	Singh, P., (2023) Ease of Doing Business and Industrial Investments in India. Paper presented at the International Conference on Management of MSMEs. (20-22 January, 2023)	2nd International Conference on Management of MSMEs	20-22 January, 2023
Pavneet Singh	Singh, P., (2023) Political Alignment and Economic Growth in India. Paper presented at the International Conference on Management, Economics and Finance. (10-12 March, 2023)	International Conference on Management, Economics and Finance	10-12 March, 2023
Ravishankar Kommu	Kommu, R.,V., (2023) Understanding Careers in India: A Mixed Methods Approach. Paper	Indian Academy of Management	06-08 January,
	presented at Indian Academy of Management.		
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Deviehenles: Komm	(06-08 January, 2023)		07.14
Ravishankar Kommu	Kommu, R., V., (2022) A Review of Literature on	All India Research Conference, IIM	07-11 December
	CEO Compensation in India. Paper presented at the All India Research Conference, IIM	Lucknow	December, 2022
	Lucknow. (07-11 December, 2022)		2022
Varsha Singh &	Singh, V., Kommu, R., V., (2023) Navigating	Indian Academy of Management	06-08
Ravishankar V.	through an identity crisis: a case study on ESG	indian Academy of Management	January,
Kommu	re-orientation of coal India limited. Paper		2023
	presented at the Indian Academy of		2020
	Management. (06-08 January, 2023)		
Ravishankar Kommu	Kommu, R., V., (2023) Boundarylessness of	2nd International Conference on	20-22
	careers in the civil service: An Optimal Matching	Management of MSMEs	January,
	Analysis. Paper presented at the 2nd		2023
	International Conference on Management of		
	MSMEs. (20-22 January, 2023)		
Varsha Singh &	Managing conflicting goals: A Case Study on	Globalizing Indian Thought 2022	01-03
Ravishankar V.	ESG Of Coal India Limited		December,
Kommu			2022
Amit Jain, Divya	Exclusion by inclusion: using kafka as a parable	Indian Academy of Management	06-08
Sharma and	to understand experiences of visually impaired	2023	January,
Ravishankar V.	bankers in India		2023
Kommu			
Aarushi Jain,	Jain, A., Robert, L., (2022) Robots and	ICIS, SIG-AIAAA Workshop	13
Lionel Robert	Restaurants: A Job Characteristic Model (JCM)		December,
	of HumanRobot Workforce Integration		2022
	Challenges. Paper presented at the ICIS, SIG-		
	AIAAA Workshop. (13 December, 2022)		10
Henry M. Kim,	Kim, H., Tana, S., Laskowaski, M., Zhong, C.,	ICIS, SIGBIT Workshop	13 December
Silviana Tana,	Jain, A., (2023) Overcoming the Balkanization of		December,
Marek Laskowski, Cheng Zhong,	Blockchain Research: Web3 is about Tokens AND Protocols AND Online Communities. Paper		2022
Aarushi Jain	presented at the ICIS, SIGBIT Workshop. (13		
Aarusiin Julii	December, 2022)		
Nitin Koshta	Koshta, N. (2023). Addressing the		
			07-09
		13th Industrial Engineering and	07-09 March.
	Methodological Challenges Associated with E-	13th Industrial Engineering and Operations Management	March,
	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th	13th Industrial Engineering and Operations Management Conference.	
inin Kosina	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations	<b>Operations Management</b>	March,
Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023)	Operations Management	March,
	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations	Operations Management Conference.	March, 2023 08-11
	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing	Operations Management Conference. 6th International Conference of	March, 2023 08-11
	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper	Operations Management Conference. 6th International Conference of	March, 2023 08-11 November,
	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022)	Operations Management Conference. 6th International Conference of	March, 2023 08-11 November,
	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in	March, 2023 08-11 November, 2022 14-16
Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing culture in industrial firms through sustainable	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in Sustainable Marketing: A Global	March, 2023 08-11 November, 2022 14-16 March,
Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing culture in industrial firms through sustainable organizational architecture. Paper presented at	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in	March, 2023 08-11 November, 2022 14-16
Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing culture in industrial firms through sustainable organizational architecture. Paper presented at the 1st Research Innovations in Sustainable	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in Sustainable Marketing: A Global	March, 2023 08-11 November, 2022 14-16 March,
Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing culture in industrial firms through sustainable organizational architecture. Paper presented at the 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in Sustainable Marketing: A Global	March, 2023 08-11 November, 2022 14-16 March,
Sanket Vatavwala Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing culture in industrial firms through sustainable organizational architecture. Paper presented at the 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM 2023). (14-16 March, 2023)	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM 2023)	March, 2023 08-11 November, 2022 14-16 March, 2023
Sanket Vatavwala Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing culture in industrial firms through sustainable organizational architecture. Paper presented at the 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM 2023). (14-16 March, 2023) Vatavwala, S. (2023). Digitization in MSMEs and	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM 2023) 2nd International Conference on	March, 2023 08-11 November, 2022 14-16 March, 2023 20-22
Sanket Vatavwala Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing culture in industrial firms through sustainable organizational architecture. Paper presented at the 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM 2023). (14-16 March, 2023) Vatavwala, S. (2023). Digitization in MSMEs and growth-oriented outcomes : Integrating the	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM 2023)	March, 2023 08-11 November, 2022 14-16 March, 2023 20-22 January,
Sanket Vatavwala	Methodological Challenges Associated with E- waste Estimation. Paper presented at the 13th Industrial Engineering and Operations Management Conference. (07-09 March, 2023) Vatavwala, S. (2022). A framework for analysing brand equity in business markets. Paper presented at the 6th International Conference of Marketing, Strategy, & Policy 2022. (08-11 November, 2022) Vatavwala, S. (2023). Sustainable marketing culture in industrial firms through sustainable organizational architecture. Paper presented at the 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM 2023). (14-16 March, 2023) Vatavwala, S. (2023). Digitization in MSMEs and	Operations Management Conference. 6th International Conference of Marketing, Strategy, & Policy 2022 1st Research Innovations in Sustainable Marketing: A Global Virtual Symposium' (RISM 2023) 2nd International Conference on	March, 2023 08-11 November, 2022 14-16 March, 2023 20-22

Sanket Vatavwala	Vatavwala, S. (2023). Designing branding	2nd International Conference on	20-22
	strategies for MSMEs in an era of digitization.	Management of MSMEs	January,
	Paper presented at the 2nd International		2023
	Conference on Management of MSMEs. (20-22		
	January, 2023)		
Sandeep Yadav,	Yadav S. and Srivastava J. (2022). Where Are	AIB-Canada Hybrid Conference	04
Jagriti Srivastava	You Coming From? Firm Internationalization		November,
	and Corporate Social Responsibility. Paper		2022
	presented at the AIB-Canada Hybrid		
	Conference. (04 November 2022)		
B. Gopalakrishnan, J.	Gopalakrishnan B., Jacob J. and Srivastava J.	New Zealand Finance Conference	08-09
Jacob,	(2022). Fishing in muddy waters: Mergers and		December,
Jagriti Srivastava	acquisitions during uncertainty. Paper		2022
	presented at the New Zealand Finance		
	Conference. (08-09 December 2022)		
Jagriti Srivastava	Srivastava J. (2023). SMEs digitalization,	International Conference on	20-22
	national culture and default during COVID-19 : a	Management of MSMEs	January,
	cross country examination. Paper presented at		2023
	the International Conference on Management		
	of MSMEs. (20-22 January 2023)		
Jagriti Srivastava	Srivastava J. (2023). Digitalization, entry mode	International Conference on	20-22
0	and SMEs speed of Internationalization during	Management of MSMEs	January,
	COVID-19 : A cross country examination. Paper		2023
	presented at the International Conference on		
	Management of MSMEs. (20-22 January 2023)		
Kalpit Sharma,	Sharma, K. and Mukhopadhyay, A. (2022).	28th Americas Conference on	10-14
A. Mukhopadhyay	Cyber-risk management of DDoS attacks: A	Information Systems (AMCIS),	August,
, a mannopaanyay	semi-structured data model approach. Paper	Minneapolis, 2022	2022
	presented at the 28th Americas Conference on		
	Information Systems (AMCIS), Minneapolis,		
	2022. (10-14 August 2022)		
Kalpit Sharma,	Sharma, K. and Mukhopadhyay, A. (2022).	Bright Internet Global Summit 2022	07
A. Mukhopadhyay	Cyber-risk assessment and mitigation of DDoS		December,
A. Wakhopaanyay	attacks using semi-structured data models.		2022
	Paper presented at the Bright Internet Global		2022
	Summit 2022. (7 December 2022)		
Kalpit Sharma	Sharma, K. (2023). Staying alert: a hybrid	INDIAN ACADEMY OF	06-08
Kalpit Sharma	learning approach to cyber-risk mitigation.	MANAGEMENT 2023	January
	Paper presented at the INDAM 2023. (6-8		2023
	January 2023)		2025
Ravi Khadotra	Khadotra R. (2022). Forecasting Liquidity-	India Finance Conference	19-21
	Adjusted VaR: A GP-INGARCH-EVT combined		December,
	approach. Paper presented at the India Finance		2022
			2022
Davi Khadatwa	Conference. (19-21 December 2022)	Internetional Conference on	20.22
Ravi Khadotra	Khadotra R. (2023). The assumption of perfect	International Conference on	20-22
	correlation between liquidity and price in	Management of MSMEs	January,
	Liquidity adjusted-VaR models : A myth or		2023
	reality? Paper presented at the International		
	Conference on Management of MSMEs. (20-22		
	January 2023)		
Ravi Khadotra	Khadotra R. (2022). Forecasting Liquidity-	New Zealand Finance Meeting	08-09
	Adjusted VaR: A conditional EVT-copula		December,
	approach. Paper presented at the New Zealand		2022
	Finance Meeting. (08-09 December 2022)		

Swapan Deep Arora	Arora, S. D. (2022). Consumers' Actuation of	The 6th International Conference of	08-11	
	Power in Markets: A Taxonomy. Paper	Marketing, Strategy, and Policy	November,	
	presented at the The 6th International Conference of Marketing, Strategy, and Policy 2022. (08-11 November, 2022)	2022	2022	
Swapan Deep Arora	Arora, S. D. (2022). A typology of Consumers'	ANZMAC 2022	05-07	
	Actions toward empowerment. Paper		December,	
	presented at the ANZMAC 2022. (05-07		2022	
	December 2022)			
Swapan Deep Arora	Arora, S. D. (2023). A Taxonomy of Consumers'	AMA Winter Conference 2023	06	
	Actions Toward Empowerment. Paper		February	
	presented at the AMA Winter Conference 2023.		2023:	
	(06 February 2023: Online and 09-12 February		Online and	
	2023: Offline)		09-12	
			February	
			2023: Offline	
Sunil Reddy Kunduru ,	Kunduru, S.R. and Asokan-Ajitha, A. (2022).	ANZMAC 2022 Conference	December	
Aswathy Asokan	Conceptualization and measurement of self-		2022	
Ajitha	curation affordance in public discourse on social			
-	media. Paper presented at the ANZMAC 2022			
	Conference. (December 2022)			
Aswathy Asokan	Asokan-Ajitha, A. and Sengupta, S. (2022).	ANZMAC 2022 Conference	December	
Ajitha,	Beyond heteronormativity: gender neutralism		2022	
S. Sengupta	and inclusivity in service encounters. Paper			
	presented at the ANZMAC 2022 Conference.			
Aswathy Asokan	(December 2022) Asokan-Ajitha, A. and Sengupta, S. (2022).	NASMEI Conference 2022	December	
Ajitha,	Gender Inclusive Service Encounters: Towards a	NASIMEI COMPTENCE 2022	2022	
S. Sengupta	Conceptual Model. Paper presented at the		2022	
	NASMEI Conference 2022. (December 2022)			
M. Dhattarwal,	Dhattarwal. M. & Chakraborty, S. (2022).	XXV Annual International	Dec 16-18,	
Shuvabrata	Investing in greener vehicle technologies for a	Conference of the Society of	2022	
Chakraborty	sustainable future. Paper presented at the XXV	Operations Management (SOM		
	Annual International Conference of the Society	2022)		
	of Operations Management (SOM 2022). (16-18 December, 2022)			
Shuvabrata	Chakraborty, S. (2022). Keeping up pace in the	International Conference on	Dec 16-17,	
Chakraborty	food delivery business. Paper presented at the	Business, IT and Enterprise	2022	
	International Conference on Business, IT and	Architecture (ICBIT 2022)		
	Enterprise Architecture (ICBIT 2022). (16-17			
	December, 2022)			
Shuvabrata Chaluachautu	Chakraborty, S. (2022). Profit Maximizing	13th Conference of the Association	Nov 9-13,	
Chakraborty	Integer Multicommodity Flow Problem. Paper presented at the 13th Conference of the	of Asia Pacific Operational Research	2022	
	Association of Asia Pacific Operational Research	Societies (APORS 2022)		
	Societies (APORS 2022). (09-13 November,			
	2022)			
M. Dhattarwal,	Dhattarwal. M. & Chakraborty, S. (2022).	International Conference on Cases,	June 28-29,	
Shuvabrata	Investing for A Sustainable Future: An Analysis	Action Research and Best Practices	2022	
Chakraborty	of Vehicle Technologies. Paper presented at the	in Energy Sector		
	International Conference on Cases, Action			
	Research and Best Practices in Energy Sector.			
Ankit Sharma	(28-29 June, 2022) Sharma, A., (2022) Where have all the	POMS 32nd Annual International	April 2022	
	containers gone? A global shipping containers	Conference, 2022	April 2022	

	network problem. Paper presented at the		
	POMS 32nd Annual International Conference,		
	2022. (April 2022)		
Ankit Sharma	Sharma, A., (2022) Sustainable Logistics Sector	Society of Operations Management	December
	Development using System Dynamics Modeling	Conference, 2022	2022
	Approach. Paper presented at the Society of		
	Operations Management Conference, 2022.		
	(December 2022)		
Ankit Sharma	Sharma, A., (2022) Duopoly competitive airline	POMS India International	December
	hub location and network design problem	Conference, 2022	2022
	under CORSIA implementation. Paper		
	presented at the POMS India International		
	Conference, 2022. (December 2022)		
Prashanth Anand	Session Chair	Netritva	Feb 16-19
			2023
Prashanth Anand	Anand, P., (2023) Fulfillment and replenishment	Netritva	16-19
	decision-making in a stochastic closed loop	Netritvu .	February,
	online retail environment. Paper presented at		2023
	the Netritva. (16-19 February, 2023)		2020
Satinder Singh,	Singh, S., Anand, P., (2023) Factors influencing	ICBDS	02-04
Prashanth Anand	Indian Manufacturers to adopt Electric Vehicles		February,
	Production. Paper presented at the ICBDS. (02-		2023
	04 February, 2023)		
Satinder Singh,	Singh, S., Anand, P., (2023) Identifying factors	ICBDS	02-04
Prashanth Anand	that influence ONDC adoption amongst		February,
	consumers and sellers. Paper presented at the		2023
	ICBDS. (02-04 February, 2023)		
Sunil Reddy Kunduru,	Kunduru, S.R. and Asokan-Ajitha, A. (2022).	ANZMAC, 2022	December,
Aswathy Asokan Ajitha	Conceptualization and measurement of self-		2022
	curation affordance in public discourse on social		
	media. Paper presented at the ANZMAC, 2022.		
	(December 2022)		
Sunil Reddy Kunduru	Kunduru, S.R. (2023). Institutional Voids,	2nd ICMM, 2023	January,
	Account Aggregators and Bridging the MSME		2023
	Finance Gap in India. Paper presented at the		
	ICMM, 2023. (January 2023)		
Ranjan Kumar	Kumar, R., (2022) Blended learning programs	72nd Annual International	26-30 May,
	for working professionals: Path analysis of	Communication Association (ICA)	2022
	behavioural constructs impacting skill	Conference	
	development outcomes. Paper presented at the		
	72nd Annual International Communication		
	Association (ICA) Conference. (26-30 May,		
	2022)		
Ranjan Kumar	Kumar, R., (2022) E-learning programs in	International Conference on	09 July,
	executive education: Effects of perceived	Education and Learning (ICEL), 2022	2022
	quality and perceived value on self-regulation		
	and motivation. Paper presented at the		
	International Conference on Education and		
	Learning (ICEL), 2022. (09 July 2022)		
Prashant Poddar	Poddar, P. (2022). For the love of God?	Annual Conference, Royal Economic	13 April,
	Proselytization, Religious Restrictions and Social	Society	2022
	Conflicts in India. Paper presented at the		
	Annual Conference, Royal Economic Society,		
	UK, 2022. (13 April, 2022)		

Prashant Poddar	Poddar P. (2022). For the love of God?	ASREC Annual Conference 2022	22-23 April
	Proselytization, Religious Restrictions, and		2022
	Social Conflicts in India. Paper presented at the		
	Annual Conference, Association for the study of		
	Religion, Economics and Culture, USA, 2022.		
	(22-23 April, 2022)		
Somdeep	Chatterjee, S., Poddar, P., & Mishra, S. (2022).	ACEGD ISI Delhi	19-21
Chatterjee <b>,</b>	Contraceptive Usage and Fertility: What		December,
Prashant Poddar,	Happens When Doorstep Access Comes at a		2022
S. Mishra	Price? Paper presented at the 17th Annual		
	Conference on Economic Growth and		
	Development, Indian Statistical Institute Delhi,		
	New Delhi, 2022. (19-21 December, 2022)		
Prashant Poddar	Poddar, P. (2022). Social Aspects of Internal	10th International Scientific	20-21
	Security: The case of religious conversions and	Conference: PUBLIC MANAGEMENT	October,
	government response in India. Paper presented	2022	2022
	at the 10th International Scientific Conference:		
	PUBLIC MANAGEMENT 2022, War Studies		
	University, Warsaw, 2022. (20-21 October,		
	2022)		
Somdeep	Chatterjee, S., Poddar, P., & Mishra, S. (2022).	Asian Meeting of the Econometric	10-12
Chatterjee,	Contraceptive Usage and Fertility- What	Society	January,
Prashant Poddar,	Happens When Doorstep Access Comes at a		2023
S. Mishra	Price? Paper presented at the Asian Meeting of		
	the Econometric Society, IIT Bombay, Mumbai,		
	2023. (10-12 January, 2023)		
Ananya Syal	Syal, A. (2022) Leading Innovation in R&D	Annual International research	07-11
	Teams: A Moderated-Mediation Analysis. Paper	Conference at IIM Lucknow Noida	December,
	presented at the Annual International research	Campus	2022
	Conference at IIM Lucknow Noida Campus. (07-		
	11 December, 2022)		20.22
Ananya Syal	Syal, A. (2023) Servant Leaders and Business	International Conference on	20-22
	Model Innovation in Micro Small and Medium	Management of MSMEs	January,
	Enterprises. Paper presented at the		2023
	International Conference on Management of		
Anonyo Guol	MSMEs. (20-22 January, 2023)	32nd Annual Convention of the	03-05
Ananya Syal	Syal, A. (2023) Diverse Workforce and Their		March,
	Struggle for Inclusion at Work. Paper presented at the 32nd Annual Convention of the National	National Academy of Psychology	2023
	Academy of Psychology. (03-05 March, 2023)		2025
Anonyo Svol		Research Innovations in Sustainable	14-16
Ananya Syal	Syal, A. (2023) Bridging the gap: Consumer choices and sustainable packaging. Paper	Marketing	
	presented at the Research Innovations in	Warketing	March, 2023
	Sustainable Marketing. (14-16 March, 2023)		2025
Siddarth Majhi	Majhi, S.G. (2022), "Digital Transformation in	2nd Pritam Singh Memorial (PRISM)	17-19
	Public Sector Organizations: Case of the Indian	Conference	November
	Iron and Steel Industry" at the POMS India		2022
	International Conference 2022 organized by IIM		2022
	Kozhikode. (17-19 November, 2022)		
Siddarth Majhi,	Majhi, S.G. and Pattanayak, A. (2022),	2nd Pritam Singh Memorial (PRISM)	17-19
	"Information Technology and Managerial	Conference	November
			2022
A.Pattanayak	Improvisation Canability A Noural		
A.Pattanayak	Improvisation Capability: A NeurolS		2022
A.Fattanayak	Improvisation Capability: A NeurolS Perspective" at the 2nd Pritam Singh Memorial (PRISM) Conference organized by IIM Nagpur.		2022

Siddarth Majhi,	Majhi, S.G. and Mukherjee, A. (2022),	Australasian Conference on	04-07
A.Mukherjee	"Conceptualizing a Cognitive Analytics	Information Systems 2022	December,
· · · · · · · · · · · · · · · · · · ·	Capability" at the 33rd Australasian Conference		2022
	on Information Systems - ACIS 2022 at		
	Melbourne, Australia. (04-07 December, 2022)		
A.H. Raghavendra,	Raghavendra, A.H., Majhi, S.G., Mukherjee, A.	Australasian Conference on	04-07
Siddarth Majhi,	and Bala, P.K. (2022), "Artificial Intelligence and	Information Systems 2022	December,
A. Mukherjee,	Poverty Alleviation: A Review" at the 33rd	,	2022
P.K. Bala	Australasian Conference on Information		
	Systems - ACIS 2022 at Melbourne, Australia.		
	(04-07 December, 2022)		
A.H. Raghavendra,	Raghavendra, A.H., Majhi, S.G., Mukherjee, A.	POMS India International	21-23
Siddarth Majhi,	and Bala, P.K. (2022), "Can Artificial Intelligence	Conference 2022	December,
A. Mukherjee,	(AI) play a role in poverty alleviation? A review		2022
P.K. Bala	and research agenda" at the ISDSI Global		
	Conference 2022 organized by the Jagdish		
	Sheth School of Management (JAGSoM) at		
	Bangalore. (21-23 December, 2022)		
Siddarth Majhi	Majhi, S.G. (2022), "Service Operations, Digital	POMS India International	21-23
-	Transformation, and Organizational Structure:	Conference 2022	December,
	The Case of Consulting" at the POMS India		2022
	International Conference 2022 organized by IIM		
	Kozhikode. (21-23 December, 2022)		
Siddarth Majhi	Majhi, S.G. (2023), "Social media use,	INDAM 2023	06-08
	absorptive capacity, and sensing-seizing		January,
	capabilities of managers" at the INDAM		2023
	Conference 2023 organized by SBM-NMIMS at		
	Mumbai. (06-08 January 2023)		
Siddarth Majhi	Majhi, S.G. (2023). 'A brave new world':	Book Chapter	
	Exploring the implications of online chess for		
	the sport post the pandemic. In B. Basu, M.		
	Desbordes, and S. Sarkar (Eds.), Sports		
	Management in an Uncertain Environment.		
	Springer Singapore.		
	https://link.springer.com/book/9789811970092		
Sakshi Aggarwal,	Aggarwal, S., Tripathi, S., Mandal, S., (2023)	American Marketing Association	10-12
Sanjeev Tripathi,	Prefer Linear or Crooked? A Visual	Winter Conference	February,
Sudipta Mandal	Representation Perspective. Paper presented at		2023
	the American Marketing Association Winter		
<u></u>	Conference. (10-12 February, 2023)		05.05
Sakshi Aggarwal,	Aggarwal, S., Tripathi, S., Mandal, S., (2022)	The Australia and New Zealand	05-07
Sanjeev Tripathi,	Counting to a Round Number Precisely: Effect	Marketing Academy (ANZMAC)	December,
Sudipta Mandal	of Symmetric Chunking on Ease of the Process		2022
Calualat Anno 2000	and Counting Confidence		10.11
Sakshi Aggarwal	Aggarwal, S., (2023) Fake News: The Vulnerable	International Conference on	10-11
	Consumers on Social Media. Paper presented at	Reimagining Marketing with	February,
	the International Conference on Reimagining	Technology	2023
	Marketing with Technology. (10-11 February,		
Columbi Aggerman	2023)	The Australia and New Zeelend	05.07
Sakshi Aggarwal,	Aggarwal, S., Tripathi, S., Mandal, S., (2022)	The Australia and New Zealand	05-07 December
Sanjeev Tripathi,	Prefer Linear or Crooked? A Visual	Marketing Academy (ANZMAC)	December, 2022
Sudipta Mandal	Representation Perspective. Paper presented at the Australia and New Zealand Marketing		2022
	-		
	Academy (ANZMAC). (05-07 December, 2022)	1	

Sakshi Aggarwal	Aggarwal, S., (2023) Real vs. Desired: Self- Presentation of the Stigmatized on Social Media. Paper presented at the International Conference on Reimagining Marketing with Technology. (10-11 February, 2023)	International Conference on Reimagining Marketing with Technology	10-11 February, 2023
<b>Sakshi Aggarwal</b> , Sanjeev Tripathi, Sudipta Mandal	Aggarwal, S., Tripathi, S., Mandal, S., (2022) Prefer Linear or Crooked? A Visual Representation Perspective. Paper presented at the North American Society for Marketing Education in India (NASMEI) 2022. (19-20 December, 2022)	North American Society for Marketing Education in India (NASMEI) 2022	19-20 December, 2022
<b>Nabendu Paul</b> , Jayadev M	Paul, N., Jayadev, M., (2022) Financing Constraints, Creditor Rights and Corporate Borrowing: An Analysis through the Insolvency and Bankruptcy Code. Paper presented at the IIMA IBBI Conference. (30 April, 2022 & 01 May, 2022)	IIMA IBBI Conference	30 April, 2022 & 01 May, 2022
Nabendu Paul	Paul, N., (2022) Financing Frictions and Demand for External Finance-A world view. Paper presented at the Seventh (2022) Cross Country Perspectives in Finance. (23-25 June, 2022)	Seventh (2022) Cross Country Perspectives in Finance	23-25 June, 2022.
Nabendu Paul	Paul, N., (2022) Financing Frictions and Demand for External Finance. Paper presented at the 4th International Conference on Financial Markets and Corporate Finance. (07-09 July, 2022)	4th International Conference on Financial Markets and Corporate Finance	07-09 July, 2022
Varsha Singh, <b>Nabendu Paul</b>	Singh, V., Paul, N., (2022) ESG and Firm Innovation: A World View. Paper presented at the International Conference of Recent Advances in Business Sustainability (ICRABS). (25-26 November, 2022)	International Conference of Recent Advances in Business Sustainability (ICRABS)	25-26 November, 2022
Nabendu Paul	Paul, N., (2023) Did the Competition Act achieve its objective? Paper presented at the 2nd International Conference on Management of MSMEs. (20-22 January, 2023)	2nd International Conference on Management of MSMEs	20-22 January, 2023
<b>Nabendu Paul,</b> Rouhin Deb	Paul, N., Deb, R., (2023) A study on India Unincorporated. Paper presented at the 2nd International Conference on Management of MSMEs. (20-22 January, 2023)	2nd International Conference on Management of MSMEs	20-22 January, 2023
Amit Gupta	Gupta, A. (2023), Cooperation, cooperatives, and farmer producer organization in Indian agriculture. Paper presented at the CBS National Conference "New horizon of business resilience for Economical and Sustainable Growth". (25 March, 2023)	CBS National Conference "New horizon of business resilience for Economical and Sustainable Growth"	25 March, 2023
Amit Gupta	Gupta, A. (2023), Dimensions of Sustainability in agriculture. Paper presented at the CBS National Conference "New horizon of business resilience for Economical and Sustainable Growth". (25 March, 2023)	CBS National Conference "New horizon of business resilience for Economical and Sustainable Growth"	25 March, 2023
Amit Gupta	Gupta, A. (2023), Technology adoption in agriculture in India. Paper presented at the CBS National Conference "New horizon of business resilience for Economical and Sustainable Growth". (25 March, 2023)	CBS National Conference "New horizon of business resilience for Economical and Sustainable Growth"	25 March, 2023

#### **Research Impact**

IIM Amritsar faculty members have contributed to impactful research over the years. The impact of research is a broader concept and one of the metrics, not the sole metrics, used is the number of citations of the faculty member's research by other researchers around the world. The research output produced by the IIM Amritsar faculty members totalled 1,806 for the year 2022 as per Google Scholar Citation Index. The detailed output is provided in the table below (including the faculty members who left the institute in the year 2022-23):

Sr. No	Name of the Faculty	Cumulative Number of Research Publications	Total Citations	Citations 2022
1	Prof. Nagarajan Ramamoorthy	46	3106	219
2	Prof. Arun Kumar Kaushik	37	1221	326
3	Prof. Mahima Gupta	20	128	19
4	Prof. Harpreet Kaur	18	678	149
5	Prof. Santosh Kumar Tiwari	04	43	6
6	Prof. Surender Rao Komera	12	414	88
7	Prof. Vartika Dutta	04	275	59
8	Prof. Amit Gupta	45	479	59
9	Prof. Mukesh Kumar	15	105	39
10	Prof. Gurbir Singh	06	64	23
11	Prof. Pankaj Gupta	09	23	5
12	Prof. Chetan Vikas Chitre	08	125	43
13	Prof. Sweta Singh	07	39	6
14	Prof. Divya Tripathi	05	89	41
15	Prof. Ravishankar Vekanta Kommu	03	7	1
16	Prof. Udayan Sharma	05	22	8
17	Prof. Sujit Raghunathrao Jagadale	30	52	24
18	Prof. Aswathy Asokan Ajitha	22	168	64
19	Prof. Sunil Reddy Kunduru	06	65	20
20	Prof. Shuvabrata Chakraborty	05	36	16
21	Prof. Ankit Sharma	09	575	261
22	Prof. Ranjan Kumar	16	115	25
23	Prof. Prashant Poddar	09	14	5
24	Prof. Priyesh Valiya Purayil	03	15	6
25	Prof. Siddharth Gaurav Majhi	15	35	20
36	Prof. Kalpit Sharma	15	24	11
37	Prof. Jagriti Srivastava	07	14	7
38	Prof. Sanket Vatvwala	07	146	73
39	Prof. Swapan Deep Arora	10	105	55
40	Prof. Ananya Syal	07	13	1
41	Prof. Aarushi Jain	11	42	25
42	Prof. Nitin Koshta	07	190	102

### Faculty List 2022

1.	Amit Gupta	PhD, University of Maryland	
2.	Ankit Sharma	PhD, IIM Lucknow	
3.	Arun Kumar Kaushik	PhD, IIT Roorkee	
4.	Aswathy Asokan Ajitha	PhD, IIT Madras & Curtin University	

5.	Chetan Chitre	PhD, IIM Bangalore	
6.	Divya Tripathi	PhD, IIM Lucknow	
7.	Gurbir Singh	PhD, IIM Indore	
8.	Harpreet Kaur	PhD, IIT Delhi	



9.	Jagriti Srivastava	PhD, IIM Kozhikode	
10.	Kalpit Sharma	PhD, IIM Lucknow	
11.	Mahima Gupta	PhD, IIM Lucknow	
12.	Mukesh Kumar	PhD, Jawaharlal Nehru University	

13.	Nabendu Paul	PhD, IIM Bangalore	
14.	Pankaj Gupta	PhD, IIM Indore	
15.	Pavneet Singh	PhD, IIM Ahmedabad	
16.	Prashant Poddar	PhD, IIM Lucknow	

17.	Prashant V. Anand	PhD, IIM Lucknow	
18.	Priyesh Valiya Purayil	PhD, IIM Kozhikode	
19.	Ranjan Kumar	PhD, IIM Lucknow	
20.	Ravi Khadotra	PhD, IIM Lucknow	



21.	Ravishankar V. Kommu	PhD, IIM Calcutta	
22.	Sanket Vatavwala	PhD, IIM Indore	
23.	Santosh Kr. Tiwari	PhD, IIM Indore	
24.	Shuvabrata Chakraborty	PhD, IIM Lucknow	

25.	Siddharth Gaurav Majhi	PhD, IIM Ranchi	
26.	Sujit Raghunathrao Jagadale	PhD, IRMA Anand	
27.	Sunil Reddy Kundru	PhD, IIM Bangalore	
28.	Surender Rao Komera	PhD, IFMR	



29.	Swapan Deep Arora	PhD, IIM Lucknow	
30.	Sweta Singh	PhD, IIM Bangalore	
31.	Udayan Sharma	PhD, IIM Lucknow	
32.	Vartika Dutta	PhD, IIT Kharagpur	

33.	Aarushi Jain	PhD, IIM Indore	
34.	Ananya Syal	PhD, IIM Ahmedabad	
35.	Nitin Koshta	PhD, IIM Kashipur	
36.	Sakshi Aggarwal	PhD, IIM Indore	

# **STUDENT ACCOMPLISHMENTS**

During the year 2022-23, several students from IIM-Amritsar won various competitions organized by the corporates and other B-Schools. During the year, the students of IIM- Amritsar won 52 awards, accounting for 18.44% of the combined student bodies of MBA07, MBA08, MBA-BA01, and MBA-HR01 batches.

Some significant achievements are:

- Akshaya Srivastava secured Second Position in Female Category and Fourth Overall in the Best Student in Management Award as a part of ET ascent's 29th Business School Affaire & Dewang Mehta National Education Leadership Recognitions Event.
- IIM Amritsar Sports Team bagged 3 Gold and 3 Silver Medals in Agniyatra 9.0, the Sports Fest of IIM Kashipur.
- Team of Vishesh Mehra, Avinash Gupta, and Aman Pandey won Finopolu organised by IIM Indore.
- Team of Aditya Gupta, Ankit Yadav, and Arijit Singha won the Dattansh: Data Analytics competition organised by the National Institute of Agricultural Extension Management.
- Team of Piyush Gadewar, Nishant Lakhpati, and Amar Dhoot won Elegante 6.0, Organised by IIM Bodh Gaya.
- Amar Dhoot was the National Winner at The Top Recruit, Organised by DCB Bank, and the first runner-up at National Finance Olympiad organised by Phoenix Global.
- Kenneth Menezes won the National ESG Competition organised by the CFA Institute.
- 5 IIM Amritsar teams were declared National Semi-Finalists at the Amazon ACE Challenge 2022.
- Team of Tanishka Agarwal, Gopal Rao, and Sumit Yadav were National Finalists at the ABFRL Showstopper organised by the Aditya Birla Group.
- Abhishek Jain was the National First Runner-up at the event organised by DCB Bank.
- Kriti Gupta, Gangapriya Krishna Kumar, Jahanavi Gupta and Shivansh Tandon, were selected for the Fujitsu 100 challenge 2022-23.
- Aindrila Das won Confero 11.0, organised by IIM Calcutta.
- Team of Ritik Sharma and Nikhil Tantia won the Trancend 2023, organised by IIM Lucknow.
- Team of Nishtha Jain and Gajanand Shukla were National Finalist at MI Summit 4.0.





#### Achievements of MBA07, MBABA01, MBAHR01 Batches

The Senior batches for the current academic year – the MBA07, MBABA01 and MBAHR01 demonstrated spectacular prowess and emerged victorious across competitions as listed below:

Competition Name	Participant Name	Position Secured
Ad-O-Holic	Manik Mittal	3rd
(IMT)	Sarthak Mukherjee	
	Abhijit Santra	
Adwise 6.0	Manik Mittal	3rd
(IIM Nagpur)	Sarthak Mukherjee	
	Abhijit Santra	
Adzap	Manik Mittal	2nd
(IIT Delhi)	Sarthak Mukherjee	
	Abhijit Santra	
Fight or Flight	Aditya Gupta	2nd
(ISB)	Ankit Yadav	
	Vishesh Mehra	1st

Finopoly	Avinash Gupta	
(IIM Indore)	Aman Pandey	1
Karo Vyapaar-Solaris (IIM Udaipur)	Pranay Kolte	2nd
	Ishan Kulkarni	
	Akash Sharma	
Dakshta-Samanvay 2021 (IIT Madras)	Mohit Mantry	2nd
	Arijit Mukhopadhyay	
	Arush	
Crosswords (Great Lakes Institute of	Lokesh D	2nd
Management Chennai)	Vignesh G	
	Roop Chander	
Dattansh: Data Analytics (National	Aditya Gupta	1st
Institute of Agricultural Extension	Ankit Yadav	
Management)	Arijit Singha	]
Chakravyuh (IIM Sirmaur)	Tirtham Mukherjee	3rd
	Nilesh Kumar Gupta	
	Priyanshu Shekhar	
Elegante 6.0 - IIM Bodh Gaya	Piyush Gadewar	1st
	Nishant Lakhpati	
Stratify 2.0 (IIM Bodh Gaya)	Amar Dhoot	2nd
	Bhargavkumar Dalwadi	
	Nilesh Kumar Gupta	
Ridea Case Study Competition (IIM	Piyush Gadewar	3rd
Lucknow)	Lulith Janardan	
National Finance Olympiad (Phoenix Global)	Amar Dhoot	First Runner Up
Flipkart Wired 5.0	Bhavya Dhanuka	National Semi-Finalists
	Manu Bhiksham	
	Yatindra Singh	
MBAtrek-MBAvengers Corporate	Akshay Kumar P D	National Finalists
Competition	Krishnaprasad V	]
	Gayatri Awagan	]
	Mettu L Soundarya	]
Hero Campus Challenge	Bhavya Dhanuka	National Semi-Finalists
	Abhijeet Rathore	1
	Tej Yadav	

Akshaya ShrivastavaAnkit NagMayur BadhanVivek Singh RanaPalash KukwasIshan BansalAmar Dhoot	National Finalists	
Mayur Badhan Vivek Singh Rana Palash Kukwas Ishan Bansal	National Finalists	
Vivek Singh Rana Palash Kukwas Ishan Bansal	National Finalists	
Palash Kukwas Ishan Bansal	-	
Ishan Bansal	-	
Amar Dhoot		
	National Winner (Joint)	
Sarthak Mukherjee	National Finalists	
Tirtham Mukherjee		
Shivam Saini	National First Runner	
Madhav Tapadia	Ups	
Sourabh De		
Gajanan Shukla	National Finalists	
Nishtha Jain	1	
Kriti Gupta	National Semi-Finalists	
Riya Gupta	1	
Utkarsh Kumar	1	
Amar Dhoot	National Finalists (Special Recognition)	
Nilesh Kumar Gupta		
Bhargavkumar Dalwadi		
Kenneth Menezes	National Winner	
Neeraj Chandani	National Finalists	
Anurag Singh		
Tarun Chauhan		
Gunjanpreet Kaur	National Semi-Finalists	
Prayag Roul		
Pawan Jaiswal		
Sourabh De		
Kenneth Menezes		
Siddharth Sarma		
Akash Marigoli		
Prithvi Raj	]	
Pranav Mittal		
Arijit Mukhopadhyay		
	Shivam SainiMadhav TapadiaSourabh DeGajanan ShuklaNishtha JainKriti GuptaRiya GuptaUtkarsh KumarAmar DhootNilesh Kumar GuptaBhargavkumar DalwadiKenneth MenezesNeeraj ChandaniAnurag SinghTarun ChauhanGunjanpreet KaurPrayag RoulPawan JaiswalSourabh DeKenneth MenezesSiddharth SarmaAkash MarigoliPrithvi RajPranav Mittal	

	Palash Kukwas	
	Ishan Bansal	
ICICI Bank beat the curve Competition	Akshaya Srivastava	National Semi Finalists
2022 (Track ESG)	Nikhil Joshi	
	Rakesh S	
	Shubham Garg	
ICICI Bank beat the curve Competition	Amar Dhoot	National Semi Finalists
2022 (Track MSME)	Nilesh Kumar Gupta	
	Bhargavkumar Dalwadi	
	Prajakta Deshmukh	
BESPIRITED(Diageo) Competition	Hari Krishnan	National Finalists
	Vignesh Ganesh	
	Lokesh D	
DS GROUP - TRENDSETTER	Ayush Kumar	National Finalists
	Prasanna Tayade	
	Saugat Hui	
	Tushar Chadha	
	Deeptanshu Parashar	
	Yeshwanth Gunukula	
EPIC (TVS Credit) - Analytics Challenge	Ankit Yadav	Semi Finalist
GMC - Global Management Challenge	Ayush Kumar	National Finalists
	Saugat Hui	
	S K JyotiRanjan	
	Yash Dorkhande	
Hero - Design Challenge	Shubham Garg	National Finalist
Hero - Campus Challenge	Shubham Garg	National Semi-Finalist
	Akshaya Srivastava	
	Dinesh Yadav	
DMS, IIT Delhi Chess Competition	Tejas Soni	Winners
	Pawan Jaiswal	
	Krishnaprasad V	
Boat Wavemaker Challenge 2023	Krishnaprasad V	National Semi Finalist
	Pawan Jaiswal	
	Neeraj Chandani	

#### Achievements of MBA08, MBABA02, MBAHR02 Batches

The Junior batches for the current academic year – MBA08, MBABA02, and MBAHR02 - have performed exceptionally well in reputed national level competitions as listed below:

Competition Name	Participant Name	Position Secured
Trancend 2023 - SIBM Pune	Ritik Sharma	National Winners
	Nikhil Tantia	
Confero 11.0 - IMI Kolkata	Aindrila Das	Winner
ABFRL Showstopper (Aditya Birla	Tanishka Agrawal	National Finalists
Group)	Gopal Rao	
	Sumit Yadav	
Amazon ACE Challenge 2022	Latesh Chaudhary	National Semi Finalist
	Harshdeep Singh	
	MD Affan Ansari	
	Ashita Bansal	
	Sumit Gera	
	Yuvraj Baheti	
	Keshav Agarwal	
	Aviral Malhotra	
BESPIRITED(Diageo) Competition	Sourav Bijarnia	National Finalist
	Girish Mahajan	
	Shubhanshu Jaiswar	
DCB Bank	Abhishek Jain	National First Runner up
	Rakesh Pattnaik	National Finalist
DS GROUP - TRENDSETTER	Vaishakh B S	National Semi Finalist
	Sachin Jacob	
	Gangapriya	
	Dhanush A	
BLoC Boardroom Challenge -	Aditya Vikram	National Finalists
Aditya Birla Capital	G Bhanusekhar Reddy	
	Sharath Chandra	
Fujitsu - 100 Challenge 2022-23	Kriti Gupta	

	Gangapriya Krishna Kumar	100 Best Future
	Jahnavi Gupta	Managers
	Shivansh Tandon	
Boat Wavemaker Challenge 2023	Aindrila Das	National Semi Finalist
	Anurag Kumar	
	Rakesh Pattanaik	
	Tanishka Agrawal	
	Anurag Singh (MBA07)	
	Neeraj Chandani (MBA07)	
IIM Kashipur Perspectives - A	Somnil Dutta	First Runner-up
Geopolitical Discussion Event		
Mi Summit 4.0	Gajanan Shukla	National Finalist

## **BEYOND THE CLASSROOM: STUDENT CLUBS AND ACTIVITIES**

Various student-run Committees, Clubs, and Cells carry out the Students' Activities at IIM Amritsar. The students organized the Annual Fest, Conclaves, workshops, E-Summit, etc., in the academic year 2022-23.

#### **Cultural Committee**

The following events were conducted by the Cultural Committee during the Academic Year 2022-23: The year began with Aagaaz 6.0 held on 26 July 2022 - To welcome the all-new batch of MBA07 and discover the hidden talents of the batch, Aagaaz 6.0 was organized by the applicants for the position of junior members of the Cultural Committee. Throughout the year Cultural Committee has given their best to conduct and celebrate almost all the major National festivals and days of importance like Independence Day, Onam, Teacher's Day, Ganesh Chaturthi, Navaratri, Durga Pooja, Halloween, Diwali, Christmas Day, Republic Day and Holi . The academic year ended with Aarunya 6.0 where Cultural Committee conducted Wordsworth, Sherlocked, Verve, Arz Kiya Hai, Pop-A-Pedia, Dance Dynasty, Alfaaz, Footloose, Euphony, and Pro-Nites.





















#### **Hostel and Mess Committee**

The following events were conducted by the Hostel & Mess Committee during the Academic Year 2022-23 – Bitter Sweet, Hogathon, Minute to win it, and Lord of the Kitchen under the banner of Aarunya 7.0. These events saw enthusiastic participation from all the batches. The Committee also organized celebration of Lohri at the hostel premises.







#### **Industry Interaction Cell**

The academic year of 2022-23 witnessed 4 conclaves, an Inaugural leadership summit, and 12 guest lectures under the Spotlight banner.

• Yukti'22: 07<sup>th</sup> August 2022: The Industry Interaction Cell successfully organized the sixth edition of its Annual HR conclave: Yukti'22 on August 7<sup>th</sup>, 2022. The theme for the first-panel discussion was 'Employee Experience - Moving Back from the "ZOOMbie" Land' The second panel discussion was on 'Talent Acquisition 4.0: Winning the War for Talent'

#### **Speaker Profile**

#### Panel 1:

Keynote Speaker: Mr. Augustus Azariah, Human Resource Leader, IBM

- 1. Mr. Sajjad Ahmed, Senior Director HR, Capgemini
- 2. Mr. Vikas Maheshwary, Head HR Transformation, Biocon Biologics
- 3. Ms. Shalu Manan, VP- HR Transformation, Genpact
- 4. Mr. Amit Chincholikar, Global CHRO, TATA Consumer Products
- 5. Mr. Amit Sharma, Vice President and Head of People & Culture, Volvo Group

#### Panel 2:

**Keynote Speaker:** Mr. Roy Joseph, Vice President - Human Resource and Services, Associated with leading companies in India

- 1. Mr. Manoj K. Prasad, Vice President- Talent Development & Digital Transformation, Reliance Industries Limited
- 2. Ms. Archana Bhardwaj, Senior Associate Director, KPMG India
- 3. Mr. Debashish Ghosh, VP and HR Head, Berkadia India
- 4. Dr. Manavi Pathak, Head- Talent and Leadership Development, Trent Limited
- 5. Mr. Priya Ranjan Kumar, VP- HR, JSW Steel Ltd.







 Vyakriti'22: 18<sup>th</sup> September 2022: Industry Interaction Cell successfully organized Vyakriti the second edition of IT & Analytics Conclave held on 18th September'22. The theme for the panel discussion was "Innovating with Conscience: Designing and Deploying Responsible AI"

#### **Speaker Profile**

**Keynote Speaker:** Mr. Pradeep Saini - Vice President- APMEA (Asia-Pacific, ANZ, Japan, India, Middle East & Africa) Cloud & Infrastructure Services, Wipro 1. Mr. Subhra Datta - PhD, Head Business Intelligence and Analytics, Tata Motors Finance

2. Dr. Swati Jain - PhD, Vice President, EXL

- 3. Mr. Satyamoy Chatterjee Executive Vice President, Analyttica Datalab Inc.
- 4. Mr. Pradeepta Mishra Director of Artificial Intelligence, Fosfor

5. Mr. Phaneendra Durgam - VP & Head - Analytics, Cholamandalam Investment



Pariprekshya'22: 29<sup>th</sup> October 2022: The Industry Interaction Cell successfully organized the fifth edition of its Annual Finance and Marketing Conclave: Pariprekshya'22 on October 29th, 2022. The theme for the Finance panel discussion was 'ESG Trends in the Financial Sector: The Prominence of ESG Today and Beyond!,' and for the Marketing panel discussion was 'Metaverse Marketing: It's Here To Stay!'

#### **Speaker Profile**

#### Finance Panel:

Keynote Speaker - Mr. Chandru Badrinarayanan- Chief Operating Officer, Blue Sky Analytics

- 1. Mr. Sheshadri Savalgi- Chief Finance Officer, General Mills
- 2. Mr. Salin Agarwal- Building Finance, CRED
- 3. Mr. Gurvinder Singh- Chief Financial Officer, Mitsubishi Electric India Pvt.ltd.
- 4. Mr. Ashwini Kumar Chief Risk Officer, Tata Cleantech Capital Limited
- 5. Ms. Rachna Jindal- Chief Financial Officer, Farmley


#### • Marketing Panel:

**Keynote Speaker** - Mr. Atul Raja, Executive Vice President, Global Marketing, Wadhwani Foundation

- 1. Dr. Kushal Sanghvi, Head, India & SEA, Citrus Ad
- 2. Mr. Ashish Tiwari, Chief Marketing Officer, Home Credit India
- 3. Ms. Bhuvana Subramanyan Marketing Leader
- 4. Mr. Prasun Kumar, Chief Marketing Officer, Just Dial
- 5. Mr. Shyam Sunder Nalluri, Chief Marketing Officer, Coromandel International Ltd.



Sankshetra'22: 10<sup>th</sup> December 2022: The Industry Interaction Cell successfully organized the fifth edition of its Annual Operations and Strategy Conclave: Sankshetra'22 on December 10<sup>th</sup>, 2022. The theme for the Operations panel discussion was 'Aligning People, Processes, and Innovation Across the Supply Chain Spectrum,' and the Strategy panel discussion was 'Business Strategy On Carbon Neutrality: Next Steps For a Sustainable Climate.

#### **Speaker Profile**

#### **Operations Panel:**

## Keynote Speaker - Mr. Saravanakumar Rajasekaran Head - Supply Chain Management & Purchase, Dassault Reliance Aerospace

- 1. Mr. Malay Mahanti Sr. Vice President of Commercial and Supply Chain, Indo Count Industries Limited
- 2. Mr. Ankur Chaturvedi Associate Vice President- Business Excellence & Quality, Emami
- 3. Ms. Dollyy Takkhi Chief Operating Officer, OwnYourStream.com
- 4. Mr. Ramkesh Jangra Head of Supply chain, Ericsson
- 5. Mr. Himanshu Maloo VP Supply chain, Udaan

#### **Strategy Panel:**

**Keynote Speaker** - Mr. Vijay Chakravarty Executive Vice President & Chief Strategy Officer, ReboundTAG

- 1. Mr. Prateek Shrivastava Chief Strategy Officer, careers360.com
- 2. Mr. Anirban Roy SVP Chief Strategy and M&A Officer, Tech Mahindra BPS
- 3. Ms. Sonali Dhopte Chief Strategy Officer, Excelize
- 4. Mr. Jiveshdeep Singh Sandhu Chief Marketing & Strategy Officer, Absolute Training Solution
- 5. Ms. Sheetal Ranganathan Chief Strategy Officer, Roche



## आइआइएम के छठे वार्षिक द एनुअल आपरेशन एंड स्ट्रैटजी कान्क्लेव : 'संक्षेत्र' का आयोजन

# 'हर चुनौती से निपटने में सक्षम बनाता है मजबूत नेतृत्व'

जास, अमतसर: इंडियन इंस्टीटयट आफ मैनेजमेंट (आइआइएम) की और से छठे वार्षिक द एनअल आपरेशन एंड स्ट्रैटजी कान्क्लेव : 'संक्षेत्र' का आयोजन किया गया। पैनल चर्चा में माहिरों ने आपरेशंस डोमेन में 'सप्लाई चेन में पारदर्शिता या एंड-टू-एंड दुश्यता' विषय पर विस्तार से जानकारी दी। वहीं रणनीति डोमेन में चर्चा करते हए 'अस्थिरता के युग में रणनीति : तेजी से अनुकूलन करने का साहस' विषय पर प्रकाश डाला। उन्होंने बताया कि किसी भी कंपनी को मजबूत नेतृत्व हर तरह के चुनौतियों से मुकाबला करने में सक्षम बनाता है।

आपरेशंस पैनल में मुख्य वक्ता डसाल्ट रिलायंस एयरोस्पेस लिमिटेड के सप्लाई चेन प्रबंधन और खरीद के प्रमुख सरवना कुमार राजशेखरन रहे। उन्होंने इन्वेंट्री प्रबंधन के माध्यम से कोविड महामारी के दौरान आई चुनौतियों से पार पाने के लिए अपनाएँ तौर-तरीकों के बारे में विद्यार्थियों को जानकारी दी। उन्होंने इन्वेंटी मैनेजमेंट जस्ट-इन-टाइम और जस्ट-इन-केस के बारे में भी बताया।

इसके अलावा पैनल में इंडो काउंट इंडस्ट्रीज लिमिटेड के कमर्शियल एंड सप्लाई चेन के वरिष्ठ उपाध्यक्ष मलय महंती, बिजनेस एक्सीलेंस एंड क्वालिटी इमामी के एसोसिएट वाइस प्रेसिडेंट अंकुर चतुर्वेदी, ओवेनयोरस्ट्रीमडाटकाम की चौफ आपरेटिंग आफिसर डाली तक्खी,



आइआइएम के छटे वार्षि क द एनअल आप रेशन एंड स्टेटजी कान्त्रलेव ः ' संक्षेत्र ' के दौरान ( बाएं से ) रोशे की मुख्य रणनीति अधिकारी शीतल रंगनाथन, टेक महिंद्रा वीर्पीए सएम के एसवीपी— मुख्य रणनीति और एमएंडए अधिकारी अनिर्वान राय, एक्सेलआइज की मुख्य रणनीति अधिकारी सोनाली घोपटे, कैनियर्स360डाटकाम के मुख्य रणनीति अधिकारी प्रतीक श्रीवास्तव, एब्साल्यूट ट्रेनिंग साल्यूशंस के मुख्य विषणन और रणनीति अधिकारी जिवेशदीप सिंह संघू 👁 सौ. ऑडआइएम



मंच पर उपस्थित ( वाएं से ) ओवेनयोरस्टीम डाटकाम की चीफ आपरेटिंग आफिसर डाली तक्खी, एरिक्सन के सप्लाई चेन प्रमुख समकेश जांगडा, विजनेस एक्सीलेंस एंड क्वालिटी इमामी के एसोसिएट वाइस प्रेसिडेंट अंकर चतुर्वेदी, इंडो काउंट इंडस्ट्रीज लिमिटेड के कमर्शियल एंड सप्लाई चेन के वरिष्ठ उपाध्यक्ष मलय महंती, उड़ान के वीपी सप्लाई चेन हिमांशु मॉलू 👁 सौ. आइआइएम

रामकेश जांगडा, उडान के वीपी परिवर्तनों को लेकर विद्यार्थियों के मुख्य विपणन एवं रणनीति सप्लाई चेन हिमांशु मालू ने भी की ओर से पूछे गए सवालों का अपने विचार रखे।

रिबाउंडटैंग के कार्यकारी उपाध्यक्ष रणनीति अधिकारी प्रतीक श्रीवास्तव, एडमिनिस्ट्रेशन प्रौफेसर सुरेंद्र राव एवं मुख्य रणनीति अधिकारी विजय रोशे की मुख्य रणनीति अधिकारी कोमेरा ने अतिथियों का स्वागत चक्रवर्ती ने बताया कि कोविड शीतल रंगनाथन, टेक महिंद्रा किया। उन्होंने आइआइएम की महामारी के दौर में कैसे मजबूत बीपीएसएम के एसबीपी-मुख्य पिछले सात वर्षों की खोज. नेतृत्व ने एक फर्म को अभूतपूर्व रणनीति और एमएंडए अधिकारी संस्थान की और से अपने विविध चुनौतियों का सामना करने में सक्षम अनिर्बान राय, एक्सेलआइज की पाठयक्रमों और कार्यक्रमों के माध्यम बनाया। इस दौरान ग्राहक अनभव. एरिक्सन के सप्लाई चेन प्रमुख मुल्य विपणन और डिजिटल धोपटे. एब्साल्यट टेनिंग साल्यशंस प्रकाश डाला।

भी उन्होंने जवाब दिया। पैनल में अपने विचार साझा किए। दुसरे पैनल के मुख्य वक्ता कैनियर्स360डाटकाम के मुख्य

अधिकारी जिवेशदीप सिंह संधु ने भी

इससे पहले डीन आफ मुख्य रणनीति अधिकारी सोनाली से प्राप्त की गई उपलब्धियों पर

Aarohan'23: 29th January: Industry Interaction Cell successfully conducted the 2nd Leadership Summit - Aarohan'23 on 29th January, in virtual mode. Insightful discussions around the theme " Innovate, Integrate, Motivate" which focused on the importance of innovation, integration, and motivation in leadership.

#### Speaker Profile

- Mr. Venkitraman Anand Chief Executive and Whole-time Director, Harrisons, Malayalam Limited – RP Sanjeev Goenka Group
- 2. Mr. Sumit Mundra Senior Director (HR), Gartner
- 3. Mr. Rejo Francis National Sales Head, Zee Entertainment
- 4. Ms. Vipin Luthra Senior Director, PepsiCo



**SPOTLIGHT**: The Industry Interaction Cell (IIC) hosted the Flagship Guest Lecture Series of the Indian Institute of Management Amritsar, with fourteen speakers participating. The details of the sessions are given below:

Speaker	Theme	Date
Mr. Arvind Sahay, Professor of	Constructing a brand using	31st July, 2022
Marketing and International Business,	neuroscience-based approaches	
IIM Ahmedabad		
Mr. Puneet Jain, Vice President,	Future of Global Capability	3rd
Clarivate	Centers in the AI and Digital Era	September,
		2022

Prof. Chetan Singh Solanki, Founder	Climate Change, Energy Swaraj	9th
of Energy Swaraj Foundation	and I	September,
		2022
Mr. Sushil Tripathi, Head Human	Quiet Quitting: The next big	19th October,
Capital, Goldi Solar	challenge for businesses	2022
Ms. Sree Lata Shankar, Head HR and	Design your attitude to amplify	5th
PR, AmeccaZ	your altitude	November,
		2022
Mr. Praveen Rao, Director Marketing,	Deriving Return on Experience by	11th
SAP India	Delivering Right Customer	November,
	Experience	2022
Dr. Kislaya Prasad, Research	Transformational Power of	26th
Professor, University of Maryland	Emerging Technologies	November,
		2022
Mr. Manish Bansal, Managing	Unconventional Wordly Wisdoms	26th
Director India Operations, University	on Investments	November,
of Maryland		2022
Mr. Pulkit Vashishta, AVP Products,	Decoding – Product Management	29th
Ayoconnect	in the Fintech World	November,
		2022
Ms. Namita Tiwari, Director & Head	Marketing 5.0 : Are you ready for	3rd
of Cloud Infrastructure Services	it?	December,
Marketing, Wipro		2022
Mr. Manjeev Singh Puri, Former	India's Tryst With Global Destiny	22nd January,
Indian Ambassador		2023
Mr. Anil Ghelani, CFA, Head of	Animals in the Market	17th February,
Passive Investments & Products, DSP		2023
Investment Managers		









#### Media and Public Relations Cell

The Media and Public Relations Cell of IIM Amritsar has long shouldered the responsibility of projecting the best possible face of IIM Amritsar to the world. In essence, we act as the face of IIM Amritsar, which is a role we take very seriously and work diligently to do justice to. From doing the regulation work like updating all the relevant social media platforms with important and current information, we also take up our own initiatives, which we think will help improve our standing amongst the best business schools in the country. Our work also includes collaborating with all the other committees, clubs, cells, program chairs and all the concerned stakeholders to help them showcase their events, activities, etc. and help bring out the vibrant image of our institute. All of this is accomplished by undertaking various tasks like designing, editing, content creation, writing etc.

#### **Merchandising and Sponsorship Committee**

As the Merchandizing and Sponsorship Committee of IIM Amritsar, they were involved in sponsorships for various events that are organized year around by various student bodies. Further, various merchandise like T-shirts, Hoodies, and Sippers were released for the students during the year 2022-23.

#### **Placements' Committee**

The Placements' Committee conducted the following guest lectures as a part of the Avlokan-Leadership Webinar Series for the academic year 2022-23.

Company	Speaker Name	Designation
Name		
Infosys	Mr. Dev Khandwala	Principal, Global Consulting, Infosys Finacle
Ethos	Mr. Ritesh Agrawal	CFO, Ethos Watch Boutiques
GreyOrange	Mr. Chirag Aneja	University Engagement Lead, Grey Orange
Zivame	Neha Kumari	Lead-Learning and Development, Zivame
Make My Trip	Mr. Yuvaraj Srivastava	Group CHRO, MMT
Pepe Jeans	Dr. Sanjeev Kumar	Director HR, Pepe Jeans
	Chauhan	
Sonalika	Mr. Akshay Sangwan	Executive Director, Sonalika Industries
EXL	Jyoti Thakral	Senior Assistant Vice President, EXL
Accenture	Laxmi Sheth	Managing Director, Accenture
L'Oréal	Mr. Amit Ranga	HR Head, L'Oréal

SG Analytics	Mr. Sushant Gupta	Founder & Chairman, SG Analytics
Porter	Mr. Anshumaan Singh	Deputy General Manager, Porter
	Teotia	
Mphasis	Shobhana Karthikeyan	Analyst-Campus Recruiter, Mphasis
<b>Tiger Analytics</b>	Mr. Mani Bharath K	Associate Director, Analytics Consulting, Tiger
		Analytics
HCL Tech	Mr. Sandesh Prabhu	Vice President, Practices and Solutions Strategy -
		HCL Technologies

#### **Sports Committee**

The following events were conducted by the Sports Committee in the Academic Year 2022-23: Box Cricket League of IIM Amritsar, Milap, National Sports Day, IND vs PAK screening, Kritansh 2K22, IIM Kashipur Agnitraya 9.0, Sangarsh – the section war. The committee had a strong footing in Aarunya 7.0 – with Shatranj & Sangraam events and Volleyball, Cricket and throwball.

















#### **Students' Council**

Under the guidance of the Chairperson, Students' Affairs, The Students' Council, with the help of various clubs and committees undertook and organized various events put forward by MHRD, like Har Ghar Tiranga Campaign, Swachhata Pakhwada, Vigilance Awareness Session, and the Unity Day celebration.

The Students' Council also organized guest lectures in the year 2022-23, which are as follows:

Speaker	Торіс	Date
Ms. Meeta Rajivlochan and Mr. M	Discussion on the book "Making	17th
Rajivlochan	India Great Again: Learning from	September
	Our History"	2022
Mr. Aditya Anand, Senior Manager-	Corruption Free India for a	6th November
Vigilance, HPCL Chandigarh	Developed Nation	2022
Mr. Hersh Shah, CEO of IRM Affiliate	Enterprise Risk Management	21st
		November
		2022
Mr. Prayag Raj Tripathi	Dual-Degree Program by Kedge	11th
	Business School, France	December
		2022
Dr. Victor Krakovich - Associate	Scope and opportunities for the	24th January
Professor, Department Of Finance,	students at HSE, St. Petersburg	2023
HSE, St. Petersburg		
Prabhu Sri. Shyamanand Das, ISKCON	Integration of Spirituality and	31st January
	Economics	2023
Mr. Amrik Sohal, Professor, Monash	Strategies for International Market	8th February
Business School	Entry	2023









#### Analytics and Business Computing (ABC) Club

The club conducted events like **Crack.xls and W-Innings.** It also conducted the conclave **Vyakriti 2.0** whose theme was "Innovating with Conscience - Designing and Developing Responsible AI". Other activities conducted included, **Yottabyte 5.1**, and the events **Abhigyata 3.0** & **White Ball Analytics** under Aarunya 7.0. The club also conducted a few guest lectures on 'Business Analytics using Tableau' and 'A career in business analytics.'



#### **Centre of Entrepreneurship (COE)**

The club conducted a host of events like **Guest Lecture Sessions** by entrepreneurs to calm the anxiety among the young budding managers and entrepreneurs of IIM Amritsar. The event **E-Summit 3.0** focused on creating an Entrepreneurial Ecosystem that excites, encourages, and motivates people to venture into entrepreneurship and unleash their hidden potential. The club also conducted its first-ever Start-up Day to promote a culture where new business ideas are given a platform within IIM Amritsar, for which the club conducted three event, 'The VC world', 'Pitch it', and, 'Start-up GK'. **Aarunya 7.0: The Big Idea & Act Like a CEO** that tested the entrepreneurial skills of the participants and their abilities to think outside the box.



#### Finance and Economics (FEC) Club

The club undertook multiple endeavours like - Vitta-Artha Biannual Magazine: which released the eighth edition of its biannual magazine, Vitta Artha. The magazine contains insights from industry stalwarts, professors, students at IIM Amritsar, and across various B-schools. Guest Talks on the topic " Impact of Global Economic Factors on the Indian Economy and the Current State

of the Indian Economy". Bridge the Gap, Starry Nights, Fin-League, BSE Investement Awarness session, BizQuiz, Budget Pe Charcha, Fin-Evrima and Fin-Relay are the events that FEC conducted throughout the year. In Aarunya 7.0, FEC conducted Insight Out – A Valuation competition, & Impetus – A Case competition. It also conducted the conclave **Pariprekshya 6.0** with the theme focused on "ESG trends in Financial Sector: The Prominence of ESG Today and Beyond".



(Starry Night)



Bridge the Gap

#### HRithvi – The HR Club

The club conducted several events like HRoadies, a triathlon of events – Quiz, HR wars and tHReasure Hunt, uHRvi – Online Quiz Competition, Career Clinic 4.0 – Annual Guest Lecture Series, launched another edition of their Bi-annual HR magazine Ekagra Magazine – Ekagra 5.0 with the theme 'HR at the heart of ESG', and added value to Aarunya 7.0 via HRefine & pHRime: Persona (The ESG challenge) and pHrime (The Simulation challenge). It also conducted the annual HR conclave **Yukti** with the themes "Employee Experience – Moving back from the ZOOMbie land" and "Talent Acquisition 4.0: Winning the war for talent"







#### Markophilic – The Marketing Club

The club conducted activities like MarkChamp, celebrated the Marketing Day on 12<sup>th</sup> November 2022, under which is hosted 3 events, Desi Bazaar, TrampoMime, Brand Route. Conducted A digital marketing bootcamp, War of Sections, and added value to Aarunya 7.0 via Ishtihara and Mark-N-Ladder. It also conducted the conclave **Pariprekshya 6.0** whose theme was "Metaverse Marketing: It's Here to Stay!"









#### **Operazeal – The Operations Club**

The club had a rigorous year full of activities like Ops-Thematic, Ops-Connect, Ops-Talk, Ops-Quiz, Ops-Beat Quiz, KPMG Six Sigma Workshop, and lastly, Aarunya 6.0: Ops-Samadhan & Ops-Simulation: "Ops-Samadhan": The Ultimate Case Study Competition, in which participants across various B-schools apply their problem-solving skills and compete with the brightest minds in the country to solve the cases given to them in the operations domain. Ops-Simulation is an online quiz and simulation game event hosted on the unstop platform. In the online quiz competition, participants were tested on their knowledge of Operations and Supply Chain Management, Quantitative methods, Current Affairs related to the Operations domain. The club also conducted an event in the G20 2nd Education Working Group Meeting Expo at the IIM Amritsar booth. The club launched a new Newsletter series "Ops-Adhvatan'. The series aims to bring in-depth coverage and analysis of the latest news and events in the domain of operations and supply chain. It also conducted the conclave **Sankshetra** whose theme was "Transparency or End-to-End Visibility in Supply Chain".



#### Strategem – The Strategy and Consultation Club

The club's strategy was to keep conducting fruitful events and sessions for the batches like Guesstimate Sessions, Strata Betting 5.0 and Article writing competiton. It had two events conducted in Aarunya 7.0: StrataBattle & Elucidate: Stratabattle- a blend of case and debate competition, where participants solve a case and challenge their proposals against other. Elucidate - Business case study challenge for students across the B-schools of the country. The club launched Consultaire 6.0, its strategy and consulting magazine. It also conducted the conclave **Sankshetra** whose theme was "Strategy in the age of volatility: Courage to adapt swiftly"

#### 50MM – The Photography Club

As the photography club of IIM Amritsar, 50MM was involved in all types of media coverage support required by the Institute, it's bodies and other dignitaries. They were involved in photography, videography and even video editing related support. The club covered around 80 events during the year 2022-23.

#### Sankalp – The Social Service Club

The club had geared efforts to spread the social message by conducting events like – Stem Cell Donation awareness and donation drive, Diwali mela organized by NGO mission deep, Self Defence Workshop for Women, Visit Aghosh School for Special Children, Visit to mission deep school and ration donation, Sanjhi Sehat NGO meet, Ration Kit Donation Drive, Blood Donation Drive, and Computer donation drive. During the Aarunya 7.0, the club organized 'Together for better'. The event included a Nationwide Case Study competition with the aim of bringing ideas to conduct CSR activities. The second event at Aarunya 7.0 was 'Play with clay' where the club invited a local potter to enable students to try their hands at pottery and help generate income for the potter's community.













#### Vaani – The Literary and Public Speaking Club

The Club has been an active body of work with Article & Poetry Writing Competitions on 75 years of India's Independence, Guest Lecture Sessions, Samvad – The Table of Ideas, Jan Jatiya Gaurav Diwas, and, Kavyakriti: online poetry competition. The club celebrated Vigilance Awareness Week. The latest addition to the activities of the club has been Aarunya 7.0, with the events Face the Heat & Battle Ground. The club celebrated Aayam Hindi Saptah, with a total of 10 events, like quizzes, poetry recitation, storytelling, idea pitching etc. The club conducted the selection process of the India's biggest inter-varsity British Parliamentary debate championship organised by PCTE group of institutes. The club also conducted an event in the G20 2nd Education Working Group Meeting Expo at the IIM Amritsar booth. The club also hosted Abhivyakti, a public speaking series, where students are given opportunity to express their views on various topics.









#### **Prep Club**

CV & Resume Building Session marked the start of the Prep Club. Mock GD Sessions, Mock Interviews & Mock GDs (Company-wise), and Guest sessions with Mr Priyank Ahuja for students interested in Product management. The club conducted Mock Interviews and Mock PI for interested students of all batches of the college. Feedback was provided to each candidate after the interview. The guests helped them to improve their skills and perform better in their placement process. The club also provided students with company specific informative dossiers for students to be better prepared for their interview.

#### **Anvesh Cell**

Anvesh cell is the newest cell at IIM Amritsar, and it aims to promote research at the institute. The cell, in collaboration with the sports committee, launched khoj, a tool for managers of Kritansh (our annual sports tournament) with information about all the players to equip them with better selection of players. Aniveshak was a Aarunya 7.0 event coordinated by Anvesh, a research paper competition. The cell also collaborated with FEC to bring Fin-Evrima the finance research proposal.

#### **Gender Sensitization Cell**

The Cell organized a guest lecture with Ms. Sonica Aron, with the theme of 'Inclusivity in the Contemporary Corporate World'. The cell also organized the international women's day celebration in collaboration with the Students' Council, where guests were invited to speak on



topics related to women's issues, such as gender inequality, women's rights, or women's contributions to society.

#### **Invictus Cell**

The Cell conducted events such as 'Brief Case 2.0', which was an intra-college case study competition, Just in Case 2.0 and Quizzard 1.0 under Aarunya 7.0 which saw enthusiastic participation from across the country. It also organized Competition-specific Guest Lectures by previous year's winners/finalists. It further conducted workshops on how to collect data and organize it for case competitions around the year. The club also conducted an event in the G20 2nd Education Working Group Meeting Expo at the IIM Amritsar booth.





#### Laughter Cell

The Cell conducted "Bakwas Band Kar" which was an open mic for the students of IIM Amritsar to showcase their talent. The cell also organized mem war during kritansh for students to have fun along with the intensity of sports. Under the banner of Aarunya 7.0, it organized Meme the movie and Komedy King. Hasyatra is a video series initiated by Laughter Cell to provide students with a platform to share their life journeys, talent, skills, college life, group skits, etc., in the form of humour and fun. "Funyatri", a standup comedy event was organized by the cell, by inviting Mr. Badel Sharma for students to have a fun evening.





#### Synergy Cell

Synergy is a space dedicated to students' mental health and psychological wellbeing. The cell organised various events in 2022-23, like 'Speak it out' on the world mental health day, for students to share events of positive impact on their life, movie time – to increase awareness among students about introspecting their feelings. On the occasion of World Mental Health day, Synergy organized an event 'Brush to Crush' on 10th October to encourage everyone to express their feelings and thoughts through colors. The cell also organised Zumba session, a mindfulness session by Alok Taunk, and as a part of Aarunya 7.0, they organised, 'Break the walls' for participants to showcase their creative sides.









#### AARUNYA 7.0

Aarunya is the Annual Cultural, Management, and Sports fest of IIM Amritsar. This year we saw the 7th chapter of Aarunya, offline after 2 years. The Students' Council was at the forefront of coordinating between various stakeholders. Aarunya 7.0 was held on the 11th and 12th February 2023. The festival was inaugurated by Mr. Ramveer Tanwar, popularly known as the Pond-Man of India, a Greater Noida-based environmentalist and TEDx speaker who is enthusiastic about water conservation. This year saw more than 40 events by various student bodies, which saw enthusiastic participation from students from all over India. The opening day concluded with performances by the Antariksh Band and DJ Paranox. The two-day celebration concluded with the closing ceremony, which was graced by a popular motivational speaker and the founder of the Life Leadership Movement, Ms. Garima Arora Kannan. The night ended with cultural performances by the students of IIM Amritsar and stand-up comedy by the popular stand-up artist Gaurav Kapoor. Aarunya 7.0 was, thus, a celebration of the love and laughter that IIM Amritsar students shared.

### **INSTITUIONAL EVENTS**

In addition to the student clubs and activities, the institution hosted several events during the year 2022-23. Some of the highlights are:

#### G20 Expo during the 2<sup>nd</sup> Education Working Group Meeting

The G20 Expo during the 2<sup>nd</sup> Education Working Group Meeting was held at Khalsa College, Amritsar, from 15<sup>th</sup> to 17<sup>th</sup> March 2023. The students of IIM Amritsar organized multiple events during the three-day expo, which was attended by the Hon'ble Chief Minister of Punjab, Shri Bhagwant Mann, numerous delegates from all the member nations of G20, delegates from the Government of India, delegates from the Government of Punjab, corporate professionals, college, and school students, etc. The theme of the summit was '**Promoting Research & Innovations through Collaboration**.'



Faculty and Students of IIM Amritsar at G20 Expo

The Students' Council, in collaboration with six other student bodies – Alumni Committee, Centre of Entrepreneurship, Operazeal, Vaani, Anvesh, and Invictus came up with several events that kept the audience engaged as well as shared the achievements and accomplishments of the

faculties and students of the institute with them. These events included numerous quiz rounds that tested the participants' business knowledge and general awareness quotients, online simulation challenges, monologues, and debate programs, etc. A G20 Idea Challenge was also organized for the IIM Amritsar students. The students were asked to identify a business problem statement and propose a solution for the same, relating it to the theme of sustainability and innovation and its implications for society. The best solutions were displayed at the IIM Amritsar stall.



Foreign Delegates visiting IIM Amritsar stall at G20 Expo

Around 20 students of the MBA07, MBA-BA01, and MBA-HR01 batches of IIM Amritsar were also appointed as Liaison Officers at the 2nd Education Working Group Meeting. These students were responsible for accompanying the delegates from the member nations and senior Central and State Government officials and helping them during their stay at Amritsar for the entire duration.

#### Nobel Laureate Prof. Jean Tirole's Public Lecture

The institute hosted Prof. Jean Tirole from France, a Nobel Laureate in Economics, for a public talk on November 23, 2022. The event was organized in collaboration with Indo-French Centre for the Promotion of Advanced Research, French Embassy in India, and the Ministry of External Affairs. The event was attended by local administration, business leaders, faculty and staff from various universities in Punjab and other IIMs, students and researchers. Prof.

Tirole delivered an excellent lecture on "Are Markets Moral?" drawn from his book "Economics for Common Good". The lecture was followed by questions and answers. After the public lecture, he interacted with the faculty and doctoral students of the institute.






### Visit of Hon'ble - Union Minister of State for Education, Government of India Dr. Subhash Sarkar

IIM Amritsar welcomed the Hon'ble Union Minister of State for Education – Dr Subhash Sarkar, to its campus on 12.06.2022. During his visit to the campus, Dr. Sarkar planted a tree on the transit and permanent campus of IIM, which signified the need for a green environment, especially on the premises of an educational institute. Later, Dr. Sarkar met the faculty, staff, and students of IIM Amritsar. The Director, IIM Amritsar, apprised the Minister of States of the various milestones the Institute has achieved since its foundation. The Director highlighted the phenomenal growth in the number of students pursuing various programs at IIM Amritsar.





इंडियन इंस्टीच्यूट आफ मैनेजमैंट अमृतसर के मुख्य कैम्पस मानांवाला का जायज़ा लेने पहुंचे केन्द्रीय शिक्षा राज्य मंत्री डा. सुभाष सरकार चल रहे कार्यों की जानकारी प्राप्त करते हुए।

### केन्द्रीय शिक्षा राज्य मंत्री द्वारा निर्माणाधीन आई.आई.एम. के मुख्य कैम्पस का दौरा

कैम्पस को हरा-भरा बनाने के लिए पौधा लगाया

कैम्पस मानांवाला का उद्धाटन भाजपा के स्व. केन्द्रीय मंत्री अरुण जेतली ने किया था और करीब 7 वर्ष से आईआईएम के डावरैक्टर नागार्जुन रामामूर्ति, राजीव रंजन सिंह, एक्सियन रूप लाल, जे.ई. मोहित शर्मा, जे.ई. धर्म कनण व अन्य भी उपस्थित थे।

### निर्माणाधीन आई.आई. एम. में चल रहे कार्यों का लिया जायज्ञा

विद्यार्थियों को सम्मर्पित कर दिया जाएगा। इस अवसर पर डा. सरकार ने आईआईएम कैम्पस को हरा-भरा बनाने के मकसद से पौधे लगाने का उद्घाटन भी किया।

उल्लेखनीय है कि इससे पहले आईआईएम अमृतसर के मुख्य

मानांवाला, 12 जून (गुरदीप सिंह नागी): केन्द्रीय शिक्षा राज्य मंत्री डा. सुभाष सरकार ने इंडियन इंस्टीच्यूट आफ मैनेजमैंट (आईआईएम), मुख्य कैम्पस मानांवाला का दौरा किया। आईआईएम अमृतसर का मुख्य कैम्पस मानांवाला में निर्माणाधीन होने के कारण चाहे आईआईएम की अस्थाई कक्षाएं अमृतसर शहर में लगाई जा रही हैं परंतु यहां तेज्ञी से चल रहे कार्यों का जायज्ञा लेने पहुंचे केन्द्रीय राज्य मंत्री डा. सुभाष सरकार ने सरकार ने कहा कि यह कैम्पस जल्द ही स्टाफ व

### हमारी समृद्ध परंपरा व संस्कृति को संजोने का काम करें : डा. सरकार



आइआइएम अमृतसर में पौधारोपण करते हुए केंद्रीय राज्य शिक्षा मंत्री डा . सुभाष सरकार व आइआइएम के डायरेक्टर नागराजन राममूर्ति • जाग्ररण

आइआइएम ने 44 विद्यार्थियों के वैच के साथ की थी शुरुआत, सात साल में विद्यार्थियों की संख्वा में 15 गुणा वृद्धि हुई

की सुविधा दी है। एमबीए विद्यार्थियों ने 2021-22 में 14.63 वार्षिक प्रति लाख (एलपीए) का औसत सीटीसी प्राप्त किया। संस्थान के मानांवाला में बन रहे कैंपस के निर्माण का पहला चरण मार्च 2023 तक पूरा हो जाएगा और उसमें 600 विद्यार्थियों को समायोजित किया जाएगा। इस अवसर पर डीन आफ एकेडमिक्स प्रो. महिमा गुप्ता ने डा. सरकार का धन्यवाद किया।

जासं, अमृतसरः केंद्रीय शिक्षा राज्यमंत्री डा. सुभाष सरकार रविवार को इंडियन इंस्टीट्यूट आफ मैनेजमेंट (आइआइएम) अमृतसर पहुंचे। उन्होंने यहां पौधरोपण कर पर्यावरण संरक्षण का संदेश दिया। उन्होंने कहा शिक्षा का उदुदेश्य ही जन कल्याण है। इसे समझते हुए ही हमें आचरण करना चाहिए। उन्होंने श्री गुरु नानक देव जी की शिक्षाओं का हवाला देते हुए कहा कि आइआइएम अमृतसर शिक्षा की गुणवत्ता में सुधार व इक्कीसवीं सदी के कौशल प्रदान करके लोगों के कल्याण की दिशा में काम कर रहा हैं। संचार और प्रस्तुति सीखना समय की जरूरत है। उन्होंने विद्यार्थियों से अपील करते हुए कहा कि वे हमारी समृद्ध परंपरा, संस्कृति को संजोने का काम करें। उन्होंने सुझाव दिया कि हमारी अनुसंधान व नवाचार गतिविधियों से सबसे अधिक वंचित व्यक्तियों को लाभ होना चाहिए और उद्योग व अकादमिक संबंधों को बढावा देने पर ध्यान केंद्रित करना चाहिए।

प्रो. नागराजन होले, क्विार्थियों की संख्या में 15 गुणा वृद्धि : संस्थान के निदेशक प्रो. नागराजन राममूर्ति ने बताया कि संस्थान ने 44 विद्यार्थियों के बैच के साथ शुरुआत की थी और सात साल की अवधि में विद्यार्थियों की संख्या में 15 गुणा वृद्धि हुई है। औसत कास्ट टू कंपनी (सीटीसी) में लगातार वृद्धि के साथ संस्थान ने अपने छात्रों को 100 प्रतिशत प्लेसमेंट

### International Yoga Day – 2022

IIM Amritsar celebrated the 8th International Day of Yoga on June 21, 2022. The event witnessed massive participation from students, faculty, and staff. The highlight of the event was a live Yoga session demonstrated by Ms. Bhavna Sharma, a professional Yoga trainer. All the students, faculty, and staff participated in the session. The address of Shri Narendra Modi, PM of India, was steamed live at the venue. The event concluded with the singing of the National Anthem.



### Institute's Day – 2022

The institute day was celebrated for the first time since its inception. The celebration was on a small scale, where Institute hosted dinner for all its employees.

### Independence Day – 2022

IIM Amritsar celebrated the 76th Independence Day with full patriotism and fervour on August 15, 2022. Prof. Harpreet Kaur, Board Member, IIM Amritsar, hoisted the tricolour on this occasion in the presence of all the community members. Students and staff members

participated with full zest in celebrating Independence Day by narrating poems and putting up cultural performances.



### International Year of Millets Week – 2022

The United Nations General Assembly, at its 75th session in March 2021, declared 2023 the International Year of Millets (IYM 2023). FAO is the lead agency for celebrating the Year in collaboration with other relevant stakeholders. Millets can grow on arid lands with minimal inputs and are resilient to changes in climate. This Year various measures have been taken to promote the sustainable production of millets while highlighting their potential to provide new sustainable market opportunities for producers and consumers. As a premier management Institute in India, IIM Amritsar celebrated the International Week of Millets 2022 by organizing a special lunch with millet-based food items on October 27, 2022. As many as 70 employees and students have participated in this lunch event.





### Vigilance Awareness Week – 2022

As a part of Vigilance Awareness Week Celebrations that were held between October 31 and November 6, 2022, with the theme 'Corruption free India for a developed Nation,' IIM Amritsar jointly with HPCL, celebrated the event alongside students on November 6, 2022. The guests, **Mr. Aditya Anand, Senior Manager - Vigilance, HPCL Chandigarh,** addressed the students and emphasized the significance of young people speaking out against corruption and preventing its growth in the public and the private sector.



### Republic Day – 2023

IIM Amritsar celebrated Republic Day with full patriotism and enthusiasm on January 26, 2023. Director IIM Amritsar hoisted the tricolor on this occasion in the presence of all the community members. Students and staff members participated with full zest in celebrating Independence Day by narrating poems and putting up cultural performances.



### International Women's Day -2023

The Institute celebrated International Women's Week from 01 to March 7, 2023. Ms. Mandeep Kaur Tangra, CEO and Entrepreneur and Dr. Anupreet Kaur, Amandeep Hospital (also Mrs. India, 2020-21) were invited to IIM Amritsar as guest speakers. Faculty, students and employees participated in the event with full enthusiasm. The Institute also distributed sweets to all the female employees and organized dinner for them in the evening to celebrate their association with the Institute.





### PLACEMENT

IIM Amritsar raised the bar by placing the largest number of students amongst 3<sup>rd</sup> generation IIMs. In spite of uncertainty and challenges in the market, IIM Amritsar once again charted upward trajectory on placement salaries with a remarkable increase in average CTC. The Institute completed its final placements for 07 batch and summer placements for 08 batch by adding numerous prominent recruiters with lucrative package and stipends. The institute received massive enthusiasm from leading corporates to participate in the placement drive for MBA07 and MBA 08 batch for final placements and summer placements respectively.

Here are key highlights of the placements held this year:

### **Final Placements-MBA07 Batch**

- 100 per cent Final Placements for 257 students of MBA 07 batch.
- 120+ Companies participated in the Final Placements, of which 64 are new recruiters.
- Highest annual CTC of 36.25 LPA by Landmark International Placement.
- An unprecedented 20 Pre-Placement Offers for the MBA 07 batch.
- 3 Double Offers for the MBA 07 batch.
- 4 students secured placements through case competition.
- 2 International Placements for the MBA 07 batch.

### Summer Placements- MBA08 Batch

- 100 per cent Summer Placements for 281 students of MBA 08 batch.
- 105 Companies participated in Summer Placements.
- Highest Stipend of INR 240,000 and Average stands at INR 82,805 for MBA 08 batch.
- 3 students secured summer placement through case competition.

### **Final Placement**

IIM Amritsar successfully completed its final placements process with an immense participation from the organisations to achieve 100% placements for MBA 07 batch. This year also, institute has witnessed wide range of offers from different domains that includes Analytics, Finance, IT, Business development, HRM, operations and so on. Landmark became the highest CTC offering organisation. Deloitte, EY, Cognizant, ICICI Bank became the prominent recruiters of the institute along with EXL services, McKinsey& Adani group.

Furthermore, IIM Amritsar attracted several other top recruiters in the placement season for the first time. The first time top recruiters include ICICI Prudential, SBI Capital, TVS Motors, Maruti Suzuki, McKinsey, Kotak Mahindra, IDBI Bank, Bandhan Bank, Livguard, Tata Power, Godrej & Boyce and many more. The institute also saw the first international placement with the Landmark Group of UAE hiring two students. The highest domestic CTC was Rs.28 LPA and the international CTC was 36.25 LPA.



### **Profile of Final Placements**





### **Summer Placement**

The Summer internship drive for MBA08 batch saw an amazing response from the top recruiters like HDFC Bank, CRISIL, Tata Capital, Adani Group, L&T, ICICI Lombard, BenQ, Dalmia Bharat, Crompton Greaves, Schindler, Arcesium, VIP industries, Livguard, Piramal Group, CENTA, DCB Bank and so on. Till now, the average stands at INR 82805 for internships and highest stands at INR 240,000. Average for the Top Quartile stands at INR 125,223.



### **Profile of Summer Placement**

The following table presents a comparison of placement outcome for 2022-23 as against 2021-22:

Compa	rative Figures for 2022-23 and 2	2021-22
Metrics	2022-23 Season	2021-22 Season
	Final Placements Figures	
No of Companies (Finals)	120+	110
No of the Students placed	257	212
(Finals)		
Average CTC (LPA)	16.51 LPA	14.63 LPA
Average for Top Quartile	20.57 LPA	18.54 LPA
(25%)		
	Summer Placements Figures	
No of Companies (Summers)	105	101
No of the Students placed	281	261
(Summers)		
Average Stipend	82,805 INR	55,059 INR
Highest Stipend	2,40,000 INR	1,70,000 INR

### Growth Through the Years: 2017 to 2023



### EXECUTIVE EDUCATION, YOUTH EDUCATION AND CONSULTING

During the year, IIM Amritsar conducted several management development programs (MDPs) for middle-level to senior-managers for leading companies such as IOCL, HPCL, Tata Power, Department of Public Enterprises – Ministry of Defence, GAIL, among others.

The Programs covered contemporary topics such as Leading in the Next Normal, Leading for the New-Now Strategies for a Successful Enterprise, Empowering Decision-Making with Data Analytics, Customer Experience Competency, and Certificate Program in Data Analytics.

The institute also launched the following Open-Enrolment Programs:

- Post Graduate Certificate Program in Data Science & Business Analytics in physical mode, designed and coordinated by Prof. Shuvabrata Chakraborty.
- Post Graduate Certificate Program in Advanced General Management coordinated and designed by Prof. Vartika Dutta.
- Post Graduate Certificate Program in Data Science & Business Analytics (virtual mode), designed and coordinated by Prof. Shuvabrata Chakraborty.

The executive education department trained 393 executives in the various programs during the year. The participant feedback in all the programs were extremely positive with the ratings ranging around 4.5 on a 5-point scale.

The institute also conducted a consulting-cum-training program for HPCL on the topic of "Enhancing Customer Experience with Happiness" as part of their HP Possible leadership development series.



### **ALUMNI NEWS**

From a small base of 44 alumni in the year 2017, with the most recent graduating batch of MBA07 and EMBA, the alumni base of IIM Amritsar has touched 998 and crossed over 1,000 with the Executive Alumni after the introduction of the Executive Education Programs. In order to strengthen the bond between the institute and its alumni, the Alumni Committee of the institute embarked on developed an "identity". In this regard, the Alumni Committee, through a competitive process, designed a logo for IIM Amritsar's alumni committee. The logo was designed by Ms. Shaivali Barve, MBA06 batch and was selected through a jury of faculty.



The new logo aptly covers the underline objective of the Alumni committee IIM Amritsar, and the same is also reflected in its tagline, "Bridging the Gap". The logo is a symbol of "Golden Kalpavrusksha" which represents the alumni who are achieving their dreams through the opportunities gained from the Holy IIM. The deep roots showcase the strong knowledge base provided by the Institute that helps them stand still in any circumstances. Just like a tree holds on to the branches as they grow in different directions, the alumni committee, as well, engages with the alumni of IIM Amritsar as they grow in their respective careers by organizing

different kinds of activities around the year, like alumni chapter meet, 'Udyat' sessions and many more. As a tree continues to provide nourishment and a strong foundation through its roots, similarly, the alumni committee continues to provide all possible support to its alumni on behalf of the institute.

**Bengaluru Chapter Meet:** IIM Amritsar successfully conducted its Bangalore Chapter Meet on 3rd September 2022. Alumni living in Bangalore and nearby areas came to attend the meet at Regenta Place. Our Director, Prof. Nagarajan Ramamoorthy had an interactive session with the alumni on various matters and plans to take the institution further in the future. The committee also organized games such as "Pictionary".





**Delhi Chapter Meet:** IIM Amritsar successfully conducted its Delhi Chapter Meet on 11th September 2022. Alumni living in Delhi and nearby areas came to attend the meet at India Habitat Centre. Our Director, Prof. Nagarajan Ramamoorthy had an interactive session with the alumni on various matters and plans to take the institution further in the future. The committee also organized various games such as "Guess the Actor" and "Pictionary".





**Mumbai Chapter Meet:** Alumni committee IIM Amritsar had the honour of hosting its Alumni in the Mumbai chapter meet held on 18th February 2023. The event saw participation from all the previous batches and was a grand success. Alumni chairperson Professor Arun Kaushik shared with Alumni all the ongoing initiatives of the committee and the new one's in the pipeline. Professor Gurbir Singh updated the Alumni with all the ongoing and latest academic initiatives of the institute.



Udyat – Alumni Interaction Series - The Alumni Committee conducted 5 Udyat sessions this year. Listed below are the details pertaining to each session.

Торіс	Speaker	Date
Cultivating self before		
cultivating a professional	Mr.Lalit Verma (PGP-01)	23rd July 2022
career		
How to Survive a Challenging	Mr. Kiran Olety (PGP-02)	10th September 2022
dol	Wit: Kirall Olety (FGF-02)	10th September 2022
Careers in Supply Chain		
Management & Demand	Mr.Prasoon Malik (PGP-03)	15th October 2022
Planning		
Careers in Finance	Mr Vinayak Gautam	3rd December 2022
Trading and Investment -	Mr. Darshan Sharma (PGP-	15th February, 2023
Perception vs Reality	01)	13011 Ebiuary, 2023

### PHYSICAL INFRASTRUCTURE AND PERMANENT CAMPUS

The construction of the permanent campus which began in July 2020 was delayed due to second and third waves of COVID-19. During the preceding year, the work has progressed considerably. The physical progress currently stands at around 65%. The institute and the ministry are monitoring the progress.

### **Academic Block**



### Auditorium



**Students' Mess** 



**Hostel Block** 



### Director's Residence



### **Health Centre**



### **Shopping Complex**



### **IGNITING POSSIBILITIES FOR THE FUTURE**

The institute has been working on increasing the programs and student strength in the upcoming years and also has developed a roadmap for the future growth. A new program, M.Sc., in Data Science, in partnership with IIT – Ropar and an Integrated B.Tech.,/MBA are in the pipeline for the future. With the new infrastructure, outstanding faculty and the Board's support, the future looks very bright for this young and vibrant institution.



### ANNUAL ACCOUNTS FOR THE F.Y. 2022-23

0.0000000

## INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

## **BALANCE SHEET AS AT MARCH 31, 2023**

(Rs. In Lacs)	As at 31-03-2022	15 63 73 73 6595.83 7575.39	80 32956.88	As at 31-03-2022	07 2485.19 54 421.62 05 6621.85
	As at 31-03-2023	32085.15 16.63 7112.73 1609.30	40823.80	As at 31-03-2023	2407.07 320.54 15837.05
	Schedule	10 M 4		Schedule	ى مى م <u>ى</u> م
BALANCE SHEET AS AT HANGE ST, 2020	SOURCES OF FUNDS	Corpus / Capital Fund Designated / Earmarked / Endowment Funds Secured Loan Current Liabilities & Provisions	TOTAL	APPLICATION OF FUNDS	Fixed Assets Tangible Assets Intangible Assets Capital Work-in-Progress Investments Others

9347.58 4982.14 9098.51 32956.88 12067.99 5000.41 5190.75 40823.80 24 25 0 1 0 TOTAL Significant Accounting Policies Loans, Advances & Deposits Notes to Accounts Long Term Current Assets

As per our report of even date



Prof. R Nagaraian Director - IIM Amritsar Nero

Satnam Singh Jr. Manager, F & A

INLIAN INSILTUIE OI MANANJEMENT, AMAITSAK .

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2023

Particulars	Schedule	2022-23	2021-22
INCOME			
Academic Receipts	6	4677.19	3527.91
Grants / Subsidies	10	3340.87	2579.18
Income from Investments	11	139.84	117.86
Interest Earned	12	2.64	4.69
Other Income	13	41.46	26.54
Prior Period Income	14	8202.01	6256.18
EXPENDITURE			
Staff Davment & Renefits (Fstablishment Exnenses)	15	1513.22	1127.31
	16	970.88	547.89
Administrative and General Expenses	17	1143.34	892.76
Transportation Expenses	. 18	71.18	19.73
Repairs & Maintenance	19	262.37	172.31
Finance Costs	20	.70	.52
Democration/Amortization	21	629.74	728.21
Other Evidences	22	7.12	
Prior Period Expense	23	6.31	12.24
Total (B)		4604.85	3500.97
Balance being excess of Income over Expenditure (A-B)		3597.15	2755.20
Add: Transfer of Depreciation (Fixed Assets) from Capital Fund	1	632.19	728.21
<b>Balance Being Surplus/(Deficit) Carried to Corpus Fund</b>		4229.34	3483.41
Significant Accounting Policies Notes to Accounts	24 25	H.	1
	•		

As per our report of even date

For V Bhalla & Company Firm Regristration the 002928N Chartered Accountants Chartered Ac

Prof. R Nagarajan Director - IIM Amritsar

Satnam Singh Jr. Manager, F & A

	040040040	31.03.2022	PAYMENTS	31.03.2023	31.03.2022
I. Opening Balances			I. Expenses		
a) Cash Balances	00'	00.		675.17	595.26
b) Bank Balances			b) Academic Expenses	796.51	464.86
i. In Rupee accounts	00	00.		142 13	23.00
ii. In Deposit accounts	00.	00.	d) Transportation Expenses	3.63	00.
iii. Savings accounts	100.61	92.70	e) Repairs & Maintenance	66.05	2.12
iv. In Auto FC Accounts (Swipe In \ Swipe Out)	1190.59	1528.08	f) Prior Period Expenses	.51	00.
v. In Escrow Accounts	3683.95	3589.00	q) Finance Cost	.65	.52
vi. In FC accounts	00	00.	II. Payments against Sponsored Projects/Schemes	22.28	2.44
c) Stamps on Hand	00'	.00	III. Term Deposits with Scheduled Banks	3294.00	5360.99
II. Grants Received			IV. Expenditure on Fixed assets and Capital Norks-in-Progress		
a) From Government of India	2510.00	2430.54	a) Fixed Assets	405.71	526.55
b) From Ministry of Educaiton towards HEFA Loan	3931.43	4182.77	b) Capital Works-in-Progress	88	77.
c) From State Government	170.59	00.	V. Other Payments (Including Statutory Payments)	545.54	469.49
d) From Other sources	00.	1.86	VI. Refund of Grants	231.48	.00
			VII. Loan From HEFA towards Permanent Campus		
III. Academic Receipts	5106.54	3529.54	a) Principal Repayment	3483.10	3483.10
IV. Receipt against Earmarked/ endowment funds	12.50		b) Interest Repayment	332.33	599.85
V. Receipts against Sponsored Projects/Schemes	73.42	217.54	VIII. Deposits and Advances		
VI. Receipts against Secured Loans	00	.00	a) Security Deposits	4.16	15.52
VII. Interest received on			b) Caution Deposits	1.36	.25
a) Bank Deposits	109.03	187.04	IX. Any Other payments		
b) Loans and Advances	00	.00	a) Sundry creditors and Other Liabilities	2527,40	1550.20
c) Saving Bank Accounts	2.64	4.69	b) Advances to Employee (Net)	10.22	7.68
VIII. Term Deposits with Scheduled Banks	573.59	1979.47	X. Closing Balances		
IX. Other Income			a) Cash Balances		00.
a) Income from Land & Buildings	00	.00	b) Bank Balances		
b) Other Income including Prior Period Income	5.93	37.39	i. In Rupee accounts	00	00.
X. Deposits and Advances			ii.	00	00.
a) Caution Money Deposits Received	5 49	91.75		873.99	100.61
VI Miscrellagnenus Receints	203	13.1	V In Ferrow Accounts (SWIDE IN ) SWIDE OUL)	20 7775	50 2892
VII Ani Other Develote	1000	2121	A Chamber on Louis		00
ALL, ANY UGNET RECEIPCS a) Sale of Assets	38	.69.	c) stamps on Hand	00.	00.
TOTAL	17538.93	18077.75	TOTAL	17538.93	18077.75

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\* 0 Chartered Accountants OHIANA CA Pankaj Bhalla Partner Membership Na. 53428 Date: 22.06.2023 Place: Ludhiana 0

Prof. R Nagarajan Director - IIM Amritsar



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# INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

## SCHEDULE 1 - CORPUS/CAPITAL FUND

(Rs. In Lacs)

	Cornics Fund	31-03-2023	31-03-2022
	Balance at the Beginning of the Year	9252.88	5721.44
	Add: Contribution towards Corpus		
	a) Excess of Income over Expenditure transferred from Income &	4229.34	3483.41
	b) Interest on Corpus Fund	506.56	298.01
	Less:-Amount Transfer to Capital Fund		
	a) Fixed Assets Own Fund	464.81	249.94
	b) Short fall met out of Own Fund c) Land Out of Own Funds*	.00.3.47	CD.
	Balance at Year End - A	13520.50	9252.88
	Balance at the Beginning of the Year	9528.65	5312.80
0 (1	Add: Amount Transfer to Capital Fund a) Grant from Government of India to the extent utilized for capital	9204.08	4694.72
N	expenditure by Accete Deceived (Defer Note no. 8 of Schedule		
1	D) Assets Dollareu / Olles Received (Nerel Note 110: 0 01 October 075)	1	
	c) Fixed Assets Own Fund	464.81	249.94
		3.47	
	e) Short fall met out of Own Fund	1	.05
	Less: Amount Transfer from Capital Fund		
	a) Depreciation Written Off during the year b) Sale of asset out of capital fund	632.19	728.21
	c) transfer of Land to own fund	3.47	
	Balance at Year End - B	18564.65	9528.65
1	Total (A + B)	32085.15	18781.53
+			

\* This Amount represents the documentation and other charges belonging to Land donated by Punjab Government and not being reimbursed by the Punjab Government and is met out of Corpus

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Chartered Accountants

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SCHEDULE 2 - DESIGNATED / EARMARKED / ENDOWMENT FUND

out of funds s / Advances t			Find wise Breakin	Fund wise Breakup	(No. 111 Ldua)
out of funds     12.50     4.13       out of funds     -     -       s / Advances     -     -       t     -     -       12.50     -     -       12.50     -     -       12.50     -     -       12.50     -     -       12.50     -     -	Sr No.		Donation Fund - Rekhi Centre of Excellence for the Science of Happiness	Donation Fund - Student Scholarship	Total
out of funds     12.50     4.13       out of funds     -     -       s / Advances     -     -       t     -     -       12.50     4.13	A.				
out of funds     12.50     -       s / Advances     -     -       t     -     -       12.50     -     -       12.50     -     -       12.50     -     -       12.50     -     -	(e	Opening Balance	•	4.13	4.13
out of funds     -       s / Advances     -       t     -       12.50     4.13	(q	Additions During the Year	12.50	,	12.50
t Advances	0	made	1	,	
t	(p	Accured Interest on Investments / Advances	•		,
12.50 4.13 1.4.13	()	Interest on Saving Bank Account		1	
12.50 4.13 1.4.13 1.4.13	Ę,	Other Additions (if any)	'	Ĩ	
- 4.13		Total (A)	12.50	4.13	16.63
M		Previous Year Total		4.13	4.13
	8.				

Utilisaiton / Expenditure towards object of funds a) Capital Expenditure b) Revenue Expenditure Total (B) Previous year Total	3.6	
Capital Exper Revenue Exp		
b) Revenue Expenditure Total (B) Previous year Total	¢	1
Total (B)       Previous year Total		
Previous year Total	,	
		•
	4 4 2	16.63
Closing Balance at the end of Year (A) -(B)	4.13	CO'OT
Previous vear Closing Balance	4.13	4.13

Represented by	Balance as at 01-04-2022	Balance as at 01-04-2022	Balance as at 31-03-2023
Cash & Bank Balances	T		
Tavastments		1	
Interact serviced but not due			1
דוורבן באר מתרו מכת המר וואר ממכ			



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### SCHEDULE 3 - SECURED LOAN

(Rs. In Lacs)

Sr.	Particulars	As at 31-03-2023	As at 31-03-2022
-	Loan from Higher Education Financing Agency (HEFA)	7112.73	6595.83
	Total (A + B)	7112.73	6595.83

### Note:

1) Institute has entered into term loan agreement with HEFA for total disbursement of Rs. 348.31 Crores at interest rate of 8.5% which is subject to revision over the loan tenure of 10 years. (Current year ROI was 7.00% p.a. in P Y 7.50% p.a) 2) Loan has been availed for construction of permanent campus.

3) HEFA has extended loan against charge over all movable assets created out of the loan, charge over fees receivables, grant receivables, escrow bank accounts and all other assets (if any) purchased from and out of the loan, as more particularly described in the agreement.



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SCHEDULE 4 - CURRENT LIABILITIES & PROVISIONS

		1 1 1	(NS: III COC)
Particulars	31-0	31-03-2023	31-03-2022
A. CURRENT LIABILITIES			
1 Deposits from Students		139.59	122.03
2 Deposit-Others (including EMD, Security Deposit)		11.47	15.04
3 Sundry Creditors			Carlo and Carlo
For Goods & Services		193.56	542.42
Others (For capital works)		,	
4 Statutory Liabilities			
Overdue		•	,
Others		45.15	61.20
5 Interest accrued but not due on HEFA loan		86.30	111.15
6 Other Current Liabilities			
Salaries		106.50	80.41
Receipts against Sponsored Projects / Programmes (Schedule - 4A)		3.88	15.64
Receipts against sponsored fellowships & scholarships(Schedule - 4B)		78.90	71.57
Unutilised Grant (Schedule - 4C)		438.88	6238.21
Students Account		100.28	92.85
Other Liabilities		166.56	63.70
	Total A	1371.07	7414.23
B PROVISIONS 1 Accumulated Lave Encachment		36.83	16.53
2 Gratuity		109.88	44.54
3 Provision for Expertses		91.52	100.10
	Total B	238.23	161.16
		1600 30	7575 30
Iotal (A+B)		ACIENT	2010 10 1



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SCHEDULE 4(A) - SPONSORED PROJECTS / PROGRAMMES

		Balance As a	Balance As at 31-03-2022		Patita distinct the Vans	C. S. S. S.	Balance As at 31-03-2023
Sr. No.	Particulars	Credit	Debit	Creates during the Year	Creates during the tear Debits during the tear	Credit	Debit
10	Customised Education Programme Consultancy Project	15.64	00.	24.50	36.27 15.21	3.88	
	Total	15.64		39.71	51.47	3.88	
	Previous Year	19.89		181.02	185.27	15.64	

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## INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

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# SCHEDULE 4B - SPONSORED FELLOWSHIPS AND SCHOLARSHIPS

		Balance as a	Balance as at 01-04-2022	Transactions during the year	uring the year	Balance as at 31-03-2023	31-03-2023
Sr. No.	Name of Sponsor	Credit	Debit	Credit	Debit	Credit	Debit
-	Control Covernment	13 38		,	13.38	,	1
- 0				2.00	2.00		
4 M	IIM Amritsar	58.19	1	78.90	58.19	78.90	,
	Total	71.57	•	80.90	73.57	78.90	
	Previous Year	58.60		116.38	103.41	71.57	•

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SCHEDULE 4(C) - UNUTILIZED GRANT FROM UGC, GOVERNMENT OF INDIA AND STATE GOVERNMENTS

				the state of the s	A MARCHART AND			
Sr. No.	Particulars	Balance As at 31-03-2022	Receipts during the year	Interest allocated	Amount Receivable From MHRD on Account Of Shortfall In Grant	Utilized for Revenue Expenditure	Utilized for Capital Expenditure	Balance As at 31-03-2023
1	Plan Grants: Governments of India (OH31-	136.76	2460.00			-2596.76		U
2	Plan Grants: Governments of India (OH35-		i	,	,	r		,
m	Plan Grants: Governments of India (OH36-	925.59	50.00	-231.48		-744.11		0-
4	Grant from GOI for HEFA Loan Repayment	4904.87	3483.10	·	474.47	,	-8862,44	'
ŝ	Interest schedule + 1 Interest on Grant From GOI for HEFA Loan	270.85		167.86			,	438.71
9	Grant From MHRD for Interest payment of HEFA Loan	.14	341.64	.02	•		-341.64	.17
	Total	6238.21	6334.74	-63.60	474.47	-3340.87	-9204.08	438.88
	Dravinic Year	6825.63	6465.08	221.40		-2579.18	-4694.72	6238.21

\* No Interest Allocation is done since there is no surplus or unutilised grant. \*\* Negative Figure of Interest Allocation represents repayment of Interest Paid to MHRD as per their Letter No. F.No. 8-35/2022-TS.V Dated 30.09.2022 . \*\*\* Grant Receivable From MHRD Represents Excess of Capital Expenditure over the Grant Received. The Amount is Accrued but not due. \*\*\*\* Interest Allocated is net off accrued interest of preceding period.

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SCHEDULE 5 - FIXED ASSETS (PLAN)

			Contraction of the second	Gross Block		and the second second			Depreciation	and a solution of the solution	A STATISTICS AND A STAT	Net BIDCH	DCK
No.	Tangible Assets	As at 31-03-2022	Additions	Deductions	Regrouping	As at 31-03-2023	As at 31-03-2022	For the Year	Deductions	Regrouping	As at 31-03-2023	As at 31-03-2023	As at 31-03-2022
Freehold Land		1274.94				1224.94					:	1224.94	1224.9
Buildings	2	746.76			•	746.76		47.07	•		152.21	594.55	641.6
Flectrical Inc	Flectrical Installation and Fournment	81.61	74.77	10		106.19		5.31			17.73	88.46	69.1
Plant & Machinery		68.13		68	,	67.45		3.37	.10	•	13.91	53.54	57.4
Office Foulnment	then	55 53	23		5.17	47.59		3.57	•	2.71	10.93	36.65	42.1
Andio Visual Foulamen	Foundat	0 801	16.91			125.83	26.47	9.44			35.91	89.92	82.4
Computers & Peripherals	Dericherals*	202 202	26.97	5.17	,	556.84		103.21	5.17		353.12	203.71	249.9
Furniture Fiv	Furniture Fixtures & Fittions	RT PR	12.08			96.46	30,46	7.23	•	•	37.70	58.76	53.9
Vahirlas		RF RG				86.85		8.68			53.44	33.40	42.0
10 Library Books	Library Books & Scientific Journals	34.97	4.88		,	39.85		3.98	•		19.18	20.67	19.7
	Assets	2.32	1.02			3.34		.25			88.	2.45	1.69
	Total (A)	A1 3000	117 16	6.04	517	102.04	510.96	192.12	5.34	2.71	695.03	2407.07	2485.19
		LYINCS			Inc cr ·	r. 2000	00.00	175.65	10	df 20	510.96	2485.19	2678.04
	Previous Tear	3000.90	80.44	1001	143.70	141.0227	76.700	ENGLY.	4/1				
	CWIP												10 103
Capital Work	12  Capital Work In Progress (B)	6621.85	9215.20			15837.05						CO./ 58CI	017700
	Previous Year	2320.03	4371.78	69.96		6621.85						168/1/891	2320.03
				Gross Block		The second s	The second se	A A	Amortization			Net Block	
No. In	Intangible Assets	As at 31-03-2022	Additions	Deductions	Regrouping	As at 31-03-2023	As at 31-03-2022	For the Year	Deductions	Regrouping	As at 31-03-2023	As at 31-03-2023	As at 31-03-2022
13 E-Journals		1501.84	329.58			1831.43	1098.92	424.39			1523.31	308.12	402.93
		97 96	12.12			110.09	79.28	18.39			97.67	12.42	18.69
	Total (C)	1599.81	341.70			1941.51	1178.19	442.79			1620.98	320.54	421.62
	Previous Year	893,66	562.44		143.70	1599.81	578.93	552.56	•	46.70	1178.19	421.62	314.73
Gra	Grand Total (A+R+C)	11217.80	9674.06	6.04	5.17	20880.66	1689.15	634.90	5.34	2.71	2316.00	18564.65	9528.65
	Dravinus Vaar	6274.65	5014.67	71.52	287.40	11217.80	961.85	728.21	16.	93.40	1589.15	9528,65	5312.80



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## SCHEDULE 6 - INVESTMENTS OTHERS

(Rs. In Lacs)

Sr.	Particulars	As at 31-03-2023	As at 31-03-2022
H	Long Term		
	Term Deposits with Banks & NBFC's	12067.99	00.1406
2	2 Short Term	,	
	Term Deposits with Banks & NBFC's		
	Total	12067.99	9347.58



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### SCHEDULE 7 - CURRENT ASSETS

Sr. No.	Particulars	As at 31-03-2023	As at 31-03-2022
-	Sundry Debtors		
	a) Debts outstanding for a period exceeding six		
	months	1	
	b) Others	4.58	7.00
2	Cash and Bank Balances*		
	a) With Scheduled Banks:		
	In Auto FD Accounts (Swipe In \ Swipe Out)	344.59	1190.59
	In Escrow Accounts		
	- In Auto FD Accounts Principal Repayment	2029.16	3678.18
	- HEFA Loan Principal Repayment	1747.92	5.62
	- HEFA Loan Interest Repayment	.17	.15
	In Savings Accounts	873.99	100.61
		4995.83	4975.14
	b) Cash on hand	I	1
	TOTAL	5000.41	4982.14
	* Ear Bank Account wice Dataile refer Schedule 7A		

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# INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

## **SCHEDULE 7A - Bank Account wise Balances**

Particulars	Bank A/c No	As At 31 March	As At 31 March
In Escrow Accounts and Saving Bank Account Details			
	2083214000009	813.09	50.03
Canara Bank	6177101000462	60.	60.
Canara Bank	6177101000616	60.	90.
Canara Bank- HEFA Loan Interest Repayment	6177101000673	.17	.15
Canara Bank- HEFA Loan Principal Repayment	6177101000674	5.92	5.62
Canara Bank- In Auto FD Accounts Principal Repayment	6177101000674	2029.16	3678.18
Canara Bank Escrow Account FD	140044935247	199.00	
	140045031860	199.00	1
Canara Bank Escrow Account FD	140045091203	199.00	
Bank	140045277023	199.00	
Bank	140045404705	199.00	1
Bank	140045472346	199.00	1
Bank	140045528670	199.00	1
Bank	140045717410	199.00	1
Canara Bank Escrow Account FD	140045800672	150.00	1
Bank of Baroda	78470100003358	60.73	50.43
State Bank of India	34728863991		T
Total (A)		4651.24	3784.55
In Auto FD Accounts (Swipe In \ Swipe Out)			
Canara Bank -	2083214000009	39.98	665.12
Canara Bank	6177101000462	3.61	3.47
Bank Of Baroda	78470100003358	301.00	522.00
	TEEC0007/40	00.00	1100 E0
10(d) (D)	-	0.440	60.0611
Total=(A)+(B)	AL AL	4995.83	4975.14
	Con to		
	*     Chartered     *       *     Accountants     *	2 to	them and
,	* SUDULAN	0	-

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INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

SCHEDULE 8 - LOANS, ADVANCES & DEPOSITS

Sr. No.	Particulars	As at 31-03-2023	023	As at 31-03-2022	t 022
-	Advances to Employees: (Non-interest bearing) a) Staff b) Salary c) Student	. 10	.10	.20	.20
5	Iva Re	95.89 474.47 206.85		297.56	
	<ul> <li>d) Recoverablé from suppliers</li> <li>Considered Good &amp; recoverable</li> <li>Considered Doubtful</li> <li>Less: Provision for Doubtful debts and Advances</li> </ul>	37.64 7.12 -7.12	814.86	19.63 .00 .00	456.42
e	Prepaid Expenses a) Insurance b) Other expenses	9.52 63.18	72.70	19,44 58.38	77.83
4	Deposits       Composite         a)       Telephone Deposit         b)       Electricity Deposit         c)       Rent Deposit         d)       Deposit with CPWD for construction of Permanent Campus         e)       Other Security Deposits	.10 1.79 95.68 3153.36	3250.93	.10 1.79 67.47 8015.80	8085.16
S	Income Accured a) Interest accrued on Investment	1052.17	1052.17	478.90	478.90
T	Tatal		5190.75		9098.51

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## INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

### SCHEDULE 9 - ACADEMIC RECEIPTS

Daticitate	2022-23	(Rs. In Lacs) 2021-22
raiuculais	C7-7707	2721 22
FEES FROM STUDENTS		
Academic		
1. Tuition Fee	2904.32	2180.21
2. Academic Support	853.30	634.51
3. Student Activities & Health	83.09	70.18
4. Application Fees	. 53.93	61.25
5. Student Support Service	•	,
Total (A)	3894.64	2946.16
Examinations		
1. Admission Test Fee - CAT (Net)	46.21	36.24
Total (B)	46.21	36.24
Other Fees 1 Hortal Fee (Poom Pant)	218.27	182.45
2. Misc. Income	6.12	4.04
Total (C)	224.39	186.50
Other Academic Receipts		
1. Registration fee for Customised Executive Education Programme	. 51.47	184.63
2. EMBA Fees	430.93	171.30
3. DSBA Programme 4. Conference Income	3.63	3.08
Total (D)	511.95	359.01
GRAND TOTAL (A+B+C+D)	40///17	TA'/700
A A A		
12/ Chartened	0.	Lan Bal
Accountants	-	Sellimen diny -
	17 11 11	

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INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

SCHEDULE 10 - GRANTS / SUBSIDIES (IRREVOCABLE GRANTS RECEIVED)

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(Rs. In Lacs)

						A NUMBER OF CONTRACTOR OF CONT				
Particulars	TE,HO	SE'HO	9E,HO	Principal Repayment of HEFA Loan	Interest on Grant From GOI For HEFA Loan Repayment	Interest Repayment of HEFA Loan	Total Plan 2022-2023	Non Plan UGC	Total 2022-2023	Total 2021-2022
Balance Brought forward	136.76		925.59	4904.87			6238.21		6238.21	6825.63
Add: Grants received/receivable during the year	2460.00		50.00	3483.10		341.64	6334.74	•	6334.74	6465.08
Add: Interest received during the vear(Paid)			-231.48		167.86		-63.60	e	-63.60	221.40
Add: Amount Receivable from MHRD on Account of		•		474.47			474.47		474.47	
Shortfall in Grant Total	2596.76	•	744.11	8862.44	438.71	341.81	12983.83	•	12983.83	13512.11
Less: Refund	•		00.	•	•		•	×	5	
Balance	2596.76		744.11	8862.44	438.71	341.81	12983.83	•	12983.83	13512.11
Less: Utilised for Capital expenditure (A)				-8862,44		-341,64	-9204.08	•	-9204.08	-4694.72
Balance	2596.76	i	744.11	i.	438.71	2F .	3779.75	,	3779.75	8817.40
Less: Utilized for Revenue Expenditure (8)	-2596.76		-744.11	• •			-3340.87		-3340.87	-2579.18
Less: Utilized for kevenue expenditure Dericit for 1/-1	. "	. ,	ç		17 865	11	88.8Eb		438.88	6238.21

A - Appears as addition to capital fund as well as additions fixed assets during the vear as income in the faceme & Expenditure Account C - (1) Appears under Critent Libbilities in the Balance Sheet and will become the opening balance next vear (ii) Represented by Bank balances. Investments and Advances on the assets side



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## INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

## SCHEDULE 11 - INCOME FROM INVESTMENTS

		CODT III POUL
Particulars	2022-23	2021-22
1. Interest on Term Deposits	649.78	479.34
Total	649.78	479.34
Less :		
1. Transferred to Grant Account		61.35
2. Transferred to Corpus Fund	506.56	298.01
3. Transferred to Retirement Benefit funds	3.38	2.13
Total	509.94	. 361.49
Total	139.84	117.86

### SCHEDULE 12: INTEREST EARNED

2022-23	2021-22
2.64	4.69
2.64	4.69
	2.64



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## INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

### SCHEDULE 13- OTHER INCOME

(Rs. In Lacs)

Particulars	2022-23	2021-22
A. Income from Land & Buildings 1. Hostel Room Rent	г	
Total A		r
B. Others		
1. Sponsorship Income	5.93	1.15
2. Interest on Income Tax Refund	4.91	1
3. Sale of Fixed Asset	1	
a) Owned Assets		,
b) Assets Received free of cost	.38	.75
4. Misc. Receipts	15.12	14.64
5. Income from Consultancy	15.13	10.00
Total B	41.46	26.54
Total (A+B)	41.46	26.54

### SCHEDULE 14- PRIOR PERIOD INCOME

Particulars	2022-23	2021-22
<ol> <li>Academic Receipts (Fine collected from students)</li> <li>Interest earned</li> </ol>		
Total		

(Rs. In Lacs)



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## INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

# SCHEDULE 15- STAFF PAYMENTS & BENEFITS (ESTABLISHMENT EXPENSES)

				LAS. TH LALS
Particulars	Teaching	Non-Teaching	Unallocable	2022-23
Man Rise				
Non Plan a) Salaries and Wages (including pay revision arrears)	730.42	276.96	,	1007.39
b) Allowances and Bonus	178.88	19.88		198.75
c) Contribution to Provident Fund		.01	r	.01
d) Retirement and Terminal Benefits (Refer Schedule 15A)	108.78	41.19	,	149.97
e) Medical Expense	1.78	1.05	1	2.83
f) Honorarium		.27		.27
q) Other Staff Payments	4.06	.62		4.68
Total A	1023.92	339.98	,	1363.90
Other Establishment Expenses			ł	01 .
a) Customised Education Programme	14.46	.12	•	14.00
b) Consultancy Project	10.27			10.01
c) EMBA Prog. Fees	85.49	25.59		111.08
d) DSBA Prog. Fees	12.92	.48		13.40
Total B	123.14	26.19		149.32
TOTAL	1147.06	366.17	ı	1513.22
				(Rs. In Lacs)
and and an and an and an and an and and	Topching	Non-Teaching	allocation	CC-LCUC

	reacting	Sumport_HOM		
a) Salaries and Wages (including pay revision arrears)	536.26	224.91		761.17
b) Allowances and Bonis	136.62	16.30	•	152.92
c) Contribution to Provident Fund	1	60.	¢	60.
d) Retirement and Terminal Benefits (Refer Schedule 15A)	68.02	10.32		78.35
a) Madical Evnance	.92	2.09		3.00
F) Honorarium	,	1.09	•	1.09
g) Other Staff Payments	3.53	.55	1	4.09
Total A	745.36	255.35	1	1000.71
Other Establishment Expenses	79.22	1.10		80.32
d) Custoffiscu Luucation riogramme b) Consultancy Droiart	5.79	00.		5.79
c) EMBA Prog. Fees	30.00	10.49		40.49
Total B	115.01	11.59	1	126.60
TOTAL	860.37	266.94		1127.31



INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

SCHEDULE 15 A - EMPLOYEES RETIREMENT AND TERMINAL BENEFITS

Particulars     Pension     Graturty       Opening Balance as on 1.4.2022     -     44.54       Addition: Interest credited to Fund     -     2.47       Total (a)     -     -     47.00       Less: Actual Payment during the Year (b)     -     -     47.00       Balance Available on 31.03.2023 c (a-b)     -     -     47.00       Provision required on 31.03.2023 as per Actuarial Valuation (d)     -     47.00	Leave Encashment		
d Year (b) c (a-b) 023 as per Actuarial Valuation (d) - 10		67-7707	77-1707
Interest credited to Fund 4: - 4: - 4: - valiable on 31.03.2023 as per Actuarial Valuation (d) - 10:	4.54 16.53	61.07	38.97
lal Pavment durina the Year (b) vallable on 31.03.2023 c (a-b) required on 31.03.2023 as per Actuarial Valuation (d)	2.47	3.38	2.13
	.00 17.44	t 64.45	41.10
	,	,	.22
•	7.00 17.44	64.45	40.88
	.88 36.83	146.71	61.07
A. Provision to be made in the Current vear (f-c) 62.88	.88 19.38	82.26	20.18
B. Contribution to New Pension Scheme	, 	,	,
Total (A+B+C) - 62.88	.88 19.38	82.26	20.18

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INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

SCHEDULE 16 - ACADEMIC EXPENSES

Non Plan     Non Plan       Non Plan     Non Plan       Stated work/participation in Conferences     9.50       Stated work/participation in Conferences     9.53       Stated work/participation     9.00       Stated work/participation     9.00       Stated work/participation     9.00       Misc. Expenses     9.00		Particulars		2022-23	2021-22
Answert Schorterses     1.00       Field work/Strateston     81.50       Field work/Strateston     81.50       Sourceston Expenses     81.50       Admission Expenses     81.50       Sourceston Expenses     81.50       Concretion Expenses     81.50       Sourceston Expenses     81.50       Sourceston Expenses     81.50       Sourceston Expenses     81.50       Misc. Expenses     81.50       Misc. Expenses     81.50       Misc. Expenses     81.50       Misc. Expenses     81.50       Mumi Meeting Expenses     81.50       Mumi					
A - Acdemic Expenses     1.00       Parademic Expenses     1.00       Paramet to Visitina Faculty     1.00       Placemet Expenses     1.00       Student Activity Expenses     2.00       Placemet Expenses     2.00       Student Activity Expenses     2.00       Travelling Expenses     2.01       Thermational Expenses     2.01       Student Activity Expenses     2.01       Student Activity Expenses     2.01       Thintia and Stations Expenses     2.01       Student Activity Expenses     2.01       Student Activity Expenses     2.01       Student Activity Expens		Non Plan			
Field work/Participation in Conferences     9.100       Parment to Visiting Factors     40.05       Admission Eveness     40.05       Admission Eveness     30.49       Solids & Case Argeness     30.49       Mumm Meeting Expenses     8.96       Mumm Meeting Expenses     30.10       Travelling Expenses     7.21       Stream for Argeness     30.10       Travelling Expenses     30.10       Stream for PhD course     141.22       Stream for PhD course     141.22       Stream for PhD course     141.23       Stream for PhD course     141.23       Stream for		A - Academic Expenses			
Paramete to Visitine Faculty Admission Expenses Convocation Expenses Convocation Expenses Convocation Expenses Convocation Expenses Freedical exponses Placement Expenses Placement Placement Placement Placement Pl	a	Field work/Participation in Co		1.00	1
Admission     33.49       Admission     190.75       Books & Case Materials     190.75       Misc. Expenses     3.49       Misc. Expenses     3.49       Misc. Expenses     200.25       Allowin Meeting Expenses     200.25       Allowin Meeting Expenses     200.25       Allowin Meeting Expenses     201.11       Allowin Meeting Expenses     201.13       Allowin Meeting Expenses     201.11       Allowing Relations Exp     201.13       Misc. Expenses     201.13       Tiff a Expense (MEAN)     30.101       Meeting Expenses     201.13       Meeting Expenses	q			89.58	00.06
Convocation Expenses     1921.76       Convocation Expenses     1921.75       Redical expenses     39.48       Redical expenses     39.48       Redical expenses     39.48       Redical expenses     39.48       Alumin Meeting Expenses     30.48       Alumin Meeting Expenses     30.48       Alumin Meeting Expenses     30.48       Alumin Meeting Expenses     30.48       Alumin Meeting Expenses     30.03       Student Activity Expenses     200.26       Student Activity Expenses     30.10       Student Activity Expenses     30.10       Student for PHD course     70.18       Travelling Expenses (MBA)     70.18       Stoend for PHD course     70.18       Travelling Expense	ΰ			98.	.31
Books & Case Materials     190.75       Redical excenses     190.75       Marcine Excenses     190.75       Misc. Excenses     190.75       Misc. Excenses     190.75       Misc. Excenses     190.75       Marcine Texpenses     190.75       Marcine Texpenses     190.75       Marcine Texpenses     190.75       Aumin Expenses     100.75       Student Activity Expenses     100.75       Travelling Expenses     100.128       Travelling Expenses     11.11       Travelling Expenses     100.128       Stationery PGP     200.26       Travelling Expenses     11.11       International Relations Expenses     201.01       Statemation     201.01       Marcing Expenses     201.01       Travelling Expenses     201.03       Marcing Expenses     201.03       Marcing Expenses     201.03       Statemation     201.01       Post Doctoral Fellowaltic Expenses     201.03       Travelling Expenses     201.03       Statemation     201.03       Post Doctoral Fellowaltic Expenses     201.03       Statemation     201.03       Statemation     201.03       Statemation     201.03       Statematin     201.03<	P			21.76	5.32
Medical expenses     7.695       Misc. Expenses     7.695       Misc. Expenses     39.46       Placement Expenses     39.46       Placement Expenses     39.46       Flacement Expenses     30.46       Funding Expenses     30.46       Fraveling Expenses     30.10       Fraveling Expenses     70.18       Fraveling Expenses     70.18       Fraveling Expenses     70.18       Stipend for PHD course     71.1       Stipend for PHD course     70.18       Stipend for PHD course     71.1       Stipend for PHD course     71.1       Stip	e			190.75	169.54
Misc. Expenses Misc. Expenses Aurmin Mettin Expenses Student Atriv Expenses Student Atriv Expenses Travelling Expenses Travelling Expenses Travelling Expenses Means-cum Mett Scholarship Means-cum Mett Scholarsh	f)			16.95	18.80
Placement Expenses Adurnmi Meetin Expenses Houstidity Expenses Funding Activity Expenses Funding Activity Expenses Funding additionery PGP Finiting and Stationery PGP Finiting Expenses Constructional Relations Expo Stationational Relations Expo Statinational Relation Programme Statinational Relation Program Statinational Relation P	a			7.87	.28
Aurmi Meetina Expense Hospitality Expenses Fusional Meetina Expenses Friedenina Expenses Friedenina Expenses Friedenina Expenses Friedenina Expenses Friedenina Expenses Friedenina Expenses Friedenina Expenses (MBA) Means-cum-Ment Scholarshib Suedi for PHD course International Relations Expenses International Relations Expenses Framellina Expenses Travellina Expenses Friedenina Expenses Customised Executive Education Programme Friedening B - Projects / Programmes Expenses Customised Executive Education Programme Friedening From Programme From From Programme From From Programme Friedening From Programme From From Programme Friedening From Programme From From From Programme From From From From From From From From	F		,	39.49	. 5.32
Hosnitik Excenses (PGP)     200.26       Hosnitik Excenses     200.26       Travelling Excenses     200.26       Fravelling Excenses     8.51       Frinting and Stationerv PGP     8.51       Frinting Excenses     78.90       Stipend for PHD course     70.18       Stipend for PHD course     71.13       Stipend for PHD     31.13       Dost Doctoral Fellowshib Expenses     31.13       Travelling Expenses     111.37       State Accourse     31.13       Dist Doctoral Feducation Programme     809.93       State Expenses     111.37       State Expenses     111.37       State Expenses     111.37       State Expenses     160.95       State Expenses     160.95       State Expenses     101.48	:			8.96	2.76
Student Activity Expenses     200.26       Travelind Exbenses     8.51       Printina and Stationery RGP     8.51       Printina and Stationery RGP     8.51       Printina and Stationery RGP     8.51       Rint Infra Expenses     70.18       Rint Infra Expenses     70.18       Rinternation Reutions Expo     30.10       Stoend for PHD curst     30.10       Stoend for PHD curst     30.10       Stoend for PHD curst     31.13       Stoend for PHD curst     30.10       Stoend for PHD curst     30.10       Stoend for PHD curst     30.10       Stoend for PHD curst     31.13       Patal A     8.99.93       At a stoenses     41.22       Ribat Expenses     111.137       Stoenses     111.137       Stoenses     111.137       Stoenses     160.95       Stoenses     160.95       Stoenses     160.95       Stoenses     160.95	i.			.76	.31
Travelling Expenses Travelling Expenses Travelling Expenses Neans-cum-Mert Scholarship Neans-cum-Mert Scholarship Second Fallows Expenses IT Infra Expenses Neans-cum-Mert Scholarship Second Fallows Expenses National Relations Exp Examination Expenses (MBA) Dest Doctoral Fallowship Expenses Total A B - Projects / Programmes Expenses Customised Executive Education Programme EMBA Expenses Dest Doctoral Fallowship Expenses Total A B - Projects / Programmes Expenses Customised Executive Education Programme EMBA Expenses Total B Total B Total A Provided Executive Education Programme EMBA Expenses Total (A+B) MMM	Ŷ			200.26	48.55
Printing and Stationery PGP     8.51       Tinfine Expenses     8.51       Tinfia Expenses     8.51       Stibend for PHD course     8.51       Stibend for PHD course     2.1       Stibend for PHD course     2.1       International Relations Exp     2.1       Stational Relations Exp     30.10       Permission     30.10       Parameters (MBA)     30.10       Parameters (MBA)     30.10       Parameters (MBA)     30.10       Parameters (MBA)     30.10       Stationary Relations Exp     809.93       Total A     809.93       MBA Expenses     111.37       B - Protects / Programmee Expenses     111.37       B - Protects / Programmee Expenses     111.37       B - Protects / Programmee Expenses     111.37       Customised Executive Education Programme     8.36       MBA Expenses     101.13       DSBA Expenses     160.95       Interiation From MW	-			.04	.04
IT Infra Expense Tr Infra Expense Means-curr Meth Scholarship Steend for MPth Course International Relations Exp Steen Mithod Steen Meanses International Relations Exp International Relational Relation	E			8.51	2.54
Means-cum-Merit Scholarship     70:18       Stepend for PHD course     70:18       Statend for PHD course     2.71       Examinational Representation     30:10       Travelling Expenses     31:13       Dest Doctoral Fellowship Expenses     41:22       Customised Executive Education Programme     81:36       Stable Expenses     111:37       DSBA Expenses     111:37       DSBA Expenses     160:95       Total B     160:95       Total CAB     970.88	-			9.80	10.29
Streend for PHD course International Relations Exp Examinational Relations Exp Examinational Relations Exp Examination Expenses (MBA) Post Distriction Expenses (MBA) Travelling Expenses Travelling Expenses DISA Expenses DISA Expenses Total B Total AB) Total AB) Total AB) Mmon AM		-		78.90	78.44
Travelling Expenses (MBA)     32.11       Framination Expenses (MBA)     30.10       Framination Expenses (MBA)     30.10       Fravelling Expenses (MBA)     30.10       Travelling Expenses (MBA)     30.10       Travelling Expenses (MBA)     31.13       Travelling Expenses     31.13       Travelling Expenses     31.13       Customised Expenses     41.22       Baba Expenses     11.137       DSBA Expenses     970.88       Total B     160.95	5			70.18	35.89
2.71     2.71       Post Doctoral Fellowship Expenses Travelling Expenses (Visiting Faculty)     31.13       Post Doctoral Fellowship Expenses (Visiting Faculty)     31.13       Tavelling Expenses (Visiting Faculty)     809.93       B - Projects / Programmes Expenses Customised Executive Education Programme EMBA Expenses     41.22       Customised Executive Education Programme EMBA Expenses     111.37       DSBA Expenses     111.37       DSBA Expenses     110.95       Indial B     160.95       Indial A = B     970.88	10			.21	
Travelling Expenses     30.10       Travelling Expenses     31.13       Travelling Expenses     11.137       Travelling Expenses     11.137       B - Projects / Programmes Expenses     41.22       Customised Executive Education Programme     8.36       B - Projects / Programmes Expenses     11.137       Customised Executive Education Programme     8.36       DSBA Expenses     11.137       DSBA Expenses     970.88       Total B     970.88       Total (A+B)     Accountains *	5 1			2.71	3.20
Travelling Expenses (Visiting Faculty) Travelling Expenses (Visiting Faculty) <b>Travelling Expenses</b> <b>B - Projects / Programmes Expenses</b> Customised Executive Education Programme EMBA Expenses SBA Expenses <b>Total B</b> <b>Total A+B</b> <b>Total A+B</b> <b>A 1</b> .22 <b>B - Projects / Programmes Expenses</b> <b>C ustomised Executive Education Programme</b> <b>B - Projects / Programmes Expenses</b> <b>C ustomised Executive Education Programme</b> <b>C ustomised Executive Education Programme</b> <b></b>	- 1			30.10	9.31
Total A     Total A     809.93     4       Total A     Total A     809.93     4       B - Projects / Programmes Expenses     41.22     111.37       Customised Executive Education Programme     8.36     8.36       SBA Expenses     Total B     160.95     970.88       Total A     Protect A Programme     970.88     5	n Ŧ	Travelling Evences Visiting		31.13	
Total A     Total A     809.93     4       B - Projects / Programmes Expenses     81.22     41.22       B - Projects / Programmes Expenses     111.37     8.36       Customised Executive Education Programme     8.36     9.36       DSBA Expenses     160.95     160.95       DSBA Expenses     160.95     970.88       DSBA Expenses     970.88     5	5				
B - Projects / Programmes Expenses       41.22         Customised Executive Education Programme       41.22         EMBA Expenses       8.36         DSBA Expenses       8.36         Drotal B       101.37         B. Journal B       160.95         Total AB       970.88         Afreed A       Afreed A         Afreed A       Afreed A		Total A		809.93	480.91
B - FOREGG >		Concerning Commenced & statistical of			
Customised executive Education Programme     111.37       EMBA Expenses     8.36       DSBA Expenses     160.95       Total (A+B)     970.88       Formulation     5				CC 17	30 52
DSBA Expenses Total B Total (A+B) Total (	E a			111.37	36.46
160.95 160.95 970.88 970.88 5 9 9 9 9 9 9 9 9 9 9 9 9 9	50			8.36	·
970.88 970.88 Printered * * Charteled * * Accountants *				160.05	80 99
970.88 PHAULA & Charteled * * Charteled * Accountants *		lotal B		CENOT	00.00
* Chartered * * Chartered *		Total (A+B)	I	970.88	547.89
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			/ */ Accountants /*/	1	
			1×1 /*/		



### INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

## SCHEDULE 17 - ADMINISTRATIVE AND GENERAL EXPENSES

Particulars	2022-23	2021-22
Non Plan A Infrastructure a) Electricity. Power & Water Charaes b) Rent. Rates and Taxes (including Property Tax)	114.11 614.34 10.36	76.77 464.98
c) insurance Total A	738.60	547.33
B Communication a) Postage and Stationerv b) Telephone. Fax and Internet Charges	.53 34.08	.76 27.67
Total B	34.61	28,43
c Others a) Printing and Stationery	15.46	1.16
b) Travelling and Conveyance Expenses	21.88	3.87
d) Auditors Remuneration (Inc. Taxes) - Towards Audit Fees	4.72	4.72
<ul> <li>Towards Consultancy and Other Assianmets</li> <li>Towards Travel Reimbursement</li> </ul>		.06 88
<ul> <li>Professional / Legal Charges</li> <li>Advertisement and Publicity</li> </ul>	3.62	3.30
a) Security Charaes	117.54	109.77
h) Newspaper & Periodicals	.38	.28
i) Honorarium Recruitment Expense i) Misr Expanses	8.99	17.36
k) HEFA Loan Expense		
I) BOG Meeting Expense	1.73	
m) Institute Functions		
n) Institutional Membership and Subscription	13.39	12.22
0) IIISUI AIICE EADEISE D) Mannawer Hiring Charges	- 93.10	65.84
o) Evaluation Committee Exp		18.58
r) G-20 Expenses	3.15	
s) Honorarium Faculty Promotion	.73	•
t) International Yoga Dav Expenses	3.79	,
Total C	370.13	316.99
TOTAL (A+B+C)	1143.34	892.76

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# INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

## SCHEDULE 18-TRANSPORTATION EXPENSES

	Particulars	Non Plan	1 Vehicles	a) Running expenses	b) Repairs & maintenance	c) Insurance expenses	d) Conveyance Hire Charges	
	2022-23			16.81	4.26	2.15	47.96	71 10
(Rs. In Lacs)	2021-22			8.18	.49	2.28	8.77	10 72

## SCHEDULE 19 - REPAIRS & MAINTENANCE

Particulars		
	2022-23	2021-22
Non Plan		
a) Buildings	216.51	147.63
b) Furniture & Fixtures		
c) Office Equipments	22.28	15.42
d) Computers	23.54	9.24
e) Estate Maintenance	.05	· .03
Total	262.37	172.31

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## INDIAN INSTITUTE OF MANANGEMENT, AMRITSAR

### SCHEDULE 20 - FINANCE COST

		(Rs. In Lacs)
Particulars	2022-23	2021-22
a) Bank Charges b) Others	.64	.52
Total	.70	.52

## SCHEDULE 21 - DEPRECIATION/AMORTIZATION

Particulars	2022-23	2021-22
Depreciation on Tangible Assets	186.95	128.95
Amortization of Intangible Assets	442.79	599.26
Total	629.74	728.21

### SCHEDULE 22 - OTHER EXPENSES

		(Rs. In Lacs)
Particulars	2022-23	2021-22
a) Provision for Bad and Doubtful Debts/Advances	7.12	T
Total		

## SCHEDULE 23 - PRIOR PERIOD EXPENSE

		10000 ··· ···
Particulars	2022-23	2021-22
a) Prior Period Expense	3.77	12.24
b) Prior Period Expense (Salary)	80.	•
	2.46	T
Total	6.31	12.24

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### INDIAN INSTITUTE OF MANAGEMENT, AMRITSAR

### SCHEDULE 24: SIGNIFICANT ACCOUNTING POLICIES

### 1. ACCOUNTING CONVENTION

The financial statements are prepared in accordance with the Indian Generally Accepted Accounting Principles (I-GAAP) under the historical cost convention on the accrual basis of accounting and Accounting Standards as Notified by the Institute of Chartered Accountants of India.

The financial statements are broadly prepared on the basis of format prescribed by the Ministry . of HRD for Central Higher Educational Institutions.

### 2. USE OF ESTIMATES

The preparation of Financial Statements in conformity with Indian GAAP requires the management to make estimates and assumptions in the reported amounts of assets and liabilities (including contingent liabilities) as of the date of the financial statements and the reported income and expenses during the reporting period.

Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Accounting estimates could change from period to period. Actual results could differ from those estimates. Appropriate changes in estimates are made as the Management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

### 3. FIXED ASSETS

### **Tangible Assets**

Tangible Fixed Assets are stated at cost less accumulated depreciation and impairments, if any. Cost of acquisition of fixed assets is inclusive of freight, duties and taxes and other incidental and direct expenses related to acquisition of the asset & bringing the assets to its working condition for the intended use.

In respect of projects under construction, related pre-operational expenses form part of the value of the assets capitalized.

Fixed assets received by way of Gift / Donation are capitalized at fair value of the asset, by corresponding credit to Capital Fund.

Assets created out of grants received from Government of India / Corpus Fund of the institute, where the ownership of such asset's vests in the institution, are set up by credit to Capital Fund and merged with the Fixed Assets of the Institute.

### **Intangible Assets**

Intangible assets are stated at their cost of acquisition, less accumulated amortization and impairment losses. An intangible asset is recognized, where it is probable that the future economic benefits attributable to the asset will flow to the enterprise and where its value / cost can be reliably measured.

The Institute capitalizes software and related implementation costs where it is reasonably estimated that the software has an enduring useful life.

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### 4. DEPRECIATION/AMORTIZATION

Depreciation on all the tangible / intangible assets have been provided on Straight Line Method based on the depreciation rates prescribed under MHRD Guidelines.

Capital fund is amortized in Income & Expenditure account to the extent of depreciation provided against the assets created out of the capital fund.

### 5. INVESTMENTS

Investments classified as "Long term investments" are carried at cost. Provision for Decline, other than temporary, is made in carrying cost of such investments.

### 6. **REVENUE RECOGNITION**

Fees from Students are recognized on accrual basis. Income from Land and Building, Placement Fees, Other misc. receipts and Interest on Investments is accounted on Accrual basis.

Income from MDP projects on year end is recognized in Income & Expenditure A/c to the extent of expenditure incurred during the year under the respective project as Institute's Share & Faculty Share of income from the project is not certain till closure of the project.

Donations, Insurance Claim receipts, Application Fees & Contribution from CAT Fees are accounted on Receipt basis.

### 7. INTEREST ON INVESTMENT

Interest on Investments out of Grants, Corpus and other funds are allocated to respective Fund Account based on average rate of interest earned on average of monthly closing investment during the year. Any surplus interest after allocation to respective Grant, Corpus and other funds is recognized in Income and Expenditure Account as "Interest Income".

### 8. FOREIGN CURRENCY TRANSACTIONS

Transactions denominated in foreign currency are accounted at the exchange rate prevailing at the date of the transaction. Net exchange gain or loss resulting in respect of foreign exchange transactions settled during the period is recognized in the Income and Expenditure account.

### 9. GOVERNMENT GRANTS

Government grants are accounted on the basis of sanction from Government Department.

Grants in respect of specific fixed assets are treated as Capital Grant.

Grants in respect of specific fixed assets are treated as deferred income and recognized in the Income and Expenditure Account on a systematic and rational basis over the useful life of the assets i.e. Capital Grant are allocated to income in the proportion in which depreciation is . charged.Government grants for meeting Revenue Expenditure (on accrual basis) are treated, to the extent utilized, as income of the year in which they are realized.

Unutilized grants are carried forward and exhibited as a liability in the Balance sheet.

### **10. SPONSORED PROJECTS**

In respect of ongoing Sponsored Projects, the amounts received from the sponsors are credited to the head Receipts against ongoing sponsored projects under head Other Liabilities – Current Liabilities. As and when expenditure is incurred / advances are paid against such projects, the concerned project account is debited.

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### **11. RETIREMENT BENEFITS**

All eligible employees receive benefit from Provident fund, a defined contribution plan and gratuity & NPS pension scheme under defined benefits plan. The employees are also entitled to compensate absences in the form of leave encashment.

Regular contributions are made to provident fund and NPS pension at the prescribed rates. Provision towards gratuity and accumulated leave for employees is made on the basis of the actuarial valuation using Projected Unit Credit Method. Provision towards Gratuity is made in line with the payment of Gratuity act,1972.

Expenditure on Retirement & Terminal benefits as shown in the Income & Expenditure account is net of Interest earned on specific investment for Retirement Benefits.

### **12. INCOME TAX**

The Institute is availing income tax exemption under section 10 (23C)(iiiab) of the Income Tax Act and therefore, no provision for income tax has been made in the accounts.

### 13. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Provisions involving a substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Provisions required to settle are reviewed regularly and are adjusted where necessary to reflect the current best estimates of the obligation.

Where no reliable estimate can be made, a disclosure is made as contingent liability. Where there is a possible obligation or a present obligation in respect to which the likelihood of outflow of resources is remote, no provision or disclosure is made. Contingent liabilities are not recognized but are disclosed in the accounts by way of a note. Contingent assets are neither recognized nor disclosed in the financial statements.

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### INDIAN INSTITUTE OF MANAGEMENT, AMRITSAR

### SCHEDULE 25: OTHER NOTES TO ACCOUNTS

### 1. CONTINGENT LIABILITIES

a) The Institute has received demand order u/s 156 from Assessing Officer relating to the assessment year 2017-18 during FY 2019-20. The current outstanding demand against the said assessment order. 260.35/- (Rs. In lacs). The institute has filed appeal against the said order with CIT-Appeals (National Faceless Appeal Center).

- b) Claims against the Institute not acknowledged as debts
   Rs. Nil (Previous year Rs. Nil)
- c) Cases pending at various courts against the Institute

Name of Person	Court	Filed Against	Brief about the case	Date of filling the suit	Amount	
Raghuraj Singh				15/12/2018		
Sarabjeet Singh	Device A	Union of India /	Writ for the	15/12/2018	1 m.1	
Lalit Bhalla			adjustment	28/01/2019	1	
Parvesh Bhalla	Punjab &		ana	against the	08/11/2019	1
Manish Gaind	Haryana			vacant post	22/10/2019	Unascert
Resham Singh	Court			26/11/2019	ainable	
Amit Gained				01/01/2020	1	
Umesh Kumar		IIM	Writ against	25/05/2020		
Kamljeet singh jassal		Amritsar	Writ against termination	28/05/2020	]	
Mehar Singh	Civil Court Amritsar		Closing of Revenue path in the Permanent campus Area	05/03/2018	Unascert ainable	

### 2. UNEXECUTED CAPITAL CONTRACT

Unexecuted Capital Contract (Net of Advances) is **Rs 16505 Lacs (Approx.)** (Previous year Rs.**15149** Lacs (Approx.)), which shall be utilized out of Government Grants and Earmarked Funds & Donations.

### 3. CURRENT ASSETS, LOANS AND ADVANCES

In the opinion of the Management, the current assets, loans and advances have a value on realization in the ordinary course of business, equal at least to the aggregate amount shown in the Balance Sheet. The balances in current assets, current liabilities, loans & advances are subject to confirmation.

### 4. TAXATION

The Institute is availing income tax exemption under section 10 (23C)(iii ab) of the Income Tax Act and therefore, no provision for income tax has been made in the accounts.

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### 5. EXPENDITURE IN FOREIGN CURRENCY

Particulars	20	22 - 2023		2021 - 2022		
Particulars	USD	EURO	GBP	USD	EURO	GBP
a) Foreign Travel	-	-	-	-	-	-
b) E-Journal, Software, CD Rom, Simulation	9,208.20	7130.45	-	93,733.85	660.00	-
c) Purchase of book, journal, cases, etc.	1,63,891.78	-	-	1,57,039.83	-	
d) Online Teaching services	-	-		-	-	21,067.82
e) Advertisement and Membership Fees		-		10,360.25	-	

### 6. EARNING IN FOREIGN CURRENCY

(Rs. In Lacs)

Particulars	2022- 2023	2021 - 2022
Project, Program, Donations & Fees Income	0.4015	0.0350/-

### 7. Due to Micro, Small and Medium Enterprise and confirmations:

		(Rs. In Lacs)
Particulars	2022 - 2023	2021-2022
Principal amount and interest due thereon remaining unpaid to any supplier as at the end of each accounting year.	48.442/-	228.426/-
The amount of interest paid by the buyer in terms of section 16, of the Micro Small and Medium Enterprise Development Act, 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year.	-	-
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro Small and Medium Enterprise Development Act, 2006	-	-
The amount of interest accrued and remaining unpaid at the end of each accounting year; and	-	-
The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act 2006.	-	-

The Institute has initiated the process of obtaining confirmation from suppliers who have registered themselves under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act, 2006). The above information has been compiled to the extent of residences received by the company from its suppliers with regard to their registration under Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act, 2006).

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8. Land Donated by Punjab Government: 60.70 acres of land allotted by Punjab Govt free of cost in earlier years was recognized in the books of account in FY 19-20 at an amount of Rs. 7588 Lacs (Approx.) based on fair value of similar transaction (i.e. Rs. 125 Lac (Approx.) per Acre) executed by the institute in earlier years. Reference was drawn from MoM held under chairmanship of Mr. Vikas Hira, PCS, Sub divisional Magistrate cum land acquisition collector, Amritsar 1 on 23rd September 2019. Same was grouped under "Freehold Land".

During F.Y. 2020-2021, the Institute had made enquiry from Income Tax department w.r.t. fair value of this land. In response, Income Tax Department vide its letter VO/IT/ASR/2018/F-22-244 dated 25<sup>th</sup> June 2020 has submitted fair value of the land as Rs. 1051 Lac (Approx.) Only. Accordingly, necessary entries have been passed in the books and land has been revalued at the value derived by Income Tax Department as per the fair value recognition requirement prescribed in MHRD guidelines.

### 9. Related Party Disclosure

Name	Designation
Prof. Nagarajan Ramamoorthy	Ex-Office Member- Director
Prof. Mahiama Gupta	BOG Member
Prof. Harpreet Kaur	BOG Member
Prof. Surinder Rao Komera	Dean

During current & previous financial year, Institute has only paid remuneration to above KPMs as per Government approved pay scale and project programme fees as per board approved policy.

- **10.** Balance of debtors, creditors, advances, etc. have been taken as per books of accounts and are subject to reconciliation / confirmation and consequential adjustments thereof.
- Corresponding figures for the previous year have been regrouped / rearranged wherever necessary to confirm current year's presentation based on accounting and presentation norms given by MHRD.

As per our Report of even date

For V.V BHALLA & CO. Chartered Accountants FRN: 802928N Pankaj Bhalla Partner

M.No. 534281 Place : Ludhiana

Date : 22.06.2023 UDIN : 23534281BGUORJ8279

Prof. R Nagarajan (Director)

Satnam Singh (Jr. Manager, F & A)

### भारतीय लेखापरीक्षा तथा लेखा विभाग कार्यालय महानिदेशक लेखापरीक्षा (केन्द्रीय), चण्डीगढ़



Indian Audit & Accounts Department Office of The Director General of Audit (Central), Chandigarh



स॰/No: डी.जी.ए..(सी)/के. व्यय/SAR IIMA/2022-23/23-24/ ७ /८७

दि॰/Dated: 1 9 - 09-93

सेवा मे,

सचिव, उच्चतर शिक्षा विभाग, शिक्षा मंत्रालय, भारत सरकार, नई दिल्ली – 110001

विषय: Indian Institute of Management, Amritsar (Punjab) के वर्ष 2022-23 के लेखाओं पर पृथक लेखापरीक्षा प्रतिवेदन

महोदय,

कृप्या Indian Institute of Management, Amritsar (Punjab) के वर्ष 2022-23 के लेखाओं पर पृथक लेखापरीक्षा प्रतिवेदन (Separate Audit Report) संसद के दोनों सदनों के समक्ष प्रस्तुत करने हेतु सलंग्न पायें | संसद में प्रस्तुत होने तक प्रतिवेदन को गोपनीय रखा जाए|

संसद में प्रस्तुत करने के उपरांत प्रतिवेदन की पांच प्रतियाँ इस कार्यालय को भी भेज दी जाएँ।

कृप्या इस पत्र की पावती भेजें|

भवदीय,

संलग्नः उपरोक्त अनुसार

### महानिदेशक

उपरोक्त की प्रतिलिपी वर्ष 2022-23 की पृथक लेखापरीक्षा प्रतिवेदन की प्रति सहित आवश्यक कार्यवाही हेतु निदेशक, Indian Institute of Management, Amritsar (Punjab), Punjab Institute of Technology Building, Inside Government Polytechnic Campus, Polytechnic Road, Amritsar, Punjab 143105 को प्रेषित की जाती है|

भवदीय. उप-निदेशक (केन्द्रीय व्यय)

Separate Audit Report of the Comptroller & Auditor General of India on the Accounts of the Indian Institute of Management, Amritsar for the year ended 31 March 2023

We have audited the Balance Sheet of the Indian Institute of Management (IIM). Amritsar (Punjab) as on 31st March 2023, Income and Expenditure Account and Receipts and Payments Account for the year ended on that date under Section 19(2) of the Comptroller and Auditor General's (Duties, Power and Conditions of Service) Act 1971 read with Section 23(3) of the Indian Institutes of Management Act, 2017. These financial statements are the responsibility of the Institute's Management. Our responsibility is to express an opinion on these financial statements based on our audit.

2. This Separate Audit Report contains the comments of the Comptroller & Auditor General of India (CAG) on the accounting treatment only with regard to classification. conformity with the best accounting practices, accounting standards and disclosure norms. etc. Audit observations on financial transactions with regard to compliance with the Law. Rules & Regulations (Propriety and Regularity) and efficiency-cum-performance aspects. etc., if any, are reported through Inspection Reports/ CAG's Audit Reports, separately.

3. We have conducted our audit in accordance with auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatements. An audit includes examining, on a test basis, evidences supporting the amounts and disclosure in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of financial statements. We believe that our audit provides a reasonable basis for our opinion.

- Based on our audit, we report that:
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - ii) The Balance Sheet and Income and Expenditure Account/Receipts and Payments Account dealt with by this Report have been drawn up in the format prescribed by the Ministry of Human Resource Development, Government of India vide order No. 29-4/2012-FD dated 17 April 2015.
  - iii) In our opinion, proper books of accounts and other relevant records have been maintained by the Indian Institute of Management, Amritsar in so far as it appears from our examination of such books.

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### iv) We further report that:-

### A. Balance Sheet Sources of Funds Current Liabilities & Provisions (Schedule 4): ₹ 16.09 crore Current Liabilities Unutilized Grants: ₹4.39 crore

As per the prescribed format, while calculating revenue expenditure from grants. actual payments made in the year for retirement benefits should be included and provision made in the year for retirement benefits should not be included in it. However, it was pointed out vide Comment No. A of the Separate Audit Report for the year 2021-22 that the Institute had included accumulated provision for retirement benefits (Gratuity and Leave Encashment) amounting to ₹ 61.07 lakh (Gratuity: ₹ 16.53 lakh and Leave Encashment: ₹ 44.54 lakh) as expenditure while calculating revenue expenditure from Grant in the Schedule 4C of the accounts instead of including the actual payments. However, compliance in respect of this amount was not made by the Institute while preparing accounts for the year 2022-23.

This has resulted in understatement of Unutilized Grants and overstatement of Corpus/Capital Fund by ₹ 61.07 lakh.

### B. General

**B.1** As per the prescribed format, interest on the investment should be booked as income in the Income and Expenditure account and net Surplus/deficit from the Income and Expenditure account is to be transferred to the Corpus/Capital Fund.

A reference is invited to serial no. 7 of Significant Accounting Policies (Schedule 24) which states that interest on investments made out of corpus fund is allocated to the fund. Any surplus interest after allocation to the fund is recognized in the Income and Expenditure account as interest income.

Due to above-captioned policy adopted by the Institute, instead of routing the income on Corpus Fund amounting to ₹ 5.06 crore through the Income & Expenditure Account, the same interest was directly booked in the Corpus Fund. The interest earned from Corpus Fund needs to be routed through Income & Expenditure Account.

Similar comment was included in the Separate Audit Report for the year 2021-22. however, compliance was not made.

**B.2** As per General Financial Rule 230 (8), all interests or other earnings against Grants in aid or advances (other than reimbursement) released to any Grantee institution should be mandatorily remitted to the Consolidated Fund of India immediately after finalization of the accounts.

Keeping in view the aforesaid GFR provision, the Institute should have made investment of grant funds separately. However, the Institute has mixed the funds of grants and corpus while making investments in FDRs and Auto-sweep TDRs. etc. Investment of funds should have been made fund wise and thereafter interest earned/ received on each fund investment should have been booked in the each specified fund.

### C. Grant-in-Aid

Position of grant-in-aid of the Institute as on 31.03.2023 was as under:-

	OH-'31' General	OH-'35' Capital	Salary			(Amount ₹ in lakh)	
				Repayment of HEFA Loan		MHRD for interest payment of HFA Loan	Total
Opening balance as on 01.04.2022	136.76	0	986.66	4904.87	270.85	0.14	6299.28
Grant received during the year	2460.00	0	50.00	3483.10	0	341.64	6334.7-
Interest on Income	0	0	(-)231.48	0	167.86	0.02	(-)63.6(
Amount receivable from MHRD on Account of shortfall in grant		0	0	474.47	0	0	474.4
	(-)2596.76	0	(-)752.69	0	0	0	(-)3349.45
Utilized for Capital Expenditure	0	0	0	(-)8862.44	0	(-)341.64	(-)9204.08
Balance as or 31.03.2023	0	0	52.49	0	438.71	0.16	491.30

<sup>&</sup>lt;sup>1</sup>As per the records of the Institute, Salaries and Wages (Schedule 15) included Staff Payments & Benefits (other than contractual staff) amounting to ₹ 834.95 lakh (including Provision for Gratuity and Leave Encashment of ₹ 82.26 lakh). The expenditure under the Head OII-'36' restricted to ₹ 752.69 lakh i.e. to the extent of funds available under the Head OII-'36' ₹ 834.95 lakh less Provision for Gratuity and Leave Encashment of ₹ 82.26 lakh.

Unutilized balance of grants as per Schedule 4C was shown as ₹438.88 lakh instead of ₹491.36 lakh. Balance in Schedule 4C to the extent of ₹ 52.48 lakh is to be corrected in view of comment issued at Sl.No. A.

### D. Management Letter

Deficiencies which have not been included in the Audit Report have been brought to the notice of the Management, through a management letter issued separately for remedial corrective action.

v) Subject to our observations in the preceding paragraphs, we report that the Balance Sheet. Income & Expenditure Account and Receipts & Payments Account dealt with by this report are in agreement with the books of accounts.

vi) In our opinion and to the best of our information and according to the explanations given to us, the said financial statements read together with the Accounting Policies and Notes on Accounts, and subject to the significant matters stated above and other matters mentioned in Annexure to this Audit Report give a true and fair view in conformity with accounting principles generally accepted in India:

a. In so far as it relates to the Balance Sheet, of the state of affairs of the Indian Institute of Management, Amritsar as at 31 March 2023; and

b. In so far as it relates to Income & Expenditure Account, of the surplus for the year ended on that date.

For and on behalf of the C & AG of India

5 ... -

Director General of Audit (Central), Chandigarh

Place: Chandigarh Date: 11.09.2023

### 1. Adequacy of Internal Audit System

The internal audit of the Institute for the year 2022-23 was conducted through a firm of Chartered Accountants.

### 2. Adequacy of Internal Control system

Internal Control system was found to be inadequate as physical verification of Fixed Assets (except Library Books) for the year 2022-23 was not conducted.

### 3. System of Physical verification of Fixed Assets

Physical verification of Fixed Assets (except Library Books) for the year 2022-23 was not conducted. Physical verification of fixed assets as on 31.03.2022 was completed on 07.11.2022.

Physical verification of Library books for the year 2022-23 was conducted (April 2023) by the Institute. Out of 2278 books 60 books costing ₹ 0.63 lakh were found short.

### 4. System of Physical Verification of Inventory

There was no inventory as on 31.03.2023.

### 5. Regularity in payment of statutory dues

The Institute was regular in depositing statutory dues.

संजीव गोयल, आई.ए.ए.एस. SANJEEV GOYAL, IAAS



महानिदेशक लेखापरीक्षा (केन्द्रीय), चण्डीगढ़ DIRECTOR GENERAL OF AUDIT (CENTRAL), CHANDIGARH

No. 11 MA/ 2022-23761 12-09-93

Der Dr. Nagerijn her northy all

The audit of annual accounts of your Institute for the year ended 31 March 2023 was conducted and audit comments in respect of the same have been reported through the Separate Audit Report. In this regard, it is to bring to your kind attention that corrective action, to certain persistent irregularities which are repeatedly included in the Separate Audit Reports/ Management Letters (as briefed in the Part A of the annexure enclosed), has not been taken by the management of the Institute, which needs your immediate intervention. Besides, there are certain other deficiencies noticed which have not been included in the Separate Audit Report but, nevertheless, are significant (as detailed in the Part B of the annexure), are also being brought to your attention for remedial /corrective action.

You are requested to issue instructions for taking corrective measures in this regard.

Yours sincerely,

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Prof. Dr. Nagarajan Ramamoorthy Director Indian Institute of Management, Amritsar Punjab

### Annexure to the management letter

### PART A: Persistent Irregularities being included in the Separate Audit Reports

- A.1 Inclusion of accumulated provision for retirement benefits (Gratuity and Leave Encashment) as expenditure while calculating revenue expenditure from Grant in the Schedule 4C of the accounts instead of including the actual payments.
  - (i) Comment no. A of Separate Audit Report for the year 2022-23;
  - (ii) Comment no. A of Separate Audit Report for the year 2021-22.
- A.2 Booking of interest income on Corpus Fund directly booked in the Corpus Fund instead of routing the same through the Income & Expenditure Account.
  - (i) Comment no. B.1 of Separate Audit Report for the year 2022-23;
  - (ii) Comment no. B.1 of Separate Audit Report for the year 2021-22;
  - (iii) Comment no. A of Separate Audit Report for the year 2020-21.
- A.3 The Institute has not made investment of grant funds separately while making FDRs and Auto-sweep, TDRs etc. as it has mixed the funds of grants and corpus while making investments in FDRs and Auto-sweep TDRs, etc.
  - (i) Comment no. B.2 of Separate Audit Report for the year 2022-23;
  - (ii) Comment no. B.2 of Separate Audit Report for the year 2021-22.
- A.4 Deposits from students payable have not been separately shown in respect of current students and ex-students.
  - (i) Comment no. B.2 of the Annexure to Management Letter for the year 2022-23;
  - (ii) Comment no. B.2 of the Annexure to Management Letter for the year 2021-22.

### PART B: Other Irregularities noticed during the audit of accounts of the Institute for the year 2022-23 which have not been included in the Separate Audit Report

- B.1. Balance Sheet Sources of Funds Current Liabilities & Provisions (Schedule4) Provision for expenses ₹ 91.52 lakh
  - (i) It does not include ₹ 7.48 lakh payable on account of Security Services Expenses to Datar Security Service Private Ltd. for the month of February 2023 (Invoice

No.DSSP/22-23/0789 dt.10.03.2023). Non provision of these expenses has resulted in understatement of Current Liabilities and Provisions as well as Expenses to the extent of ₹ 7.48 lakh.

(ii) The above is understated by ₹ 1.63 lakh due to non inclusion of Audit Fee payable for the year 2021-22 demanded (January 2023) by the O/o Director General of Audit (Central) Chandigarh vide its letter No. PDA (C)/Central Revenue/AP-10/IIM Amritsar/2022-23/27 dated 25.01.2023. Non provision of these expenses has resulted in understatement of Provision for Expenses and overstatement of Excess of Income over Expenditure amounting to ₹ 1.63 lakh.

### B.2. General

The Institute has depicted the deposit from students payable of ₹ 139.59 lakh under Current Liabilities. However, amount in respect of current students (₹ 74.15 lakh) and ex-students (₹ 65.44 lakh) have not been separately depicted which is in-contravention to the guidelines of the prescribed format of accounts.

**Dy. Director** 

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### THANK YOU

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Indian Institute of Management Amritsar, Punjab Institute of Technology Building Inside Government Polytechnic Campus, Polytechnic Road, PO: Chheharta G.T. Road Amritsar - 143105

0183-2820040